

**ST. MARY'S UNIVERSITY  
SCHOOL OF GRADUATE STUDIES**

**DETERMINANTS OF AUDIT FEE AMONG ETHIOPIAN  
INSURANCE COMPANIES**

**BY  
HASSEN MUSTEFA**

**JULY, 2017  
ADDIS ABABA, ETHIOPIA**

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INSURANCE COMPANIES**

**BY  
HASSEN MUSTEFA**

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**ST. MARY'S UNIVERSITY  
SCHOOL OF GRADUATE STUDIES  
SCHOOL OF BUSINESS**

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HASSEN MUSTEFA**

**APPROVED BY BOARD OF EXAMINERS**

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**Dean, Graduate Studies**

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**Signature**

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**Advisor**

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**Signature**

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**External Examiner**

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**Signature**

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**Internal Examiner**

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**Signature**

## **DECLARATION**

I, the undersigned, declare that this thesis is my original work, prepared under the guidance of my advisor Zenegnaw Abiy (PHD). All sources of materials used for the thesis have been duly acknowledged. I further confirm that the thesis has not been submitted either in part or in full to any other higher learning institution for the purpose of earning any degree.

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Name

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Signature

**St. Mary's University, Addis Ababa**

**June, 2017**

## **ENDORSEMENT**

This thesis has been submitted to St. Mary's University, School of Graduate studies for examination with my approval as a university advisor.

Zenegnaw Abiy(Phd.)

\_\_\_\_\_

Advisor

Signature

**St. Mary's University, Addis Ababa**

**June, 20 17**

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**“All of you may Allah rewarded you with His Highest blessing”.**







## ABSTRACT

*The audit profession has been highly scrutinized among researchers and regulators following the fall of giant companies in the West. One of the issues that gained momentum has been to analyze the audit fee structure and the various auditor-client relationships. This study investigates the determinants of audit fees based on variables that are unique to the insurance firms and considered important by regulators in a sample of Ethiopian insurance companies. So, this research employs quantitative research approach and explanatory research design. The study also examined whether auditors take in to account factors considered important by the regulatory insurance which result in better alignment of both the interests of auditors and the regulatory insurance. The study used a panel data for nine insurance companies among 17 insurance companies by judgmental sampling technique from the year 2006-2015. The data was analyzed by descriptive analysis and inferential analysis and also the data was processed through the E-view software. The panel random effect regression result revealed that auditee size, credit risk, complexity, and profitability are the main determinants of audit fees for the Ethiopian insurance companies. With regard to the factors considered important by the regulatory bank, auditors do not seem to consider liquidity risk and efficiency ratio in the determination of audit fees.*

**Key words:** *audit fees.*

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# LIST OF ACRONYMS

<b>ADX-</b>	Abu Dhabi Security Exchange
<b>AFEE-</b>	Audit Fee
<b>AICPA-</b>	American Institute of Certified Public Accountants
<b>ANOVA-</b>	Analysis of Variance
<b>ASS-</b>	Asset
<b>CBN-</b>	Commercial Bank of Nigeria
<b>CLRM-</b>	Classical linear regression model
<b>Comp. -</b>	Complexity
<b>CR-</b>	Current Ratio
<b>CrR-</b>	Credit Risk
<b>EffR-</b>	Efficiency Ratio
<b>FDIC-</b>	Federal Deposit Insurance Corporation
<b>FRS-</b>	Federal Reserve System
<b>GLS-</b>	Generalized Least Squares
<b>ICPAK</b>	
<b>IFAC-</b>	International Federation of Accounting Committe
<b>NBE-</b>	National Bank of Ethiopia
<b>OFAG</b>	Office of Federal Auditors General
<b>OLS-</b>	Ordinary Least Squares
<b>ROA-</b>	Return on Asset
<b>ROE-</b>	Return on Equity
<b>ROI-</b>	Return on Investment

# CHAPTER ONE: INTRODUCTION

## 1.1. Background of the Study

Although auditing events have been relied upon for many years, the formal practice of auditing has been in existence for a relatively short period. In addition, emphasis has historically been placed on a periodic, backward-looking approach whereby key events and activities are often identified long after their occurrence or simply undetected. Given that recent developments and technologies facilitated a movement away from the historical paradigm and toward a more proactive approach, it is essential that auditors understand what the future audit entails and how they might begin to envision a logical progression to such a state. To enhance this comprehension, it is advisable to consider how auditing has evolved from its formal beginnings in the early twentieth century (AICPA, 2012). The demand for auditing can be understood through the need for accountability when business owners hire others to manage their business, as is typical in modern corporations. Until the late 18th and early 19th centuries, most organizations were relatively small and were owned and operated as sole proprietorships or partnerships. Because businesses were generally run by their owners, there was little accountability to outside parties. The birth of modern accounting and auditing occurred during the industrial revolution, when companies became larger and needed to raise capital to finance expansion. (Messier, Glover and Prawitt; 2008:5)

Auditing is the accumulation and evaluation of evidence about information to determine and report on the degree of correspondence between the information and established criteria. Auditing should be done by a competent, independent person (Arens, Elder and Beasley; 2012:4). Auditing is a systematic process of objectively obtaining and evaluating evidence regarding assertions about economic actions and events to ascertain the degree of correspondence between those assertions and established criteria and communicating the results to interested users (Sarasota:1973).

The significance of auditors cannot be unnoticed in present times. The report presented by auditor acts as a medium of communication between the users of financial statements and auditor. The decisions of stakeholders or users are highly dependent upon this report. This report explains about the truthfulness with which the financial statements of company have been prepared. In almost every country, there are laws which require the companies to verify their financial statements from external auditors. The existence of such laws has led to creation of audit market and competition among audit firms. These firms not only fulfill the purpose of authenticating the financial statements of companies but also render consultancy and advisory services. The pricing of services rendered by firms varies from firm to firm.

The value of an audit lies on the perception coming from users of audited statements on the auditor's ability to detect errors or breaches in the accounting system and to resist client pressures to disclose such discoveries (De Angelo, 1981). Low audit fees can restrain audit firms, by restricting compensation (to audit staff). This can be attributed to the fact that many audited firms only view and audit as only see an audit as a purely compliance exercise (Izma, 2011). The audit fee charged is influenced by auditor dependent factors: auditor size, the reputation of the auditor, auditor experience, competition in the audit market, industry specialization of the auditor and big four status of the auditor. Audit fees is also determined by the audited company factors such as company size, complexity of operations of the company, audited firm risk, and the profitability of the audited firm (Joshi & Al-Bastaki, 2000; Hay, Knechel, & Wong, 2006; Bedard & Johnstone, 2010).

The amount of fees charged is often in contra with the audit fees perceived by the client. Hence, it is important to know how audit fees are priced differently and whether the fees are charged reasonably within the auditing industry (Kwong, 2011). Audit fee determination is affected by Audit firm attributes or by the client's company characteristics. High audit fees will be charged by big 4 audit firms, which are normally big in terms of staffing and geographical coverage, with high reputation gained from several years' experience and industry specialization. Competition

amongst audit firms is however expected to lower audit fees charged (Palmrose, 1986; Simon & Taylor, 2002). Big companies with risky operations and likely high profitability are charged relatively higher audit fees compared to smaller companies (Francis & Simon, 1987; Craswell & Francis, 1999).

Being synchronize with the concept of audit fee, to make auditing a vital for the development of any organization, this study focus on identifying determinants of audit fee among insurance companies in Ethiopia.

## **1.2. Statement of the Problem**

Audit pricing services have been an important issue that concern many researchers to have carried out researches by examining the types of determinants that affecting the audit fees (Al-Harshani, 2008). One of the main issues of audit fees is to find out how auditors determine the amount of fees required from their clients (El-Gammal, 2012). In addition, there is also controversy occur due to different fees charges by auditors in different industry and the questions about the impact of corporate size, complexity and client risk on audit fees (Al-Matarneh, 2012). Pricing of audit services has been an interesting issue for the researchers and different studies were conducted to explore the factors that determine the audit fee charged by an auditing firm. The knowledge of these factors is helpful both for client and the auditor. This leads to a better negotiation between client and auditor (Al-Harshani, 2008).

The auditing market and its audit fees is a focus studied mainly in developed economies, while the audit services market in promising economies has been given limited attention. Hay, Knechel, & Wong, (2006) conducted a meta-study probing potential determinants of the amount of audit fees in the last 25 years (1977-2002), of the 88 research papers covered in their analysis, only 6 were related to auditing activity in promising market countries, while 45 were related to United States' market. Hay, Knechel, & Wong, (2006), conclude that the significance of certain variables changes according to each country's characteristics and period of analysis; they recommended that models be revised periodically. From above, while major studies



have been done in developed economies fewer studies have been done in developing countries like Ethiopia making this study necessary; also findings from previous research tend to vary across regions.

The reason for undertaking this study is, there is lack of information about determinants of audit fee in developing countries like Ethiopia. The available literature in this area indicates that the most studies have been derived from developed world. There has been very little research concerning audit fee determinants in developing countries. There have not been many studies conducted to find out the audit pricing services in Ethiopia and these few studies does not test some important determinants. This study will fill the gap in our knowledge.

The recent studies conducted by Tamrat Afesha in 2014, use different audit fee determinants like bank size, audit firm size, client profitability, liquidity risk, credit risk, operating risk, capital risk and audit quality. However his research paper, the researcher omits some important determinants like client complexity and Efficiency ratio. And also his special focus is Ethiopian commercial banks. However in this study, the researcher adds the above omitted variables of client complexity and efficiency ratio. Furthermore, there are lacks of studies conducted by specifically focus on the Insurance industry in Ethiopia. Most of the time, the determining factor of audit fee in insurance sector and banking sector are totally different. Banking sector audit affected by profitability and size, however, insurance sector audit fee determinants are unknown, so this study investigates whether the above factors affect audit fee or not. Therefore, this study focuses on determinants of audit fee among insurance companies in Ethiopia.

## **1.3. Objective of the Study**

### **1.3.1. General Objective**

This study is was investigate the determinants of audit fees among Insurance companies in Ethiopia from the year 2006 to 2015.

### **1.3.2. Specific Objective**

- ✓ To examine the relationship between corporate size and audit fees among Insurance companies in Ethiopia.
- ✓ To examine the relationship between client profitability and audit fees among Insurance companies in Ethiopia.
- ✓ To examine the relationship between client complexity and audit fees among Insurance companies in Ethiopia.
- ✓ To examine the relationship between Insurances Liquidity risks and audit fees among Insurance companies in Ethiopia.
- ✓ To examine the relationship between Insurances Credit risks and audit fees among Insurance companies in Ethiopia.
- ✓ To examine the relationship between Insurances efficiency and audit fees among Insurance companies in Ethiopia.

## **1.4. Hypothesis of the study**

H1: Client Size is a positive and statistically significant relationship to the audit fees charged

H2: Client Profitability is a positive and statistically significant relationship to the audit fees charged

H3: Liquidity risk is a positive and statistically significant relationship to the audit fees charged

H4: Client Complexity is a positive and statistically significant relationship to the audit fees charged

H5: Credit risk is a positive and statistically significant relationship to the audit fees charged

H6: Credit risk is a positive and statistically significant relationship to the audit fees charged

## **1.5. Significance of the study**

The determinants of audit fees can be useful for both audit firms and Insurance companies in Ethiopia. The determinants of audit fees related to the attributes of companies and audit firms may provide practical knowledge to auditors and companies on the basis of audit pricing. By understanding the determinants of audit fees, companies can estimate the amount of audit fees that they are required to bear for the audit services in future so that managerial arrangements can be carried out to reduce the costs of audit. The practice of audit fees determinants can assist auditors in making audit pricing decisions and help auditors for pricing the audit services appropriately. This study enhances users or readers to obtain better understanding on the factors influencing audit fees among listed manufacturing companies in Ethiopia currently. And also finally this research useful for other researchers who undertake study on audit fee may use this study or paper as one source of references.

## **1.6. Scope of the study**

The scope of the study determined by the objective of the research which is stated earlier and it's emphasizes on identify and examining the determinants of audit fee. This research only analyzes determinants of audit fee in the external audit side. This research focuses on the determinants of audit fee in insurance companies. Other sectors are excluded from this research. 9 out of 17 insurance companies have been included in the sample. 8 excluded insurance companies are either newly established (not operational before 2006) or their data is not retrievable. List of insurance companies which have been considered for study is provided in the appendix respectively. Secondary annual balanced panel data of selected insurance companies

for 10 years (2006-2015) was used in this study. The reason is that, most insurance companies include audit fee variable in the income statement after the year 2006.

The independent variables used in this study were corporate size, client profitability, client complexity, liquidity risk, credit risk and efficiency ratio.

## **1.7. Chapter Layout**

The remaining chapters of this paper are organized accordingly. Chapter 2 describes theoretical framework of the study, literature review of prior empirical studies on determinants of audit fees, literature gap and conceptual framework. Chapter 3 focuses on research methodology; this chapter comprises of the description of research design, method of data collection, construction of measurements, data preparation processes and data analysis techniques. Chapter 4 analyses and interprets the results from data collected from a total sample of 9 insurance companies in Ethiopia. Lastly, chapter 5 summarizes the final results findings and provides justifications for the discrepancies of hypotheses and final results. Recommendations and limitations was highlighted and brought forward for further research.

# **CHAPTER TWO: LITERATURE REVIEW**

## **Introduction**

This Chapter begins with an analysis of theoretical framework that was used to support our research. Besides, in depth review of prior empirical studies on each variable was carried out. Furthermore, conceptual framework was identified.

## **2.1. Theoretical Foundation**

### **2.1.1. Agency theory**

Agency theory has been extensively used in auditing areas (Ittonen, 2010). According to Jensen and Meckling (1976), an agency relationship can be defined as a contract in which one or more persons (principals) engage with another person (agent) to carry out the duty on their behalf by delegating some decision making authority to them. Agency problems are generally solved by agency costs when agents do not make decision in the best interest of principal with the goal of pursuing their own interest. Agency theory was created by Stephen Ross and Barry Mitnick in the early 1970s (Mitnick, 2006). Some scholars who have involved themselves in this theory are Armen Alchian, Harold Demsets, Machael Jensen, and William Meckling (Mitnick, 2006).

According to Eisenhardt (1989), agency theory is normally applied when resolving two issues that can be arisen in agency relationship. The first issue is when the goal of agent is not aligned with the goal of principal which results in conflicts of goals achievement and principal was unable to examine the appropriateness of agent's conduct. Another type of issue which arisen is the problem of risk issue. This can occur when principal and agent acted differently toward risk preference.

This difference purpose of their goals which between ownership and management will ultimately create information asymmetry and thus the agency costs (Farrer & Ramsay, 1998). This can also happen between auditors and shareholders. According to Institute

of Chartered Accountants of English and Wales (as cited in Soyemi & Olowookere, 2013), information asymmetries and vary of intentions can cause principals (shareholders) lack of trust on their agents (auditors) and thus it is important to make clear about the development of audit, its usefulness and objectives.

According to O'Sullivan's study (as cited in Mustapha & Ahmad, 2011), it is found that significant managerial ownership by merging the managerial and ownership can reduce the needs for extensive auditing which refer to the reduction of monitoring motivation for audit. It is indicated by O'Sullivan that auditor does not need to undertake additional testing due to the ownership of managers itself in the company and thus unlikely to involved in misleading. All of these will contribute to a reducing in audit fees.

According to Jensen and Meckling's study (as cited in Nikkinen & Sahlstrom, 2004), audit fees are one of the portions of monitoring cost. Auditors who act as an agent are responsible to assure that managers behave in line with owners' interest by carried out audit of the company's accounts. If agency problem become complex, auditors need more time regarding inspection of accounts and managers' activities.

According to Jensen's study (as cited in Wang & Yang, 2011), agency problems tend to occur in the firms with lower growth rate and higher level of free cash flows because they are more likely to involve in unethical activities. Therefore, as audit risk increases, auditors have to perform more audit service. Empirical evidences have proven that there is a positive association between audit fees and management entrenchment.

According to Hope, Langli, and Thomas (2012), manipulation of earnings, fraud committing tends to occur when there is lacking of monitoring on manager's behavior which results in higher agency cost. Thus, shareholder monitoring is needed to minimize agency cost as shareholders increase the willingness to incur essential monitoring costs. The opposite is low monitoring cost incur when the ownership dispersed. This leads to the ideas that agency cost is low when ownership concentration increases. Higher ownership concentration with a higher protection of

shareholders has a downward effect on the audit fee due to lower perceived audit risks. Therefore, there is less effort supplied by auditors and less demand for Big 4 auditor in which leads to lower audit fees when agency cost is lower.

### **2.1.2. Limperg's Theory of Inspired Confidence**

In 'The PCAOB and the social responsibility of the auditor' (2004), D.R. Carmichael; chief auditor at the Public Company Accounting Oversight Board (PCAOB), comments the social responsibility of the independent auditor and the possible mechanisms for ensuring that audits meet society's needs. Carmichael focuses on the role of the PCAOB and its performances in restoring the confidence of investors in the independent auditors of public companies.

In describing the PCAOB's focus, restoring the public confidence, Carmichael (2004, 128) recalls the work of Professor Theodore Limperg (1879-1961) of the University of Amsterdam. Limperg observed that when the confidence that society has in the effectiveness of the audit and the opinion of the audit is lost, the social usefulness of the audit has destroyed.

According to Carmichael (2004, 129), the principles of Limperg's theory are especially relevant in this phase of the development of the audit function. "We have a particular need in our current environment to try to understand and to appreciate the social significance of auditing and the implications concerning in which way an audit should be performed."

'The social responsibility of the auditor, a basic theory on the auditor's function', by Professor Theodore Limperg (1879-1961) of the University of Amsterdam (Limperg Institute, 1932 (1985)), is a booklet in which Professor Theodore Limperg's essays, exposing his general Theory of Inspired Confidence, are translated in English.

The Theory of Inspired Confidence connects the community's needs for reliability of financial information to the ability of audit techniques to meet these needs, and it stresses the development of the needs of the community and the techniques of auditing in the course of time (Limperg Institute, 1985, 3).

In developing his Theory of Inspired Confidence, Limperg (Limperg Institute, 1985, 16) describes the auditor's function / responsibility as follows: "The auditor-confidential agent derives his general function in society from the need for expert and independent examination and the need for an expert and independent opinion based on that examination. The function is rooted in the confidence that society places in the effectiveness of the audit and in the opinion of the accountant. This confidence is consequently a condition for the existence of that function; if the confidence is betrayed, the function, too, is destroyed, since it becomes useless."

One important citation concerning the Theory of Inspired Confidence (Limperg Institute, 1985, 18) is the next. "The normative core of the Theory of Inspired Confidence is this: the accountant is obliged to carry out his work in such way that he does not betray the expectations which he evokes in the sensible layman; and, conversely, the accountant may not arouse greater expectations than can be justified by the work done."

According to the citation could be concluded that The Theory of Inspired Confidence does not prescribe definite rules about the behavior of the auditor in each particular case; the principle-based approach, signaled by Carmichael (2004, 129).

".....the theory expects from the accountant that in each special case he ascertains what expectations he arouses; that he realizes the tenor of the confidence that he inspires with the fulfillment of each specific function" (Limperg Institute, 1985, 19).

According to the Theory of Inspired Confidence (Limperg Institute, 1985, 3), changes in the needs of the community and changes in the auditing techniques result in changes in the auditor's function. Assessing this statement, Carmichael (2004, 129) states that the touchstone for the auditor is always to perform the work and obtain the evidence necessary to provide the assurance that society needs and reasonably expects.

### **2.1.3. Stakeholder theory**



Stakeholder theory explains the relationship between organizations and their external environment (Freeman 1984). A stakeholder is defined as a human agency that can have an impact or affect organizations (Gray et al. 1996). Stakeholders represent the big umbrella for all individuals and parties that may have a direct or indirect interest in an organization.

Direct stakeholders are shareholders, employees, investors, customers and suppliers whose interests are aligned with the company. An example of an indirect stakeholder is the government, which is indirectly affected by the company's function (Kiel and Nicholson 2003). Due to this role of stockholders, organizations are not only accountable to shareholders only but also to stakeholders. As a result of this accountable relationship, many factors and conditions exist to maintain and manage the stakeholder-organizations relationship.

Stakeholder theory is an extension of the agency view, which is believed to better equip managers to articulate the shared purposes of their firm and board of directors to look after the interests of shareholders. However, this narrow focus on shareholders has been expanded to take into account the interests of many different stakeholder groups, including interest groups related to social, environmental and ethical considerations (Freeman 1984; Donaldson and Preston 1995; Freeman et al. 2004).

The linkage between stakeholder theory and earnings management is explained by Hodge (2006) who document that management may manipulate earnings in order to improve their private interests via expense of shareholders and additionally the rest of stakeholders. Stakeholders' theory views external audit as effective monitoring systems that could protect all stakeholders' interests. Mattingly et al. (2009) also find high-quality external audit is associated with high earnings quality and low earnings management in origination's stakeholder management.

Moreover, in terms of audit quality, Baker and Owsen (2002) suggest that the role of external auditor as monitoring mechanisms is not only directed for shareholders' benefit, but also for the interests of all stakeholders.

## **2.2. Review of the Literature**

### **2.2.1. Audit Fee**

Pricing of audit services has been an interesting issue for the researchers and different studies were conducted to explore the factors that determine the audit fee charged by an auditing firm. The knowledge of these factors is helpful both for client and the auditor. Chersan et al. (2012) also defined audit fee as the sums payable/paid to the auditor, for the audit services offered to the auditee. Meanwhile, according to the rules of ethics of public accountant's compartment, the fee amount may vary depending on the risk assignment, the complexity of services provided, level of expertise required to perform such services, the related cost structure of CPA firm and other professional considerations. In this regard, Code of Ethics for Professional Accountants (IFAC, 2010) provides that —when entering into negotiations regarding professional services, a professional accountant in public practice may quote whatever fee is deemed appropriate (Section 240). In the same manner, the Ethiopian Code of Ethics for Professional Accountants (OFAG 2009, p 47) states —It is in the best interests of both the client and the professional accountant that the bases on which fees are computed. However, the code requires billing arrangements to be clearly defined in writing, before the commencement of the engagement to help in avoiding misunderstandings with respect to fees.

However, all the three code of ethics for professional ethics for accountants i.e. (OFAG 2009), (AICPA, 2009) and (IFAC, 2010) remind the threats that may arise with regard to the fundamental ethical standards i.e. independence, objectivity and professionalism, when different level of fee are billed. It should be noted that if an auditor charges a lower fee than another auditor, this is not unethical, if the audit is carried out at an analogous quality level.

Audit fees refer to the remuneration payable to an auditor for audit services rendered. Accountants in Kenya have to be cautious when entering into negotiations for professional work to avoid any issue that can ruin their independent professional

judgment (ICPAK, 2006). Low audit fees can restrain audit firms, by restricting compensation (to audit staff). This can be attributed to the fact that many audited firms only view and audit as only see an audit as a purely compliance exercise (Izma, 2011). Isa, 210 para.A23, specifies that the audit engagement letter must provide the basis of charging fees by the auditor (IFAC, 2012).

### **2.2.2. Profitability**

Mohammad Hassan and Naser (2013) investigated whether audit fees charged by nonfinancial companies would be influenced by company profitability. Data were collected through annual reports and governance reports from 30 Emirati nonfinancial companies which listed on Abu Dhabi Securities Exchange (ADX) during year 2011. Pearson correlation coefficient matrix was conducted in this study. The results showed that there is a positive insignificant association between the audit fees and the profitability.

El-Gammal (2012) determined the most vital factor that affected the level of audit fees as perceived by the different groups of respondents in Lebanon. Researcher distributed 150 questionnaires to leading banks, employees of three of the Big 4, and middle-sized CPA firms but only 80 of them were answered. Mann-Whitney U Test was used in this research and the importance of each factor in the determinant of audit fee had rated by using likert scale from 1-5. The results showed that profitability is insignificant to the determination of audit fees.

Moradi et al. (2012) examined the relationship between firm profitability and audit fees charged in different firms. Data were collected through the financial statement from 57 companies which listed on Tehran Stock Exchange from year 2003 to year 2009. Multi-variable regression analysis and one-way ANOVA analysis were conducted in this research. The results showed that profitability and audit fees are positively associated. Al-Harshani (2008) investigated the determinants of audit fees in Kuwait. Data were obtained from six audit firms through survey in Kuwait which

comprised of 49 audit engagements. Regression model has been used in this research. The results indicated that audit fees are positively related to firm's profitability.

In prior studies profitability is usually used as a measure of client risk. Client profitability reflects the extent to which an auditor may be exposed to a loss in the event a client is not financially viable and eventually fails (Simunic, 1980). Poor profitability and high level of variability in profits may lead to greater risk and greater amount of audit work. Companies that report losses in the recent period's financial statement may influence the auditor's judgment of risk. Such companies are likely to engage in questionable activities (earning manipulations) and this may result increased risk exposure to the auditor (Ananthanarayanan 2011). The poorer the performance of the firm, the higher the risk for the auditor and the higher the audit fee would be.

Profitability is measured by both rate of return, and existence of a loss in recent periods (ROI, ROE, ROA and loss in recent periods). Prior studies show mixed results on the relationship between client profitability and audit fee. For e.g. (Simunic 1980; Caneghem 2010; Ireland and Lennox 2002) profitability proxied by recent period loss, (Ebrahim 2010) using ROA, reported profitability significantly influence audit fee. In the contrary, (Simunic 1980) using (ROA), (Chen and Elder 2001) using (ROI), (Naser et al., 2007) using (ROE) revealed insignificant result. Here, it is important to note virtually all the empirical studies found significant result when profitability is proxied by recent period loss other than the return measures. To this connection (Simunic 1980) result suggested that audit fee do not vary continuously with the profitability of auditees rather, the auditor's expected share of residual liability losses seems to increase only with evidence of significant deterioration in the auditee's operations or prospects.

### **2.2.3. Corporate Size**

A recent study of Wahab and Zain (2013) investigated firm size as the determinant of audit fees during initial engagement in Malaysia. Data were obtained from annual reports of 3,003 listed firms in Bursa Malaysia for the period from year 1996 to 2006.

Panel regression analysis was employed in this study. The results showed that firm size and audit fees are significantly and positively related.

Another study conducted by Yaacob (2013) used corporate size as a control variable of determinant of audit fees to investigate the association between the adoption of FRS 139 and audit fees in Malaysia. Data extracted from the annual reports of 1,050 samples of non-financial companies listed on Bursa Malaysia in year 2006 to 2008. Generalized Least Squares (GLS) regression was conducted in the study. The results concluded that size is significantly and positively associated with audit fees.

Naser, Al-Mutairi, and Nuseibeh (2013) identified the association between audit fees and internal corporate governance effectiveness whereby firm size is used as a control variable of the study. Data were obtained from annual reports of 32 listed non-financial companies in Abu Dhabi Securities Exchange for the year 2012. Regression analysis was conducted in the study and the result showed that there is a significant and positive association between audit fees and corporate size.

Vermeer, Raghunandan, and Forgione (2009) proposed to provide empirical evidence about how firm size is associated with audit fees. 125 samples were selected from large non-profit organizations in United States. Data was obtained from each company's chief financial officer through questionnaire regarding audit and non-audit fees information as well as audit committees and internal auditing information in year 2001 and 2002. Regression analysis was conducted and the results showed that firm size is associated with audit fees.

Sori and Mohamad (2008) attempted to determine whether larger companies are expected to pay more external audit price than smaller companies. Data were collected through the annual reports of 100 companies listed on Bursa Malaysia from the stock market's directory in year 2007. Ordinary least square regression (OLS) was used in this study. The findings revealed that there is a positive and significant relationship between audit fees and corporate size.

Simunic (1980) justified the positive relationship between Auditee size and audit fee on the ground that the Auditee stock of assets seems more closely related to risk than would an accounting flow measure, such as revenue, because defective financial statements which result in a lawsuit frequently involve some deficiency in asset valuation. External auditors tend to approach the audit process through the ending balance sheet, relying on the fact that verification of balance sheet components indirectly verifies reported income. Therefore as the size of the client company increase, the required level of sample which comprise the assets will also increase.

#### **2.2.4. Client Complexity**

Prior researchers (El-Gammal 2012; Thinggaard and Kiertzner 2008; Naser et al., 2007; Gonthier-Besacier and Schatt 2007; Ahmad et al., 2006; O'Keefe et al., 1994) documented empirical results indicating that audit fees are significantly influenced by the level of the audit client complexity while (Al-Harshani 2008) didn't find such a significant relationship. Client business complexities usually considered in audit fee research on the ground that companies having complexity in their operation (e.g. multinational companies, subsidiaries in different locations, nature of their assets, nature of transactions etc.) require more audit effort/time and the audit fee for such companies is also expected to increase accordingly.

Thinggaard and Kiertzner (2008, p. 147) categorized client business complexity as follows:

- i. **Complexity of substance:** complexity in relation to the verifiability of financial statement items (typically inherent risks) by an auditor. This risks are associated with factors such as the nature of transactions, the accounting criteria for recognition and measurement, and the degree of necessary professional judgment regarding the potential importance of the outcome of future events.
- ii. **Technical (formal) complexity:** Complexity in relation to the presentation of financial statements after all questions of recognition and measurement has been dealt with. This component is often approximated by group complexity (number of subsidiaries, number of associated companies, and proportion of foreign assets).

With regard to the first category it is presumable that certain financial statement items present potential risk for the auditor. In line with this view researchers usually use receivables and inventories as a proxy for financial statement items for which it is often difficult to obtain sufficient and appropriate audit evidence about whether they are free from material misstatement (Simunic 1980; Thinggaard and Kiertzner 2008). Auditing such accounts usually involve ‘harder to review’ transactions which require confirmation and observation. Further, the valuation of these items is a complex task, requiring a forecast of future events. Therefore, the auditor is required to exert higher audit effort and longer audit hours for such accounts which in turn results in higher audit fee.

The second category (Technical complexity) has received more emphasis in prior audit fee studies. Simunic (1980) pointed out that decentralization and diversification of the audit client company increase the number of decision centers in an organization whose activities need to be monitored and hence increase complexity. Ananthanarayanan (2011) also suggested that companies that have more business segments, geographical segments and subsidiaries increase the complexity of the business. He also argued that additional segments and subsidiaries entail a greater audit effort and increase hours of the audit work because of the different dimensions of each segment. More segments and subsidiaries mean longer audit hours, extended travel time, additional time to learn the possible different system in place at each subsidiary and additional time for consolidating the data at a firm level. Foreign based subsidiaries further add the work load to the auditor.

Generally, as the audit client becomes more complex, more time and effort is needed to perform the external audit work. This is true because a more complex audit client means a more diverse organizational structure, and harder to review transactions. This increased audit effort is expected to lead to an increase in the level of audit fees.

Prior studies used various proxies for companies complexity e.g. (Simunic 1980; Francis and Simon 1987) Number of subsidiaries, (Caneghem 2010) used the number of industries in which the company is active, (Caramanis and Spathis 2006) ratios

receivables to sales, (Naser et al., 2007; Gonthier-Besacier and Schatt 2007) the ratio of inventories and receivables to sales and the growth levels, (Al-Harshani 2008) number of audit locations visited by external auditors.

The common indicator of audited firm complexity is number of subsidiaries and branches (both local and foreign) of the client company. Highly diversified firms and companies with many subsidiaries have complex operations requiring comprehensive auditing by the auditor consequently, high audit fees will be charged by auditors for complex clients. This was confirmed by a study by (Sandra & Patrick, 1996) which found that firms with complex operations pay high fees for audits. Foreign subsidiaries have to adhere to several laws and disclosure requirements, which requires more manpower and time by the auditors to conduct their audit. There is a positive relationship between audited firm complexity and audit fees charged by the auditors (Carson, Fargher, Simon, & Taylor, 2004; Firth, 1997; Butterworth & Houghton, 1995; Chan, Ezammel, & Gwilliam, 1993; Low, Tan, & Koh, 1990; Simunic, 1980).

### **2.2.5. Status of Audit Firm**

Recent research has been conducted by Siddiqui, Zaman, and Khan (2013) to investigate whether Big-Four affiliates earn audit fee premiums in Bangladesh. This study examined 122 listed companies in Dhaka Stock Exchange in year 2005. A correlation matrix for the regression models was used. The result revealed Big-Four affiliate firms are not positively related with audit fees.

Previous researchers such as Hallak and Silvar (2012) investigated the factors affecting auditing and consulting fees in Brazilian public companies. The research examined 219 companies publicly traded in 2009 and data were collected from Economatica, BM&FBovespa stock exchange, and Securities and Exchange Commission of Brazil. This study presented their data by using Systemic Generalized Methods of Moments (GMM) regressions model. The result indicated that audit fees are positively related with Big Four auditor.



Previous study carried out by Li and Zhu (2011) investigated the correlating factors of the audit fees in China whereby prestige of auditing firm was one of the determinants. This study focused on listed companies in Shanghai and Shenzhen Securities Markets and has obtained 1426 financial information from China Stock Market Accounting Research (CSMAR) during the year 2009. This study presented a correlation matrix for the regression models. The results showed the prestige of auditing firm is found to be significant associated with the audit fees.

El-Gammal (2012) has examined the factors that determining audit fees in Lebanon. Questionnaires were designed for data collection from a sample of 80 respondents including external auditors, and client representatives in year of 2012. This study presented a Mann-Whitney U test. Audit fees and status of audit fees are rated by respondents using a likert scale from 1 to 5. This research has revealed that the status of audit firm is significant to the audit fees determinants paid by multinational companies and banks. They are willing to pay higher audit fees because they seek higher quality audit work and the credibility of their annual reports.

Another study was conducted by Van Caneghem (2010) in Belgium to investigate audit pricing and the Big4 fee premium. Bureau van Dijk's Belfirst database was used for data collection which consists of Belgian and Luxemburg firms financial data. The sample comprised of 4,403 companies for year 2007. This study has employed an ordinary least squares (OLS) model. The result demonstrated that Big4 have a very strong positive association with audit fees.

