

### St. Mary's University School of Graduate

# FACTORS THAT DETERMINE INSURANCE COMPANY'S PROFITABILITY: A CASE OF ETHIOPIAN INSURANCE CORPORATION

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# FACTORS THAT DETERMINE INSURANCE COMPANY'S PROFITABILITY: A CASE OF ETHIOPIAN INSURANCE CORPORATION

A Thesis Submitted to school of Graduate Studies of St. Mary's University in Fulfillment for the Degree of Masters Business Administration in Accounting and Finance.

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#### Abstract

Insurance sector has its own importance because it is responsible to provide proficient financial aid, channel funds, utilization of resources in optimal manner and investor's treatment. This study was identified the key factors that affect profitability of insurance companies, using the case study of the Ethiopian Insurance Corporation. Despite the fact that the determinant factors for profitability of insurance business are several in numbers, this study was limited only to those factors that have direct and immediate effect on profitability of EIC. The majors, among others, these are claim cost, underwriting result, commission expense, Expense ratio, Return on Investment (ROI), inflation and reinsurance dependency. This study was primarily a case study and

therefore, the research was employed quantitative research approach. The data was analyzed with the help of the Statistical Package for Social Sciences (SPSS) version 23 and eviws8. The analysis of this study was being perform using Descriptive analysis using Pearson correlation analysis to observe significance relation between profitability and the determinants and multiple regressions to observe the impact of each determinant separately and as whole. (2000-2019)Secondary data was obtained from the financial statements and finical indicators of Ethiopian Insurance Corporation, and financial publications of NBE are going to be analyzed. The findings of the study showed that return on investment have statistically significant relationship with profitability of EIC. However claim cost and commission expense, expense ratio and inflation has negative but insignificant relationship with EIC profitability. And also underwrite result and Reinsurance dependency have positive but insignificant relationship with profitability of EIC Therefore; the study recommends that Ethiopian insurance corporation focus on investment opportunities and other factor for instance management quality, service quality and public attitude and etc..

Keywords: Insurance, determinant factors, profitability, Ethiopian Insurance Corporation

#### STATEMENT OF DECLARATION

This is to certify the thesis prepared by Sintayehu Belay entitled: Factor that determine insurance company profitability a case of Ethiopian Insurance Corporation and submitted in Partial Fulfillment of the Requirements for the Degree of Master of Business administration in accounting and finance complies with the regulations of the University and meets the accepted standards with respect to originality and quality.

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#### **Abbreviations**

CE Commission Expense

CR Claims Ratio

**EIC** Ethiopian Insurance Corporation

**ER** Expense Ratio

IF Inflation

**NBE** National bank of Ethiopia

**RID** Reinsurance Dependency

**ROA** Return on Asset

**ROI** Return on Investment

SPSS Statistical Packages for Social Science

UR Underwriting Result

#### TABLE OF CONTENTS

Con	itents	Page
State	ment of Declaration	. I
Ackn	owledgement	. II
Acroi	nyms/Abbreviations	. III
Table	of Contents	IV
	of figures	
	of Tables	
	,	
	CHAPTER ONE: INTRODUCTION	
1. IN	NTRODUCTION	. 1
1.1	Background of the Study	
1.2	The Insurance Industry in Ethiopia	
1.3	Background of Ethiopian Insurance Corporation	
1.4	Statement of the Problem	
1.5	Research Questions	
1.6	General Objectives of the Study	. 7
1.6.1	Specific Objectives of the Study	. 7
1.7	Research Hypothesis	. 8
1.8	Scope of the Study	. 9
1.9	Significance of the Study	. 10
1.10	Operational definitions of variables	. 10
1.11	Organization of the study	. 13
	CHAPTER TWO: REVIEW OF RELATED LITERATURE	. 13
2. LI	TERATURE REVIEW	. 13
2.1	Introduction	. 13
2.2	Theoretical Review	. 13
2.2.1	Definition of Insurance	. 13
2.2.2	Role and Importance of Insurance	14
2.2.2.1	The Concept of Insurance Profitability	. 15
2222	Determinants of profitability in Insurance Rusiness	16

2.3 Reviews of Empirical Studies	
2.4 Conceptual Framework	30
CHAPTERTHREE: RESEARCH DESIGN AND METHODOLOGY	32
3. RESEARCH METHODOLOGY	32
3.1 Introduction	32
3.2 Research Approach	32
3.3 Research Design	32
3.4 Data and Data source	33
3.5 Methods of data Analysis	33
3.6 Measurement of variable	35
CHAPTER FOUR: PRESENTATION AND DATA ANALYSIS	
4.1 Descriptive data on the determinants and profitability of EIC	
4.2 Correlation analysis	39
4.3 Regression analysis results and discussions.	43
4.4 Tests for the Classical Linear Regression Model (CLRM) Assumptions	46
4.4.1 Constant term assumption	47
4.4.2 Test for Hetroskedasticity	47
4.4.3 Auto correlation	47
4.4.4 Test for Multicollinarity	49
CHAPTER FIVE: SUMMARY, CONCLUSION AND RECOMMONDATIOS	
5.1 Summary	50
5.2 Conclusions	
5.3 Recommendation	_
REFERENEC	
Appendix	

#### LIST OF FIGURES

Figure 2.1 Conceptual framework of the study

31

#### LIST OF TABLES

Table 3.1 Measurement of variables	35
Table 4.1 Descriptive Statistics	37
Table 4.2 Correlation between ROA and Claims cost	40
Table 4.3 Correlation between ROA and Underwrite result	41
Table 4.4 Correlation between ROA and Return on investment	42
Table 4.5 Correlation between ROA and Commission expense	43
Table 4.6 Model Summary of the predictive power of independent	
Variables to the dependent variables	44
Table 4.7 ANOVA the existence of significance descriptive	
Power of SHRM practice on learning development Table 4.8 on beta coefficients of Un standardized and Standardized	44
Coefficients	45
Table 4.9 ANOVAa hetroskedastiy test	47
Table 4.10 Colliniarity of independent variables	48