Big audit firms charge high audit fees (Francis, 2004). Auditor size can be determined by the assets held by the audit firm, market share of the auditor and the total workforce of the auditor. Choi, Kim, & Zang, (2010) analysed the relationship between the size of the auditor, quality of audits and the corresponding fees. They established that large audit firms charge a premium for their high quality audits. Therefore, auditor size is correlated positively to the audit fees charged (Palmrose, 1986).

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### **2.2.6. Audit Client Risk**

A recent study conducted by Koh and Tong (2012) investigated the impacts of clients' involvement in controversial corporate activities with audit pricing in United States. The data used in this research were represented by 20,687 firms which had been observed from year 2000 to 2010 as obtained from Audit Analytical database. The result concluded that the clients involved in controversial activities will be charged higher audit fees.

A study of Calderon, Wang, and Klenotic (2012) examined the association between incremental effect of internal control weaknesses and audit fees in United States. There were a total of 3,539 firm-year obtained in this research which focused on material weaknesses disclosed in the reports from Audit Analytics between year 2004 to year 2009. This study used the multivariate analysis and the result revealed that the relationship is positive related.

However, Stanley (2011) research showed that there is a significant negative relationship between audit fees and firms' business risk. The data were collected from New Generation Research Incorporation which identified 362 bankruptcy filings in year 2000 to year 2007. The multiple regression analysis was conducted in this study.

Tahir and Paino (2013) investigated the relationship between business client risks, fraud and audit fees in Malaysia. Data were obtained through annual report of 100 companies, comprised 10 fraudulent companies and 90 non-fraudulent companies which listed on Bursa Malaysia in 2012. Stepwise logistic regression analysis and fraud prediction model were used in this study. The result showed that firms which not involve in fraud and have low business risk are charged with high audit fees and vice versa.

Hogan and Wilkins (2008) identified reaction of auditors to the firms with high levels of control risk. Samples were collected from 6,735 observations which made up of 5,155 companies audited by Big Four firms while 1,580 companies audited by non Big Four firms from year 2002 to year 2004. Multivariate model were used in this study. The results indicated that the audit fees are positively related with internal control deficiency throughout the firms.

In this research, the researcher classified Audit client risk in three parts:

**2.2.6.1 Liquidity risk:** It is the risk that bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The result may be the failure to meet obligations to repay depositors and fulfill commitments to lend. Large numbers of demand and saving deposit accounts make operation of banks to be complex and lead to higher cost of operation in form of branch networks and associated cost of human and material resources. Banks with higher proportion of current and savings deposits account have lower liquidity risk however, have greater operational complexity. Consequently they may pay lower or higher audit fees Field, et al. (2004).

**2.2.6.2 Credit risk:** Credit risk can be classified into two direct credit risk and indirect credit risk. Direct risk is the probability of financial loss that the bank may suffer when a borrower is unable to repay a loan on the agreed terms. While indirect (or counter-agent) credit risk arises when the bank, having guaranteed contractual obligations of client suffers financial loss when the client is unable to perform his obligation and his commitment to the banks. Our measure of bank credit risk is loan quality and it is ratio of non-performing loan to gross loan and advances. We expect auditors to spend significant time and effort in order for them to evaluate and be sure that the bank has not contravene the provisions of prudential guidelines and circular relating to details of insider related credits disclosure. Consequently, we expect auditors to charge higher fees where there is high ratio of nonperforming loans to cover for the time and effort expended and mitigate against the risk of misstatement of audit opinion.

**2.2.6.3 Capital Risk:** Capital regulation continues to play a major role in the oversight of banks and mandates that banks hold minimum amount of capital as cushions against unexpected losses or adverse shocks that could lead to bank failure. There are many factors that influence banks choice of capital level and capital management which may be classified as firm-specifics factors and behaviours; regulatory environment, market discipline and economic conditions and procyclical capital requirement Francis and Osborne (2009). In Nigeria the CBN requires commercial banks to: (a) hold the minimum level of the regulatory capital of N25 billion and (b) maintain a ratio of total regulatory capital to the risk-weighted asset at or a above the minimum of 10%. Total qualifying capital consists of tier 1 and 2 capital less investment in unconsolidated subsidiaries and associates. The total risk weighted assets reflects only credit and counter party risk. Fields, et al. (2004) posit that relationship between audit fees and capital risk ratio can be positive or negative. Positive relationship between audit fee and capital risk ratio would prevail with riskier banks because regulators require them to maintain larger regulatory.

### **2.3. Empirical literature review**

Literature on pricing of audit services is quite rich and a number of studies have been conducted in this regard in different countries. The first empirical evidence on the pricing of audit services was presented by Simunic (1980). The work by Simunic (1980) paved the way for future researchers to conduct audit fee studies in different countries. Simunic (1980) says that the price charged by auditors is function of: a) resources utilized by auditor in auditing and b) the opportunity cost of conducting an audit. He concludes that auditors charge fee on the basis of client specific and auditor specific attributes. After the work of Simunic (1980), researchers extended the literature of pricing of audit services and further analyzed and explored these determinants in different institutional settings. However, the model used is quite similar to the model of Simunic (1980) and has shown robustness across different

countries and settings. Some of new attributes like engagement attributes have also been explored by researchers.

There are numerous research works on audit pricing; however, most of the studies exclude financial firms due to differences in their financial structure, the environment which they operate and special audit requirement. There exist a well developed literature, which can be broadly be classified into two, although, there are others which may not fit into these categorization, big eight, big six and big four audit firms premium and the impact of Non-Audit Service (NAS) provision on audit fees Beattie, et al.(1996).

According to Beattie and Fearnley (1995), there are three interrelated motives for demand for quality differentiated audits which are agency demand, information demand and insurance demand. While, Simunic and Stein (1987) posit that supply of quality-differential audits can be as a result of product differentiation and that greater expertise implies greater credibility and audit quality. According to Naser, et al.(2007), because of their visibility large sized companies are expected to be more scrutinized and monitored by the public. Consequently, in order to minimize agency cost and get the confidence of investors and creditors these companies usually hire big audit firms. Studies by (Simunic, 1980; Palmrose, 1986; Beatty, 1993) revealed that the big audit firms charge-higher fees than other auditors, which have been interpreted to support the auditor size quality hypothesis. McMeeking, et al. (2006) posits that the Big Audit firm premium can be traced to large firms devoting resources to develop industry expertise that makes them better auditors in the industries in question. They further suggested that fees premium may also arise from knowledge spillovers as a result of providing consulting services to their clients.

There have been in tensed debate about the effects of provision of non audit service by public accounting firms for clients that they also serve as independent auditors. Some are concerned that the provision of NAS by audit firms could be a threat to auditor independence because, NAS creates economic incentives for the auditors to preserve

the NAS by auditor creates knowledge spillovers that make auditors to provide consulting services at a lower cost Palmrose (1986).

Fields, et al.(2004) study is the first research that investigated the pricing of audit services in the financial institutions using 277 banking organizations as sample. The bank audit fees model developed by them is based on the assumption that because managers of banks and thrift ultimately are answerable to their primary regulatory authorities it seems reasonable to suggest that the audit function should be driven by variables and ratios that these regulators consider important Fields, et al.(2004) proxies for bank risks and complexity are based primarily on the models of the Federal Deposit Insurance Corporation (FDIC) and the Federal Reserve System (FRS). The model is structured around financial ratios that measure the capital adequacy of the bank as well as its earning, liquidity and loan quality. Consequently, their audit fees model are based on the following dimension of bank risks: liquidity , operating, capital or solvency and market risks. They reported that banks with more transactions accounts, fewer securities as a percentage of total assets, higher efficiency, and higher degrees of credit risk are charged higher fees by the auditors. In addition to these, Fields, et al. (2004) also suggested that institutions with higher risk adjusted capital ratios and more intangible assets were also expected to pay higher premium and concluded that no single audit firm truly dominates the US banking industry.

Swanson (2008) sought to establish the link between the characteristic of a corporation and the audit fees. Using data of 37 largest financial service institution for 2006 accounting year audited by the big four largest public accounting firms in US he reported that log of asset and log of sales relevance are both statistically significant at the 5 percent level in determining the variation in audit fee chargeable by these firms. However, log of net income and log of employee are not significant variables in determining the audit fee.

Finally, we see the review is carried out commencing with studies conducted on developed economies, followed by those ones conducted on developing economies.

## Developed Economies

Commencing with the pioneer seminar work of Simunic (1980), there has been copious studies investigating the determinants of audit fees in several developed countries. He developed the basic model to explain the relationship between the amounts paid by clients to their auditors. Thereafter, similar studies which either tend to either buttress or extend Simunic's work have been undertaken and also adopting this model, though with modifications, before application to the varying settings. Among these countries are in the United Kingdom (Taylor and Baker, 1981; Taffler and Ramalingam, 1982; Chan et al. 1993; Pong and Whittington 1994; in USA (Francis and Simon, 1987; Palmrose, 1986), in Canada (Chung and Lindsay, 1988; Anderson and Zeghal, 1994), in New Zealand (Firth, 1985; Johnson, Walker & Westergaard, 1995), in Australia (Francis, 1984; Francis and Stokes, 1986; Jubb et al. 1996; Craswell and Francis, 1999) and in Japan (Taylor, 1997). Overall, factors which has since been deployed by these varying studies to explain audit fees are categorized into client attributes (major ones are size, complexity and risk with internal audit, corporate governance, profitability, etc as emerging), auditor attributes (big 4, specialization, tenure, location, etc) and the engagement attributes (audit opinion, non-audit services and busy seasons). This paper focuses on the major client characteristics of size, complexity and risk as they have been widely reported to show strong explanatory power in explaining audit fees across samples (DeFond et al. 2000). For easy articulation of thought, brevity and clarity, selected previous works related to developed countries alongside their authors, year and major findings are tabulated below:

**Table 1a:** Selected previous studies on determinants of audit fees in the developed economies

Country	Author	Industry type	Size	Risk	Complexity
<i>UK</i>	Taylor, et al (1981)	Non-financial	Sig.	N/A	Sig.
<i>New</i>	Johnson, et al (1995)	Non-	Sig	Sig.	Sig.

<i>Zealand</i>		financial	.		
<i>New Zealand</i>	Firth (1985)	Non-financial	Sig	Sig.	Insig.
<i>Canada</i>	Anderson & Zeghal (1994)	Non-financial	Sig	Sig.	Sig.
<i>Netherlands</i>	Langendijk (1997)	Non-financial	Sig	Sig.	Sig.
<i>Ireland</i>	Simon & Taylor (2002)	Financial and Non-financial	Sig	Sig.	Sig.

**Source:** Firer and Swartz (2007)

N/A= Not Associated

Beside the tabulated studies shown above, there are other relevant works, conducted in the developed countries as well, that are also worth reviewing alongside their major findings. Among the client attributes, no doubt, the size of the auditee has been the most predominant and statistically significant variable in determining audit fees charged to entities and also permeate industries (see Wilson, (2003), Chung and Narasimhan et al. (2002), Carson et al. (2004), Cameran (2005), etc, financial (Fields et al. (2004) and Swanson (2008)) or otherwise. There appears to be a large consensus in this area.

Auditee risk is another factor that is considered with different variables used to proxy it. These among others include audit gearing ratios (Sandra et al. 1996) and opinion type (Davis et al. 1993). However, noting the peculiar nature of the financial sector, Fields et al. (2004) adopted losses, efficiency ratios, non-performing loans ratios, capital adequacy ratio and interest rate risk to measure 277 financial institutions firm risk, operating risk, credit risk, capital risk and market risk respectively reporting significant and positive influence on the audit fees with the exception of losses that is insignificant.

Yet another major determinant is the complexities of the auditee (Davis et al., 1993). The total number of consolidated subsidiaries and/or branches (Francis et al. 1986; Wilson, 2003; Ezzamel et al. 2002), the ratio of receivables and/ or inventories to the total assets (Firth, 1985; Simon et al. 2002), audit fee diversification (Chan et al. 1993)



are few measures that were adopted in previous studies. In most of these studies, they were seen to have exhibited positive and significant relationship while a few have also been reported to have been insignificant (Firth, 1997).

### Developing Economies

To date, there have been very few studies on the determinants of audit fees in developing economies. Early works in this area are in countries like India: Simon et al. (1986); Singapore: Low et al. (1990); South Africa: Simon (1995); Bangladesh: Karim and Mozier (1996); South Korea: Taylor et al. (1999); and Bahrain: Joshi et al. (2000); With recent empirical studies in Qatar: Kutob et al. (2004); South Africa: Firer and Swartz (2007); Jordan: Naser et al. (2007); Kuwait: Shammari (2008) and Nigeria: Akinpelu et al. (2013).

Similar to what is done above the selected studies in developing economies alongside their major findings are also tabulated below.

**Table 1b:** Selected previous studies on determinants of audit fees in developing economies

Country	Author	Industry type	Size	Risk	Complexity
<i>South Africa</i>	Simon (1995)	Non-financial	Sig.	Sig.	Sig.
<i>South Africa</i>	Firer, et al (2007)	Financial and Non-financial	Sig.	Sig.	Sig.
<i>Kuwait</i>	Shammari, et al (2008)	Non-financial	Sig.	Sig.	Sig.
<i>Bangladesh</i>	Karim et al (1996)	Non-financial	Sig.	N/A	Sig.

		1			
<i>Bahrain</i>	Joshi et al (2000)	Non-financial	Sig.	Sig.	Sig.
<i>Singapore</i>	Low et al (1990)	Non-financial	Sig.	Insig.	Sig.
<i>Hong Kong/Malaysia/Singapore</i>	Simon et al (1992)	Non-financial	Sig.	Sig.	Sig.

**Source:** Firer and Swartz (2007) modified slightly by the authors

Findings from table 1b above shows no clear departure from what obtain in the developed countries with respect to size, risk and complexity in determining variations in audit fees. Mohd et al. (2000) and Ayoib (2001) using the Malaysian listed Bursa annual report for companies from 1993-1995 reported positive and significant association. However, Basioudis and Fifi (2004) though returned a positive and significant relationship with respect to clients' size and complexity (using the total number of consolidated subsidiaries) but on the contrary also reported a negative but significant influence of auditee risk using debt ratio as a proxy.

On the financial scene, Rohami et al. (2007) while studying the relationship between non-audit fees and audit fees controlled for auditee size and complexity and was reported to have also positively and statistically significant. Similarly, Akinpelu et al. (2013) conducted a cross-sectional analysis of 13 Nigerian banks for 2009 financial year. They reported positive and significant influence of auditee size, current saving deposits account ratio (use to proxy risk) and the number of consolidated subsidiaries while also having to cope with a negative and non-significant impact on the audit fee.

## **Local studies**

Tamirat Afesha (2013) study is focus on investigation of determinants of audit fee among eight banks as a sample from the year 2004 to 2012. In this study the researcher state eight independent variables (Namely: Banks size, Auditor size, Banks profitability, Banks liquidity, Banks credit RISK, Banks management efficiency, Banks Capital adequacy, Banks earning management and independence) that affect audit fee. Finally, with regard to the determinants of audit fees bank size, liquidity, loan growth, efficiency, profitability, auditor size, capital adequacy ratio are found to be the major factors influencing the variation in audit fees in the Ethiopian commercial banks. Credit risk proxies, asset quality (non performing loans and net loan charge offs) and commercial loans indicates auditors do not seem to value banks credit risk exposure in audit fee determination.

## **2.3. Summary and Literature gap**

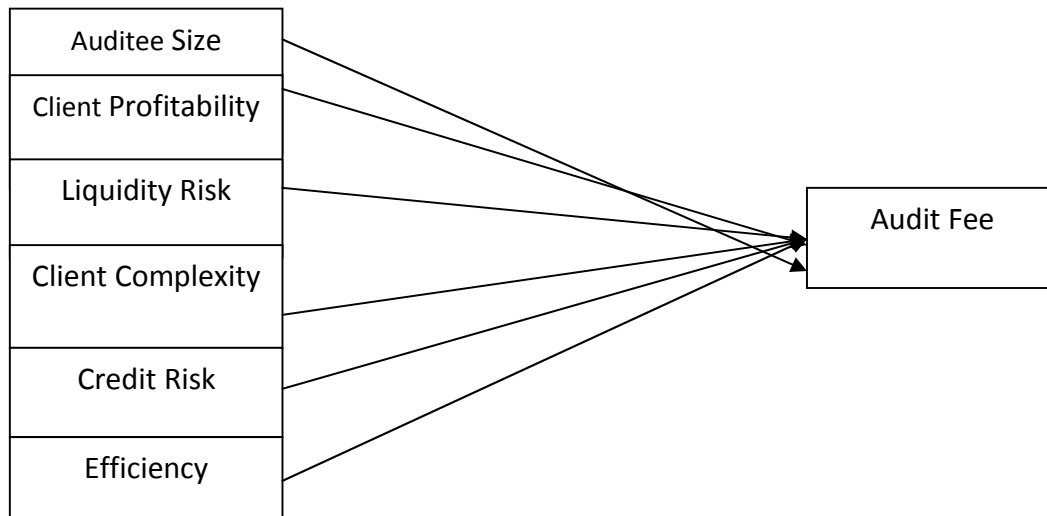
Even though a plenty of studies investigated the determinants of audit fee in different countries especially in the western; there is a lack of empirical evidence from the developing countries context like Ethiopia. Only a limited studies had been conducted in the area from developing countries as far as the researcher knowledge is concerned e.g. Nigeria, Lebanon, South Africa, Pakistan, Jordan. Again, prior researches have documented inconsistent results on the evidence of the linkage between audit fee and its proxy.

Having all this facts, the current study has something to minimize the vacuum or the knowledge gap available in determinants of audit fee in Ethiopia. Specifically, this study tries to incorporate risk factor and this should add some value to the recent need of having this study. To the best of the researcher's knowledge there are no prior studies on the determinants of audit fee which took client complexity and efficiency ratio as a determining factor.

## 2.4. Conceptual Framework

In Figure 2.1 illustrated the relationship between the five types of determinants and their effects on the audit fees.

**Figure 2.1:** Theoretical research model investigating the six types of determinants that affecting the audit fees among Insurance companies in Ethiopia.



**Adapted from:** Mohammad Hassan and Naser (2013), Al-Harshani (2008) and others

## **CHAPTER 3: METHODOLOGY**

### **Introduction**

Chapter 3 discusses about the research design, data collection method and sample designs. Besides, secondary data collection method has been used in this research. Besides, secondary data has been chosen as our data collection method in this study. Next, data analysis techniques will be used to explain the variables and measurement in this research.

### **3.1. Research Design**

This study aimed to examine the determinants of audit fees among in insurance companies in Ethiopia. Therefore, an explanatory research has been conducted in this study to identify causal relationship (Gray, 2013) between variables. Quantitative methodology is used in this study because it allows summarize large amount of data quickly and consistently and thus results in greater accuracy (Fabozzi, Focardi & Ma, 2005). Thus, deductive approach is adopted in this study by using annual reports of 9 insurance companies in Ethiopia which specified on industrial products from year 2006 to year 2015.

### **3.2. Data Collection Methods**

Secondary data collection method has been used in this research. Data were collected from annual reports through 9 insurance companies in Ethiopia from the year 2006 to year 2015. According , etal study (as cited in Irwin, 2013) stated that secondary data A sample is a portion of the population that inferences are to be made about the population. The population for this study consists of 17 insurance companies operating in Ethiopia, the sample size of the study was 9 insurance companies and the selection is based on using purposive sampling technique. Out of which 1 of them is stately owned while the remaining insurance companies are privately owned. The sample frame for the study was determined based on the availability of each bank data from the year (2006 -2015). There are only nine insurance companies operating in the country during the whole study period. Since the number of banks in the sample frame

is relatively small and manageable, all the insurance companies, in the study period, were included in the sample. According to Brooks (2008, p 105), while there is no definitive answer for an appropriate sample size for model specification, it should be noted that most testing procedures in econometrics rely on asymptotic theory. This theory dictates that as the sample size approaches to the population, the results from the sample estimates are more appropriate for generalizing to the general population. Thus in this case the sample size is equal to the population in the sample frame which enabled to make appropriate generalization to the overall population.

The sample for the study is composed of 8 private and 1 state owned Insurance Companies. Namely, Ethiopian Insurance Company, Awash insurance Company, Global Insurance Company, Nice Insurance Company, Nile Insurance Company, Nib Insurance Company, Nyala Insurance Company, Africa Insurance Company and United Insurance Company were included in the sample.

In this study only secondary data was utilized. The structured review of documents enables this study to critically investigate insurance companies audit fees determinants than the primary data sources would allow given the confidentiality nature of the data, biased responses among the respondents and response rate considerations. A ten year audited annual report data was obtained from each of the nine insurance companies (90 firm-year observations). In addition to financial statement data for each insurance companies, data was also obtained from NBE for items which are not reported in the bank's annual reports.

### **3.4. Hypotheses of the study**

The major objective of this panel study is to investigate the impact of the factors that are believed to influence insurance companies' fees from prior studies in the determination of audit fees in the audit of insurance companies in Ethiopia. Using different risk, complexity, financial stability measures peculiar to the insurance industry and other factors which are found to influence audit fees in prior studies, the study assess factors that external auditors consider in pricing their audit service for

insurance companies. Specifically, the study assess whether audit fee is influenced by Auditee size, profitability, Liquidity risk, Complexity, credit risk and Efficiency.

***Auditee size:*** A positive relationship has been found between the audited company size and the fee charged by auditors (Simunic, 1980; Low, Tan, & Koh, 1990; Chan, Ezammel, & Gwilliam, 1993; Carson, Fargher, Simon, & Taylor, 2004). Previous studies have used company size affects audit plans, big companies require more attention than smaller companies therefore more time will be spent auditing and as a result high audit fees will be charged on bigger companies as opposed to smaller ones (Palmrose, 1986; Simon & Taylor, 2002). Most common measures of company size include: the number of personnel, total revenues of the firm, and the total assets. The most consistent explanatory variable for audit fees model has been auditee size, see (Francis and Simon, 1987; Simon, et al. 1992; Iyer and Iyer, 1996; Joshi and Al , 2000; Naser, et al. 2007) for non financial corporations and (Fields, et al. 2004 and Swanson, 2008) for financial corporations. The reason for this is that auditors in large-sized companies have to spend a lot of time and effort in reviewing their clients operations because audit service provided by external auditors are sampling-based processes therefore, as the size of the client increases the higher the population for which the total assets and revenue are composed, and sample size required to achieve a given level of control will increase at decrease rate. Most studies use assets or sales as proxy for client size. In addition to this they also employ the use of logarithm because of the assumption of non linearity between audit fee and assets or revenue.

**Hypothesis 1:** Client Size has a positive and statistically significant relationship to the audit fees charged

***Profitability:*** Corporate profits are used to appraise the performance of the management in making efficient use of the resources allocated to them. Profits can be determined by looking at the reported figures in the financial statements (Firth, 1997; Sandra & Patrick, 1996; Chung & Lindsay, 1988; Low, Tan, & Koh, 1990; WareskulKarim & Moizer, 1996). Profitability has been commonly measured by: Return on Equity (ROE); Return on Assets (ROA); Return on Investment (ROI); and

Return on Capital Employed (ROCE). Highly profitable clients are subjected to comprehensive audits to verify and confirm their revenues and the matching expenses as a result high audit fees will be charged (Joshi & Al-Bastaki, 2000). Client profitability levels influences the audit fees charged by auditors (Sandra & Patrick, 1996). Client profitability reflects the extent to which an auditor may be exposed to a loss in the event a client is not financially viable and eventually fails (Simunic, 1980). Poor profitability and high level of variability in profits may lead to greater risk and greater amount of audit work. Companies that report losses in the recent period's financial statement may influence the auditor's judgment of risk (Ananthanarayanan, 2011). The poorer the performance of the firm, the higher the risk for the auditor and the higher audit fee would be expected. On the other hand some researchers argued profitable firms has more transactions related to the income and expense accounts thus the auditor need more time and effort to inspect those accounts, leading to a higher audit fee (Naser et al. 2007).

**Hypothesis 2:** Client Profitability has a positive and statistically significant relationship to Audit Fees charged

***Liquidity risk:*** It is the risk that bank is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The result may be the failure to meet obligations to repay depositors and fulfill commitments to lend. Large numbers of demand and saving deposit accounts make operation of banks to be complex and lead to higher cost of operation in form of branch networks and associated cost of human and material resources. Banks with higher proportion of current and savings deposits account have lower liquidity risk however, have greater operational complexity. Consequently they may pay lower or higher audit fees Field, et al. (2004). Liquidity risk relates to the possibility that the bank cannot meet its obligations for cash through the clearing system or from its depositors. Transactions accounts arise from the basic banking function of providing a means of payment to consumers and businesses. Fields et al., (2004) noted that banks with large numbers of transactions accounts necessarily have



much more complex activities that are costly to perform and to monitor. Moreover, large numbers of transactions accounts are usually associated with a significant number of ATM machines and a large inventory of currency and coin, which are also costly to maintain and monitor. They further contended banks with a higher proportion of transactions accounts have higher liquidity risk and greater operational complexity. Therefore, these banks should have higher audit fees. However, Ettredge et al. (2011) argued large numbers of transactions accounts increases operational complexity but not liquidity since the cash balances must be available to serve account customers rather than to pay other creditors. Therefore, it's not clear whether the increased audit fee is associated with liquidity risk or the complexity which arise out of maintaining large numbers of transactions accounts.

**Hypothesis 3:** Liquidity risk has a positive and statistically significant relationship with audit fees.

**Complexity:** Al-Harshani (2008) found that audit fees are significantly influenced by the level of audit client complexity. In fact, he penned that a “more complex audit means a more diverse organizational structure and harder to review transactions”. This increased audit effort is expected to lead to an increase in the level of audit fees. Chan et al., (1993) divided audit complexity into two, namely scope of operations and balance sheet composition. Earlier on, Simunic (1980) had pre-defined the scope of operations as being made up of two main components: decentralization measured by the number of consolidated subsidiaries, and diversification, measured by the number of industries in which the auditee operates. Chan et al., (1993) maintained that costs associated with the audit of separate financial statements, each of which has to comply with a variety of statutory and professional requirements for disclosure, will eventually be passed on to the client. In fact HO and NG (1996) reported that the most popular surrogate used to measure the scope of operations is the number of principal subsidiaries of the auditee. In contrast, Simon and Taylor (1997) focused more on the balance sheet composition as a determinant of complexity. They opined that auditors

have long recognized that the valuation assertion of inventories and receivables is in its nature very subjective and judgmental.

As can be noted, the evidence in the literature is inconclusive as to whether it is complexity in terms of scope of operations or balance sheet composition which has the most significant impact on the level of audit fees. Whilst most studies, including Waresul and Moizer (1996), Anderson and Zeghal (1994) and Ji-Hong (2007), concluded that both elements are significant, Firth (1985) found the scope of operations to be insignificant whilst Chan et al., (1993) concluded that the balance sheet composition ratios are insignificant.

Audit tasks become more difficult with larger accounts receivable and inventories than the number of subsidiaries across the globe with large foreign operations. According to Arens and Loebbecke, (1994) “Auditors tend to take special care with these aspects of audit, as they are derived from a host of transactions, are difficult to evaluate, and are areas that are most susceptible to fraud”. In Prior research Al-Shammari et al., (2008); Peel and Clatworthy, (2001); Sandra et al., (1996); Cameran, 2005) suggested “number of subsidiaries, proportion of foreign subsidiaries, receivables to total assets, inventories to total assets” as significant variables in deciding audit fee.

**Hypothesis 4:** Client Complexity is a positive and statistically significant relationship with audit fees.

***Credit risk:*** it can be classified into two direct credit risk and indirect credit risk.

Direct risk is the

probability of financial loss that the bank may suffer when a borrower is unable to repay a loan on the agreed terms. While indirect (or counter-agent) credit risk arises when the bank, having guaranteed contractual obligations of client suffers financial loss when the client is unable to perform his obligation and his commitment to the banks. Our measure of bank credit risk is loan quality and it is ratio of non-performing loan to gross loan and advances. We expect auditors to spend significant time and effort in order for them to evaluate and be sure that the bank has not contravene the provisions of prudential guidelines and circular relating to details of insider related

credits disclosure. Consequently, we expect auditors to charge higher fees where there is high ratio of nonperforming loans to cover for the time and effort expanded and mitigate against the risk of misstatement of audit opinion.

**Hypothesis 5:** Credit risk is a positive and statistically significant relationship with audit fees.

***Efficiency:*** High efficiency ratios often reflect non-interest expenses arising from large numbers of transactions accounts and geographically dispersed branch systems (Fields et al. 2004; Ettredge et al. 2011). Wui (2011) suggested Management deficiency can attract fraud and errors in management and operations leading to higher audit risk. He further, contended, earnings ratios are one of the important signals in going concern consideration; unfavorable earnings performance are also regarded as an incentive to manipulated reporting. Therefore, based on the above arguments audit fees are expected to have a positive relationship with Efficiency. Similar to prior studies in bank audit literature, total operating expense to total revenue is used as a proxy for efficiency.

**Hypothesis 6:** Efficiency is a positive and statistically significant relationship with audit fees.

## **3.5 Data Analysis**

### **3.5.1 Descriptive Test**

According to El-Gammal (2012), descriptive analysis was conducted by using means, standard deviation and Mann-Whitney U test. Besides, according to Mohammad Hassan et al. (2013), descriptive analysis about continuous variables was conducted by using mean, median and standard deviation, whereas discontinuous variables were using frequency and percentage.

### 3.5.2 Scale Measurements

The scale measurements consist of reliability test and normality test. According to Dabor and Adeyemi (2009), data collected from the published annual reports are credible, believable, and reliable.

### 3.5.3 Inferential Analysis

#### Multiple Regression Analysis

Multiple regression analysis is conducted in this study to estimate the variation (Pal & Bhattacharya, 2013) in the audit fees accounted by the independent variables and also acts as a statistical tool to investigate the linear relationship between various variables. It is also useful in terms of predicting the effects of a set of predictors on audit fees within a time period (Tonidandel & LeBreton, 2011). The equation is described as below:

$$\text{Ln (ADFEE)} = \beta_0 + \beta_1(\text{Ln (Asset)}) + \beta_2(\text{ROA}) + \beta_3(\text{CR}) + \beta_4(\text{Comp.}) + \beta_5(\text{NPLR}) + \beta_6(\text{EFFR}) + \varepsilon_i$$

Whereas:

$\varepsilon$  = Error term (assumed to be independent and identically distributed across insurance companies and over time)

$\beta_0 - \beta_6$  = Regression coefficients

<b>Dependent Variable</b>	<b>Symbol</b>	<b>Measurement</b>
Audit fees	Ln(AF)	Natural log of the total audit fees

#### Independent Variables

<b>Variables</b>	<b>Symbol</b>	<b>Measurement</b>
<b>Gross asset</b>	LnAss.	Natural log of the total gross Asset
<b>Liquidity risk</b>	CR	Current Ratio=Current asset/current liability
<b>Complexity</b>	Comp.	Receivable/total asset
<b>Credit risk</b>	CrR	Non-performing loans/ Total Receivables
<b>Profitability</b>	ROA	Net Income/total Asset
<b>Efficiency Ratio</b>	EffR	Total Revenue/Total Expense

### **3.5.4. Diagnostic Analysis**

Diagnostic checking will be used to test whether the sample is consistent with these assumptions:

There is no relationship between independent variables (No multicollinearity).

There is no relationship among the error term at the period  $t$  and the error term at period before  $t$  (No autocorrelation problem)

The error term is constant across the number of observations (Homoscedasticity).

The error term is normally distributed.

If all the above assumptions are not violated accordingly the regression will be conducted as we are sure of its accuracy and reliability of our estimates.

#### **3.5.4.1. Multi co linearity**

According to Chris (2008), Multicollinearity will occur when some or all of the independent variables are highly correlated with one another. If the multicollinearity occurs, the regression model is unable to tell which independent variables are influencing the dependent variable. The consequences of Multicollinearity are OLS estimators still Best, Linear and Unbiased, large variances and covariance of OLS estimators, wider confidence interval, and insignificant ratio. In this case, this study chooses to use high pair-wise correlation coefficients method because it can see the correlation of independent variables between each other one by one. If the correlation coefficient will be higher than 0.8, the model will be considered as it consists of serious Multicollinearity problem.

#### **3.5.4.2. Autocorrelation**

According to Chris (2008), when the error term for any observation is related to the error term of other observation, it indicates that autocorrelation problem exists in this model. In the case of autocorrelation problem, the estimated parameters can still remain unbiased and consistent, but it is inefficient. The result of T-test, F-test or the confidence interval will become invalid due to the variances of estimators tend to be underestimated or overestimated. Due to the invalid hypothesis testing, it may lead to

misleading results on the significance of parameters in the model. Durban-Watson Test will be used to detect Autocorrelation problem.

H0: There is no autocorrelation problem in the model.

H1: There is autocorrelation problem in the model.

**Decision Rule:** Reject H0 if p-value less than significance level. Otherwise, do not reject H0.

### **3.5.4.3. Heteroscedasticity**

According to Chris (2008), Heteroscedasticity means that error terms do not have a constant variance. If heteroscedasticity occur, the estimators of the ordinary least square method are inefficient and hypothesis testing is no longer reliable or valid as it will under estimate the variances and standard errors. There are several tests to detect the Heteroscedasticity problem, which are Park Test, Glesjer Test, Breusch-Pagan-Goldfrey Test, White's Test and Autoregressive Conditional Heteroscedasticity (ARCH) test. In this case, this study chooses to use White test to detect Heteroscedasticity.

H0: There is no Heteroscedasticity problem in the model.

H1: There is Heteroscedasticity problem in the model.

**Decision Rule:** Reject H0 if p-value greater than significance level. Otherwise, do not reject H0.

### **3.5.4.3. Normality**

Normality tests are used to determine if a data set is well-modeled by a normal distribution. With the normality assumption, ordinary least square estimation can be easily derived and would be much more valid and straight forward. This study will use Jarque-Bera Test (JB test) to find out whether the error term is normally distributed or not.

**H0:** Error term is normally distributed

**H1:** Error term is not normally distributed

**Decision Rule:** Reject H0 if p-value of JB test greater than significance level. Otherwise, do not reject H0.

## **CHAPTER 4**

### **DATA ANALYSIS AND DISCUSSION**

In the previous chapter detail insight was given concerning the research methodology followed in this study, this chapter presents the results of documentary reviews and the different tests made to ascertain the fulfilment of classical linear regression model assumptions.

#### **4.1 Documentary analysis**

It is clear that the objective of this study is to identify the determinants audit fee in Ethiopian private and state owned insurance companies. The secondary data for the analysis purpose are collected through structured documentary review from performance analysis report published by NBE. The following discussion presents respectively the tests for the classical linear regression model assumptions, the descriptive statistics, the correlation analysis among the dependent and independent variables and the outcomes of the panel data regression analysis.

##### **4.1.1. Test results for the classical linear regression model assumptions**

As it is mentioned in methodology part, diagnostic tests were carried out to confirm that the data fits the basic assumptions of classical linear regression model. Hence, the results for model misspecification tests are presented as follows:

##### **A. Test for Heteroscedasticity**

One of the CLRM assumptions says that the variance of the errors is constant. This is known as the assumption of homoscedasticity. If the errors do not have a constant variance, they are said to be heteroscedastic (Brooks, 2008, p 132). In this study as shown in table 4.1, both the F-statistic and Chi-Square versions of the test statistic gave the same

conclusion that there is no evidence for the presence of heteroscedasticity, since the p-values were in excess of 0.05.

**Table 4.1 Heteroskedasticity Test: White**

F-statistic	3051	Prob. F(27,62)	0.3551
Obs*R-squared	29.38234	Prob. Chi-Square(27)	0.3426
Scaled explained SS	22.23164	Prob. Chi-Square(27)	0.7255

**Source:** Each Insurance companies, NBE and own computation via E-views 8.1

### **B. Test for Autocorrelation**

To identify determinants of audit fee in insurance companies 90(9\*10) observations were used in the model. The researcher tested the autocorrelation assumptions that imply zero covariance or error terms. That means errors associated with one observation are uncorrelated with the errors of any other observation. As noted in Brooks (2008), the best well-known test for detecting serial correlation is the Durbin Watson test. Accordingly, as it is shown in table 4.2 the Durbin Watson test statistic value for this study was 1.44, which it is clearly between the DL and DU which is 1.43 and 1.61, respectively. Hence, there is no evidence for the presence of autocorrelation.

**Table 4.2 Autocorrelation test:**

Variables	DW test statistics result
All specific and macroeconomic factors	1.44

**Source:** Each Insurance companies, NBE and own computation via E-views 8.1

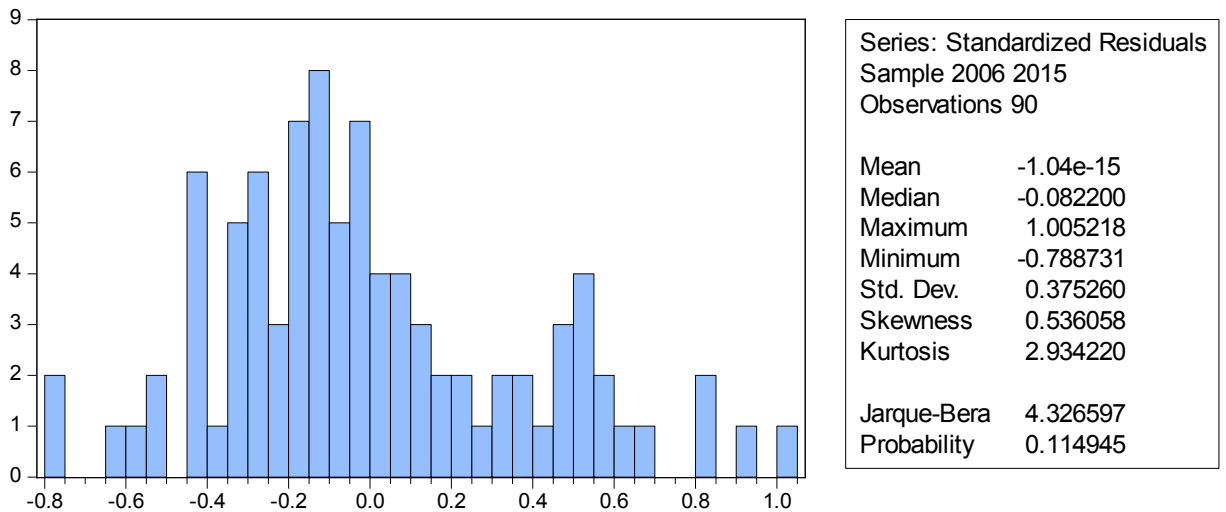
### **C. Test for normality**

The normality test for this study is shown in figure 4.1 below. If the residuals are normally distributed, the histogram should be bell-shaped and the Bera-Jarque statistic would not be significant meaning disturbance to be normally distributed around the mean. This means that the *p*-value given at the bottom of the normality test screen should be bigger than 0.05 to not reject the null of normality at the 5% level (Brooks, 2008). Therefore, the normality tests for this study the coefficient of kurtosis was 2.93,



and the Bera-Jarque statistic has a P-value of 0.115 implies that the p-value for the Jarque-Bera test for models is greater than 0.05 which indicates that the errors are normally distributed. Based on the statistical result, the study failed to reject the null hypothesis of normality at the 5% significance level this implying that the data were normally distributed.

Figure 4.1 Normality Test:



Source: Each Insurance companies, NBE and own computation via E-views 8.1

#### D. Test for Multi-collinearity

An implicit assumption that is made when using the panel LS estimation method is that the explanatory variables (independent variable) are not correlated with one another. If there is no relationship between the explanatory variables (independent variable), they would be said to be orthogonal to one another. If the explanatory variables were orthogonal to one another, adding or removing a variable from a regression equation would not cause the values of the coefficients on the other variables to change (Brooks, 2008). According to Gujarati, (2004) multicollinearity could only be a problem if the pair-wise correlation coefficient among regressors is above 0.90 (Hailer et al, 2006)cited in Birhanu, (2012) which is not more or less the case in the study variables.

Table 4.3: Correlation matrixes of independent variables

	ASS	COMP	CR	CR_R	EFFR	ROA
ASS	1.0000					
COMP	-0.2521	1.0000				
CR	-0.1494	-	1.0000			
CR_R	0.4518	0.2134	0.0773	1.0000		
EFFR	0.4645	0.1195	0.1467	0.1609	1.0000	
ROA	0.2057	0.2262	0.2836	0.0876	0.2936	1.0000

Source: Each Insurance companies, NBE and own computation via E-views 8.1

#### 4.1.2 Model selection

##### Random effect versus Fixed effect models

Econometrics model used to examine the impact of asset, profitability, liquidity risk, complexity, efficiency and credit risk on Audit fee of insurance companies in Ethiopia was panel data regression model which is either fixed-effect or random-effect model. The appropriate test used to decide whether fixed effect or random effect model is appropriate was Hausman Specification Test. Thus, Hausman Specification Test identifies whether fixed-effect or random-effect model is most appropriate under the null hypothesis that unobservable individual effects ( $u_i$ ) are uncorrelated with one or more of explanatory variables ( $X_i$ ). As noted by Gujarati (2004). Fixed effect model is most appropriate when null hypothesis is rejected whereas random effect is appropriate when null hypothesis is not rejected. For Hausman test, the null and alternative hypotheses are as follows:

Ho:  $u_i$  is not correlated with  $X_i$  (random - effects model appropriate)

HI:  $u_i$  is correlated with  $X_i$  (fixed-effects model appropriate)

Thus, to test the null hypothesis, it requires comparing the estimates from the random-effects and the fixed-effects estimator. Random-effect estimator is consistent under the null hypothesis, but inconsistent under the alternative hypothesis whereas fixed-effect estimator is consistent under both the null and alternative hypothesis. If the estimates for the random-effects estimators are not significantly different from the estimates for the fixed-effects estimator, then the null hypotheses are accepted and conclude that it is not correlated with  $X_i$ , and therefore the random-effect model is the appropriate model, as a result the random-effect model is used for this study.

### Correlated Random Effects - Hausman Test

#### Equation: Untitled

#### Test cross-section and period random effects

Test Summary	Chi-Sq. Statistic	Chi-Sq. d.f.	Prob.
Cross-section random	0.000000	6	1.0000
Period random	0.000000	6	1.0000
Cross-section and period random	10.667084	6	0.0992

#### Cross-section random effects test comparisons:

Variable	Fixed	Random	Var(Diff.)	Prob.
ASS	0.292275	0.280809	0.000144	0.3400
COMP	1.109887	1.081878	0.002361	0.5643
CR	-0.101167	-0.101590	-0.000243	NA
CR_R	2.760097	2.797339	0.005666	0.6208
EFFR	0.035350	0.027435	-0.000025	NA
ROA	0.853768	0.900004	0.002172	0.3212

**Source:** Each Insurance companies, NBE and own computation via E-views 8.1

### 4.3 Descriptive statistics

This section presents the outcomes of the descriptive statistics for main variables involved in the regression model. Key figures, including mean, median, standard deviation, minimum and maximum value were reported. This was generated to give overall description about data used in the model and served as data screening tool to spot unreasonable figure.

As it is shown table below, Audit Fee of insurance companies in Ethiopia measured in terms of Natural Logarithm of Audit Fee (Ln AFEE) for the total 90 observations showed up averagely value of Br 56,954 during the study period (2006-2015), with a maximum value of Br 380,789 and a minimum of Br 18,398. This variation is a reflection of the size and complexity of the audited banks. There is a big difference among insurance companies with respect to asset owned by them. The amount of audit fee paid in Ethiopian insurance companies is very low compared to other countries level of audit fee. This may affect the quality of audit badly.

Table 4.5 **Descriptive statistics**

	<b>AFEE</b>	<b>ASS</b>	<b>COMP</b>	<b>CR</b>	<b>CR_R</b>	<b>EFFR</b>	<b>ROA</b>
<b>Mean</b>	<b>10.95</b>	<b>19.205</b>	<b>0.25</b>	<b>1.008</b>	<b>0.337</b>	<b>2.068</b>	<b>0.11</b>
<b>Median</b>	<b>10.93</b>	<b>19.12</b>	<b>0.24</b>	<b>0.99</b>	<b>0.34</b>	<b>2.105</b>	<b>0.08</b>
<b>Maximum</b>	<b>12.85</b>	<b>23.31</b>	<b>0.53</b>	<b>1.63</b>	<b>0.48</b>	<b>3.01</b>	<b>0.73</b>
<b>Minimum</b>	<b>9.82</b>	<b>16.31</b>	<b>0.1</b>	<b>0.54</b>	<b>0.18</b>	<b>1.01</b>	<b>0.014</b>
<b>Std. Dev.</b>	<b>0.59</b>	<b>1.555</b>	<b>0.086</b>	<b>0.187</b>	<b>0.067</b>	<b>0.481</b>	<b>0.109</b>
<b>Observations</b>	<b>90</b>	<b>90</b>	<b>90</b>	<b>90</b>	<b>90</b>	<b>90</b>	<b>90</b>

**Source:** Each Insurance companies, NBE and own computation via E-views 8.1

**Where :** AFEE is natural log of audit fee paid to auditor, ASS is natural log of assets, COMP is Complexity and measured by receivables to total asset ratio, CR is current ratio, CR\_R is Credit Risk, EFFR is Efficiency Ratio, and ROA is return on Asset.

Size of client's business (SIZE) is measured by natural log of total assets and varies from minimum of Br12, 115,546 to maximum of Br2, 042,447,963. The mean value of

client's size of business is 19.25 and standard deviation is 1.555. This asset huge gap comes from their operational success and history of their existence.

Complexity has lowest value of 0.1(this means that there is 10% of assets are receivable) and maximum value of 0.53(this means that there is 53% of assets are receivable). These are measured in receivable ratio and on average each company in sample has a sum of equals to 0.25(this means that there is 25% of assets are receivable). The deviation of each Insurance Company's complexity i.e. standard deviation is equal to 0.086. This implies that receivables are significant portion of total asset.

Current ratio (CR) shows the short term liquidity position of a company and it has a lowest value of 0.54(this shows that for every Br.1 of current liability there is Br. 0.54of current Asset), while maximum current ratio is 1.63(this shows that for every Br.1 of current liability there is Br. 1.64 of current Asset). On average, companies have current ratio of 1.008, which means their current assets are 1.008 times higher than their current liabilities. Standard deviation of current ratio is equal to 0.187. This implies that the level of their Current Ratio is unsatisfactory. The main reason behind this is most of the time they kept the liquid asset in the form of investment in different areas to earn additional return and deposit in different banks to get interest.

Credit Risk (CR\_R) measures the level of uncollectible receivable. It has a lowest level of 0.18(this shows that for every Br. 1 of receivable there is Br. 0.18 bad debt) and a maximum value of 0.48(this shows that for every Br. 1 of receivable there is Br. 0.48 bad debt). The mean level of uncollectible rate is 0.337(this shows that for every Br. 1 of receivable there is Br. 0.337 bad debt) and the standard deviation is 0.067. This shows that most of insurance companies are face the problem of credit risk. This indicates that insurance companies are having in their loan asset portfolio significant troubled assets.

Efficiency ratio (EFFR) shows the company's level of strength in regard to earning capacity. It has shows that, the maximum and minimum values of 3.01(for every Br. 1 of total expense there is Br. 3.01of total revenue) and 1.01(for every Br. 1 of total

expense there is Br. 3.01 of total revenue), respectively. The average amount of EFR is 2.068 (for every Br. 1 of total expense there is Br. 2.068 of total revenue) and standard deviation of 0.481. This implies that, insurance companies are the ability to adequately cover their expense.

Return on assets (ROA) measure the profitability of the companies and how efficiently use the asset in order to earn income. It has shows a minimum value of 0.014 (for every Br. 1 of asset there is Br. 0.014 of return) and maximum of 0.73 (for every Br. 1 of asset there is Br. 0.73 of return). The mean value of ROA is 0.11 which means that on average each company has a return on assets of 11 percent. The standard deviation is equal to 0.109.

#### 4.4 Finding of the Regression

This section presents the regression result of Cross-section random effects that was made to examine the determinants of Audit Fee in Insurance Companies in Ethiopia. Accordingly, the regression result was made and coefficients of the variables were estimated via E-views 8.1 software package. As stated above, Cross-section random effects is an appropriate model used in this study. Thus, the model used to examine the determinants of Audit Fee in Insurance Companies in Ethiopia was:

$$\ln(\text{ADFEE}) = \beta_0 + \beta_1(\ln(\text{Asset})) + \beta_2(\text{ROA}) + \beta_3(\text{CR}) + \beta_4(\text{RR}) + \beta_5(\text{NPLR}) + \beta_6(\text{EFR}) + \epsilon_i$$

**Table 4.6: Regression Results for Determinants of Audit Fee in Insurance Companies in Ethiopia**

Variable	Coefficient	Std. Error	t-Statistic	Prob.
C	4.304880	0.836683	5.145177	0.0000
ASS	0.280004	0.042674	6.561485	0.0000*
COMP	1.079719	0.446656	2.417337	0.0178**
CR	-0.101615	0.162881	-0.623862	0.5344
CR_R	2.800187	0.636608	4.398602	0.0000*
EFR	0.026852	0.068532	0.391811	0.6962
ROA	0.903231	0.307814	2.934344	0.0043*

### Weighted statistics

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R-squared	0.687985
Adjusted R-squared	0.665429
S.E. of regression	0.223355
F-statistic	30.50210
Prob. (F-statistic)	0.000000
Durbin-Watson stat	1.439616

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**Source:** Each insurance companies, NBE and own computation via E-views 8.1

\*Significant@1%, \*\*Significant@5% and \*\*\*Significant@10%

## 4.5 Discussion of the Results

Based on the regression result, the  $R^2$  value is 0.688 (68.8 %) which implies that 69% of fitness can be observed in the sample regression line. This can be further explained as, 69% of the total variation in Audit Fee is explained by the independent variables (Size, Complexity, Liquidity risk , Credit risk, Efficiency and Profitability) jointly. The remaining 31% of change is explained by other factors which are not included in the model. The Prob (F-statistic) value is 0.000 which indicates strong statistical significance, which enhanced the reliability and validity of the model. Each variable is described in detail under the following sections.

### A. Size

The coefficient of the asset (ASS) is positive (0.28) and it is statistically significant variable at 1% level of significance (P-value of 0.0000). The significance size coefficient can be interpreted as a 1% change in the total asset accompanied by 28% increase in audit fee. Results of study show that size of client's business has significant positive relationship with audit fee. The fact that labour usage and efforts of auditor increase with client's size of business holds true in insurance companies of Ethiopia and results are in accordance with the meta-analysis of Hay (2010) and others (e.g., Chan et al., 1993; Pong & Whittington, 1994; Che Ahmad, & Derashid, 1996; Ezzamel et al., 1996; Gregory & Collier, 1996; Iyer & Iyer, 1996; Joshi & Al, B.,

2000; Naser & Nuseibeh, 2008). Generally, the positive and significant relationship between size and audit fees in the result leads to fail to reject the first hypothesis.

## **B. Complexity**

The second variable appeared to be a significant predictor of audit fees of the Insurance companies in Ethiopia is company's complexity as measured by Receivable ratio. The coefficient of Complexity (COMP) is positive (1.079) and statistically significant at 5% level of significance (P-value of 0.018). This finding is in line with some prior studies (Firth, 1985; Simon et al., 1992; Iyer & Iyer, 1993; Pong & Wittington, 1994; Johnson et al., 1995; Collier & Gregory, 1996; Sandra & Patrick, 1996; Mike, 1997; Langendijk; Joshi & Al-Bastaki, 2000). The strong association observed between audit fees and company's complexity is justified on grounds that a more complex company (measured by the ratio of receivable to total asset) requires more audit work to examine individual company financial statements and consolidated financial statements. Moreover, the auditor needs to perform more complicated audit procedures when the company has foreign subsidiaries for making sure of the company's compliance with the rules and regulations imposed by home country and, therefore, the company will be subject to higher audit fees. Generally, the positive and significant relationship between complexity and audit fees in the result leads to fail to reject the second hypothesis.

## **C. Liquidity Risk**

Liquidity risk is measured by Current Ratio (CR). However, the relationship between liquidity risk and Current Ratio is inversely related. This means that, incremental CR shows low level of liquidity risk or vice versa. The coefficient of Current Ratio (CR) is negative (-0.1016) and statistically insignificant. The negative relationship between CR and Audit Fee shows that there is positive relationship between liquidity risk and Audit fee. This positive relationship is expected. Statistical insignificance between liquidity risk and Audit fee shows the inconsistency with the researcher expectation



and the findings of previous studies which found a positive relationship between the variables and audit fees (Field et al (2004)). This implies that, auditors don't recognize the impact of liquidity risk on audit fee. Generally, the insignificant relationship between liquidity risk and audit fees in the result leads to the rejection of the third hypothesis.

## **D. Credit Risk**

Credit risk is measured by the uncollectible ratio out of total receivable. The coefficient of credit risk is positive (2.8) and was statically significant at 1% level of significance (P-value of 0.0000). This shows the consistency of researcher expectation and the findings of prior studies.((Field et al (2004)). Generally, the positive and significant relationship between credit risk and audit fees in the result leads to fail to reject the fourth hypothesis.

## **E. Efficiency ratio**

Efficiency ratio (EFFR) defined as  $\text{Total revenue (interest+ noninterest income)}/\text{Total expenses (interest + noninterest income)}$ , the result shows the coefficient of EFFR is positive (0.027) while it is statistically insignificant. The positive relationship consistent with prior studies but statistically insignificant is inconsistent with prior studies (Fields et al .2004, Schneider and Tran 2013 and Ettredge et al. 2011). Generally, the insignificant relationship between efficiency ratio and audit fees in the result leads to the rejection of the fifth hypothesis

## **F. Profitability**

In this study, Profitability is measured in terms of Return on Asset (ROA). The analysis result shows that, the coefficient of ROA is positive (0.0043) and the variables are statistically significant at 1% level of significance (P-value of 0.0043). Previous research pointed to possible association between audit fees and corporate profitability (Joshi & Al-Bastaki, 2000; Sandra & Patrick, 1996). Companies reported

high levels of profit would disclose more information to highlight their achievements and reduce agency costs (Watts & Zimmerman, 1986). Disclosing more information will be used by management of a profitable company to signal information about their performance to strengthen their position and justify their compensation (Inchausti, 1997). These companies will be subject to rigorous audit testing to their revenues and expenses (Joshi & Al-Bastaki, 2000). Hence, profitable companies would pay high audit fees. Different variables were employed by previous researchers to represent profitability. Generally, the positive and significant relationship between size and audit fees in the result leads to fail to reject the sixth hypothesis

## CHAPTER FIVE

### CONCLUSION AND RECOMMENDATION

#### 5.1. Conclusion

The study's main objective was to determine whether the determinants of audit fees from prior research findings will be relevant and applicable to the determination of the audit fees charged in insurance companies in Ethiopia. The study used data from 9 insurance companies and for which their financial reports were available through 2006 to 2015, the study investigated the research hypotheses. The linear regression model was used to analyze data. Linear regression was chosen because it was found to be the most suitable tool to explain the relationships between the dependent variables and the independent variables of the study. The findings of the study give the overall picture of how audit fees are determined in insurance companies in Ethiopia.

The following statements are some concluding remark based on the analysis of the study:

- There is direct and significant relationship between Auditee size and audit fees among insurance companies in Ethiopia. This is consistent with the researcher's hypothesis and prior studies. This shows the relationship between audit fee and auditee size is positive. If the corporate size of the insurance company is increased then the amount of audit pricing is increased.
  
- There is direct and significant relationship between Complexity and audit fees among insurance companies in Ethiopia. This is consistent with the researcher's hypothesis and prior studies. This shows the relationship between audit fee and Complexity is positive. If the Complexity of the insurance company is increased then the amount of audit pricing is increased.

- There is direct while insignificant relationship between Liquidity risk and audit fees among insurance companies in Ethiopia. This is inconsistent with the researcher's hypothesis and most of prior studies. But some researchers are consistent with this finding. This shows the relationship between audit fee and Liquidity risk is positive. If the Liquidity risk of the insurance company is increased then the amount of audit pricing is increased. However the impact of liquidity risk on audit pricing is insignificant.
- There is direct and significant relationship between Credit risk and audit fees among insurance companies in Ethiopia. This is consistent with the researcher's hypothesis and prior studies. This shows the relationship between audit fee and Credit risk is positive. If the Credit risk of the insurance company is increased then the amount of audit pricing is also increased.
- There is direct while insignificant relationship between Efficiency ratio and audit fees among insurance companies in Ethiopia. This is inconsistent with the researcher's hypothesis and most of prior studies. But some researchers support this finding. This shows the relationship between audit fee and Efficiency ratio is positive. If the Efficiency ratio of the insurance company is increased then the amount of audit pricing is increased. However the impact of Efficiency ratio on audit pricing is insignificant.
- There is direct and significant relationship between profitability and audit fees among insurance companies in Ethiopia. This is consistent with the researcher hypothesis and prior studies. This shows the relationship between audit fee and profitability is positive. If the profitability of the insurance company is increased then the amount of audit pricing is increased.
- The amount of audit fee paid in Ethiopian insurance companies is very low compared to other countries

## **5.2. Recommendation**

Based on the above concluding remarks, the following are some recommendation:

- ✓ Inclusion of liquidity risk and operating risk factors when determining the fee. It is evident that these risk factors are not set high on the agenda when negotiating the audit fee. This is becoming more important with the number of international foreign firms finding base in Ethiopia on the increase, litigation against the auditor may gather pace, thereby resulting in severe losses for audit firms.
- ✓ Educating the client: As discussed above, fees charged by Ethiopian audit firms were found to be lower than those charged in similar circumstances in other countries. Hence it may prove useful if auditors embark on an exercise to educate the auditees about the nature of an audit whilst trying to shift the audit to a more value-adding and enriching experience vis-à-vis the auditee.

## **5.3 Direction for Further Research**

This study examined only limited variables by using 10 years' data. There are other variables which are not included in this study like, auditor size, season, time lag, capital risk, industry type , etc. Having further investigation with the inclusion of the above variables might have a better role in identifying other factors which contribute for the profitability of Ethiopian insurance companies.

And also this paper focuses only on insurance companies in Ethiopia. However, other sectors are ignored like manufacturing, merchandising, etc. So, others can focus and add some ideas of audit fee on these sectors

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Item		
	EIC	Awash
<b>Current Assets</b>		
Cash and bank balances:		
Cash on hand	282,660,018.93	10,643,163.00
Cash at bank	40917659.71	24,624,511.00
Petty cash		
Revenue stamp		
Bearing interest Deposites :		
Banks	1,231,318,950.39	271,038,374.00
Non bank finan. Inst.		
Others (specify)		
Trade debtors	267,606,179.07	24,894,578.00
Less: prov. for bad debtful a/c		(24,706,836.00)
Other debtors (specify)		24,606,003.00
Less: prov. for bad debtful a/c		(1,176,585.00)
Accrude interest recievable		13,162,025.00
Less: prov. for bad debtful a/c		
Due from reinsurers	1,936,322.24	
Less: prov. for bad debtful a/c		
Due from ceding companies	10,883,141.63	
Less: prov. for bad debtful a/c		
Prepayments		
Withhold tax recievables		3,221,058.00
Short term investments		
Fixed time deposits		
Special savings accounts		
Current account life		
Current account non- life		(740,272.00)
Others (specify)	2,312,335.02	
<b>Total Current Asset</b>	<b>1,837,634,606.99</b>	<b>345,566,019.00</b>
<b>Investment</b>		
Equity Investment	59,852,457.46	69,483,000.00
Treasury bills	80,623,944.30	
Other (specify)	135,230,973.72	6,000,000.00
<b>Sub total</b>	<b>275,707,375.48</b>	<b>75,483,000.00</b>
<b>Statutory deposit</b>		13,944,525.00
<b>Deferred Charges</b>	(4,638,848.45)	
<b>Fixed Assets</b>		
Land & building		118,016,001.00

Less: Accum. Depr.		(15,617,291.00)
Furn.,fixt. and office equip.		21,153,958.00
Less: Accum. Depr.		(11,702,817.00)
Comp.r equip. and software		2,809,923.00
Less: Accum. Depr.		(1,692,572.00)
Motor vehicles		46,324,903.00
Less: Accum. Depr.		(21,451,060.00)
Other (specify)		774,727.00
Less: Accum. Depr.		(709,861.00)
Intangible assets(land lease+others)		7,565,556.00
Less: Ammortization		(789,717.00)
<b>Total fixed asset</b>	<b>182,300,563.07</b>	<b>144,681,750.00</b>
<b>Total Assets</b>	<b>2,291,003,697.09</b>	<b>579,675,294.00</b>
<b>Current liability</b>		
<b>Insurance Funds</b>		
Provision for un earned premiums	524,233,725.68	156,286,296.00
Other technical provisions	411,029,842.69	
Inward business reserve	(21,263,105.26)	
Special reserve-guarantee bonds		
Special reserve-disputed claims		
Insur, provid.,and pens. Fund		
Other (specify)	(74,859.08)	
Outstanding claims	374,669,836.83	185,470,263.00
Bank overdraft		
Short term loan		
Due to reinsurers	125,714,384.39	14,439,333.00
Due to ceding companies	20,927,082.91	
Provision for		
Tax	90,441,327.54	6,519,087.00
Devidend payable	258,567,231.57	8,513,584.00
Director's remuneration		
Creditors and accruals	81,644,634.26	30,150,573.00
Employees' liabilities		
Current account-life		
Current account(non-life)		
Other (specify)		
<b>Total Current Liability</b>	<b>1,865,890,101.53</b>	<b>401,379,136.00</b>
<b>Long term liability</b>		
Land lease payables		
<b>Total liability</b>	<b>1,865,890,101.53</b>	<b>401,379,136.00</b>
<b>Net Asset</b>		
<b>Financed by</b>		

<b>Shareholder's Fund</b>		
Paid up Capital	57,007,038.00	95,923,000.00
Share premium		777,500.00
Legal reserve	58,562,445.96	27,118,570.00
General reserve	15,371,248.04	
Retained earnings	301,007,655.93	2,500,000.00
Inter business current account	(6,834,792.37)	51,977,087.00
Other (specify)		
<b>Total Shareholder's Fund</b>	<b>425,113,595.56</b>	<b>178,296,157.00</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>2,291,003,697.09</b>	<b>579,675,293.00</b>

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**Ethiopian Insurance Inc**  
**Balance Sheet-Non-li**  
**For the year ended June 3**

<b>Global</b>	<b>Nile</b>	<b>Nice</b>	<b>Africa</b>	<b>Nib</b>
2,957,576.00	2,254,385.00	55,733,285.00	527,584.00	6,243,211.00
85,689,139.00	8,911,791.00		48,324,917.00	54,714,315.00
	306,154,082.00	112,036,154.00	165,533,500.00	374,026,538.00
2,225,110.00	21,012,272.00	10,729,005.00	58,897,527.00	39,940,376.00
(1,711,945.00)	(19,324,735.00)	(10,780,597.00)	(43,791,638.00)	(29,471,206.00)
4,669,622.00	935,695.00		5,887,584.00	4,937,598.00
2,478,480.00	13,159,541.00	3,911,784.00	10,498,252.00	18,533,829.00
15,026,155.00		31,576,268.00	13,571,788.00	23,387,096.00
753,068.00	5,719,311.00	4,453,803.00	3,829,433.00	7,311,944.00
	972,457.00		1,509,010.00	
	1,180,284.00	2,582,789.00	1,201,180.00	4,045,742.00
<b>112,087,205.00</b>	<b>340,975,083.00</b>	<b>210,242,491.00</b>	<b>265,989,137.00</b>	<b>503,669,443.00</b>
210,000.00	49,763,616.00	25,631,074.00	58,675,000.00	62,079,830.00
630,000.00	2,250,025.00	2,000,000.00	15,000,000.00	9,000,000.00
<b>840,000.00</b>	<b>52,013,641.00</b>	<b>27,631,074.00</b>	<b>73,675,000.00</b>	<b>71,079,830.00</b>
6,339,075.00	12,750,000.00	5,405,415.00	9,415,350.00	18,088,725.00
22,193,067.00	21,701,456.00	5,098,845.00	201,194,562.00	37,411,240.00

(5,791,345.00)	(5,321,388.00)	(809,861.00)	-13872265	(5,315,251.00)
1,932,139.00	6,529,678.00	5,117,323.00	5,432,373.00	6,902,228.00
(1,504,380.00)	(4,363,961.00)	(4,150,761.00)	(4,090,353.00)	(4,461,426.00)
1,051,750.00	6,316,459.00	1,309,766.00	8,719,935.00	4,783,082.00
(728,111.00)	(3,639,738.00)	(367,216.00)	(6,679,794.00)	(3,447,263.00)
5,682,713.00	27,605,052.00	8,899,397.00	12,923,112.00	29,405,451.00
(3,912,680.00)	(13,797,922.00)	(6,121,477.00)	(7,921,839.00)	(15,976,430.00)
5,196,745.00	20,994,013.00			1,775,816.00
(1,050,307.00)	(32,024.00)			
13,519,382.00	27,419,371.00	2,000,000.00	2,184,475.00	8,039,799.00
(1,768,332.00)	(3,827,217.00)			(717,840.00)
<b>34,820,641.00</b>	<b>79,583,779.00</b>	<b>10,976,016.00</b>	<b>197,890,206.00</b>	<b>58,399,406.00</b>
<b>154,086,921.00</b>	<b>485,322,503.00</b>	<b>254,254,996.00</b>	<b>546,969,693.00</b>	<b>651,237,404.00</b>
28,391,908.00	127,761,311.00		102,517,680.00	129,262,901.00
		12,268,856.00	11,743,183.00	26,203,561.00
		74,897,721.00		
				3,500,000.00
		4,211,791.00		
20,494,830.00	122,714,468.00	56,243,769.00	190,965,984.00	180,086,908.00
23,699,548.00	22,313,201.00	26,055,333.00	54,130,302.00	70,904,530.00
5,471,604.00	764,825.00	1,192,328.00	4,538,911.00	9,283,111.00
	18,499,156.00		1,072,219.00	
902,736.00		2,373,431.00		
3,949,952.00	20,775,681.00	9,317,822.00	55,577,450.00	35,361,093.00
		622,256.00	508,433.00	
<b>82,910,578.00</b>	<b>312,828,642.00</b>	<b>187,183,307.00</b>	<b>421,054,162.00</b>	<b>454,602,104.00</b>
4,909,694.00	8,371,923.00			664,721.00
<b>87,820,272.00</b>	<b>321,200,565.00</b>	<b>187,183,307.00</b>	<b>421,054,162.00</b>	<b>455,266,825.00</b>



43,170,000.00	85,000,000.00	45,284,000.00	72,071,000.00	120,591,500.00
			776,900.00	
5,032,194.00	25,463,353.00	7,482,869.00	19,769,709.00	21,886,160.00
290,485.00				
17,773,970.00	49,841,945.00	14,304,821.00	33,134,102.00	53,492,920.00
	3,816,641.00		163,819.00	
<b>66,266,649.00</b>	<b>164,121,939.00</b>	<b>67,071,690.00</b>	<b>125,915,530.00</b>	<b>195,970,580.00</b>
<b>154,086,921.00</b>	<b>485,322,504.00</b>	<b>254,254,997.00</b>	<b>546,969,692.00</b>	<b>651,237,405.00</b>

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Industry  
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Company				
Nyala	Unic	Oromia	Lion	Abay
141,276,888.00	21,543,647.00	1,416,748.00	2,528,545.00	38,032.00
		27,150,989.00	24,254,784.00	15357042.88
180,100,000.00	180,226,253.00		4,335,624.00	112,527,840.09
26,219,298.00	7,293,812.00	9,057,240.00	8,619,533.00	913,987.53
		(5,247,278.00)	(6,496,637.00)	(546,105.20)
2,022,428.00	8,280,093.00	1,555,611.00	3,051,969.00	546,940.16
10,000,017.00	7,514,364.00	13,394,663.00	6,368,693.00	1,909,854.16
28,696,090.00		103,688.00	12,706,650.00	
4,341,483.00	38,267,629.00	3,815,556.00	3,159,145.00	2,994,679.13
		2,099,241.00		1,498,376.82
		273,048,174.00	69,376,344.00	
				385,627.30
	5,643,385.00	2,729,315.00		
5,643,233.00		664,597.00	1,084,577.00	
<b>398,299,437.00</b>	<b>268,769,183.00</b>	<b>329,788,544.00</b>	<b>128,989,227.00</b>	<b>135,626,274.87</b>
51,629,000.00	56,442,860.00	38,261,228.00	10,000,000.00	4,990,000.00
10,000,000.00				
			2,500,000.00	772,000.00
<b>61,629,000.00</b>	<b>56,442,860.00</b>	<b>38,261,228.00</b>	<b>12,500,000.00</b>	<b>5,762,000.00</b>
4,650,000.00	<b>16,500,000.00</b>	5,566,845.00	<b>9,255,181.00</b>	<b>3,392,025.00</b>
		943,700.00		
79,845,313.00	157,817,087.00		69,733,756.00	

(14,831,447.00)	(7,855,837.00)		(821,685.00)	
7,690,774.00	7,133,554.00	5,280,269.00	3,160,127.00	1,735,147.21
(4,562,994.00)	(3,599,694.00)	(2,503,779.00)	(1,566,638.00)	(680,720.41)
8,369,648.00	9,669,493.00	1,597,009.00	2,002,258.00	1,229,138.01
(7,083,317.00)	(6,139,001.00)	(949,597.00)	(1,159,049.00)	(492,839.39)
19,074,184.00	20,416,852.00	15,159,255.00	13,538,671.00	10,692,714.63
(12,055,321.00)	(11,011,855.00)	(9,031,197.00)	(7,352,722.00)	(3,989,564.05)
		1,048,653.00		
(182,957.00)				
2,412,300.00	3,972,129.00		3,089,179.00	
(646,630.00)	(952,203.00)		(40,919.00)	
<b>78,029,553.00</b>	<b>169,450,525.00</b>	<b>10,600,613.00</b>	<b>80,582,978.00</b>	<b>8,493,876.00</b>
<b>542,607,990.00</b>	<b>511,162,568.00</b>	<b>385,160,930.00</b>	<b>231,327,386.00</b>	<b>153,274,175.87</b>
77,339,711.00	103,077,620.00	97,074,161.00	64,663,809.00	45,770,965.52
	8,259,714.00	18,911,396.00		
128,819,039.00	113,959,256.00	131,856,759.00	55,693,672.00	25,834,663.52
	27,882,130.00	14,135,353.00	3,680,027.00	29,714,107.92
78,134,798.00				
7,249,887.00	12,042,194.00	3,610,571.00	2,340,504.00	3,044,704.07
2,544,525.00				
33,033,490.00	29,746,659.00	8,827,368.00		3,563,685.88
			22,451,515.00	
<b>327,121,450.00</b>	<b>294,967,573.00</b>	<b>274,415,608.00</b>	<b>148,829,527.00</b>	<b>107,928,126.91</b>
	<b>22,272,826.00</b>			
<b>327,121,450.00</b>	<b>317,240,399.00</b>	<b>274,415,608.00</b>	<b>148,829,527.00</b>	<b>107,928,126.91</b>

110,000,000.00	110,000,000.00	79,231,000.00	61,701,204.00	23,606,000.00
	7,900.00	474,000.00	128,033.00	548,250.00
31,869,858.00	27,524,031.00	6,464,302.00	4,775,101.00	2,681,250.10
		1,425,937.00		
59,455,643.00	56,390,308.00	23150084	15,893,520.00	18,510,548.86
14,161,068.00				
<b>215,486,569.00</b>	<b>193,922,239.00</b>	<b>110,745,323.00</b>	<b>82,497,858.00</b>	<b>45,346,048.96</b>
<b>542,608,019.00</b>	<b>511,162,638.00</b>	<b>385,160,931.00</b>	<b>231,327,385.00</b>	<b>153,274,175.87</b>

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<b>Berhan</b>	<b>Tsehay</b>	<b>Ethio Life &amp; Gen.</b>	<b>Bunna</b>
286,811.00	84,660.70	<b>3145</b>	<b>290278</b>
2,347,687.00	27,107,159.77	<b>8,364,698.00</b>	<b>15,804,813.00</b>
9,180,607.00		14,844,233.00	
413,403.00	-	1,288.00	
(261,155.00)			
350,648.00	162,317.46	281,655.00	312,717.00
1,737,727.00	1,284,654.29	707,393.00	
	1,870,141.35	29,536.00	1,847,924.00
755,543.00	1,320,794.18	1,812,164.00	1,365,446.00
558,373.00	736,255.41	212,855.00	
36,705,163.00	35,403,750.00		
	398,910.07	9,431.00	1,306,856.00
<b>52,074,807.00</b>	<b>68,368,643.23</b>	<b>26,266,398.00</b>	<b>20,928,034.00</b>
9,812,000.00	5,190,000.00	4,877,156.00	
<b>9,812,000.00</b>	<b>5,190,000.00</b>	<b>4,877,156.00</b>	<b>-</b>
<b>2,914,275.00</b>	<b>4,453,987.50</b>	<b>3,136,725.00</b>	<b>1,693,950.00</b>
<b>1,203,762.00</b>			

2,315,489.00	1,213,714.58	<b>1,136,648.00</b>	<b>284,395.00</b>
(1,061,977.00)	(322,674.43)	(426,682.00)	(37,697.00)
671,505.00	833,799.59	1,254,051.00	259,687.00
(317,799.00)	(280,447.60)	(470,345.00)	(45,680.00)
5,518,796.00	5,258,298.61	4,148,949.00	1,889,604.00
(2,163,243.00)	(1,561,424.32)	(1,513,031.00)	(229,250.00)
	445,656.15	1,914,947.00	
	(5,096.47)	(718,105.00)	
	385,391.33		
	(86,713.04)		
<b>4,962,771.00</b>	<b>5,880,504.40</b>	<b>5,326,432.00</b>	<b>2,121,059.00</b>
<b>70,967,615.00</b>	<b>83,893,135.13</b>	<b>39,606,711.00</b>	<b>24,743,043.00</b>
18,794,846.00	37,314,824.05	<b>9,395,821.00</b>	<b>7,687,650.00</b>
3,465,059.00	4,476,135.19	<b>836,896.00</b>	<b>211,107.00</b>
11,833,803.00	13,114,397.76	2,876,794.00	1,229,184.00
11,688,598.00	721,926.56	1,841,208.00	5,252,846.00
13,754.00			12,379.00
			189,050.00
2,459,865.00	3,916,857.24	1,365,641.00	798,380.00
		11,113,999.00	
			181,200.00
<b>48,255,925.00</b>	<b>59,544,140.80</b>	<b>27,430,359.00</b>	<b>15,561,796.00</b>
<b>48,255,925.00</b>	<b>59,544,140.80</b>	<b>27,430,359.00</b>	<b>15,561,796.00</b>

21,767,499.00	29,693,250.00	<b>20,911,500.00</b>	<b>11,293,000.00</b>
774,006.00	385,391.33		<b>692,130.00</b>
435,986.00	406,646.78		
(265,802.00)	(6,136,293.78)	(8,735,149.00)	(2,803,879.00)
<b>22,711,689.00</b>	<b>24,348,994.33</b>	<b>12,176,351.00</b>	<b>9,181,251.00</b>
<b>70,967,614.00</b>	<b>83,893,135.13</b>	<b>39,606,710.00</b>	<b>24,743,047.00</b>


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<b>Lucy</b>	<b>Total</b>
<b>1526273</b>	530,014,250.63
<b>7,284,866.00</b>	390,854,372.36
	-
	-
	-
31,000,000.00	2,992,322,155.48
	-
	-
	477,823,608.60
	(142,338,132.20)
620,010.00	58,220,890.62
	(1,176,585.00)
787,140.00	105,448,416.45
	-
2,043,816.00	132,795,474.59
	-
	10,883,141.63
	-
1,542,710.00	81,442,708.31
	10,807,626.23
	-
	414,533,431.00
	385,627.30
	8,372,700.00
37,138.00	(703,134.00)
44,250.00	20,474,184.09
<b>44,886,203.00</b>	5,090,160,736.09
	-
	506,897,221.46
	90,623,944.30
	173,382,998.72
-	770,904,164.48
<b>2,329,350.00</b>	119,835,428.50
<b>1,041,407.00</b>	(1,449,979.45)
	-
	713,011,327.00

48,256,960.00



	(70,236,370.00)
<b>1,313,195.00</b>	78,331,011.79
(271,025.00)	(45,307,578.84)
761,847.00	51,639,350.60
(180,655.00)	(33,673,423.99)
4,755,444.00	231,293,396.24
(756,049.00)	(118,845,064.37)
	32,150,557.15
	(2,698,350.47)
	70,587,582.33
	(8,829,571.04)
<b>5,622,757.00</b>	1,079,723,429.47
<b>53,879,717.00</b>	7,059,173,779.09
	-
	-
<b>15,737,717.00</b>	1,545,310,946.25
	497,405,749.88
	53,634,615.74
	3,500,000.00
	4,211,791.00
	-
	(74,859.08)
10,732,241.00	1,626,595,868.11
	-
	-
4,897,954.00	437,070,781.87
	99,061,880.91
	-
812,759.00	147,337,945.61
	289,385,765.57
	3,276,167.00
1,172,354.00	321,661,505.38
	-
	11,113,999.00
	-
	23,763,404.00
<b>33,353,025.00</b>	5,063,255,561.24
	-
	36,219,164.00
<b>33,353,025.00</b>	5,099,474,725.24
	-
	-

	-
<b>15,529,000.00</b>	1,002,778,991.00
<b>794,250.00</b>	5,358,360.33
426,559.00	239,899,034.84
	17,087,670.04
3,776,881.00	631,291,275.01
	63,283,822.63
	-
<b>20,526,690.00</b>	1,959,699,153.85
<b>53,879,715.00</b>	7,059,173,879.09

	Nonlife	life	total
<b>Industry</b>	1,959,699,153.85	57,532,000.00	2,017,231,153.85
State	425,113,595.56	4,000,000.00	429,113,595.56
<b>2</b>	<b>(100)</b>	-	-

Item			
	Eic	Awash	Nile
<b>Current Assets</b>			
Cash and bank balances:			
Cash on hand	207,984.08		142,494.00
Cash at bank	25,099,785.01	228,124.00	283,766.00
Petty cash	90,000.00		
Revenue stamp	1,152.48		
Bearing interest Deposites :			
Banks		97,895,029.00	53,801,490.00
Non bank finan. Inst.			
Others (specify)			
Trade debtors			267,985.00
Less: prov. for bad debtful a/c	(204,578.87)		(267,985.00)
Other debtors (specify)	2,158,762.85	176,422.00	12,352.00
Less: prov. for bad debtful a/c	(2,041.24)		
Accrued Interest receivables	17,900,012.31	4,849,418.00	2,328,915.00
Less: prov. for bad debtful a/c	(174,762.95)		
Due from reinsurers			
Less: prov. for bad debtful a/c			
Due from ceding companies			
Less: prov. for bad debtful a/c			
Prepayments			
Withhold tax recievables		1,299,970.00	227,657.00
Short term investments			
Fixed time deposits	522,040,152.00		
Special savings accounts			
Current account life		740,272.00	
Current account non- life			
Others (specify)			
<b>Total Current asset</b>	<b>567,116,465.67</b>	<b>105,189,235.00</b>	<b>56,796,674.00</b>
<b>Investment</b>			
Equity Investment		5,525,000.00	156,000.00
Treasury bills	25,914,400.00		
Other (specify), loan	13,288,966.03	4,000,000.00	2,750,000.00
<b>Total</b>	<b>39,203,366.03</b>	<b>9,525,000.00</b>	<b>2,906,000.00</b>
<b>Statutory deposit</b>		<b>2,250,000.00</b>	<b>2,250,000.00</b>
<b>Deferred Charges</b>			
<b>Fixed Assets</b>			
Land & building		4,500,000.00	
Less accum. Depr.			
Furn., fixt. and office equip.	1,417,024.56	265,279.00	36,447.00
Less accum. Depr.	(734,783.16)	(154,634.00)	(30,095.00)

Comp.r equip. and software	10,743,370.10		112,912.00
Less accum. Depr.	(3,406,458.77)		(75,080.00)
Motor vehicles	8,314,335.64		182,100.00
Less accum. Depr.	(2,211,416.07)		(166,458.00)
Other (specify)	23,891.50		
Less accum. Depr.			
Intangible assets			
Less ammortization			
<b>Total fixed asset</b>	<b>14,145,963.80</b>	<b>4,610,645.00</b>	<b>59,826.00</b>
<b>Total Assets</b>	<b>620,465,795.50</b>	<b>121,574,880.00</b>	<b>62,012,500.00</b>
<b>Current liability</b>			
<b>Insurance Funds</b>			
Provision for un earned premiums			
Other technical provisions			
Inward business reserve			
Special reserve-guarantee bonds			
Special reserve-disputed claims			
Insur ,provid.,and pens. Fund			
Other (specify)			
Outstanding claims	5,365,078.24	2,034,153.00	663,502.00
Bank overdraft			
Short term loan			
Due to reinsurers		3,235,724.00	4,342,021.00
Due to ceding companies			
Provision for			
Income tax			216,856.00
Devidend payable			
Director's remuneration			
Creditors and accruals	7,738,264.81	548,154.00	326,444.00
Employees' liabilities			
Current account-life			
Current account(non-life)			
Other (specify)	30,042,585.97		
<b>Total current liability</b>	<b>43,145,929.02</b>	<b>5,818,031.00</b>	<b>5,548,823.00</b>
<b>Long term liability</b>			
Land lease payables			
<b>Total liability</b>	<b>43,145,929.02</b>	<b>5,818,031.00</b>	<b>5,548,823.00</b>
<b>Net Asset</b>			
<b>Financed by</b>			
<b>Shareholder's Fund</b>			
Paid up Capital	4,000,000.00	15,000,000.00	15,000,000.00
Share premium			
Legal reserve			956,819.00
Genaral reserve			
Life fund	566,485,073.93	100,756,849.00	35,712,266.00
Inter business current account	6,834,792.37		(3,816,641.00)
Other (specify)			8,611,233.00

Total Shareholder's Fund	577,319,866.30	115,756,849.00	56,463,677.00
Total Liability and Shareholder's Fund	620,465,795.32	121,574,880.00	62,012,500.00

**Ethiopian Insurance Industry**  
**Balance Sheet-life**  
**For the year ended June 30, 2014**

<b>Company</b>			
<b>Africa</b>	<b>Nib</b>	<b>Nyala</b>	<b>Ethio-Life</b>
4,669.00	4,110.00	12,783,836.00	
1,314,610.00	2,421,665.00		4,757,597.00
84,586,508.00	19,565,165.00	55,000,000.00	7,855,800.00
1,109.00	406,890.00		
859,618.00	69,034.00		
3,601,715.00	1,258,130.00	2,277,416.00	411,976.00
	387,673.00		
	78,200.00	219,639.00	
186,366.00			328,211.00
			11,113,999.00
	1,157,260.00	4,258,666.00	63,688.00
<b>90,554,595.00</b>	<b>25,348,127.00</b>	<b>74,539,557.00</b>	<b>24,531,271.00</b>
5,000,000.00	3,209,824.00		1,363,000.00
	1,110,000.00		710,700.00
<b>5,000,000.00</b>	<b>4,319,824.00</b>	-	<b>2,073,700.00</b>
<b>600,000.00</b>	<b>1,500,000.00</b>	<b>600,000.00</b>	<b>414,300.00</b>
117,476.00	49,736.00		42,220.00
(79,605.00)	(36,986.00)		(20,607.00)

149,453.00	65,497.00		64,996.00
(90,340.00)	(40,896.00)		(40,016.00)
462,913.00	275,000.00		288,000.00
(38,444.00)	(274,999.00)		(103,680.00)
	2,527,062.00		
	(291,666.00)		
<b>521,453.00</b>	<b>2,272,748.00</b>	<b>182,957.00</b>	<b>230,913.00</b>
<b>96,676,048.00</b>	<b>33,440,699.00</b>	<b>75,322,514.00</b>	<b>27,250,184.00</b>
126,764.00	1,020,938.00	2,180,056.00	
2,601,869.00	2,427,424.00	1,795,418.00	2,360,716.00
14,446.00	2,452.00	1,223,271.00	
594,427.00	1,532,426.00		1,085,869.00
		26,705,525.00	
<b>3,337,506.00</b>	<b>4,983,240.00</b>	<b>31,904,270.00</b>	<b>3,446,585.00</b>
	999,526.00		
<b>3,337,506.00</b>	<b>5,982,766.00</b>	<b>31,904,270.00</b>	<b>3,446,585.00</b>
15,000,000.00	10,000,000.00	15,000,000.00	7,500,000.00
78,502,361.00	17,457,933.00	41,489,792.00	10,287,162.00
(163,819.00)		(14,161,068.00)	
		1,089,520.00	6,016,439.00

<b>93,338,542.00</b>	<b>27,457,933.00</b>	<b>43,418,244.00</b>	<b>23,803,601.00</b>
<b>96,676,048.00</b>	<b>33,440,699.00</b>	<b>75,322,514.00</b>	<b>27,250,186.00</b>



Unic	Oromia	Total
1,014,128.00	4,867.00	14,162,088.08
	429,059.00	34,534,606.01
		90,000.00
		1,152.48
		-
36,960,762.00		355,664,754.00
		-
		-
		675,984.00
		(472,563.87)
(2,529.00)		3,273,659.85
		(2,041.24)
1,549,477.00	201,601.00	34,378,660.31
		(174,762.95)
175,157.00		562,830.00
		-
		-
		-
		297,839.00
	36,610.00	2,078,814.00
		-
	5,725,262.00	527,765,414.00
		-
(5,643,385.00)		(4,903,113.00)
		11,113,999.00
		5,479,614.00
34,053,610.00	6,397,399.00	984,526,933.67
		-
17,850,890.00		33,104,714.00
		25,914,400.00
202,591.00		22,062,257.03
18,053,481.00	-	81,081,371.03
2,250,000.00	690,000.00	10,554,300.00
		-
		-
20,000,000.00		24,500,000.00
(83,334.00)		(83,334.00)
104,529.00	71,050.00	2,103,761.56
(72,135.00)	(30,455.00)	(1,159,300.16)

77,974.00	25,400.00	<b>11,239,602.10</b>
(53,633.00)	(20,206.00)	<b>(3,726,629.77)</b>
1,242,628.00	429,000.00	<b>11,193,976.64</b>
(564,757.00)	(21,450.00)	<b>(3,381,204.07)</b>
		<b>23,891.50</b>
		-
		<b>2,527,062.00</b>
		<b>(291,666.00)</b>
<b>20,651,272.00</b>	<b>453,339.00</b>	<b>42,946,159.80</b>
<b>75,008,363.00</b>	<b>7,540,738.00</b>	<b>1,119,291,721.50</b>
		-
		-
		-
		-
		-
		-
		-
		-
		-
46,059.00	42,480.00	<b>11,479,030.24</b>
		-
		-
1,638,397.00	9,169.00	<b>18,410,738.00</b>
		-
		-
		<b>1,457,025.00</b>
		-
		-
2,351,707.00	44,115.00	<b>14,221,406.81</b>
		-
		-
	2,729,132.00	<b>2,729,132.00</b>
		<b>56,748,110.97</b>
<b>4,036,163.00</b>	<b>2,824,896.00</b>	<b>105,045,443.02</b>
		-
		<b>999,526.00</b>
<b>4,036,163.00</b>	<b>2,824,896.00</b>	<b>106,044,969.02</b>
		-
		-
		-
15,000,000.00	4,600,000.00	<b>101,100,000.00</b>
		-
		<b>956,819.00</b>
		-
55,870,924.00	115,842.00	<b>906,678,202.93</b>
		<b>(11,306,735.63)</b>
101,278.00		<b>15,818,470.00</b>

<b>70,972,202.00</b>	<b>4,715,842.00</b>	<b>1,013,246,756.30</b>
<b>75,008,365.00</b>	<b>7,540,738.00</b>	<b>1,119,291,725.32</b>



Item			
	Eic	Awash	Nile
<b>Current Assets</b>			
Cash and bank balances:			
Cash on hand	235,419.60	169,768.00	171,920.00
Cash at bank	7,595,969.58	1,245,411.00	868,644.00
Petty cash			
Revenue stamp			
Bearing interest Deposites :			
Banks		100,018,762.00	63,900,626.00
Non bank finan. Inst.			
Others (specify)			
Trade debtors			267,986.00
Less: prov. for bad debtful a/c			(267,986.00)
Other debtors (specify)	2,180,552.96	2,014,924.00	16,902.00
Less: prov. for bad debtful a/c	(381,383.06)		
Accrued Interest receivables	20,305,080.35	3,919,948.00	2,277,726.00
Less: prov. for bad debtful a/c			
Due from reinsurers			
Less: prov. for bad debtful a/c			
Due from ceding companies			
Less: prov. for bad debtful a/c			
Prepayments			
Withhold tax recievables		668,134.00	666,832.00
Short term investments			
Fixed time deposits	602,694,730.84		
Special savings accounts			
Current account life			
Current account non- life		14,972,822.00	
Others (specify)			
<b>Total Current asset</b>	<b>632,630,370.27</b>	<b>123,009,769.00</b>	<b>67,902,650.00</b>
<b>Investment</b>			
Equity Investment		5,700,000.00	170,500.00
Treasury bills	25,914,400.00		
Other (specify), loan	14,448,812.41	4,000,000.00	2,000,000.00
<b>Total</b>	<b>40,363,212.41</b>	<b>9,700,000.00</b>	<b>2,170,500.00</b>
<b>Statutory deposit</b>		<b>2,250,000.00</b>	<b>2,250,000.00</b>
<b>Deferred Charges</b>			
<b>Fixed Assets</b>			
Land & building			
Less accum. Depr.			
Furn., fixt. and office equip.	1,598,755.12	446,964.00	64,352.00
Less accum. Depr.	(833,121.21)	(212,353.00)	(37,100.00)
Comp.r equip. and software	10,882,257.50		124,723.00
Less accum. Depr.	(4,481,451.10)		(87,491.00)
Motor vehicles	8,314,335.64		182,100.00
Less accum. Depr.	(3,772,353.72)		(169,586.00)

Other (specify)	34,341.50	4,875,330.00	
Less accum. Depr.			
Intangible assets			
Less ammortization			
<b>Total fixed asset</b>	<b>11,742,763.73</b>	<b>5,109,941.00</b>	<b>76,998.00</b>
<b>Total Assets</b>	<b>684,736,346.41</b>	<b>140,069,710.00</b>	<b>72,400,148.00</b>
<b>Current liability</b>			
<b>Insurance Funds</b>			
Provision for un earned premiums			
Other technical provisions			
Inward business reserve			
Special reserve-guarantee bonds			
Special reserve-disputed claims			
Insur ,provid.,and pens. Fund			
Other (specify)	20,202,990.69		
Outstanding claims	5,042,169.46	1,923,632.00	600,000.00
Bank overdraft			
Short term loan			
Due to reinsurers	5,834,511.12	6,425,930.00	9,054,478.00
Due to ceding companies			
Provision for			
Income tax			26,318.00
Deividend payable			
Director's remuneration			
Creditors and accruals		474,541.00	702,156.00
Employees' liabilities			
Current account-life			
Current account(non-life)			
Other (specify)			
<b>Total current liability</b>	<b>31,079,671.27</b>	<b>8,824,103.00</b>	<b>10,382,952.00</b>
<b>Long term liability</b>			
Land lease payables			
<b>Total liability</b>	<b>31,079,671.27</b>	<b>8,824,103.00</b>	<b>10,382,952.00</b>
<b>Net Asset</b>			
<b>Financed by</b>			
<b>Shareholder's Fund</b>			
Paid up Capital	57,816,508.84	15,000,000.00	15,000,000.00
Share premium			
Legal reserve			956,818.00
Genaral reserve			
Life fund	430,718,184.89	116,245,607.00	46,314,752.00
Inter business current account	165,121,981.41		(254,374.00)
Other (specify)			
<b>Total Shareholder's Fund</b>	<b>653,656,675.14</b>	<b>131,245,607.00</b>	<b>62,017,196.00</b>
<b>Total Liability and Shareholder's Fund</b>	<b>684,736,346.41</b>	<b>140,069,710.00</b>	<b>72,400,148.00</b>





<b>Oromia</b>	<b>Total</b>
154,221.00	<b>11,270,952.60</b>
755,028.00	<b>40,322,966.58</b>
	-
	-
	-
	<b>233,991,842.00</b>
	-
	-
	<b>1,562,889.00</b>
	<b>(152,202.00)</b>
	<b>5,287,816.96</b>
	<b>(381,383.06)</b>
128,437.00	<b>36,228,816.35</b>
	-
	<b>1,606,508.00</b>
	-
	-
	-
	<b>510,910.00</b>
17,255.00	<b>2,020,430.00</b>
	-
2,330,434.00	<b>698,606,785.84</b>
	-
	<b>358,526.00</b>
901,771.00	<b>25,279,950.00</b>
	<b>3,847,138.00</b>
<b>4,287,146.00</b>	<b>1,060,361,946.27</b>
	-
	<b>35,275,209.00</b>
	<b>115,914,400.00</b>
	<b>22,006,260.41</b>
-	<b>173,195,869.41</b>
<b>690,000.00</b>	<b>14,565,000.00</b>
	-
	-
	<b>20,000,000.00</b>
	<b>(1,083,333.00)</b>
71,050.00	<b>2,713,310.12</b>
(44,665.00)	<b>(1,392,218.21)</b>
25,400.00	<b>11,483,179.50</b>
(25,399.00)	<b>(4,861,007.10)</b>
568,548.00	<b>11,208,524.64</b>
(71,069.00)	<b>(5,178,230.72)</b>



	<b>4,909,671.50</b>
	-
	<b>2,518,041.00</b>
	<b>(333,333.00)</b>
<b>523,865.00</b>	<b>39,984,604.73</b>
<b>5,501,011.00</b>	<b>1,288,366,472.41</b>
	-
	-
	-
	-
	-
	-
	-
	-
	-
	<b>20,202,990.69</b>
	<b>36,581,855.46</b>
	-
	-
9,169.00	<b>41,301,083.12</b>
	-
	-
10,416.00	<b>2,678,345.00</b>
	-
	-
	<b>5,734,096.00</b>
	-
	<b>43,850,478.00</b>
	-
(2,338.00)	<b>7,976,769.00</b>
<b>17,247.00</b>	<b>158,325,617.27</b>
	-
	<b>874,582.00</b>
<b>17,247.00</b>	<b>159,200,199.27</b>
	-
	-
	-
4,600,000.00	<b>154,916,508.84</b>
	-
	<b>2,003,486.00</b>
	<b>15,966,749.00</b>
883,765.00	<b>775,372,561.89</b>
	<b>158,546,058.41</b>
	<b>22,360,910.00</b>
<b>5,483,765.00</b>	<b>1,129,166,274.14</b>
<b>5,501,012.00</b>	<b>1,288,366,473.41</b>



	<b>Eic</b>	<b>Awash</b>	<b>Global</b>
<b>Income</b>			
Profit from underwriting	522,428,513	75,932,914	20,575,805
Joint venture Income			
Loss from Inward treaties			
Devident Income		15,945,497	
Interest Income		23,627,801	4,843,433
Investment Income	97,522,683		
Rent Income		2,452,469	6,309,703
Other Income	11,665,593	2,191,866	3,431,531
<b>Total Income</b>	<b>631,616,789</b>	<b>120,150,547</b>	<b>35,160,472</b>
<b>Expenses</b>			
Salaries and employees benefit		12,325,501	3,654,290
Administrative and general expen	128,826,520	18,119,016	3,915,774
Advertising and publicity			
Office rent			
Ordinary general meeting expense			
Interest expense			
Financial charges	326,590	852,725	379,820
Directors fixed remuneration		198,000	41,500
Depreciation fixed asset	16,653,080	14,392,022	2,105,700
Amortization intangible aassets			306,682
Bad debts written off			
Provision for bad debts	45,527,535	101,302	
Board fees			
Audit fee & expenses	284,500	57,500	49,721
Other expenses		9,388,631	
<b>Total expenses</b>	<b>191,618,224</b>	<b>55,434,697</b>	<b>10,453,487</b>
<b>Net profit before tax</b>	<b>439,998,565</b>	<b>64,715,850</b>	<b>24,706,985</b>
<b>Less: provision for taxation</b>	<b>129,653,762</b>	<b>6,519,087</b>	<b>5,900,877</b>
<b>Net profit after tax</b>	<b>310,344,803</b>	<b>58,196,763</b>	<b>18,806,108</b>
Add: Income from treasury bill			
Less: Provision for bad debts			
Donations			
Provision for severence pay			
Others			
<b>Sub total</b>	<b>310,344,803</b>	<b>58,196,763</b>	<b>18,806,108</b>
Add0 :10%transfer to legal reserve			(1,880,611)
General resrves			
Director's reserves			

Add: Retained earning brought forward			
Prior year adjustment		(9,388,631)	
Less : Deividend paid	(248,275,842)		
Founder's and remuneration			
Directors remuneration			(846,275)
Directors incentives			
Additional profit tax assessment			
<b>Retained earning carried forward</b>	<b>372,413,763</b>	<b>107,004,895</b>	<b>34,885,330</b>

**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30, 2014**

Com

Nile	Nice	Africa	Nib	Nyala	Unic
59,087,396	117,686,965	(940,584)	82,668,164	77,793,343	80,800,348
	4,015,438	11,933,892	10,699,626		8,852,136
	8,083,205	13,095,054	29,102,252		14,889,309
42,205,102					
558,099	125,445	26,148,000	1,992,760		5,408,212
9,258,132	8,564,654	295,596	772,545		315,876
<b>111,108,729</b>	<b>138,475,707</b>	<b>50,531,958</b>	<b>125,235,347</b>	<b>77,793,343</b>	<b>110,265,881</b>
	13,192,054		29,139,341		9,749,732
48,085,342		13,393,143	271,311		17,980,397
	876,012		1,333,380.00		
	3,261,906		11,492,511		
273,911	192,342		1,085,225		6,404,189
202,500	1,430,482	1,839,716	204,600		96,900
5,863,474	1,046,019		7,128,933		9,052,838
343,257					
(5,088,989)	1,656,912	(8,731,924)	(12,045,311.00)		(5,277,034)
64,400	109,250	55,660	56,350		57,673
3,752,541	99,047,846		13,167,000		
<b>53,496,436</b>	<b>120,812,823</b>	<b>6,556,595</b>	<b>51,833,340</b>	-	<b>38,064,695</b>
<b>57,612,293</b>	<b>17,662,884</b>	<b>43,975,363</b>	<b>73,402,007</b>	<b>77,793,343</b>	<b>72,201,186</b>
2,969,320	1,768,638	<b>7,179,458</b>	10,864,086	11,731,513	
<b>54,642,973</b>	<b>15,894,246</b>	<b>36,795,905</b>	<b>62,537,921</b>	<b>66,061,830</b>	<b>72,201,186</b>
<b>54,642,973</b>	<b>15,894,246</b>	<b>36,795,905</b>	<b>62,537,921</b>	<b>66,061,830</b>	<b>72,201,186</b>
		(3,679,591)	(6,256,482)		

			26,898		
<b>109,285,946</b>	<b>31,788,492</b>	<b>69,912,219</b>	<b>118,846,258</b>	<b>132,123,660</b>	<b>144,402,372</b>

pany

Oromia	Lion	Abay	Berhan	Tschay	Ethio life & General
27,701,755	25,505,677	39,384,487	11,216,372	13,387,865	7,130,513
1,468,247	1,696,995	236,027	756,625	163,552	
21,413,113	7,288,888	6,914,356	2,789,021	2,534,754	1,146,312
	175,000				
472,422	1,618,251	75,752	164,321	11,700	42,213
<b>51,055,537</b>	<b>36,284,811</b>	<b>46,610,622</b>	<b>14,926,339</b>	<b>16,097,871</b>	<b>8,319,038</b>
		6,104,970	5,096,218	4,638,387	
18,895,330	14,748,349	7,311,911			6,340,230
			922,308	852,297	
			2,487,213	2,635,115	
		420,057	160,429	193,319	
	1,169,802	25,572	230,800	378,767	
		2,184,827	1,712,281	1,263,415	
				38,539	
		(417,944)		(8,485)	
234,000					81,000
56,750	36,800	35,000	28,750		25,875
			2,197,030	2,040,050	
<b>19,186,080</b>	<b>15,954,951</b>	<b>15,664,392</b>	<b>12,835,029</b>	<b>12,031,403</b>	<b>6,447,105</b>
<b>31,869,457</b>	<b>20,329,860</b>	<b>30,946,230</b>	<b>2,091,310</b>	<b>4,066,468</b>	<b>1,871,933</b>
3,610,571	3,676,188	4,133,729	(84,500)		
<b>28,258,886</b>	<b>16,653,672</b>	<b>26,812,501</b>	<b>2,175,810</b>	<b>4,066,468</b>	<b>1,871,933</b>
259,849					
<b>28,518,735</b>	<b>16,653,672</b>	<b>26,812,501</b>	<b>2,175,810</b>	<b>4,066,468</b>	<b>1,871,933</b>
(2,851,874)	(1,665,367)	(2,681,250)	(435,986)	(406,647)	
(1,425,937)					

20,685,993		(5,620,702)	(2,005,625)		(4,590,643)
(20,685,993)					
(1,090,842)					
<b>51,668,817</b>	<b>31,641,977</b>	<b>45,323,050</b>	<b>1,910,009</b>	<b>7,726,289</b>	<b>(846,777)</b>

<b>Lucy</b>	<b>Bunna</b>	<b>Total</b>
8,727,954	(883,704)	1,169,087,486
		-
		-
		55,768,035
1,735,423	927,792	137,462,922
		139,727,785
		43,169,688
19,390	7,775	38,899,843
10,482,767	51,863	1,584,115,758
		-
1,387,333	867,213	85,287,826
2,439,527	1,822,090	280,326,850
		3,983,997
		19,876,745
		-
		-
30,366	18,584	10,318,972
256,610		6,075,249
956,858	147,856	62,359,447
		688,478
		-
		15,716,061
		315,000
31,050		949,279
		129,593,098
5,101,744	2,855,743	615,491,002
5,381,023	(2,803,880)	968,624,756
1,184,490		189,107,219
4,196,533	(2,803,880)	779,517,538
		259,849
		-
		-
		-
		-
4,196,533	(2,803,880)	779,777,387
(419,653)		(20,277,461)
		(1,425,937)
		-




62,150		8,531,173
		(9,361,733)
(62,150)		(269,023,985)
		-
		(846,275)
		(1,090,842)
		-
7,973,413	(5,607,760)	1,266,059,713

Item				
	EIC	Awash	Global	Nile
<b>Current Assets</b>				
Cash and bank balances:				
Cash on hand	14,300,295.45	6,727,848.00	1,764,418.00	2,778,803.00
Cash at bank	269353215.9	37,803,896.00	116,355,527.00	18,478,815.00
Petty cash				
Revenue stamp				
Bearing interest Deposites :				
Banks	1,372,304,371.16	287,027,710.00		319,983,729.00
Non bank finan. Inst.				
Others (specify)				
Trade debtors	466,287,985.47	23,605,001.00	2,795,900.00	19,783,494.00
Less: prov. for bad debtful a/c	(287,019,508.94)	(23,605,001.00)	(2,043,313.00)	(21,499,851.00)
Other debtors (specify)	46,795,069.48	31,770,721.00	5,889,215.00	1,795,935.00
Less: prov. for bad debtful a/c	(879,561.72)	(1,453,406.00)		
Accrude interest recievable	37,841,660.59	9,312,965.00	4,252,747.00	16,350,345.00
Less: prov. for bad debtful a/c				
Due from reinsurers	334,753.19		10,459,575.00	
Less: prov. for bad debtful a/c				
Due from ceding companies				
Less: prov. for bad debtful a/c				
Prepayments	4,097,275.19	14,295,402.00	1,061,296.00	4,809,549.00

Withhold tax receivables	(4,607.21)	3,406,706.00		1,220,786.00
Short term investments				
Fixed time deposits	181,857.06	737,820.00		
Special savings accounts				
Current account life				
Current account non- life		(14,972,822.00)		
Others (specify)	8,554,821.84		350,000.00	42,519,745.00
<b>Total Current Asset</b>	<b>1,932,147,627.49</b>	<b>374,656,840.00</b>	<b>140,885,365.00</b>	<b>406,221,350.00</b>
<b>Investment</b>				
Equity Investment	296,988,286.30	84,625,000.00	822,000.00	61,723,264.00
Treasury bills				
Other (specify)		6,000,000.00	630,000.00	25.00
<b>Sub total</b>	<b>296,988,286.30</b>	<b>90,625,000.00</b>	<b>1,452,000.00</b>	<b>61,723,289.00</b>
<b>Statutory deposit</b>	65802729.11	15,349,725.00	10,461,600.00	21,270,000.00
<b>Deferred Charges</b>	(5,610,550.36)			
<b>Fixed Assets</b>				
Land & building	190,256,745.71	108,058,775.00	22,386,701.00	21,701,456.00
Less: Accum. Depr.	(101,338,422.27)	(20,357,586.00)	(6,905,194.00)	(6,406,461.00)
Furn., fixt. and office equip.	38,125,678.56	20,540,223.00	1,997,064.00	8,563,213.00
Less: Accum. Depr.	(20,681,715.35)	(11,303,933.00)	(1,620,183.00)	(5,205,181.00)
Comp.r equip. and software	62,285,680.87	3,509,998.00	1,255,146.00	6,424,627.00
Less: Accum. Depr.	(30,781,110.29)	(2,292,720.00)	(859,870.00)	(4,347,668.00)
Motor vehicles	130,663,130.79	63,543,694.00	5,968,710.00	28,569,539.00

Less: Accum. Depr.	(87,979,447.69)	(29,014,784.00)	(4,323,886.00)	(16,752,246.00)
Other (specify)	869,188.00	28,528,004.00	5,801,678.00	28,399,496.00
Less: Accum. Depr.	(581,648.93)	(729,426.00)	(1,506,206.00)	(32,045.00)
Intangible assets(land lease+others)		7,565,556.00	13,519,382.00	28,453,383.00
Less: Ammortization		(962,061.00)	(2,075,014.00)	(4,291,665.00)
<b>Total fixed asset</b>	<b>180,838,079.40</b>	<b>167,085,740.00</b>	<b>33,638,328.00</b>	<b>85,076,448.00</b>
<b>Total Assets</b>	<b>2,470,166,171.94</b>	<b>647,717,305.00</b>	<b>186,437,293.00</b>	<b>574,291,087.00</b>
<b>Current liability</b>				
<b>Insurance Funds</b>				
Provision for un earned premiums	639,309,107.66	181,586,414.00	32,600,113.00	146,909,307.00
Other technical provisions	443,958,451.97	10,202,317.00		
Inward business reserve	(23,004,862.72)			
Special reserve- guarantee bonds				
Special reserve- disputed claims				
Insur, provid.,and pens. Fund				
Other (specify)				
Outstanding claims	371,232,323.32	189,930,672.00	22,667,073.00	139,113,328.00
Bank overdraft				
Short term loan				
Due to reinsurers	84,652,405.73	17,608,744.00	20,145,909.00	33,564,350.00
Due to ceding companies	20,901,095.25			
Provision for				
Tax	149,935,544.44	675,802.00	5,026,114.00	1,022,675.00
Deividend payable	279,206,180.70	12,115,248.00		9,494,502.00

Director's remuneration			373,248.00	
Creditors and accruals	75,916,999.56	38,090,052.00	5,516,584.00	22,086,919.00
Employees' liabilities				
Current account-life				
Current account(non-life)				
Other (specify)				
<b>Total Current Liability</b>	<b>2,042,107,245.91</b>	<b>450,209,249.00</b>	<b>86,329,041.00</b>	<b>352,191,081.00</b>
Long term liability				
Land lease payables			4,685,974.00	7,695,433.00
<b>Total liability</b>	<b>2,042,107,245.91</b>	<b>450,209,249.00</b>	<b>91,015,015.00</b>	<b>359,886,514.00</b>
Net Asset				
Financed by				
Shareholder's Fund				
Paid up Capital	380,868,351.92	103,131,000.00	69,744,000.00	141,779,000.00
Share premium		777,500.00		
Legal reserve	110,432,558.88	33,551,669.00	7,027,013.00	30,152,241.00
General reserve	12,926,656.00		290,485.00	
Retained earnings	88,953,340.37	2,500,000.00	18,360,780.00	42,218,957.00
Inter business current account	(165,121,981.41)	57,547,887.00		254,374.00
Other (specify)				
Total Shareholder's Fund	<b>428,058,925.76</b>	<b>197,508,056.00</b>	<b>95,422,278.00</b>	<b>214,404,572.00</b>
<b>Total Liability &amp;</b>	<b>2,470,166,171.67</b>	<b>647,717,305.00</b>	<b>186,437,293.00</b>	<b>574,291,086.00</b>

**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2015**

Com

Nice	Africa	Nib	Nyala	Unic
200,767.00	1,251,066.00	10,872,148.00	122,838,337.00	13,207,786.00
51,976,216.00	83,759,897.00	75,269,153.00		
135,122,591.00		374,408,115.00		172,450,536.00
		29,058,858.00		23,284,832.00
		(29,058,858.00)		(22,475,828.00)
	47,961,935.00	3,051,093.00	7,833,950.00	8,598,320.00
6,552,044.00	9,605,363.00	18,373,447.00	13,234,278.00	4,544,108.00
(51,592.00)				
25,150,709.00		25,858,116.00	21,786,644.00	
6,351,574.00	3,662,860.00	31,929,267.00	4,509,120.00	23,203,157.00

	1,509,010.00			
			290,974,970.00	
				(358,526.00)
		2,777,813.00		
4,516,051.00	1,723,780.00	5,075,171.00	119,686,955.00	3,058,412.00
<b>229,818,360.00</b>	<b>149,473,911.00</b>	<b>547,614,323.00</b>	<b>580,864,254.00</b>	<b>225,512,797.00</b>
27,142,625.00	62,370,000.00	70,223,100.00	60,119,000.00	51,942,860.00
	161,761,117.00		10,500,000.00	
2,000,000.00	21,100,000.00	9,000,000.00		2,625,000.00
<b>29,142,625.00</b>	<b>245,231,117.00</b>	<b>79,223,100.00</b>	<b>70,619,000.00</b>	<b>54,567,860.00</b>
8,239,166.00	19,810,650.00	26,603,475.00	16,500,000.00	<b>24,000,000.00</b>
2,082,843.00	201,479,362.00	74,292,534.00	76,547,995.00	243,153,718.00
(856,531.00)	-23882624	(3,242,897.00)	(18,065,436.00)	(12,978,813.00)
4,406,832.00	6,607,623.00	8,431,726.00	9,657,304.00	7,548,681.00
(3,181,687.00)	(4,663,845.00)	(5,429,092.00)	(4,860,106.00)	(4,394,715.00)
2,956,035.00	9,363,908.00	5,956,181.00	8,878,192.00	10,780,794.00
(1,670,482.00)	(7,580,443.00)	(4,137,062.00)	(7,274,712.00)	(7,297,005.00)
11,469,253.00	20,805,512.00	31,617,960.00	25,204,048.00	24,128,949.00

(6,894,322.00)	(9,327,400.00)	(20,339,783.00)	(13,861,362.00)	(13,512,103.00)
3,167,063.00		2,806,241.00		
2,000,000.00	2,170,785.00	16,731,647.00	2,412,300.00	5,420,958.00
		(1,096,655.00)		(1,145,340.00)
<b>13,479,004.00</b>	<b>194,972,878.00</b>	<b>105,590,800.00</b>	<b>78,638,223.00</b>	<b>251,705,124.00</b>
<b>280,679,155.00</b>	<b>609,488,556.00</b>	<b>759,031,698.00</b>	<b>746,621,477.00</b>	<b>555,785,781.00</b>
70,391,673.00	109,063,379.00	142,973,821.00	131,087,308.00	112,580,390.00
	12,190,836.00	28,081,768.00		9,227,422.00
		4,000,000.00		
371,069.00				
77,614,491.00	187,449,020.00	188,218,850.00	208,578,179.00	106,505,008.00
26,560,554.00	47,367,961.00	87,522,996.00	69,915,370.00	38,243,455.00
6,380,783.00	3,318,036.00	3,554,724.00	6,673,504.00	9,335,573.00
32,277.00	1,275,112.00		4,286,925.00	4,251,945.00



250,000.00				
3,172,459.00	48,797,158.00	43,759,339.00		29,358,578.00
5,469,535.00	508,433.00		46,179,715.00	
<b>190,242,841.00</b>	<b>409,969,935.00</b>	<b>498,111,498.00</b>	<b>466,721,001.00</b>	<b>309,502,371.00</b>
		9,273,482.00		<b>2,220,667.00</b>
<b>190,242,841.00</b>	<b>409,969,935.00</b>	<b>507,384,980.00</b>	<b>466,721,001.00</b>	<b>311,723,038.00</b>
54,927,776.00	130,697,000.00	177,356,500.00	153,456,000.00	160,000,000.00
	13,969,477.00	98650		181,400.00
10,285,436.00	23,587,155.00	27,161,701.00	39,823,672.00	33,159,762.00
25,223,101.00	34,357,016.00	47,029,869.00	71,583,969.00	50,721,581.00
	(3,092,028.00)		15,036,835.00	
<b>90,436,313.00</b>	<b>199,518,620.00</b>	<b>251,646,720.00</b>	<b>279,900,476.00</b>	<b>244,062,743.00</b>
<b>280,679,154.00</b>	<b>609,488,555.00</b>	<b>759,031,700.00</b>	<b>746,621,477.00</b>	<b>555,785,781.00</b>

pany

<b>Oromia</b>	<b>Lion</b>	<b>Abay</b>	<b>Berhan</b>	<b>Tsehay</b>
1,707,604.00	821,699.00	30,343.00	242,113.00	74120.09
42,969,446.00	60,437,122.00	19955936	2,962,318.00	27,153,107.06
312,845,576.00	8,366,504.00	191,790,633.35	25,818,919.00	
13,111,270.00	7,330,744.00	518,361.00	347,871.00	-
(7,594,968.00)	(7,287,834.00)	(524,852.00)	(347,871.00)	
844,947.00	3,172,970.00	649,573.00	657,709.00	326,640.99
14,861,945.00	5,759,040.00	5,486,630.00	2,475,561.00	3,550,192.60
	4,062,862.00			43,400.83
7,569,300.00	19,778,516.00	1,301,771.00	651,012.00	1,112,246.65

1,789,099.00		1,498,377.00	414,784.00	718,415.60
	45,279,436.00		49,898,314.00	83,225,375.00
		258,398.00		
1,593,826.00	848,879.00		179,454.00	751,787.55
<b>389,698,045.00</b>	<b>148,569,938.00</b>	<b>220,965,170.35</b>	<b>83,300,184.00</b>	<b>116,955,286.37</b>
44,593,174.00	21,630,000.00	9,990,000.00	11,588,000.00	16,452,500.00
	2,500,000.00	772,000.00	4,500,000.00	
<b>44,593,174.00</b>	<b>24,130,000.00</b>	<b>10,762,000.00</b>	<b>16,088,000.00</b>	<b>16,452,500.00</b>
12,002,400.00	<b>9,255,181.00</b>	<b>10,092,025.00</b>	<b>813,300.00</b>	
542,275.00			<b>1,031,796.00</b>	
	16,433,700.00			
	(1,643,370.00)			
6,920,706.00	3,792,370.00	1,807,574.00	2,526,170.00	1,739,340.70
(3,607,892.00)	(2,011,784.00)	(854,971.00)	(1,531,437.00)	(610,347.81)
1,937,208.00	2,638,018.00	1,583,105.00	812,772.00	1,137,839.50
(1,306,548.00)	(1,528,791.00)	(764,892.00)	(509,788.00)	(525,835.84)
20,925,131.00	19,367,800.00	18,672,232.00	5,834,876.00	7,013,417.46

(11,973,296.00)	(9,755,738.00)	(6,742,080.00)	(3,287,525.00)	(2,875,265.89)
640,758.00	58,362,556.00	231,502.00		816,150.35
		(95,723.00)		(56,216.55)
1,633,416.00	3,089,179.00			385,391.33
(840,677.00)	(81,838.00)			(125,252.17)
<b>14,328,806.00</b>	<b>88,662,102.00</b>	<b>13,836,747.00</b>	<b>3,845,068.00</b>	<b>6,899,221.08</b>
<b>461,164,700.00</b>	<b>270,617,221.00</b>	<b>255,655,942.35</b>	<b>105,078,348.00</b>	<b>140,307,007.45</b>
114,365,601.00	92,962,549.00	56,944,076.58	23,244,568.00	52,762,891.15
22,722,317.00			3,690,141.00	8,184,398.11
144,698,557.00	63,211,283.00	48,628,281.26	14,838,246.00	22,518,301.55
18,006,788.00	5,816,688.00	37,507,955.62	12,300,498.00	5,729,655.72
7,791,146.00	3,363,762.00	4,484,526.15		
	17,949,294.00			

18,998,975.00		5,593,532.27	3,337,370.00	2,597,305.54
883,765.00				
254.00				
<b>327,467,403.00</b>	<b>183,303,576.00</b>	<b>153,158,371.88</b>	<b>57,410,823.00</b>	<b>91,792,552.07</b>
<b>327,467,403.00</b>	<b>183,303,576.00</b>	<b>153,158,371.88</b>	<b>57,410,823.00</b>	<b>91,792,552.07</b>
80,206,000.00	61,702,075.00	69,291,500.00	42,870,062.00	42,457,000.00
519,000.00	126,142.00	1,303,000.00	1,021,405.00	385,391.33
11,043,017.00	6,503,914.00	5,603,418.07	796,574.00	1,568,416.08
3,715,294.00				
38469074	18,981,514.00	26,299,651.67	2,979,486.00	4,103,647.97
<b>133,952,385.00</b>	<b>87,313,645.00</b>	<b>102,497,569.74</b>	<b>47,667,527.00</b>	<b>48,514,455.38</b>
<b>461,419,788.00</b>	<b>270,617,221.00</b>	<b>255,655,941.62</b>	<b>105,078,350.00</b>	<b>140,307,007.45</b>

(255,088)

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<b>Ethio Life &amp; Gen.</b>	<b>Bunna</b>	<b>Lucy</b>	<b>Total</b>
<b>2840</b>	<b>7385.25</b>	<b>1416548</b>	178,244,120.79
<b>14,205,037.00</b>	<b>45,258,451.20</b>	<b>36,382,309.00</b>	902,320,446.19
			-
			-
			-
		58,000,000.00	3,258,118,684.51
			-
			-
18,019.00			586,142,335.47
			(401,457,884.94)
276,191.00	1,432,339.34	1,452,422.00	162,509,030.81
			(2,332,967.72)
1,141,495.00		2,080,525.00	155,422,346.19
			(51,592.00)
249,857.00	4,135,601.49	3,879,482.00	95,961,000.51
			-
			-
			-
2,466,762.00	1,593,944.14	3,987,276.00	132,380,327.98

374,651.00	207,314.23	202,968.00	11,337,503.62
			-
42,714,132.00	22,000,000.00		535,011,904.06
			258,398.00
			(358,526.00)
			(12,195,009.00)
1,453.00		564.00	188,860,899.39
<b>61,450,437.00</b>	<b>74,635,035.65</b>	<b>107,402,094.00</b>	5,790,171,017.86
			-
6,513,252.00	8,250,000.00	8,012,500.00	842,985,561.30
			172,261,117.00
			49,127,025.00
<b>6,513,252.00</b>	<b>8,250,000.00</b>	<b>8,012,500.00</b>	1,064,373,703.30
<b>4,447,650.00</b>	<b>7,583,706.00</b>	<b>2,329,350.00</b>	254,560,957.11
		<b>917,041.00</b>	(3,119,438.36)
			-
			956,393,829.71
			(195,677,334.27)
<b>1,831,230.00</b>	<b>874,348.86</b>	<b>1,784,843.00</b>	127,154,927.12
(707,592.00)	(151,684.03)	(567,540.00)	(71,383,705.19)
1,831,141.00	789,605.02	1,075,477.00	123,215,727.39
(810,544.00)	(180,924.67)	(406,300.00)	(72,274,695.80)
7,527,678.00	6,229,024.95	5,409,374.00	432,950,329.20

110,648,485.00

(2,715,960.00)	(1,057,671.41)	(1,783,925.00)	(242,196,794.99)
1,914,947.00			131,537,583.35
(1,101,094.00)			(4,102,359.48)
	1,438,798.14		84,820,795.47
	(274,821.64)		(10,893,323.81)
<b>7,769,806.00</b>	<b>7,666,675.22</b>	<b>5,511,929.00</b>	1,259,544,978.70
<b>80,181,145.00</b>	<b>98,135,416.87</b>	<b>124,172,914.00</b>	8,365,531,218.61
			-
			-
<b>20,267,427.00</b>	<b>26,193,404.18</b>	<b>22,015,639.00</b>	1,975,257,668.57
<b>2,794,363.00</b>	<b>2,242,114.39</b>		543,294,128.47
			(23,004,862.72)
			4,000,000.00
			-
			371,069.00
			-
10,753,348.00	11,970,832.05	17,857,105.00	1,825,784,898.18
			-
			-
11,047,840.00	12,890,067.91	6,993,101.00	535,874,338.98
			20,901,095.25
			-
		1,481,060.00	203,043,249.59
			328,611,483.70



			623,248.00
2,331,153.00	6,312,917.78	2,858,779.00	308,728,121.15
		-	-
9,405,354.00			10,289,119.00
			-
855,824.00			53,013,761.00
<b>57,455,309.00</b>	<b>59,609,336.31</b>	<b>51,205,684.00</b>	5,786,787,318.17
			-
			23,875,556.00
<b>57,455,309.00</b>	<b>59,609,336.31</b>	<b>51,205,684.00</b>	5,810,662,874.17
			-
			-
			-
<b>29,651,000.00</b>	<b>50,558,040.00</b>	<b>62,248,000.00</b>	1,810,943,304.92
	<b>692,130.00</b>	<b>1,839,630.00</b>	20,913,725.33
		1,271,863.00	341,968,410.03
			16,932,435.00
(6,925,164.00)	(12,724,089.44)	7,607,738.00	459,740,471.57
			(95,374,913.41)
			-
<b>22,725,836.00</b>	<b>38,526,080.56</b>	<b>72,967,231.00</b>	2,555,123,433.44
<b>80,181,145.00</b>	<b>98,135,416.87</b>	<b>124,172,915.00</b>	8,365,786,307.61

			Nonlife	life
		<b>Industry</b>	2,555,123,433.44	57,532,000.00
		<b>State</b>	428,058,925.76	4,000,000.00
-	-	<b>(1)</b>	<b>(255,089)</b>	-







total

2,612,655,433.44

432,058,925.76

-

	<b>Eic</b>	<b>Awash</b>	<b>Global</b>
<b>Income</b>			
Profit from underwriting	528,607,978	80,090,384	18,294,383
Joint venture Income			
Loss from Inward treaties			
Devident Income		22,452,425	
Interest Income		24,169,930	7,764,526
Investment Income	127,376,602		
Rent Income		2,701,609	8,324,855
Other Income	12,768,033	7,654,274	2,725,312
<b>Total Income</b>	<b>668,752,613</b>	<b>137,068,622</b>	<b>37,109,076</b>
<b>Expenses</b>			
Salaries and employees benefit		18,642,050	4,362,978
Administrative and general expenses	161,286,855	22,092,706	4,034,571
Advertising and publicity			
Office rent			
Ordinary general meeting expense			
Interest expense			
Financial charges	1,755,910	1,283,983	367,936
Directors fixed remuneration		172,000	115,500
Depreciation fixed asset	19,162,552	16,428,165	2,110,904
Amortization intangible aassets			306,682
Bad debts written off			
Provision for bad debts	18,945,934	(871,032)	331,368
Board fees			
Audit fee & expenses	382,500	86,250	46,000
Other expenses		4,025,396	
<b>Total expenses</b>	<b>201,533,751</b>	<b>61,859,518</b>	<b>11,675,939</b>
<b>Net profit before tax</b>	<b>467,218,862</b>	<b>75,209,104</b>	<b>25,433,137</b>
<b>Less: provision for taxation</b>	<b>123,995,013</b>	<b>10,878,119</b>	<b>5,484,942</b>
<b>Net profit after tax</b>	<b>343,223,848</b>	<b>64,330,985</b>	<b>19,948,195</b>
Add: Income from treasury bill			
Less: Provision for bad debts			
Donations			
Provision for severance pay			
Others			
<b>Sub total</b>	<b>343,223,848</b>	<b>64,330,985</b>	<b>19,948,195</b>
Add0 :10%transfer to legal reserve	(34,322,385)	(6,433,099)	(1,994,819)
General reserves			
Director's reserves			
Add: Retained earning brought forward			17,773,970
Prior year adjustment			

Less : Deividend paid	(247,121,171)		(17,016,566)
Founder's and remuneration			
Directors remuneration			(350,000)
Directors incentives		(350,000)	
Additional profit tax assessment			
<b>Retained earning carried forward</b>	<b>61,780,293</b>	<b>57,547,886</b>	<b>18,360,780</b>

**Ethiopian I**  
**Income Sta**  
**For the year €**

<b>Nile</b>	<b>Nice</b>	<b>Africa</b>	<b>Nib</b>	<b>Nyala</b>
75,221,826	129,670,065	12,484,244	88,102,925	91,626,994
		2,900,000	123,503	
	3,981,229	11,689,494	8,958,423	
	10,757,765	18,740,667	35,807,458	
43,732,962				
384,233	117,000	26,148,000	2,679,351	
2,413,490	166,395	826,188	730,480	
<b>121,752,511</b>	<b>144,692,454</b>	<b>72,788,593</b>	<b>136,402,140</b>	<b>91,626,994</b>
	19,281,480		40,443,593	
61,603,490		15,666,667		
			3,273,268.00	
			13,396,140	
			172,500	
344,984			376,941	
182,150	358,000	538,000	208,280	
5,596,455	1,473,707		8,074,348	
464,449				
			1,478,584	
4,607,297	(250,546)	12,624,787		
76,705	200,100	60,720	62,100	
	13,046,161		11,555,639	
<b>72,875,530</b>	<b>34,108,902</b>	<b>28,890,174</b>	<b>79,041,393</b>	-
<b>48,876,981</b>	<b>110,583,552</b>	<b>43,898,419</b>	<b>57,360,747</b>	<b>91,626,994</b>
1,988,107	5,721,151	<b>5,723,957</b>	4,769,216	12,088,854
<b>46,888,874</b>	<b>104,862,401</b>	<b>38,174,462</b>	<b>52,591,531</b>	<b>79,538,140</b>
<b>46,888,874</b>	<b>104,862,401</b>	<b>38,174,462</b>	<b>52,591,531</b>	<b>79,538,140</b>
		(3,817,446)	(5,589,523)	
			56,892,920	
			(96,302)	



			(53,492,920)	
			(450,000)	
<b>46,888,874</b>	<b>104,862,401</b>	<b>34,357,016</b>	<b>49,855,706</b>	<b>79,538,140</b>

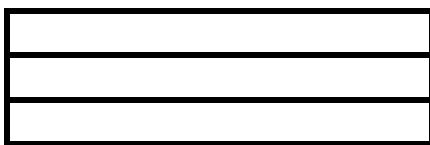
Insurance Industry  
Statement-Non-life  
ended June 30, 2015

Company				
Unic	Oromia	Lion	Abay	Berhan
92,115,626	53,917,878	37,211,252	44,450,667	14,063,854
9,301,336	2,209,453	1,630,000	360,532	1,723,853
15,053,700	27,907,892	5,575,380	14,702,149	4,334,024
6,999,115		420,000		
158,565	484,713	133,252	140,840	117,720
<b>123,628,342</b>	<b>84,519,936</b>	<b>44,969,884</b>	<b>59,654,188</b>	<b>20,239,451</b>
13,578,255			10,745,997	6,946,212
22,528,703	28,344,185	21,367,249	9,528,626	
				1,504,823
				2,932,236
842,669			295,169	253,241
182,883		770,962	12,440	537,700
9,673,379			3,538,608	1,957,697
4,135,810	2,347,690	791,197	(21,254)	
	229,000			
74,974	97,000	36,800	35,000	34,500
				2,660,375
<b>51,016,673</b>	<b>31,017,875</b>	<b>22,966,208</b>	<b>24,134,587</b>	<b>16,826,784</b>
<b>72,611,669</b>	<b>53,502,061</b>	<b>22,003,676</b>	<b>35,519,601</b>	<b>3,412,667</b>
	7,714,915	4,715,551	6,297,922	(193,208)
<b>72,611,669</b>	<b>45,787,146</b>	<b>17,288,125</b>	<b>29,221,679</b>	<b>3,605,875</b>
<b>72,611,669</b>	<b>45,787,146</b>	<b>17,288,125</b>	<b>29,221,679</b>	<b>3,605,875</b>
	(4,578,715)	(1,728,813)	(2,922,168)	(360,588)
	(2,289,357)			
	(450,000)			
	23,150,085		18,510,549	(265,802)
			140	

	(23,150,085)		(18,510,549)	
<b>72,611,669</b>	<b>38,469,074</b>	<b>15,559,312</b>	<b>26,299,651</b>	<b>2,979,485</b>

<b>Tsehay</b>	<b>Ethio life &amp; General</b>	<b>Lucy</b>	<b>Bunna</b>	<b>Total</b>
21,111,697	8,322,213	14,899,493	(5,654,023)	<b>1,310,191,479</b>
				<b>3,023,503</b>
				-
321,602	636,096			<b>63,264,443</b>
6,230,934	1,975,963	3,649,225	1,568,509	<b>176,669,613</b>
				<b>171,109,564</b>
				<b>47,774,163</b>
47,737	116,562	54,211	12,941	<b>28,537,772</b>
<b>27,711,970</b>	<b>11,050,834</b>	<b>18,602,929</b>	<b>(4,072,573)</b>	<b>1,800,570,537</b>
				-
7,149,077		2,694,293	2,256,977	<b>123,843,936</b>
	9,114,849	3,596,881	2,967,883	<b>359,164,782</b>
493,064				<b>5,271,155</b>
2,780,593				<b>19,108,969</b>
				<b>172,500</b>
				-
150,856		112,361		<b>5,784,050</b>
247,700		210,000	181,000	<b>3,535,615</b>
1,898,023		1,326,294	407,178	<b>71,240,132</b>
38,539				<b>809,670</b>
				<b>1,478,584</b>
(10)				<b>42,641,242</b>
	91,500			<b>320,500</b>
	34,500	19,550	34,600	<b>1,246,699</b>
3,336,435				<b>34,624,006</b>
<b>16,094,278</b>	<b>9,240,849</b>	<b>7,959,379</b>	<b>5,847,638</b>	<b>669,241,840</b>
<b>11,617,693</b>	<b>1,809,985</b>	<b>10,643,550</b>	<b>(9,920,210)</b>	<b>1,131,328,698</b>
	676,206	2,190,508		<b>192,051,253</b>
<b>11,617,693</b>	<b>1,133,779</b>	<b>8,453,042</b>	<b>(9,920,210)</b>	<b>939,277,444</b>
				-
				-
				-
				-
				-
<b>11,617,693</b>	<b>1,133,779</b>	<b>8,453,042</b>	<b>(9,920,210)</b>	<b>939,277,444</b>
(1,161,769)	(866,378)	(845,304)		<b>(64,621,007)</b>
				<b>(2,289,357)</b>
				<b>(450,000)</b>
	(2,718,710)	3,776,881	(2,803,879)	<b>117,119,893</b>
	7,530,000			<b>7,433,838</b>

		(3,776,881)		(363,068,172)
				-
(215,981)				(1,015,981)
				(350,000)
				-
10,239,942	5,078,691	7,607,738	(12,724,090)	632,036,658



	Eic	Awash	Global	Nile
<b>Income</b>				
Profit from underwriting	436,935,460	83,549,208	16,892,467	54,721,861
Joint venture Income				
Loss from Inward treaties				
Devident Income		15,448,617		
Interest Income		16,054,017	2,287,107	
Investment Income	71,008,196			33,180,898
Rent Income		1,818,147	4,987,136	356,070
Other Income	8,619,325	942,540	3,712,888	857,889
<b>Total Income</b>	<b>516,562,981</b>	<b>117,812,529</b>	<b>27,879,598</b>	<b>89,116,718</b>
<b>Expenses</b>				
Salaries and employees benefit		9,718,235	2,599,279	
Administrative and general expense	98,327,690	13,900,714	3,448,934	37,222,309
Advertising and publicity				
Office rent				
Ordinary general meeting expense				
Interest expense			291677	
Financial charges	146,859	910,288	93,576	242,856
Directors fixed remuneration		216,000		195,000
Depreciation fixed asset	12,088,556	14,233,019	2,340,007	3,439,705
Amortization intangible aassets				386,067
Bad debts written off				
Provision for bad debts	61,907,024	(4,177,830)		1,189,037
Board fees				
Audit fee & expenses	322,000	57,500	41,279	64,000
Other expenses			38,500	
<b>Total expenses</b>	<b>172,792,129</b>	<b>34,857,926</b>	<b>8,853,252</b>	<b>42,738,974</b>
<b>Net profit before tax</b>	<b>343,770,852</b>	<b>82,954,603</b>	<b>19,026,346</b>	<b>46,377,744</b>
<b>Less: provision for taxation</b>	106,231,447		4,995,593	4,654,179
<b>Net profit after tax</b>	<b>237,539,405</b>	<b>82,954,603</b>	<b>14,030,753</b>	<b>41,723,565</b>
Add: Income from treasury bill				
Less: Provision for bad debts				
Donations				
Provision for severance pay				
Others				
<b>Sub total</b>		-		-
Add0 :10%transfer to legal reserve			(1,403,075)	
General resrves				
Director's reserves				
Add: Retained earning brought forward	47,507,881			
Prior year adjustment		2,043,457		
Less : Devidend paid	190,031,524			

Founder's and remuneration				
Directors remuneration			(631,384)	
Directors incentives				
Additional profit tax assessment				
<b>Retained earning carried forward</b>	<b>475,078,811</b>	<b>84,998,060</b>	<b>11,996,294</b>	<b>41,723,565</b>



**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30, 2013**

Company				
Nice	Africa	Nib	Nyala	Unic
107,856,641		84,819,918	150,881,696	80,098,404
3,709,209	11,923,306	9,613,627	18,377,048	7,876,440
2,884,245	6,853,560	15,433,898	9,580,092	13,594,390
116,823	10,386,567	1,819,350	2,367,153	491,067
9,541,807	803,026	817,276	19,736,482	870,967
<b>124,108,725</b>	<b>29,966,459</b>	<b>112,504,069</b>	<b>200,942,471</b>	<b>102,931,268</b>
		18,332,538	11,479,561	9,398,773
	12,166,777		69,526,966	13,409,690
		3,187,484.00		
		245,159		
		67,277		
		837,090		514,847
1,895,306	1,348,154	192,400	5,208,907	96,900
890,834		5,369,421	3,264,348	4,727,493
		1,582,840	40,205	
			9,716,555	
835,604	10,887,671	5,882,798.00		(136,833)
63,250	55,660	54,337	80,000	62,129
		19,206,922	31,404,421	
<b>3,684,994</b>	<b>24,458,262</b>	<b>54,958,266</b>	<b>130,720,963</b>	<b>28,072,999</b>
<b>120,423,731</b>	<b>5,508,197</b>	<b>57,545,803</b>	<b>70,221,508</b>	<b>74,858,269</b>
(6,296,143)	<b>4,755,289</b>	11,437,685	<b>13,011,385</b>	
<b>126,719,874</b>	<b>752,908</b>	<b>46,108,118</b>	<b>57,210,123</b>	<b>74,858,269</b>
		(267,060)		
		159,143		

		(2,062,848)		
<b>126,719,874</b>	<b>752,908</b>	<b>43,937,353</b>	<b>57,210,123</b>	<b>74,858,269</b>

Oromia	Lion	Abay	Berhan	Tsehay	Ethio life & General	Lucy
32,025,294	22,698,953	3,508,587	10,578,924	(1,772,046)	934,652	2,575,176
1,009,870	1,152,000		153,379			
8,995,633	6,019,519		1,599,014	440,482	624,258	123,578
		3,182,072				10,455
130,448	566,325	139,045	62,555	8,777	3,011	
<b>42,161,245</b>	<b>30,436,797</b>	<b>6,829,704</b>	<b>12,393,872</b>	<b>(1,322,787)</b>	<b>1,561,921</b>	<b>2,709,209</b>
			3,653,028	2,470,893		
12,925,748	10,352,205	7,005,480			6,322,270	2,636,433
			751,417	811,893		
			2,194,547			
			210,393			
	869,910		260,600			
		1,468,676	1,387,986	844,082		
				38,539		
		239,122				
408,043	2,887,341			25,358		
684,000					132,000	
57,500	36,225		22,540		21,805	
			1,631,053	2,786,779		
<b>14,075,291</b>	<b>14,145,681</b>	<b>8,713,278</b>	<b>10,111,564</b>	<b>6,977,544</b>	<b>6,476,075</b>	<b>2,636,433</b>
<b>28,085,954</b>	<b>16,291,116</b>	<b>(1,883,574)</b>	<b>2,282,308</b>	<b>(8,300,331)</b>	<b>(4,914,154)</b>	<b>72,776</b>
5,837,250	3,203,816		98,254			3,720
<b>22,248,704</b>	<b>13,087,300</b>	<b>(1,883,574)</b>	<b>2,184,054</b>	<b>(8,300,331)</b>	<b>(4,914,154)</b>	<b>69,056</b>
161,951						
(2,241,066)	(1,308,730)					(6,906)
3,616,403		(3,737,128)	(4,189,679)			
(3,100,000)						

<b>20,685,992</b>	<b>11,778,570</b>	<b>(5,620,702)</b>	<b>(2,005,625)</b>	<b>(8,300,331)</b>	<b>(4,914,154)</b>	<b>62,150</b>

<b>Total</b>
#####
-
-
69,263,496
84,489,793
107,381,621
22,342,313
46,812,361
#####
-
57,652,307
287,245,216
4,750,794
2,194,547
245,159
358,954
2,955,909
10,283,177
50,054,128
2,047,651
9,955,677
79,708,213
816,000
938,225
55,067,675
564,273,631
852,321,148
147,932,475
704,388,673
-
-
-
-
(105,109)
-
(4,959,777)
-
-
43,197,477
2,043,457
187,090,667

-
(2,694,232)
-
-
928,961,156

	<b>Eic</b>	<b>Awash</b>	<b>Global</b>	<b>Nile</b>
<b>Income</b>				
Profit from underwriting	371,429,123	46,215,424	5,459,558	54,038,575
Joint venture Income				
Loss from Inward treaties				
Devident Income		13,706,617		
Interest Income		7,896,805		
Investment Income	56,940,424			26,270,683
Rent Income		1,821,321	3,573,726	415,214
Other Income	4,618,044	704,965	668,994	839,842
<b>Total Income</b>	<b>432,987,590</b>	<b>70,345,132</b>	<b>9,702,278</b>	<b>81,564,314</b>
<b>Expenses</b>				
Salaries and employees benefit		6,906,030	2,199,904	15,130,991
Administrative and general expense	84,927,387	9,955,748	2,845,354	19,283,060
Advertising and publicity				
Office rent				
Ordinary general meeting expense				
Interest expense				
Financial charges	(2,552,840)	580,531	368,080	215,741
Directors fixed remuneration		216,000	35,500	218,750
Depreciation fixed asset	11,464,057	9,795,620	1,855,991	3,383,811
Amortization intangible aassets				435,110
Bad debts written off				
Provision for bad debts	95,094,278	5,679,084		5,625,608
Board fees				
Audit fee & expenses	161,000	46,000	35,895	141,500
Other expenses			461,351	
<b>Total expenses</b>	<b>189,093,883</b>	<b>33,179,013</b>	<b>7,802,075</b>	<b>44,434,571</b>
<b>Net profit before tax</b>	<b>243,893,708</b>	<b>37,166,119</b>	<b>1,900,203</b>	<b>37,129,743</b>
<b>Less: provision for taxation</b>	93,140,584		544,396	
<b>Net profit after tax</b>	<b>150,753,124</b>	<b>37,166,119</b>	<b>1,355,807</b>	<b>37,129,743</b>
Add: Income from treasury bill				
Less: Provision for bad debts				
Donations				
Provision for severance pay				
Others				
<b>Sub total</b>		-		-
Add0 :10%transfer to legal reserve			(135,581)	
General resrves				
Director's reserves				
Add: Retained earning brought forward				
Prior year adjustment		215,857		
Less : Dividend paid	(120,602,499)			
Founder's and remuneration				

Directors remuneration			(25,423)	
Directors incentives				
Additional profit tax assessment				
<b>Retained earning carried forward</b>	<b>30,150,625</b>	<b>37,381,976</b>	<b>1,194,803</b>	<b>37,129,743</b>



**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30, 2012**

Company				
Nice	Africa	Nib	Nyala	Unic
27,377,623	26,939,772	67,162,833	66,352,871	52,675,137
3,273,409	12,136,501	10,799,111	14,604,400	7,878,376
896,794	6,206,818	8,207,906	4,437,958	8,403,562
		297,867		454,571
1,352,997	1,482,917	2,116,527	3,041,195	3,721,772
<b>32,900,823</b>	<b>46,766,008</b>	<b>88,584,244</b>	<b>88,436,424</b>	<b>73,133,418</b>
		16,760,182		6,839,888
3,134,421	9,398,323		22,287,608	11,305,104
		2,015,362.00		
		6,773,879		
		286,485		
		796,093	625,468	269,569
1,617,501	1,260,093	176,600	3,944,417	53,550
		4,825,315		3,932,709
		206,247		
2,904,757	9,125,067	5,939,132.00	269,634	6,981,024
63,250	80,500	51,750	70,000	62,129
		8,705,234	5,160,968	
<b>7,719,929</b>	<b>19,863,983</b>	<b>46,536,279</b>	<b>32,358,095</b>	<b>29,443,973</b>
<b>25,180,894</b>	<b>26,902,025</b>	<b>42,047,965</b>	<b>56,078,329</b>	<b>43,689,445</b>
7,208,662	<b>3,311,080</b>	6,856,596	<b>12,918,139</b>	7,454,679
<b>17,972,232</b>	<b>23,590,945</b>	<b>35,191,369</b>	<b>43,160,190</b>	<b>36,234,766</b>
				1,008,600
		(3,610,904)		(3,623,477)
		5,715,727		25,126,241
		(2,887,663)		(2,608,862)
				(23,945,817)
				(1,852,724)

		(1,299,448)		
<b>17,972,232</b>	<b>23,590,945</b>	<b>33,109,081</b>	<b>43,160,190</b>	<b>30,338,727</b>

<b>Oromia</b>	<b>Lion</b>	<b>Abay</b>	<b>Berhan</b>	<b>Tsehay</b>	<b>Total</b>
15,964,942	20,758,082	1,844,653	2,636,714	84,332	<b>758,939,639</b>
				108,394	-
					-
726,088				27	<b>63,124,502</b>
2,071,713	1,664,782	1,093,168	446,113		<b>41,325,619</b>
					<b>83,211,107</b>
			1,569		<b>6,562,699</b>
153,092	420,140	9,615			<b>19,130,100</b>
<b>18,915,835</b>	<b>22,843,004</b>	<b>2,947,436</b>	<b>3,084,396</b>	<b>192,753</b>	<b>972,293,665</b>
					-
1,023,396	7,304,189	2,363,688	2,130,845	703,563	<b>61,362,676</b>
8,222,809		2,025,521		411,768	<b>173,385,335</b>
			688,266	241,103	<b>2,015,362</b>
			1,527,103	260,202	<b>6,773,879</b>
					<b>286,485</b>
					-
		154,382	120,444		<b>577,468</b>
	739,813	32,000	299,690		<b>8,593,914</b>
		846,718	786,683	62,145	<b>36,104,221</b>
			171,966	9,635	<b>641,357</b>
					-
(2,278,152)	2,607,330	442,675	407,360		<b>132,797,797</b>
171,000					<b>171,000</b>
46,000	31,050	21,400	30,540		<b>841,014</b>
			1,111,179		<b>14,327,553</b>
<b>7,185,053</b>	<b>10,682,382</b>	<b>5,886,384</b>	<b>7,274,076</b>	<b>1,688,416</b>	<b>437,878,062</b>
<b>11,730,782</b>	<b>12,160,622</b>	<b>(2,938,948)</b>	<b>(4,189,680)</b>	<b>(1,495,663)</b>	<b>534,415,604</b>
372,304	-	-			<b>131,806,440</b>
<b>11,358,478</b>	<b>12,160,622</b>	<b>(2,938,948)</b>	<b>(4,189,680)</b>	<b>(1,495,663)</b>	<b>402,609,164</b>
					-
					-
					-
					-
198,377	(2,440,359)				<b>(1,233,382)</b>
					-
(1,155,686)	(972,026)				<b>(9,497,674)</b>
					-
					-
(6,784,767)		(798,180)			<b>23,259,021</b>
					<b>(5,280,668)</b>
					<b>(144,548,316)</b>
					<b>(1,852,724)</b>

					<b>(1,324,871)</b>
					-
					-
<b>3,616,402</b>	<b>8,748,237</b>	<b>(3,737,128)</b>	<b>(4,189,680)</b>	<b>(1,495,663)</b>	<b>262,130,550</b>

	Eic	Awash	Global	Nile
<b>Income</b>				
Profit from underwriting	175,458,577	40,116,614	4,596,937	35,953,516
Joint venture Income				
Loss from Inward treaties				
Devident Income		9,701,655		
Interest Income		3,375,892		
Investment Income	66,798,345			18,644,797
Rent Income		250,575	3,231,876	161,557
Other Income	3,955,079	3,230,056	1,927,485	6,909,934
<b>Total Income</b>	<b>246,212,000</b>	<b>56,674,792</b>	<b>9,756,298</b>	<b>61,669,804</b>
<b>Expenses</b>				
Salaries and employees benefit		5,916,018	2,139,647	11,037,402
Administrative and general expense	77,472,086	7,428,994	2,703,961	17,649,520
Advertising and publicity				
Office rent				
Ordinary general meeting expense				
Interest expense				
Financial charges	727,922	257,364	622,496	282,269
Directors fixed remuneration		108,000	40,000	181,250
Depreciation fixed asset	8,521,981	4,509,583	1,835,570	2,842,953
Amortization intangible aassets				340,025
Bad debts written off				
Provision for bad debts	15,085,086	6,103,402		3,048,648
Board fees				
Audit fee & expenses	161,000	46,000	34,500	76,575
Other expenses		5,990,650		
<b>Total expenses</b>	<b>101,968,075</b>	<b>30,360,011</b>	<b>7,376,174</b>	<b>35,458,642</b>
<b>Net profit before tax</b>	<b>144,243,926</b>	<b>26,314,781</b>	<b>2,380,124</b>	<b>26,211,162</b>
<b>Less: provision for taxation</b>	35,663,829	4,615,380	474,925	3,127,707
<b>Net profit after tax</b>	<b>108,580,097</b>	<b>21,699,401</b>	<b>1,905,199</b>	<b>23,083,455</b>
Add: Income from treasury bill				
Less: Provision for bad debts				
Donations				
Provision for severance pay				
Others				
<b>Sub total</b>		-		-
Add: 10% transfer to legal reserve		(2,169,940)	(190,520)	(2,308,346)
General reserves				
Director's reserves				
Add: Retained earning brought forward				23,842,848
Prior year adjustment				
Less : Dividend paid	(86,864,077)			(22,753,500)
Founder's and remuneration				

Directors remuneration			(85,734)	(1,554,920)
Directors incentives		(1,464,710)		
Additional profit tax assessment				
<b>Retained earning carried forward</b>	<b>21,716,019</b>	<b>18,064,751</b>	<b>1,628,945</b>	<b>20,309,538</b>

**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30, 2011**

<b>Company</b>				
<b>Nice</b>	<b>Africa</b>	<b>Nib</b>	<b>Nyala</b>	<b>Unic</b>
556,919	22,431,034	53,463,863	35,825,338	26,649,854
2,404,175	9,633,637	8,551,158	10,647,702	7,650,317
	3,435,860	5,365,535	2,073,393	5,180,076
				359,827
863,238	687,771	389,930	5,165,683	1,036,320
<b>3,824,332</b>	<b>36,188,302</b>	<b>67,770,486</b>	<b>53,712,116</b>	<b>40,876,394</b>
1,330,629		12,529,312		4,934,568
1,069,113	7,783,996	9,616,724	16,842,482	8,920,768
		2,300,080.00		
		3,890,475		
		869,622		
	499,013	1,044,264	1,249,490	358,588
	1,008,543	197,400	2,623,676	37,800
696,098		3,409,212		3,247,961
		224,932		
425,490	3,997,194		(888,068)	705,393
51,750	80,500	48,300	70,000	37,950
		6,155,401	(427,667)	
<b>3,573,081</b>	<b>13,369,246</b>	<b>40,285,722</b>	<b>19,469,913</b>	<b>18,243,028</b>
<b>251,251</b>	<b>22,819,056</b>	<b>27,484,764</b>	<b>34,242,203</b>	<b>22,633,366</b>
5,955	<b>3,740,321</b>	3,955,016	<b>6,423,581</b>	2,047,553
<b>245,296</b>	<b>19,078,735</b>	<b>23,529,748</b>	<b>27,818,622</b>	<b>20,585,813</b>
(24,530)		(4,531,606)		(2,058,581)
		21,755,561		24,006,381
(162,989)		(1,708,307)		
				(15,078,570)

(22,077)		(768,738)		(2,328,802)
<b>35,701</b>	<b>19,078,735</b>	<b>38,276,658</b>	<b>27,818,622</b>	<b>25,126,241</b>



<b>Oromia</b>	<b>Lion</b>	<b>Abay</b>	<b>Total</b>
10,501,297	9,328,820	2,994,316	<b>417,877,085</b>
			-
			-
			<b>48,588,644</b>
824,481	865,979	129,439	<b>21,250,655</b>
			<b>85,443,142</b>
			<b>4,003,835</b>
43,229	56,712		<b>24,265,437</b>
<b>11,369,007</b>	<b>10,251,511</b>	<b>3,123,755</b>	<b>601,428,797</b>
			-
879,915	4,319,286	1,841,974	<b>44,928,750</b>
2,638,600	463,276	976,217	<b>153,565,736</b>
			<b>2,300,080</b>
			<b>3,890,475</b>
			<b>869,622</b>
			-
	174,556	101,282	<b>5,317,244</b>
	102,500	35,468	<b>4,334,637</b>
		664,743	<b>25,728,102</b>
			<b>564,957</b>
			-
5,556,307	974,773	282,252	<b>35,290,477</b>
126,000			<b>126,000</b>
23,000	31,050	20,000	<b>680,625</b>
			<b>11,718,384</b>
<b>9,223,822</b>	<b>6,065,441</b>	<b>3,921,935</b>	<b>289,315,090</b>
<b>2,145,185</b>	<b>4,186,070</b>	<b>(798,180)</b>	<b>312,113,708</b>
(11,584)	-	-	<b>60,042,683</b>
<b>2,156,769</b>	<b>4,186,070</b>	<b>(798,180)</b>	<b>252,071,025</b>
			-
			-
			-
			-
			-
			-
(215,677)	(418,607)		<b>(11,917,806)</b>
			-
			-
(8,725,859)			<b>60,878,931</b>
			<b>(1,871,296)</b>
			<b>(124,696,147)</b>
			-

			<b>(4,760,271)</b>
			<b>(1,464,710)</b>
			-
<b>(6,784,767)</b>	<b>3,767,463</b>	<b>(798,180)</b>	<b>168,239,726</b>

**Ethiopian Insuran**  
**Income Statemen**  
**For the year ended J**

	Eic	Awash	Global	Nile	Nice
<b>Income</b>					
Profit from underwriting	169,440,218	28,555,263	6,547,769	42,391,181	4,938,379
Joint venture Income					
Loss from Inward treaties					
Devident Income		8,645,135			1,693,678
Interest Income		3,461,365	152,834		
Investment Income	38,242,749			12,705,920	
Rent Income		39,000	3,061,206	178,435	
Other Income	3,562,939	175,074	1,073,411	5,365,428	455,775
<b>Total Income</b>	<b>211,245,906</b>	<b>40,875,837</b>	<b>10,835,220</b>	<b>60,640,964</b>	<b>7,087,832</b>
<b>Expenses</b>					
Salaries and employees benefit		4,579,433	1,543,160		
Administrative and general expense	58,067,359	5,729,111	2,036,635	23,250,064	1,938,100
Advertising and publicity					
Office rent					
Ordinary general meeting expense					
Interest expense					
Financial charges	234,496	359,556	677932	360,317	
Directors fixed remuneration		108,000	41,000	204,819	
Depreciation fixed asset	5,680,039	2,211,753	1,771,189	2,643,509	826,634
Amortization intangible aassets				470,686	
Bad debts written off					
Provision for bad debts	115,120	3,782,106	(155,500)	2,596,827	568,926
Board fees					
Audit fee & expenses	149,500	46,000	29,095	76,575	46,000
Other expenses					
<b>Total expenses</b>	<b>64,246,515</b>	<b>16,815,959</b>	<b>5,943,511</b>	<b>29,602,797</b>	<b>3,379,661</b>
<b>Net profit before tax</b>	<b>146,999,391</b>	<b>24,059,878</b>	<b>4,891,709</b>	<b>31,038,167</b>	<b>3,708,171</b>

<b>Less: provision for taxation</b>	37,788,865	4,458,032	1,344,338		715,788
<b>Net profit after tax</b>	<b>109,210,526</b>	<b>19,601,846</b>	<b>3,547,371</b>	<b>31,038,167</b>	<b>2,992,382</b>
Add: Income from treasury bill					
Less: Provision for bad debts					
Donations					
Provision for severance pay					
Others					
<b>Sub total</b>					
Add: 10% transfer to legal reserve	(1,876,032)	(1,958,882)	(339,749)		(299,238)
General reserves					
Director's reserves					
Add: Retained earnings brought forward					
Prior year adjustment		(13,024)	(149,886)		(8,892)
Less: Dividend paid	(88,869,247)				
Founder's remuneration					
Directors' remuneration			(152,887)		(209,314)
Directors' incentives		(1,322,246)			
Additional profit tax assessment					
<b>Retained earnings carried forward</b>	<b>18,465,247</b>	<b>16,307,694</b>	<b>2,904,849</b>	<b>31,038,167</b>	<b>2,474,937</b>

ce Industry  
t-Non-life  
une 30, 2010

Company						
Africa	Nib	Nyala	Unic	Oromia	Lion	Total
16,321,058	41,037,292	29,040,478	30,041,491	(2,930,546)	7,309,573	372,692,156
						-
						-
8,292,180	7,203,326	8,422,400	4,801,500			39,058,219
3,177,763	3,746,874	1,772,700	3,463,553	973,532	665,064	17,413,685
						50,948,669
		1,262,818	385,230			4,926,689
307,414	912,561	11,168,637	1,810,343	17,985	134,989	24,984,556
<b>28,098,415</b>	<b>52,900,053</b>	<b>51,667,033</b>	<b>40,502,117</b>	<b>(1,939,029)</b>	<b>8,109,626</b>	510,023,974
						-
	8,982,288	6,953,487	4,113,078			26,171,446
4,729,729	6,098,820		7,351,149	2,949,936	3,770,602	115,921,505
	1,081,998.00					1,081,998
	3,046,186					3,046,186
	790,462					790,462
						-
381,039	413,174		508,048		77,113	3,011,675
1,032,995	145,100	2,041,767	37,800		132,900	3,744,381
	2,729,068	3,214,271	1,667,855			20,744,319
	224,932	40,205				735,823
						-
2,568,043	5,877,099	7,188,233	(3,100,108)	1,673,671		21,114,417
				126,000		126,000
67,275	43,700	42,550	34,500	23,000	25,300	583,495
		6,326,087				6,326,087
<b>8,779,081</b>	<b>29,432,827</b>	<b>25,806,600</b>	<b>10,612,322</b>	<b>4,772,607</b>	<b>4,005,915</b>	203,397,795
<b>19,319,334</b>	<b>23,467,226</b>	<b>25,860,433</b>	<b>29,889,795</b>	<b>(6,711,636)</b>	<b>4,103,711</b>	306,626,179

203,397,795

-	3,974,590	6,872,003	5,664,221	104,436	-	60,922,273
<b>19,319,334</b>	<b>19,492,636</b>	<b>18,988,430</b>	<b>24,225,574</b>	<b>(6,816,072)</b>	<b>4,103,711</b>	245,703,906
						-
						-
						-
						-
(340,017)						(340,017)
						-
	(1,965,178)	(1,898,843)	2,587,557			(5,750,366)
					(9,815,405)	(9,815,405)
						-
	13,046,164	8,793,567	6,285,436	(1,909,786)		26,215,381
	159,144		392,879			380,221
	(11,741,547)	(8,793,567)	(5,225,970)			(114,630,331)
						-
	(877,169)		(733,981)			(1,973,351)
						(1,322,246)
						-
<b>18,979,317</b>	<b>18,114,050</b>	<b>17,089,587</b>	<b>27,531,495</b>	<b>(8,725,858)</b>	<b>(5,711,694)</b>	<b>138,467,792</b>









Additional profit tax assessment						-					-
<b>Retained earning carried forward</b>	<b>10,875,524</b>	<b>6,810,102</b>	<b>1,397,234</b>		<b>1,693,413</b>	<b>7,722,070</b>	<b>10,276,691</b>	<b>7,631,433</b>	<b>17,843,660</b>	<b>(6,479,926)</b>	<b>57,770,201</b>

155,725,389

**110,932,051**

110,932.05

**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30, 2007**

	Company						
	Eic	Awash	Global	Nile	Nice	Africa	Nib
<b>Income</b>							
Profit from underwriting	83,170,590	9,077,508	4,126,569	10,206,243	4,445,824	4,087,823	15,512,012
Joint venture Income							
Loss from Inward treaties							
Devident Income		3,443,823		12,984,251	785,937	5,796,554	4,023,101
Interest Income		2,531,565	249,136	2,157,553		3,061,030	1,012,382
Investment Income	17,111,463	(1,101,667)					
Rent Income	9,306,426						
Other Income	6,616,116	75,972	369,765	652,508	369,607	6,680	2,827
<b>Total Income</b>	<b>116,204,595</b>	<b>14,027,201</b>	<b>4,745,470</b>	<b>26,000,555</b>	<b>5,601,367</b>	<b>12,952,087</b>	<b>20,550,322</b>
<b>Expenses</b>							
Salaries and employees benefit		1,659,727	864,178	9,889,138			3,913,643
Administrative and general expense	36,703,170	3,429,849		7,466,146	1,121,125	3,023,892	
Advertising and publicity			42,498				591,599
Office rent			179,035				1,461,488
Ordinary general meeting expense			72,411				
Interest expense							
Financial charges	535,421	68,787	157,325	187,517		135,084	128,821
Directors fixed remuneration		1,160,744	18,000	191,250		101,000	75,850
Depreciation fixed asset	5,184,516	54,000	379,193	1,527,155	838,627		1,399,230
Amortization intangible aassets				464,899			266,599
Bad debts written off							
Provision for bad debts	4,933,487	(1,122,679)	351,736	1,845,628	246,897	6,077,057	2,962,192
Board fees	9,800						
Audit fee & expenses	115,000	35,000	18,400	65,682	30,000	57,500	33,925
Other expenses			662,313				2,244,717
<b>Total expenses</b>	<b>47,481,394</b>	<b>5,285,428</b>	<b>2,745,089</b>	<b>21,637,415</b>	<b>2,236,649</b>	<b>9,394,533</b>	<b>13,078,064</b>

<b>Net profit before tax</b>	<b>68,723,201</b>	<b>8,741,773</b>	<b>2,000,381</b>	<b>4,363,140</b>	<b>3,364,719</b>	<b>3,557,554</b>	<b>7,472,258</b>
<b>Less: provision for taxation</b>	15,182,296	886,148	633,011	-	841,673	-	342,935
<b>Net profit after tax</b>	<b>53,540,905</b>	<b>7,855,625</b>	<b>1,367,370</b>	<b>4,363,140</b>	<b>2,523,046</b>	<b>3,557,554</b>	<b>7,129,323</b>
Add: Income from treasury bill						-	
Less: Provision for bad debts						-	
Donations						-	
Provision for severance pay						-	
Others						-	
<b>Sub total</b>	<b>53,540,905</b>					<b>-</b>	
Less: 10% transfer to legal reserve	(5,354,091)	(729,912)	(136,737)	(436,314)	(252,305)	355,755	712,932
General reserves						-	
Director's reserves						-	
Add: Retained earning brought forward	148,418,572		900,231			-	2,600,735
Prior year adjustment					3,701	-	
Less : Dividend paid	(69,724,020)		(733,630)			-	2,600,735
Founder's and remuneration						-	
Directors remuneration		409,494			(227,274)	-	294,553
Directors incentives						-	
Additional profit tax assessment						-	
<b>Retained earning carried forward</b>	<b>126,881,366</b>	<b>6,159,718</b>	<b>1,397,234</b>	<b>3,926,826</b>	<b>2,047,168</b>	<b>3,201,799</b>	<b>6,121,838</b>

<b>Nyala</b>	<b>Unic</b>	<b>Total</b>
20,403,707	14,102,836	165,133,112
		-
		-
4,500,000	3,486,440	35,020,106
1,562,154	1,603,705	12,177,525
		16,009,796
1,136,562	103,922	10,546,910
545,948	255,580	8,895,003
<b>28,148,371</b>	<b>19,552,483</b>	<b>247,782,451</b>
		-
6,211,617	1,927,428	24,465,731
	4,301,780	56,045,962
2,003,619		2,637,716
		1,640,523
		72,411
		-
	79,325	1,292,280
1,203,875	37,800	2,788,519
3,176,357	764,234	13,323,312
40,205		771,703
		-
471,717	1,240,537	17,006,572
		9,800
37,000	27,600	420,107
2,694,670		5,601,700
<b>15,839,060</b>	<b>8,378,704</b>	<b>126,076,336</b>

126,076,336

<b>12,309,311</b>	<b>11,173,779</b>	121,706,116
2,229,273	1,482,154	21,597,490
<b>10,080,038</b>	<b>9,691,625</b>	<b>100,108,626</b>
		-
		-
		-
		-
		-
	<b>9,691,625</b>	63,232,530
1,008,004	(969,163)	(5,801,830)
		-
		-
9,066,419	10,367,505	171,353,462
	2,648,289	2,651,990
9,066,419	(10,322,649)	(69,113,145)
		-
		476,773
		-
		-
<b>9,072,034</b>	<b>11,415,607</b>	170,223,589

**Ethiopian Insurance Industry**  
**Income Statement - Non-life**  
**For the year ended June 30, 2006**

	Company							
	Eic	Awash	Global	Nile	Nice	Africa	Nib	Nyala
<b>Income</b>								
Profit from underwriting	81,138,171	6,755,407	2,934,319	12,122,874	3,157,483	11,026,632	9,687,846	15,323,219
Joint venture Income								
Loss from Inward treaties								
Devident Income		1,742,473		9,403,338	626,145	4,232,270	3,277,488	4,140,000
Interest Income		1,715,234	405,225	1,540,467		2,465,474	652,514	898,237
Investment Income	12,744,936							
Rent Income	8,376,006							929,901
Other Income	1,422,487	310,346		1,460,856	137,451	477,645	11,072	2,203,032
<b>Total Income</b>	<b>103,681,600</b>	<b>10,523,460</b>	<b>3,339,544</b>	<b>24,527,535</b>	<b>3,921,079</b>	<b>18,202,021</b>	<b>13,628,920</b>	<b>23,494,389</b>
<b>Expenses</b>								
Salaries and employees benefit	15,785,947	1,329,298	586,729	9,164,031	956,497		3,161,197	3,688,789
Administrative and general expense	17,285,417	2,655,151	895,841	5,713,334		2,916,238	30,120	
Advertising and publicity							490,171	
Office rent							1,407,502	
Ordinary general meeting expense								
Interest expense								
Financial charges	917,193	26,001	53,118	154,859		93,789	311,195	
Directors fixed remuneration		54,000	17,000	1,058,999		110,200	79,300	1,132,328
Depreciation fixed asset	6,333,710	974,251	298,363	1,540,992	797,171		1,272,651	3,182,346
Amortization intangible aassets				370,153			266,599	40,205
Bad debts written off								
Provision for bad debts	7,686,141	(957,209)	158,155		183,222	3,452,496	1,463,261	
Board fees	18,100							
Audit fee & expenses	97,750	35,000	18,400	55,200	30,000	46,000	27,600	37,000
Other expenses							1,719,671	3,712,155
<b>Total expenses</b>	<b>48,124,258</b>	<b>4,116,492</b>	<b>2,027,606</b>	<b>18,057,568</b>	<b>1,966,891</b>	<b>6,618,723</b>	<b>10,229,267</b>	<b>11,792,823</b>
<b>Net profit before tax</b>	<b>55,557,342</b>	<b>6,406,968</b>	<b>1,311,938</b>	<b>6,469,967</b>	<b>1,954,188</b>	<b>11,583,298</b>	<b>3,399,653</b>	<b>11,701,566</b>
<b>Less: provision for taxation</b>	<b>14,251,503</b>	<b>907,923</b>	<b>361,798</b>	<b>-</b>	<b>98,680</b>	<b>-</b>	<b>-</b>	<b>1,728,920</b>
<b>Net profit after tax</b>	<b>41,305,839</b>	<b>5,499,045</b>	<b>950,140</b>	<b>6,469,967</b>	<b>1,855,508</b>	<b>11,583,298</b>	<b>3,399,653</b>	<b>9,972,646</b>
Add: Income from treasury bill								
Less: Provision for bad debts								
Donations								
Provision for severance pay								
Others								
<b>Sub total</b>	<b>41,305,839</b>	<b>5,499,045</b>	<b>950,140</b>	<b>6,469,967</b>	<b>1,855,508</b>	<b>11,583,298</b>	<b>3,399,653</b>	<b>9,972,646</b>
Less: 10% transfer to legal reserve	(4,130,584)	(437,133)	(95,014)	(649,997)	(185,551)		(339,965)	(997,265)
General reserves								(5,000,000)
Director's reserves								
Add: Retained earning brought forward	92,487,862		744,749	9,228,274		4,519,362	851,161	11,091,038
Prior year adjustment		(1,127,711)	(57,194)		(75,902)			
Less: Dividend paid			(642,450)	(8,431,054)		(1,158,330)	(851,161)	(6,000,000)
Founder's and remuneration							(305,969)	
Directors remuneration					(142,996)		(152,984)	
Directors incentives		(295,065)						
Additional profit tax assessment								
<b>Retained earning carried forward</b>	<b>129,663,116</b>	<b>3,639,136</b>	<b>900,231</b>	<b>6,617,190</b>	<b>1,451,060</b>	<b>14,944,330</b>	<b>2,600,735</b>	<b>9,066,419</b>





Unic	Total
12,052,922	154,198,873
	-
	-
275,000	23,696,714
1,583,535	9,260,686
	12,744,936
	9,305,907
110,247	6,133,136
<b>14,021,704</b>	<b>215,340,252</b>
	-
1,461,792	36,134,280
3,283,596	32,779,697
	490,171
	1,407,502
	-
	-
53,143	1,609,298
37,800	2,489,627
532,233	14,931,717
	676,957
	-
(795,547)	11,190,519
	18,100
24,150	371,100
1,350,000	6,781,826
<b>5,947,167</b>	<b>108,880,795</b>
<b>8,074,537</b>	<b>106,459,457</b>
1,865,542	19,214,366
<b>6,208,995</b>	<b>87,245,091</b>
	-
	-
	-
	-
<b>6,208,995</b>	<b>87,245,091</b>
(620,900)	(7,456,408)
	(5,000,000)
	-
(5,128,083)	113,794,362
8,874,738	7,613,931
	(17,082,995)
	(305,969)
	(295,980)
	(295,065)
	-
<b>9,334,750</b>	<b>178,216,968</b>

36,134,280.19

108,880,795.03



Additional profit tax assessment										
<b>Retained earning carried forward</b>	<b>92,487,861.50</b>	<b>5,156,190.00</b>	<b>744,749.00</b>	<b>9,225,273.70</b>	<b>(1,156,348.68)</b>	<b>4,519,362.00</b>	<b>851,161.00</b>	<b>11,091,038.00</b>	<b>(5,128,083.03)</b>	<b>117,791,203.49</b>

13.9  
117.7  
131.6





**Ethiopian Insurance Industry  
Income Statement-Non-life  
For the year ended June 30, 2004**

	Company								
	Eic	Awash	Global	Nile	Nice	Africa	Nib	Nyala	Unic
<b>Income</b>		<b>6 months</b>							
Profit from underwriting	87,126,424.00	1,906,947.00	1,602,667.00	11,943,630.00	1,372,336.03	6,432,449.00	(1,042,363.32)	13,283,674.00	3,219,333.00
Joint venture Income								1,084,798.00	
Loss from Inward treaties									
Devident Income		551,268.00				1,128,000.00	830,472.44		623,670.00
Interest Income		616,342.00	270,759.00	1,791,392.00		1,348,751.00	191,906.30	868,711.00	772,545.00
Investment Income	15,291,109.00				545,694.29				
Rent Income	8,119,118.00							496,853.00	
Other Income	2,309,806.00	48,764.00		438,770.00	94,028.88	55,003.00	3,916.77	302,579.00	67,155.00
<b>Total Income</b>	<b>112,846,457.00</b>	<b>3,123,321.00</b>	<b>1,873,426.00</b>	<b>14,173,792.00</b>	<b>2,012,059.20</b>	<b>8,964,203.00</b>	<b>(16,067.81)</b>	<b>16,036,615.00</b>	<b>4,682,703.00</b>
<b>Expenses</b>									
Salaries and employees benefit		476,502.00	490,029.00	6,134,197.00	819,751.69		746,939.53	2,844,562.00	1,353,963.00
Administrative and general expense	26,586,219.00	1,055,111.00	738,157.00	4,460,770.00		2,388,905.00			3,368,895.00
Advertising and publicity									
Office rent									
Ordinary general meeting expense									
Interest expense									
Financial charges	300,184.00	34,036.00	10,328.00	133,612.00		113,654.00	1,087,464.28		20,887.00
Directors fixed remuneration		25,774.00	18,000.00	207,000.00	565,052.79	102,000.00		795,896.00	37,800.00
Depreciation fixed asset	4,975,691.00	320,483.00	68,299.00	995,700.00			337,295.82	1,565,173.00	507,291.00
Amortization intangible aassets				85,350.00				40,205.00	
Bad debts written off				80,088.00					
Provision for bad debts	21,834,486.00	4,178,457.00	29,917.00			5,176,528.00		1,150,828.00	2,952,645.00
Board fees	18,750.00								
Audit fee & expenses	104,050.00	25,000.00	17,250.00	50,000.00		46,000.00	20,700.00	32,000.00	24,150.00
Other expenses					30,000.00		1,892,074.53	3,002,330.00	
<b>Total expenses</b>	<b>53,819,380.00</b>	<b>6,115,363.00</b>	<b>1,371,980.00</b>	<b>12,146,717.00</b>	<b>1,414,804.48</b>	<b>7,827,087.00</b>	<b>4,084,474.16</b>	<b>9,430,994.00</b>	<b>8,265,631.00</b>
<b>Net profit before tax</b>	<b>59,027,077.00</b>	<b>(2,992,042.00)</b>	<b>501,446.00</b>	<b>2,027,075.00</b>	<b>597,254.72</b>	<b>1,137,116.00</b>	<b>(4,100,541.97)</b>	<b>6,605,621.00</b>	<b>(3,582,928.00)</b>
<b>less: provision for taxation</b>	20,269,005.00		86,066.00	77,630.00		2,735.00		3,196,699.00	-
<b>Net profit after tax</b>	<b>38,758,072.00</b>	<b>(2,992,042.00)</b>	<b>415,380.00</b>	<b>1,949,445.00</b>	<b>597,254.72</b>	<b>1,134,381.00</b>	<b>(4,100,541.97)</b>	<b>3,408,922.00</b>	<b>(3,582,928.00)</b>
Add: Income from treasury bill									
Less: Provision for bad debts									
Donations									
Provision for severance pay									
Others									
<b>Sub total</b>	<b>38,758,072.00</b>	<b>(2,992,042.00)</b>	<b>415,380.00</b>	<b>1,949,445.00</b>	<b>597,254.72</b>	<b>1,134,381.00</b>	<b>(4,100,541.97)</b>	<b>3,408,922.00</b>	<b>(3,582,928.00)</b>
Less: 10% transfer to legal reserve	(3,875,807.00)		(41,538.00)	(194,944.50)	(59,725.47)	(113,438)		(640,420)	
General reserves								(600,000.00)	
Director's reserves									
Add: Retained earning brought forward	41,080,113.50		871,642.00	11,613,968.00		11,862,955.21		13,012,972.00	4,038,160.97
prior year adjustment		(547,258.00)		505,391.00	(52,044.00)			2,995,279.00	184,651.00
Less: Dividend paid	(27,905,812.00)		(516,959.00)	(6,705,600.00)		(6,463,995.00)		(6,000,000.00)	
Founder's and remuneration									
Directors remuneration					(53,752.92)				
Directors incentives		36,940.00							
Additional profit tax assessment									(4,142,944.00)
<b>Retained earning carried forward</b>	<b>48,056,566.50</b>	<b>(3,502,360.00)</b>	<b>728,525.00</b>	<b>7,168,259.50</b>	<b>431,732.33</b>	<b>6,419,903.21</b>	<b>(4,100,541.97)</b>	<b>12,176,753.00</b>	<b>(3,503,060.03)</b>





<b>Total</b>
125,845,096.71
1,084,798.00
-
3,133,410.44
5,860,406.30
15,836,803.29
8,615,971.00
3,320,022.65
<b>163,696,508.39</b>
-
12,865,944.22
38,598,057.00
-
-
-
-
1,700,165.28
1,751,522.79
8,769,932.82
125,555.00
80,088.00
35,322,861.00
18,750.00
319,150.00
4,924,404.53
<b>104,476,430.64</b>
<b>59,220,077.75</b>
23,632,135.00
<b>35,587,942.75</b>
-
-
-
-
<b>35,587,942.75</b>
(4,925,872.97)
(600,000.00)
-
82,479,811.68
3,086,019.00
(47,592,366.00)
-
(53,752.92)
36,940.00
(4,142,944.00)
<b>63,875,777.54</b>

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**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30, 2003**

	Company									
	Eic	Awash	Global	Nile	Nice	Africa	Nib	Nyala	Unic	Total
<b>Income</b>										
Profit from underwriting	62,899,469.00	10,453,467.00	1,588,973.00	23,469,417.00	2,156,269.14	11,643,069.00	5,985,612.00	18,080,605.00	10,001,945.00	<b>146,278,826.14</b>
Joint venture Income										-
Loss from Inward treaties										-
Devident Income		387,782.00				698,876.00	100,390.00		454,804.00	<b>1,641,852.00</b>
Interest Income		1,344,283.00	248,826.00	2,182,089.00		1,147,148.00	250,446.00	1,143,145.00	890,714.00	<b>7,206,651.00</b>
Investment Income	9,579,683.00				222,043.23					<b>9,801,726.23</b>
Rent Income	7,556,945.00							108,130.00		<b>7,665,075.00</b>
Other Income	3,464,033.00	114,275.00		220,901.00	111,379.54	5,220.00	1,339.00	65,825.00	33,393.00	<b>4,016,365.54</b>
<b>Total Income</b>	<b>83,500,130.00</b>	<b>12,299,807.00</b>	<b>1,837,799.00</b>	<b>25,872,407.00</b>	<b>2,489,691.91</b>	<b>13,494,313.00</b>	<b>6,337,787.00</b>	<b>19,397,705.00</b>	<b>11,380,856.00</b>	<b>176,610,495.91</b>
<b>Expenses</b>										-
Salaries and employees benefit		947,601.00	390,822.00	5,388,415.00	741,109.36		1,082,111.00	2,707,604.00	1,437,669.00	<b>12,695,331.36</b>
Administrative and general expense	26,735,312.00	2,088,074.00	824,129.00	4,184,356.00		2,197,500.00			2,747,039.00	<b>38,776,410.00</b>
Advertising and publicity							451,257.00			<b>451,257.00</b>
Office rent							844,437.00			<b>844,437.00</b>
Ordinary general meeting expense										-
Interest expense										-
Financial charges	726,170.00	35,407.00	35,733.00	165,671.00		304,306.00	27,457.00		38,001.00	<b>1,332,745.00</b>
Directors fixed remuneration		54,000.00	18,000.00	797,047.00		102,000.00	67,230.00	666,124.00	50,400.00	<b>1,754,801.00</b>
Depreciation fixed asset	5,980,905.00	889,832.00	84,073.00	782,554.00	482,406.09		663,836.00	1,422,831.00	459,554.00	<b>10,765,991.09</b>
Amortization intangible aassets								40,205.00		<b>40,205.00</b>
Bad debts written off										-
Provision for bad debts	2,295,095.00	1,232,219.00		2,427,337.00	223,598.31	2,027,462.00		1,402,455.00	881,280.00	<b>10,489,446.31</b>
Board fees	24,035.00									<b>24,035.00</b>
Audit fee & expenses	129,737.00	35,000.00	17,250.00	44,500.00	30,000.00	46,000.00		32,000.00	35,420.00	<b>369,907.00</b>
Other expenses				76,034.00			665,037.00	3,047,909.00		<b>3,788,980.00</b>
<b>Total expenses</b>	<b>35,891,254.00</b>	<b>5,282,133.00</b>	<b>1,370,007.00</b>	<b>13,865,914.00</b>	<b>1,477,113.76</b>	<b>4,677,268.00</b>	<b>3,801,365.00</b>	<b>9,319,128.00</b>	<b>5,649,363.00</b>	<b>81,333,545.76</b>
<b>Net profit before tax</b>	<b>47,608,876.00</b>	<b>7,017,674.00</b>	<b>467,792.00</b>	<b>12,006,493.00</b>	<b>1,012,578.15</b>	<b>8,817,045.00</b>	<b>2,536,422.00</b>	<b>10,078,577.00</b>	<b>5,731,493.00</b>	<b>95,276,950.15</b>
<b>less: provision for taxation</b>	<b>10,624,925.00</b>	<b>2,390,567.00</b>	<b>67,414.00</b>	<b>3,716,942.00</b>	<b>277,325.83</b>	<b>2,699,545.00</b>	<b>591,245.00</b>	<b>3,154,931.00</b>	<b>1,548,856.10</b>	<b>25,071,750.93</b>
Net profit after tax	<b>36,983,951.00</b>	<b>4,627,107.00</b>	<b>400,378.00</b>	<b>8,289,551.00</b>	<b>735,252.32</b>	<b>6,117,500.00</b>	<b>1,945,177.00</b>	<b>6,923,646.00</b>	<b>4,182,636.90</b>	<b>70,205,199.22</b>
Add: Income from treasury bill										-
Less: Provision for bad debts										-
Donations										-
Provision for severance pay										-
Others										-
<b>Sub total</b>	<b>36,983,951.00</b>	<b>4,627,107.00</b>	<b>400,378.00</b>	<b>8,289,551.00</b>	<b>735,252.32</b>	<b>6,117,500.00</b>	<b>1,945,177.00</b>	<b>6,923,646.00</b>	<b>4,182,636.90</b>	<b>70,205,199.22</b>
Less: 10% transfer to legal reserve	(3,698,395.10)	(459,474.00)	(40,038.00)	(828,955.10)	(73,525.23)	(611,750.00)	(194,518.00)	(692,365.00)	(418,263.69)	<b>(7,017,284.12)</b>
General reserves								(500,000.00)		<b>(500,000.00)</b>
Director's reserves										-
Add: Retained earning brought forward	37,049,024.60		1,383,615.00	10,958,877.00		14,115,003.21	(8,099.00)	7,281,691.00	2,795,275.76	<b>73,575,387.57</b>
prior year adjustment		(32,368.00)		(61,137.00)	484,659.79				373,812.00	<b>764,966.79</b>
Less: Dividend paid	(29,131,618.00)		(852,732.00)	(6,744,368.00)		(6,823,899.00)		(6,000,000.00)		<b>(49,552,617.00)</b>
Founder's and remuneration							(174,256.00)			<b>(174,256.00)</b>
Directors remuneration		(310,145.00)			(66,172.71)		(87,128.00)			<b>(463,445.71)</b>
Directors incentives										-
Additional profit tax assessment	(122,849.00)		(19,581.00)			(933,899.00)			(2,895,300.00)	<b>(3,971,629.00)</b>

<b>Retained earning carried forward</b>	<b>41,080,113.50</b>	<b>3,825,120.00</b>	<b>871,642.00</b>	<b>11,613,967.90</b>	<b>1,080,214.17</b>	<b>11,862,955.21</b>	<b>1,481,176.00</b>	<b>7,012,972.00</b>	<b>4,038,160.97</b>	<b>82,866,321.75</b>
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Awash's annual period ends with December 31 and stars with January 01.

2467288  
10,243.00





**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30, 2002**

	Company									
	Eic	Awash	Global	Nile	Nice	Africa	Nib	Nyala	Unic	Total
<b>Income</b>										
Profit from underwriting	62,186,038.00	9,534,866.00	2,924,799.00	22,171,865.00	1,713,837.22	16,203,755.00	552,809.00	20,575,574.00	9,974,872.00	<b>145,838,415.22</b>
Joint venture Income										-
Loss from Inward treaties										-
Devident Income									355,176.00	<b>355,176.00</b>
Interest Income		1,494,292.00	281,213.00	2,297,806.00			3,537.00	1,934,446.00	1,052,364.00	<b>7,063,658.00</b>
Investment Income	12,873,428.00	431,938.00		2,874,230.00	305,431.42	2,310,704.00				<b>18,795,731.42</b>
Rent Income	7,634,965.00	2,263.00								<b>7,637,228.00</b>
Other Income	325,424.00			189,663.00	157,491.38	346,035.00	1.00	1,440.00	9,496.00	<b>1,029,550.38</b>
<b>Total Income</b>	<b>83,019,855.00</b>	<b>11,463,359.00</b>	<b>3,206,012.00</b>	<b>27,533,564.00</b>	<b>2,176,760.02</b>	<b>18,860,494.00</b>	<b>556,347.00</b>	<b>22,511,460.00</b>	<b>11,391,908.00</b>	<b>180,719,759.02</b>
<b>Expenses</b>										-
Salaries and employees benefit		757,364.00	443,595.00	4,627,951.00	622,825.19	677,318.00	95,977.00	2,427,171.00	1,374,126.00	<b>11,026,327.19</b>
Administrative and general expense	23,039,581.00	1,687,813.00	654,529.00	3,711,822.00		1,191,968.00			2,605,422.00	<b>32,891,135.00</b>
Advertising and publicity							154,966.00			<b>154,966.00</b>
Office rent							129,134.00	410,575.00		<b>539,709.00</b>
Ordinary general meeting expense										-
Interest expense										-
Financial charges	563,658.00	19,614.00	18,604.00	134,707.00			16,849.00		45,618.00	<b>799,050.00</b>
Directors fixed remuneration		54,000.00	18,000.00	1,419,296.00		60,000.00	48,100.00	1,110,463.00	50,400.00	<b>2,760,259.00</b>
Depreciation fixed asset	3,860,931.00	935,484.00	239,842.00	951,020.00	559,356.88		51,976.00	1,007,965.00	1,071,947.00	<b>8,678,521.88</b>
Amortization intangible aassets				72,942.00				40,205.00		<b>113,147.00</b>
Bad debts written off										-
Provision for bad debts	2,496,786.00	1,582,558.00	16,500.00	2,467,301.00	245,944.49	3,255,614.00		553,412.00	1,014,265.00	<b>11,632,380.49</b>
Board fees	20,140.00									<b>20,140.00</b>
Audit fee & expenses	152,700.00	30,000.00		45,000.00	30,000.00	34,500.00		32,000.00	32,200.00	<b>356,400.00</b>
Other expenses							67,444.00	2,297,287.00		<b>2,364,731.00</b>
<b>Total expenses</b>	<b>30,133,796.00</b>	<b>5,066,833.00</b>	<b>1,391,070.00</b>	<b>13,430,039.00</b>	<b>1,458,126.56</b>	<b>4,542,082.00</b>	<b>564,446.00</b>	<b>7,879,078.00</b>	<b>6,193,978.00</b>	<b>70,659,448.56</b>
<b>Net profit before tax</b>	<b>52,886,059.00</b>	<b>6,396,526.00</b>	<b>1,814,942.00</b>	<b>14,103,525.00</b>	<b>718,633.46</b>	<b>14,318,412.00</b>	<b>(8,099.00)</b>	<b>14,632,382.00</b>	<b>5,197,930.00</b>	<b>110,060,310.46</b>
<b>less: provision for taxation</b>	13,909,640.00	2,500,482.00	660,372.00	3,956,889.00	337,398.17	5,539,867.00		4,549,558.00	2,038,164.00	<b>33,492,370.17</b>
<b>Net profit after tax</b>	<b>38,976,419.00</b>	<b>3,896,044.00</b>	<b>1,154,570.00</b>	<b>10,146,636.00</b>	<b>381,235.29</b>	<b>8,778,545.00</b>	<b>(8,099.00)</b>	<b>10,082,824.00</b>	<b>3,159,766.00</b>	<b>76,567,940.29</b>
Add: Income from treasury bill										-
Less: Provision for bad debts										-
Donations										-
Provision for severance pay				(96,487.00)						<b>(96,487.00)</b>
Others										
<b>Sub total</b>	<b>38,976,419.00</b>	<b>3,896,044.00</b>	<b>1,154,570.00</b>	<b>10,050,149.00</b>	<b>381,235.29</b>	<b>8,778,545.00</b>	<b>(8,099.00)</b>	<b>10,082,824.00</b>	<b>3,159,766.00</b>	<b>76,471,453.29</b>
Less: 10% transfer to legal reserve	(3,897,641.00)	(396,314.00)	(115,457.00)	(1,005,014.90)	(38,065.21)	(877,854.50)		(1,008,282.00)	(315,976.60)	<b>(7,654,605.21)</b>
General reserves								(500,000.00)		<b>(500,000.00)</b>
Director's reserves										-
Add: Retained earning brought forward	37,049,024.60		1,196,867.00	8,658,111.00		6,823,898.91		5,707,149.00	2,745,986.36	<b>62,181,036.87</b>
prior year adjustment		67,098.00			163,215.06					<b>230,313.06</b>
Less: Dividend paid	(35,078,778.00)		(821,728.00)	(6,744,368.00)				(7,000,000.00)		<b>(49,644,874.00)</b>
Founder's and remuneration										-
Directors remuneration					(34,258.69)					<b>(34,258.69)</b>

Additional profit tax assessment			-						(2,794,500.00)	(2,794,500.00)
<b>Retained earning carried forward</b>	<b>37,049,024.60</b>	<b>3,299,316.00</b>	<b>1,383,615.00</b>	<b>10,958,877.10</b>	<b>472,126.45</b>	<b>14,724,589.41</b>	<b>(8,099.00)</b>	<b>7,281,691.00</b>	<b>2,795,275.76</b>	<b>77,956,416.32</b>

Awash's annual period ends with December 31 and stars with January 01.





<b>Retained earning carried forward</b>	<b>47,622,299.30</b>	<b>4,896,509.00</b>	<b>1,196,867.00</b>	<b>8,787,878.90</b>	<b>(629,806.54)</b>	<b>7,386,489.81</b>	<b>5,707,149.00</b>
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Nice's figure represents semi annual figure ( from January 1,2001 to June 30,2001)

Awash's annual period ends with December 31 and stars with January 01.

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Unic	Total
9,856,017.00	133,107,224.67
	-
	-
900,393.00	1,199,190.00
1,149,309.00	7,986,449.00
	25,640,206.00
	-
38,883.00	3,377,619.47
<b>11,944,602.00</b>	<b>171,310,689.14</b>
	-
1,337,526.00	23,319,636.28
2,859,288.00	22,774,792.00
	-
	1,423,445.00
	-
	-
24,792.00	1,430,293.00
304,863.00	1,611,400.00
975,546.00	8,734,608.40
	40,205.00
	-
1,226,558.00	9,386,998.00
	-
71,065.00	420,814.00
	3,437,561.00
<b>6,799,638.00</b>	<b>60,206,568.68</b>
<b>5,144,964.00</b>	<b>111,104,120.46</b>
<b>1,890,950.95</b>	<b>33,916,804.25</b>
<b>3,254,013.05</b>	<b>77,187,316.21</b>
	-
	-
	-
	-
<b>3,254,013.05</b>	<b>77,187,316.21</b>
(325,401.31)	(7,776,847.38)
	(3,365,569.00)
2,429,520.00	2,429,520.00
13,209.00	56,991,540.38
3,495.61	244,610.61
	(44,935,430.00)
	-
	-
(250,000.00)	(682,918.00)
(2,378,850.00)	(2,378,850.00)

2,745,986.36

77,713,372.83

**Ethiopian Insurance Industry**  
**Income Statement - Non-life**  
**For the year ended June 30, 2000**

	Company						
	Eic	Awash	Global	Nile	Nice	Africa	Nib
<b>Income</b>							
Profit from underwriting	72,181,951.00	9,483,963.00	2,769,596.00	19,243,541.00	279,525.54	11,812,330.00	
Joint venture Income							
Loss from Inward treaties							
Devident Income		19,917.00					
Interest Income		2,319,392.00	213,062.00	1,435,157.00		1,446,895.00	
Investment Income	19,635,850.00			775,809.00	145,465.42		
Rent Income							
Other Income	3,496,816.00	145,466.00		183,805.00	61,036.51	110,026.00	
<b>Total Income</b>	<b>95,314,617.00</b>	<b>11,968,738.00</b>	<b>2,982,658.00</b>	<b>21,638,312.00</b>	<b>486,027.47</b>	<b>13,369,251.00</b>	
<b>Expenses</b>							
Salaries and employees benefit		672,010.00	425,846.00	3,740,821.00	671,503.83	359,611.00	
Administrative and general expense	22,572,622.00	1,448,720.00	619,162.00	4,497,270.00		1,402,313.00	
Advertising and publicity							
Office rent							
Ordinary general meeting expense							
Interest expense							
Financial charges	1,009,256.00	17,804.00	21,577.00	76,576.00			
Directors fixed remuneration		54,000.00	18,000.00	273,650.00		58,700.00	
Depreciation fixed asset	3,860,147.00	950,966.00	250,994.00	899,359.00	619,057.11	663,208.00	
Amortization intangible aassets				144,187.00			
Bad debts written off							
Provision for bad debts	5,473,148.00				783,000.00	616,827.00	
Board fees							
Audit fee & expenses	160,028.00	25,000.00	16,500.00	61,924.00	29,000.00	33,600.00	
Other expenses						53,200.00	
<b>Total expenses</b>	<b>33,075,201.00</b>	<b>3,168,500.00</b>	<b>1,352,079.00</b>	<b>9,693,787.00</b>	<b>2,102,560.94</b>	<b>3,187,459.00</b>	
<b>Net profit before tax</b>	<b>62,239,416.00</b>	<b>8,800,238.00</b>	<b>1,630,579.00</b>	<b>11,944,525.00</b>	<b>(1,616,533.47)</b>	<b>10,181,792.00</b>	
<b>less: provision for taxation</b>	23,228,166.00	3,237,257.00	574,078.00	4,607,020.00		3,798,138.00	
<b>Net profit after tax</b>	<b>39,011,250.00</b>	<b>5,562,981.00</b>	<b>1,056,501.00</b>	<b>7,337,505.00</b>	<b>(1,616,533.47)</b>	<b>6,383,654.00</b>	
Add: Income from treasury bill							
Less: Provision for bad debts							
Donations							
Provision for severence pay							
Others							
<b>Sub total</b>	<b>39,011,250.00</b>	<b>5,562,981.00</b>	<b>1,056,501.00</b>	<b>7,337,505.00</b>	<b>(1,616,533.47)</b>	<b>6,383,654.00</b>	<b>-</b>
Less: 10% transfer to legal reserve	(3,901,125.00)	(553,891.00)	(105,650.00)	(733,750.50)		(638,365.40)	
General reserves							
Director's reserves			(29,900.00)				
Add: Retained earning brought forward	27,800,986.38		1,153,173.00	2,996,258.00		-	
prior year adjustment		(24,074.00)			21,961.10	185,850.00	
Less: Dividend paid	(28,088,100.00)		(1,077,336.00)				
Founder's and remuneration							
Directors remuneration							
Directors incentives		(373,876.00)	(46,126.00)				

Additional profit tax assessment							
<b>Retained earning carried forward</b>	<b>34,823,011.38</b>	<b>4,611,140.00</b>	<b>950,662.00</b>	<b>9,600,012.50</b>	<b>(1,594,572.37)</b>	<b>5,931,138.60</b>	

Both Awash's and NICE's annual period ends with December 31 and stars with January 01.

Nyala	Unic	Total
17,687,353.00	6,974,462.00	140,432,721.54
		-
		-
		19,917.00
2,177,225.00	899,218.00	8,490,949.00
		20,557,124.42
		-
13,320.00	7,828.00	4,018,297.51
<b>19,877,898.00</b>	<b>7,881,508.00</b>	<b>173,519,009.47</b>
		-
3,501,336.00	653,765.00	10,024,892.83
	1,793,166.00	32,333,253.00
		-
741,880.00		741,880.00
		-
		-
	26,267.00	1,151,480.00
790,672.00	239,343.00	1,434,365.00
1,683,432.00	845,384.00	9,772,547.11
40,205.00		184,392.00
		-
100,000.00	85,993.00	7,058,968.00
		-
32,000.00	29,232.00	387,284.00
2,029,367.00		2,082,567.00
<b>8,918,892.00</b>	<b>3,673,150.00</b>	<b>65,171,628.94</b>
<b>10,959,006.00</b>	<b>4,208,358.00</b>	<b>108,347,380.53</b>
3,766,219.00	1,511,777.00	<b>40,722,655.00</b>
<b>7,192,787.00</b>	<b>2,696,581.00</b>	<b>67,624,725.53</b>
		-
		-
		-
		-
<b>7,192,787.00</b>	<b>2,696,581.00</b>	<b>67,624,725.53</b>
(719,279.00)	(269,658.00)	(6,921,718.90)
(800,000.00)		(800,000.00)
		(29,900.00)
4,821,004.00	3,897,346.00	40,668,767.38
		183,737.10
(4,821,004.00)	(3,894,749.00)	(37,881,189.00)
		-
		-
		(420,002.00)

		-
5,673,508.00	2,429,520.00	62,424,420.11



**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30,1999**

	Company						
	Eic	Awash	Global	Nile	Nice	Africa	Nib
<b>Income</b>				<b>6 months</b>			
Profit from underwriting	73,465,616.00	8,543,331.00	2,408,764.00	5,441,689.00	4,224,040.15	10,075,051.00	
Joint venture Income							
Loss from Inward treaties							
Devident Income							
Interest Income		1,928,580.00	270,084.00	1,268,112.00		1,056,920.00	
Investment Income	19,373,442.00				31,868.95		
Rent Income							
Other Income	4,148,334.00	143,427.00		23,135.00	128,571.12	48,063.00	
<b>Total Income</b>	<b>96,987,392.00</b>	<b>10,615,338.00</b>	<b>2,678,848.00</b>	<b>6,732,936.00</b>	<b>4,384,480.22</b>	<b>11,180,034.00</b>	
<b>Expenses</b>							
Salaries and employees benefit		597,758.00	287,237.00	1,017,301.00	689,956.52	217,090.00	
Administrative and general expense	23,519,373.00	1,256,431.00	433,077.00	967,827.00		1,259,872.00	
Advertising and publicity							
Office rent							
Ordinary general meeting expense							
Interest expense							
Financial charges	1,949,773.00	14,205.00	63,927.00	23,891.00			
Directors fixed remuneration		54,000.00	18,000.00	106,233.00		50,000.00	
Depreciation fixed asset	3,627,472.00	771,372.00	158,938.00	300,445.00	703,297.26	508,543.00	
Amortization intangible aassets				57,674.00			
Bad debts written off							
Provision for bad debts	3,749,544.00				550,000.00	39,814.00	
Board fees							
Audit fee & expenses	142,727.00	25,000.00	16,500.00		32,000.00	27,500.00	
Other expenses					50,000.00	27,000.00	
<b>Total expenses</b>	<b>32,988,889.00</b>	<b>2,718,766.00</b>	<b>977,679.00</b>	<b>2,473,371.00</b>	<b>2,025,253.78</b>	<b>2,129,819.00</b>	
<b>Net profit before tax</b>	<b>63,998,503.00</b>	<b>7,896,572.00</b>	<b>1,701,169.00</b>	<b>4,259,565.00</b>	<b>2,359,226.44</b>	<b>9,050,215.00</b>	
<b>less: provision for taxation</b>	23,440,459.00	2,787,527.00	605,929.00	1,490,847.00	1,035,729.25	3,190,960.00	
<b>Net profit after tax</b>	<b>40,558,044.00</b>	<b>5,109,045.00</b>	<b>1,095,240.00</b>	<b>2,768,718.00</b>	<b>1,323,497.19</b>	<b>5,859,255.00</b>	
Add: Income from treasury bill				30,569.00			
Less: Provision for bad debts				(564,139.00)			
Donations				(29,800.00)			
Provision for severance pay				(43,299.00)			
Others							
<b>Sub total</b>	<b>40,558,044.00</b>	<b>5,109,045.00</b>	<b>1,095,240.00</b>	<b>2,162,049.00</b>	<b>1,323,497.19</b>	<b>5,859,255.00</b>	
Less: 10% transfer to legal reserve	(4,055,804.00)	(513,316.00)	(109,524.00)	(216,205.00)	(132,349.71)	(585,925.50)	
General reserves							
Director's reserves					(119,114.74)		
Add: Retained earning brought forward	20,496,687.38		167,457.00	1,050,414.00		5,003,966.00	
prior year adjustment	3,851.00	44,112.00			(15,250.48)	37,884.00	
Less: Dividend paid	(29,201,792.00)						
Founder's and remuneration							
Directors remuneration							
Directors incentives		(347,838.00)	(29,711.00)				
Additional profit tax assessment							

<b>Retained earning carried forward</b>	<b>27,800,986.33</b>	<b>4,292,003.00</b>	<b>1,123,462.00</b>	<b>2,996,258.00</b>	<b>1,056,782.26</b>	<b>10,315,179.50</b>
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Nile's figer represent semi annual figure ( from January 1,1999 to June 30,1999)

Both Awash's and NICE's annual period ends with December 31 and stars with January 01.

10,583,717.85

15,843,811.37

Nyala	Unic	Total
15,116,035.00	9,596,613.00	128,871,139.15
		-
		-
		-
1,943,548.00	921,103.00	7,388,347.00
		19,405,310.95
		-
10,777.00	9,267.00	4,511,574.12
<b>17,070,360.00</b>	<b>10,526,983.00</b>	<b>160,176,371.22</b>
		-
1,767,560.00	683,191.00	5,260,093.52
	1,970,805.00	29,407,385.00
		-
327,890.00		327,890.00
		-
		-
	22,375.00	2,074,171.00
721,223.00	340,548.00	1,290,004.00
1,531,043.00	691,786.00	8,292,896.26
43,555.00		101,229.00
		-
482,798.00	323,927.00	5,146,083.00
		-
30,000.00	29,232.00	302,959.00
2,492,459.00	-	2,569,459.00
<b>7,396,528.00</b>	<b>4,061,864.00</b>	<b>54,772,169.78</b>
<b>9,673,832.00</b>	<b>6,465,119.00</b>	<b>105,404,201.44</b>
3,430,391.00	2,377,948.00	38,359,790.25
<b>6,243,441.00</b>	<b>4,087,171.00</b>	<b>67,044,411.19</b>
		30,569.00
		(564,139.00)
		(29,800.00)
		(43,299.00)
<b>6,243,441.00</b>	<b>4,087,171.00</b>	<b>66,437,742.19</b>
(624,344.00)	(408,717.00)	(6,646,185.21)
(798,093.00)		(798,093.00)
	207,383.00	88,268.26
	11,509.00	26,730,033.38
		70,596.52
-		(29,201,792.00)
		-
		-
		(377,549.00)
		-

5,260,093.52

4,821,004.00

3,897,346.00

56,303,021.14



Additional profit tax assessment									
<b>Retained earning carried forward</b>	<b>20,496,687.33</b>	<b>3,356,543.00</b>	<b>167,457.00</b>	<b>1,050,414.20</b>	<b>1,533,401.72</b>	<b>5,003,965.80</b>		<b>4,200,000.00</b>	<b>207,383.00</b>

Awash's, Nile's and NICE's annual periods ends with December 31 and stars with January 01.

<b>Total</b>
124,574,167.48
-
-
-
7,876,289.00
18,108,819.94
-
509,526.95
<b>151,068,803.37</b>
-
6,160,517.24
26,139,353.00
-
348,191.00
-
-
1,464,299.00
1,283,647.00
7,153,249.79
915,603.00
-
3,106,548.00
-
296,481.00
1,442,789.00
<b>48,310,678.03</b>
<b>102,758,125.34</b>
<b>37,147,280.81</b>
<b>65,610,844.53</b>
113,549.00
846,061.00
120,000.00
161,923.00
<b>64,596,409.53</b>
(6,470,283.05)
(1,572,284.96)
-
17,111,472.58
165,633.00
(37,487,614.00)
-
(272,152.00)
-

-
<b>36,071,181.10</b>



**Ethiopian Insurance Industry**  
**Income Statement-Non-life**  
**For the year ended June 30,1997**

	Company						
	Eic	Awash	Global	Nile	Nice	Africa	Nib
<b>Income</b>							
Profit from underwriting	43,008,913.00	5,096,569.00	(7,663.00)	10,686,856.00	3,188,509.21	4,146,678.34	
Joint venture Income							
Loss from Inward treaties							
Devident Income							
Interest Income		1,975,739.00	8,938.00	2,254,648.00		1,243,087.96	
Investment Income	14,729,059.00				254,914.30		
Rent Income							
Other Income	908,843.00			12,693.00	11,867.96	764.18	
<b>Total Income</b>	<b>58,646,815.00</b>	<b>7,072,308.00</b>	<b>1,275.00</b>	<b>12,954,197.00</b>	<b>3,455,291.47</b>	<b>5,390,530.48</b>	
<b>Expenses</b>							
Salaries and employees benefit		410,598.00	62,141.00	1,201,920.00	476,941.04	596,225.45	
Administrative and general expense	19,198,863.00	861,787.00		1,576,132.00		1,271,113.69	
Advertising and publicity							
Office rent							
Ordinary general meeting expense							
Interest expense							
Financial charges	2,036,851.00	43,744.00	8,481.00	60,576.00			
Directors fixed remuneration		54,000.00	4,875.00	138,163.00		50,000.00	
Depreciation fixed asset	2,816,028.00	344,896.00	23,367.00	320,976.00	464,467.41	373,008.89	
Amortization intangible aassets				50,898.00			
Bad debts written off						143,931.85	
Provision for bad debts	2,280,727.00				325,000.00		
Board fees							
Audit fee & expenses	105,577.00		6,600.00	35,000.00	30,000.00	22,500.00	
Other expenses				77,720.00		11,000.00	
<b>Total expenses</b>	<b>26,438,046.00</b>	<b>1,715,025.00</b>	<b>105,464.00</b>	<b>3,461,385.00</b>	<b>1,296,408.45</b>	<b>2,467,779.88</b>	
<b>Net profit before tax</b>	<b>32,208,769.00</b>	<b>5,357,283.00</b>	<b>(104,189.00)</b>	<b>9,492,812.00</b>	<b>2,158,883.02</b>	<b>2,922,750.60</b>	
<b>less: provision for taxation</b>	11,883,678.95	1,878,199.00	-	3,322,484.00	869,359.05	1,102,941.14	
<b>Net profit after tax</b>	<b>20,325,090.05</b>	<b>3,479,084.00</b>	<b>(104,189.00)</b>	<b>6,170,328.00</b>	<b>1,289,523.97</b>	<b>1,819,809.46</b>	
Add: Income from treasury bill				59,378.00			
Less: Provision for bad debts							
Donations							
Provision for severance pay							
Others	(4,114,220.00)						
<b>Sub total</b>	<b>16,210,870.05</b>	<b>3,479,084.00</b>	<b>(104,189.00)</b>	<b>6,229,706.00</b>	<b>1,289,523.97</b>	<b>1,819,809.46</b>	
Less: 10% transfer to legal reserve	(1,621,087.01)	(347,908.00)		(622,970.60)	(128,952.40)	(181,980.95)	
General reserves							
Director's reserves					(116,057.15)		
Add: Retained earning brought forward	11,779,599.53			504,591.00		650,661.42	
prior year adjustment				(12,280.00)		73,577.95	
Less: Dividend paid	(13,075,893.00)			(6,000,000.00)			
Founder's and remuneration							
Directors remuneration		(234,838.00)					
Directors incentives							

Additional profit tax assessment							
<b>Retained earning carried forward</b>	<b>13,293,489.58</b>	<b>2,896,338.00</b>	<b>(104,189.00)</b>	<b>99,046.40</b>	<b>1,044,514.42</b>	<b>2,362,067.88</b>	

Awash's, Nile's and NICE's annual periods ends with December 31 and stars with January 01.

Nyala	Unic	Total
7,617,354.00	6,144,668.00	79,881,884.55
		-
		-
1,181,446.00	1,105,148.00	7,769,006.96
		14,983,973.30
		-
	2,255.00	936,423.14
<b>8,798,800.00</b>	<b>7,252,071.00</b>	<b>103,571,287.95</b>
		-
1,871,186.00	571,088.00	5,190,099.49
	902,389.00	23,810,284.69
		-
903,546.00		903,546.00
		-
		-
	12,665.00	2,162,317.00
95,723.00	162,000.00	504,761.00
947,763.00	386,655.00	5,677,161.30
552,456.00		603,354.00
		143,931.85
65,859.00	106,020.00	2,777,606.00
		-
28,600.00	27,500.00	255,777.00
1,649,227.00		1,737,947.00
<b>6,114,360.00</b>	<b>2,168,317.00</b>	<b>43,766,785.33</b>
<b>2,684,440.00</b>	<b>5,083,754.00</b>	<b>59,804,502.62</b>
921,507.00	1,779,314.00	21,757,483.14
<b>1,762,933.00</b>	<b>3,304,440.00</b>	<b>38,047,019.48</b>
		59,378.00
		-
		-
		-
		-
<b>1,762,933.00</b>	<b>3,304,440.00</b>	<b>33,992,177.48</b>
(176,293.00)	(330,444.00)	(3,409,635.95)
		-
		(116,057.15)
(532,483.00)	58,843.00	12,461,211.95
	15,249.00	76,546.95
	(2,641,187.00)	(21,717,080.00)
		-
		(234,838.00)
		-

		-
1,054,157.00	406,901.00	21,052,325.28



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Awash's, Nile's and NICE's annual periods ends with December 31 and stars with January 01.

<b>Total</b>
57,404,186.08
-
-
1,010,186.66
2,861,443.07
14,124,602.00
-
1,651,619.06
<b>77,052,036.87</b>
-
2,784,103.17
20,470,840.12
-
1,006,043.00
-
-
2,014,864.00
422,648.00
3,487,859.47
243,590.00
-
1,981,534.00
-
157,524.00
876,535.00
<b>33,445,540.76</b>
<b>43,606,496.11</b>
15,299,455.84
<b>28,307,313.27</b>
60,709.43
-
-
-
<b>28,368,022.70</b>
(2,890,051.27)
(134,949.31)
-
7,583,395.00
112,410.56
(18,252,779.00)
-
(81,118.00)
-
-

Item		
	EIC	Awash
<b>Current Assets</b>		
Cash and bank balances:		
Cash on hand	8,994,284.83	10,218,213.00
Cash at bank	41236564.69	37,121,716.00
Petty cash		
Revenue stamp		
Bearing interest Deposites :		
Banks	288,049,678.04	275,768,618.00
Non bank finan. Inst.		
Others (specify)		
Trade debtors	443,116,002.35	26,040,500.00
Less: prov. for bad debtful a/c	(233,277,287.57)	(24,706,836.00)
Other debtors (specify)	39,983,433.85	28,194,733.00
Less: prov. for bad debtful a/c	(8,161,219.82)	(1,415,699.00)
Accrude interest recievable	42,435,275.76	10,944,213.00
Less: prov. for bad debtful a/c		
Due from reinsurers	7124438.96	
Less: prov. for bad debtful a/c	(5,275,908.95)	
Due from ceding companies	40,969,950.15	
Less: prov. for bad debtful a/c		
Prepayments	9,520,319.60	
Withhold tax recievables		2,877,367.00
Short term investments		
Fixed time deposits	982,491,727.24	
Special savings accounts		
Current account life		
Current account non- life		
Others (specify)	6,559,813.90	
<b>Total Current Asset</b>	<b>1,663,767,073.03</b>	<b>365,042,825.00</b>
<b>Investment</b>		
Equity Investment	1,582,510.21	62,368,886.00
Treasury bills	80,623,944.30	
Other (specify)	195,112,820.08	6,000,000.00
<b>Sub total</b>	<b>277,319,274.59</b>	<b>68,368,886.00</b>
<b>Statutory deposit</b>		10,075,350.00
<b>Deferred Charges</b>	(4,111,346.27)	
<b>Fixed Assets</b>		
Land & building	157,918,018.34	91,460,130.00



Less: Accum. Depr.	(95,136,995.76)	(10,991,491.00)
Furn.,fixt. and office equip.	27,564,970.06	15,634,698.00
Less: Accum. Depr.	(15,530,069.26)	(8,923,813.00)
Comp.r equip. and software	54,113,695.88	2,686,771.00
Less: Accum. Depr.	(20,740,965.95)	(1,027,624.00)
Motor vehicles	94,806,357.77	35,792,032.00
Less: Accum. Depr.	(60,821,530.40)	(15,687,288.00)
Other (specify)	2,638,009.28	774,727.00
Less: Accum. Depr.	(1,391,352.43)	(693,090.00)
Intangible assets(land lease+others)		6,808,478.00
Less: Ammortization		(610,932.00)
<b>Total fixed asset</b>	<b>143,420,137.53</b>	<b>115,222,598.00</b>
<b>Total Assets</b>	<b>2,080,395,138.88</b>	<b>558,709,659.00</b>
<b>Current liability</b>		
<b>Insurance Funds</b>		
Provision for un earned premiums	475,294,127.89	145,589,614.00
Other technical provisions	381,175,470.85	
Inward business reserve	8,631,870.00	
Special reserve-guarantee bonds		
Special reserve-disputed claims		
Insur, provid.,and pens. Fund		
Other (specify)		
Outstanding claims	387,069,354.83	179,986,317.00
Bank overdraft		
Short term loan		
Due to reinsurers	97,056,341.44	16,061,606.00
Due to ceding companies	20,315,816.80	
Provision for		
Tax	84,140,093.71	15,766,032.00
Deividend payable	190,031,524.28	7,296,794.00
Director's remuneration		
Creditors and accruals	75,508,093.89	27,086,594.00
Employees' liabilities		
Current account-life		
Current account(non-life)		18,812,211.00
Other (specify)		15,845.00
<b>Total Current Liability</b>	<b>1,719,222,693.69</b>	<b>410,615,013.00</b>
<b>Long term liability</b>		
Land lease payables		
<b>Total liability</b>	<b>1,719,222,693.69</b>	<b>410,615,013.00</b>
<b>Net Asset</b>		
<b>Financed by</b>		
<b>Shareholder's Fund</b>		

Paid up Capital	57,007,038.00	67,169,000.00
Share premium		777,500.00
Legal reserve	58,562,445.96	21,298,894.00
General reserve	15,371,248.04	
Retained earnings	236,365,848.04	58,849,252.00
Inter business current account	(6,134,134.85)	
Other (specify)		
<b>Total Shareholder's Fund</b>	<b>361,172,445.19</b>	<b>148,094,646.00</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>2,080,395,138.88</b>	<b>558,709,659.00</b>

**Ethiopian**  
**Balance**  
**For the year**

<b>Global</b>	<b>Nile</b>	<b>Nice</b>	<b>Africa</b>
1,380,413.00	2,370,164.00	57,309,386.00	2,687,994.00
	14,433,216.00	87,061,577.00	49,387,220.00
35,225,208.00	254,056,264.00	2,000,000.00	100,000,000.00
3,171,395.00	28,565,434.00	13,775,510.00	81,625,170.00
(2,057,944.08)	(26,938,787.00)	(9,123,685.00)	(57,038,918.00)
7,451,937.00	5,478,278.00	3,919,026.00	6,358,823.00
1,069,195.00	9,033,186.00	2,045,603.00	5,604,815.00
10,715,438.00		1,830,125.00	19,198,753.00
75,929.00	5,137,796.00	861,393.00	1,202,492.00
416,009.00	972,457.00		1,509,010.00
28,000,000.00			
	2,525,000.00	3,696,856.00	
<b>85,447,579.92</b>	<b>295,633,008.00</b>	<b>163,375,791.00</b>	<b>210,535,359.00</b>

210,000.00	49,217,600.00	17,826,875.00	56,560,000.00
630,000.00	1,205,075.00		15,000,000.00
<b>840,000.00</b>	<b>50,422,675.00</b>	<b>17,826,875.00</b>	<b>71,560,000.00</b>
4,193,550.00	13,138,350.00	5,405,415.00	9,415,350.00
22,175,369.00	37,832,505.00	3,927,851.00	200,018,883.00

(4,682,578.00)	(6,585,861.00)	(763,191.00)	-3899120
1,786,158.00	5,922,870.00	4,898,158.00	4,752,832.00
(1,375,857.00)	(3,822,524.00)	(3,965,826.00)	(3,747,607.00)
947,621.00	3,831,091.00	859,027.00	7,548,523.00
(620,231.00)	(2,747,660.00)	(303,694.00)	(6,058,923.00)
4,791,105.00	17,154,875.00	7,751,171.00	11,199,910.00
(3,470,172.00)	(10,394,393.00)	(5,370,585.00)	(6,880,673.00)
2,747,395.00	778,138.00		
(631,665.00)	(31,997.00)		
13,519,382.00	23,209,280.00	2,750,000.00	2,198,166.00
(1,461,651.00)	(1,229,031.00)		
<b>33,724,876.00</b>	<b>63,917,293.00</b>	<b>9,782,911.00</b>	<b>205,131,991.00</b>
<b>124,206,005.92</b>	<b>423,111,326.00</b>	<b>196,390,992.00</b>	<b>496,642,700.00</b>
23,881,411.00	102,115,437.00	56,868,808.00	109,364,536.00
		11,361,334.00	12,290,106.00
23,004,426.00	112,714,278.00	40,588,788.00	165,640,594.00
19,254,974.00	18,283,371.00	11,324,777.00	41,787,488.00
4,995,593.00	3,026,731.00	5,013,893.00	3,354,495.00
97,500.00	16,894,142.00		314,177.00
4,052,062.00	13,103,618.00	5,075,075.00	54,407,609.00
		5,648,030.00	508,433.00
<b>75,285,966.00</b>	<b>266,137,577.00</b>	<b>135,880,705.00</b>	<b>387,667,438.00</b>
5,133,416.00	9,048,413.00		
<b>80,419,382.00</b>	<b>275,185,990.00</b>	<b>135,880,705.00</b>	<b>387,667,438.00</b>

28,554,500.00	85,000,000.00		62,769,000.00
		36,036,100.00	215,000.00
3,151,583.00	19,935,652.00	5,893,444.00	16,090,119.00
290,485.00			
11,790,058.00	42,749,163.00	18,578,403.00	30,295,406.00
	240,521.00		(394,266.00)
<b>43,786,626.00</b>	<b>147,925,336.00</b>	<b>60,507,947.00</b>	<b>108,975,259.00</b>
<b>124,206,008.00</b>	<b>423,111,326.00</b>	<b>196,388,652.00</b>	<b>496,642,697.00</b>

**Insurance Industry**  
**Sheet-Non-life**  
**ended June 30, 2013**

<b>Company</b>			
<b>Nib</b>	<b>Nyala</b>	<b>Unic</b>	<b>Oromia</b>
16,455,189.01	153,222,874.00	53,142,007.00	23,523,310.00
9,427,506.21			
47,451,489.00	95,100,000.00	218,155,535.00	
67,845,379.84	12,840,045.00	13,986,795.00	17,442,523.00
(41,516,516.90)			
4,700,792.06		3,675,389.00	
10,925,531.75	3,256,830.00	7,417,081.00	
19,502,217.00	28,466,030.00		1,425,766.00
4,231,315.79	5,277,229.00	42,809,515.00	
259,129,372.00			173,452,285.00
			1,530,118.00
36,164.40	2,766,860.00		
<b>398,188,440.16</b>	<b>300,929,868.00</b>	<b>339,186,322.00</b>	<b>217,374,002.00</b>
50,487,203.00	36,291,000.00	35,175,000.00	22,461,732.00
9,000,000.00	10,000,000.00	5,000,000.00	
			471,808.00
<b>59,487,203.00</b>	<b>46,291,000.00</b>	<b>40,175,000.00</b>	<b>22,933,540.00</b>
12,493,650.00	4,650,000.00	<b>13,130,171.00</b>	5,566,845.00
		5,281.00	1,051,162.00
29,164,197.53	75,287,745.00	26,630,867.00	

(3,902,779.27)	(12,144,372.00)	(2,335,366.00)	
5,814,067.48	6,786,032.00	4,136,186.00	3,562,522.00
(3,614,881.34)	(3,991,644.00)	(2,717,092.00)	(1,628,724.00)
3,961,664.21	8,171,876.00	9,053,021.00	1,264,992.00
(2,840,308.33)	(7,405,492.00)	(5,912,578.00)	(704,754.00)
23,747,401.85	16,633,564.00	16,571,692.00	12,242,106.00
(12,347,620.95)	(10,400,821.00)	(8,775,223.00)	(6,481,391.00)
	(250,154.00)		1,919,659.00
10,012,142.47	2,412,300.00	3,972,129.00	
(2,556,185.21)	(606,425.00)	(879,802.00)	
<b>47,437,698.44</b>	<b>74,492,609.00</b>	<b>39,743,834.00</b>	<b>10,174,410.00</b>
<b>517,606,991.60</b>	<b>426,363,477.00</b>	<b>432,240,608.00</b>	<b>257,099,959.00</b>
120,548,123.00	65,647,767.00	88,083,685.00	78,757,258.00
26,800,641.00		4,902,168.00	14,239,006.00
3,000,000.00			
141,888,697.00	102,598,526.00	106,799,250.00	83,193,090.00
57,404,788.00	56,767,386.00	28,762,098.00	4,682,522.00
8,839,170.00	9,154,809.00	12,861,821.00	5,837,250.00
	1,960,798.00	5,836,936.00	
20,103,836.00	27,316,233.00	20,161,792.00	6,884,428.00
<b>378,585,255.00</b>	<b>263,445,519.00</b>	<b>267,407,750.00</b>	<b>193,593,554.00</b>
747,808.00		<b>1,041,336.00</b>	
<b>379,333,063.00</b>	<b>263,445,519.00</b>	<b>268,449,086.00</b>	<b>193,593,554.00</b>

83,291,000.00	31,000,000.00	87,534,475.00	37,338,818.00
		3,585,000.00	1,869,168.00
15,629,678.00	25,263,675.00	21,259,386.00	3,612,429.00
	45,843,997.00		20,685,993.00
	51,489,074.00	51,378,820.00	
39,353,249.00	9,321,184.00	33,841.00	
<b>138,273,927.00</b>	<b>162,917,930.00</b>	<b>163,791,522.00</b>	<b>63,506,408.00</b>
<b>517,606,990.00</b>	<b>426,363,449.00</b>	<b>432,240,608.00</b>	<b>257,099,962.00</b>



<b>Lion</b>	<b>Abay</b>	<b>Berhan</b>	<b>Tsehay</b>	<b>Ethio Life &amp; Gen.</b>
6,299,109.00	25,040,065.00	351,323.00	25,450.99	<b>1250</b>
20,572,856.00		1,853,679.00	19,520,113.30	<b>9,685,958.00</b>
	56,000,000.00	7,606,785.00		7,000,000.00
12,056,796.00	1,658,459.00	540,729.00	28,127.03	
(7,795,553.00)	(964,050.00)	(372,396.00)		
4,096,046.00		90,191.00	2,683.49	31,134.68
4,411,220.00	1,115,174.00	1,019,477.00		344,262.39
3,440,052.00	1,010,782.00		3,276,378.16	
4,691,946.00	1,636,353.00	1,500,707.00	692,565.58	1,702,696.45
		390,366.00	296,063.82	147,277.00
85,751,573.00		23,523,109.00	15,000,000.00	
	2,522,540.00	4,597,328.00	412,937.51	369,000.00
<b>133,524,045.00</b>	<b>88,019,323.00</b>	<b>41,101,298.00</b>	<b>39,254,319.88</b>	<b>19,281,578.52</b>
10,000,000.00		7,154,000.00	1,700,000.00	15,000.00
2,500,000.00	2,190,000.00			
<b>12,500,000.00</b>	<b>2,190,000.00</b>	<b>7,154,000.00</b>	<b>1,700,000.00</b>	<b>15,000.00</b>
<b>4,909,583.00</b>	<b>2,514,750.00</b>	<b>2,501,131.00</b>	<b>2,615,812.50</b>	<b>2,436,600.00</b>
		<b>1,375,728.00</b>		

2,570,484.00	1,186,075.00	1,971,086.00	679,453.74	<b>893,087.00</b>
(1,168,266.00)	(417,001.00)	(626,547.00)	(122,195.14)	(249,191.00)
1,558,749.00	684,056.00	542,162.00	527,208.59	766,434.00
(877,979.00)	(247,402.00)	(164,986.00)	(109,130.25)	(209,109.00)
12,651,631.00	6,837,317.00	4,689,305.00	3,423,166.54	2,930,992.00
(5,806,235.00)	(2,313,863.00)	(1,211,171.00)	(673,375.98)	(854,051.00)
			79,194.90	
			(1,526.06)	
			385,391.33	1,914,947.00
			(48,173.91)	(335,116.00)
<b>8,928,384.00</b>	<b>5,729,182.00</b>	<b>5,199,849.00</b>	<b>4,140,013.76</b>	<b>4,857,993.00</b>
<b>159,862,012.00</b>	<b>98,453,255.00</b>	<b>57,332,006.00</b>	<b>47,710,146.14</b>	<b>26,591,171.52</b>
39,546,400.00	30,693,843.00	16,947,556.00	20,180,179.21	<b>2,996,580.00</b>
	3,365,644.00	2,984,968.00	1,485,837.42	<b>201,097.00</b>
56,138,179.00	15,990,842.00	11,135,050.00	7,990,173.32	981,490.00
1,022,336.00	29,342,648.00	8,401,843.00	7,193,393.89	858,626.00
	5,303,718.00			
1,921,245.00		98,254.00		
	1,951,980.00	1,656,338.00	2,832,535.97	344,264.00
				8,714,813.00
13,717,355.00				4,457.00
<b>112,345,515.00</b>	<b>86,648,675.00</b>	<b>41,224,009.00</b>	<b>39,682,119.81</b>	<b>14,101,327.00</b>
<b>112,345,515.00</b>	<b>86,648,675.00</b>	<b>41,224,009.00</b>	<b>39,682,119.81</b>	<b>14,101,327.00</b>

32,728,551.00	17,015,000.00	17,442,457.00	17,438,750.00	<b>17,404,000.00</b>
	410,250.00	671,166.00	385,391.33	
3,109,734.00				
11,724,593.00	(5,620,671.00)	(2,005,625.00)	(9,796,115.00)	(4,914,155.00)
(46,381.00)				
<b>47,516,497.00</b>	<b>11,804,579.00</b>	<b>16,107,998.00</b>	<b>8,028,026.33</b>	<b>12,489,845.00</b>
<b>159,862,012.00</b>	<b>98,453,254.00</b>	<b>57,332,007.00</b>	<b>47,710,146.14</b>	<b>26,591,172.00</b>

<b>Lucy</b>	<b>Total</b>
<b>14114387</b>	375,135,419.83
	290,300,406.20
	-
	-
	-
8,000,000.00	1,394,413,577.04
	-
	-
2,899,888.00	725,592,753.22
	(403,791,973.55)
	103,982,467.08
	(9,576,918.82)
	99,621,863.90
	-
	95,989,980.12
	(5,275,908.95)
	40,969,950.15
	-
	79,340,257.42
	6,608,549.82
	-
	1,567,348,066.24
	-
	1,530,118.00
	-
	23,486,499.81
<b>25,014,275.00</b>	4,385,675,107.51
	-
	351,049,806.21
	121,459,019.30
	206,274,628.08
-	678,783,453.59
<b>1,205,250.00</b>	94,251,807.50
<b>1,165,754.00</b>	(513,421.27)
	-
<b>1,893,490.00</b>	646,309,055.87

29,278,769.00

	(140,441,754.03)
	88,158,679.28
	(51,901,237.74)
	96,516,891.68
	(49,970,836.53)
	271,222,626.16
	(151,488,393.33)
	8,686,969.18
	(2,749,630.49)
	67,182,215.80
	(7,727,316.12)
<b>1,893,490.00</b>	773,797,269.73
<b>29,278,769.00</b>	5,931,994,217.06
	-
	-
<b>11,027,121.00</b>	1,387,542,446.10
	458,806,272.27
	8,631,870.00
	3,000,000.00
	-
	-
	-
	1,435,719,055.15
	-
	-
3,027,335.00	401,231,533.33
	25,619,534.80
	-
	155,009,386.71
	222,431,871.28
	-
6,718,507.00	267,202,965.86
	-
	8,714,813.00
	18,812,211.00
	19,894,120.00
<b>20,772,963.00</b>	4,412,616,079.50
	-
	15,970,973.00
<b>20,772,963.00</b>	4,428,587,052.50
	-
	-
	-

<b>8,035,000.00</b>	649,727,589.00
<b>401,750.00</b>	44,351,325.33
6,906.00	193,813,945.96
	82,191,723.04
62,150.00	490,946,201.04
	42,374,013.15
	-
<b>8,505,806.00</b>	1,503,404,797.52
<b>29,278,769.00</b>	5,931,991,850.02

	Nonlife	life	total
<b>Industry</b>	1,503,404,797.52	57,532,000.00	1,560,936,797.52
State	361,172,445.19	4,000,000.00	365,172,445.19
<b>% of state</b>	<b>24%</b>	<b>7%</b>	<b>23%</b>

Item		
	EIC	Awash
<b>Current Assets</b>		
Cash and bank balances:		
Cash on hand	335,099,599.69	13,694,134.00
Cash at bank		31,881,437.00
Petty cash		
Revenue stamp		
<b>Bearing interest Deposites :</b>		
Banks		183,602,330.00
Non bank finan. Inst.		
Others (specify)		
Trade debtors	300,972,011.76	70,334,850.00
Less: prov. for bad debtful a/c		(28,891,739.00)
Other debtors (specify)		14,328,205.00
Less: prov. for bad debtful a/c		(2,012,366.00)
Accrued Interest receivables		7,091,072.00
Less: prov. for bad debtful a/c		
Due from reinsurers	17,698,087.73	
Less: prov. for bad debtful a/c		
Due from ceding companies	44,154,093.89	
Less: prov. for bad debtful a/c		
Prepayments		
Withhold tax recievables		2,154,297.00
Short term investments		
<b>Fixed time deposits</b>	<b>683,248,641.23</b>	
Special savings accounts		
Current account life		(108,801.00)
Current account non- life		
Others (specify)	3,275,882.41	
<b>Total Current Asset</b>	<b>1,384,448,316.71</b>	<b>292,073,419.00</b>
<b>Investment</b>		
Equity Investment	58,731,027.56	53,718,500.00
Treasury bills	80,623,944.30	
Other (specify)	141,764,726.12	6,000,000.00
<b>Sub total</b>	<b>281,119,697.98</b>	<b>59,718,500.00</b>
<b>Statutory deposit</b>		9,809,700.00
<b>Deferred Charges</b>	(2,644,753.94)	
<b>Fixed Assets</b>		
Land & building	123,437,990.50	87,054,759.00
Less: Accum. Depr.	(90,950,073.88)	(6,092,374.00)

Furn.,fixt. and office equip.	22,445,519.22	11,981,998.00
Less: Accum. Depr.	(13,874,231.50)	(5,975,381.00)
Comp.r equip. and software	53,183,515.93	1,615,825.00
Less: Accum. Depr.	(16,099,778.25)	-
Motor vehicles	78,786,311.47	22,884,643.00
Less: Accum. Depr.	(52,336,248.52)	(10,899,241.00)
Other (specify)	1,075,514.63	774,727.00
Less: Accum. Depr.	(1,282,727.06)	(673,000.00)
Intangible assets(land lease)		6,808,478.00
Less: Ammortization		(391,867.00)
<b>Total fixed asset</b>	<b>104,385,792.54</b>	<b>107,088,567.00</b>
<b>Total Assets</b>	<b>1,785,007,141.02</b>	<b>468,690,186.00</b>
<b>Current liability</b>		
<b>Insurance Funds</b>		
Provision for un earned premiums	453,101,087.24	138,590,601.00
Other technical provisions	248,185,691.78	
Inward business reserve	14,959,969.26	
Special reserve-guarantee bonds		
Special reserve-disputed claims		
Insur, provid.,and pens. Fund		
Other (specify)		
Outstanding claims	350,356,410.32	151,056,351.00
Bank overdraft		
Short term loan		
Due to reinsurers	90,458,403.92	10,191,221.00
Due to ceding companies	16,574,601.99	
Provision for		
Income tax	74,738,854.14	5,062,774.00
Deividend payable	133,624,576.36	
Director's remuneration		
Creditors and accruals	72,281,954.83	38,426,122.00
Employees' liabilities		
Current account-life		
Current account(non-life)		
Other (specify)	17,690,535.89	
<b>Total Current Liability</b>	<b>1,471,972,085.73</b>	<b>343,327,069.00</b>
<b>Long term liability</b>		
Land lease payables		16,771,026.00
<b>Total liability</b>	<b>1,471,972,085.73</b>	<b>360,098,095.00</b>
<b>Net Asset</b>		
<b>Financed by</b>		
<b>Shareholder's Fund</b>		
Paid up Capital	57,007,038.00	65,398,000.00
Share premium		777,500.00



Legal reserve	58,562,445.96	14,375,691.00
General reserve	15,371,248.04	26,931,614.00
Retained earnings	188,857,966.97	1,109,285.00
Inter business current account	(6,763,643.68)	
Other (specify)		
<b>Total Shareholder's Fund</b>	<b>313,035,055.29</b>	<b>108,592,090.00</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>1,785,007,141.02</b>	<b>468,690,185.00</b>

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**Ethiopian In**  
**Balance S**  
**For the year en**

<b>Global</b>	<b>Nile</b>	<b>Nice</b>	<b>Africa</b>
2,098,964.00		1,448,570.00	3,213,121.00
9,715,433.00	23,982,988.00	63,707,045.00	62,771,396.00
19,533,307.00		22,904,122.00	79,257,644.00
11,873,587.00	68,549,068.00	24,545,727.00	135,940,426.00
(2,287,371.00)	(24,930,532.00)	(8,288,080.00)	(50,666,602.00)
5,637,092.00	21,584,620.00	7,427,152.00	19,073,482.00
		673,624.00	4,232,642.00
8,132,228.00	3,916,432.00	1,383,804.00	18,740,646.00
734,948.00		421,791.00	1,512,110.00
321,177.00	972,457.00		1,470,516.00
	159,592,511.00		
<b>55,759,365.00</b>	<b>253,667,544.00</b>	<b>114,223,755.00</b>	<b>275,545,381.00</b>

1,240,000.00	49,217,600.00	16,540,846.00	53,026,000.00
	3,800,000.00	2,000,000.00	15,000,000.00
<b>1,240,000.00</b>	<b>53,017,600.00</b>	<b>18,540,846.00</b>	<b>68,026,000.00</b>
3,944,550.00	10,474,200.00	2,460,750.00	8,400,000.00
-			
20,171,748.00	19,509,026.00	933,408.00	
(3,586,977.00)	(5,722,530.00)	(716,521.00)	

1,628,508.00	5,215,140.00	1,291,112.00	4,280,674.00
(1,165,370.00)	(3,297,430.00)	(971,117.00)	(3,463,608.00)
820,561.00	3,751,505.00	4,025,469.00	6,539,022.00
(511,100.00)	(2,386,724.00)	(3,018,303.00)	(5,595,761.00)
4,714,533.00	13,554,311.00	7,038,736.00	9,650,382.00
(3,139,939.00)	(9,015,923.00)	(5,007,234.00)	(6,039,483.00)
480,145.00	3,507,909.00	2,937,441.00	145,739,477.00
(210,647.00)	(31,964.00)		
13,450,610.00		2,750,000.00	2,203,530.00
-	21,932,833.00		
<b>32,652,072.00</b>	<b>47,016,153.00</b>	<b>9,262,991.00</b>	<b>153,314,233.00</b>
<b>93,595,987.00</b>	<b>364,175,497.00</b>	<b>144,488,342.00</b>	<b>505,285,614.00</b>
24,731,842.00	116,626,297.00	51,112,122.00	117,563,727.00
	18,906,619.00	10,256,917.00	12,747,055.00
17,623,758.00	64,699,271.00	28,376,115.00	143,448,280.00
14,761,893.00	6,359,190.00	4,760,722.00	96,441,831.00
544,396.00	1,864,357.00	7,053,519.00	1,220,188.00
		2,340.00	939,203.00
3,212,949.00	24,013,921.00	6,963,849.00	37,836,568.00
	440,515.00		
-			
<b>60,874,838.00</b>	<b>232,910,170.00</b>	<b>108,525,584.00</b>	<b>410,196,852.00</b>
2,908,379.00	676,490.00		
<b>63,783,217.00</b>	<b>233,586,660.00</b>	<b>108,525,584.00</b>	<b>410,196,852.00</b>
26,297,000.00	69,828,000.00	16,405,000.00	56,000,000.00
			215,000.00

1,748,507.00	15,763,295.00	3,787,548.00	13,491,793.00
290,485.00			
1,476,779.00	35,272,638.00	15,770,220.00	23,736,273.00
	9,724,904.00		1,645,696.00
29,812,771.00	130,588,837.00	35,962,768.00	95,088,762.00
<b>93,595,988.00</b>	<b>364,175,497.00</b>	<b>144,488,352.00</b>	<b>505,285,614.00</b>

**Insurance Industry**  
**Sheet-Non-life**  
**ended June 30, 2012**

<b>Company</b>			
<b>Nib</b>	<b>Nyala</b>	<b>Unic</b>	<b>Oromia</b>
18,331,853.00	2,601,631.00		2,643,672.00
11,680,611.00	97,154,462.00	60,858,604.00	70,683,241.00
157,708,883.00	44,100,000.00	157,784,723.00	18,586,876.00
101,946,770.00	54,092,727.00	69,816,763.00	27,143,299.00
(35,633,719.00)	(15,995,471.00)	(23,753,885.00)	(4,955,795.00)
5,631,116.00		2,813,364.00	332,883.00
5,186,028.00	1,022,437.00	3,511,528.00	1,655,842.00
36,610,796.00	1,272,699.00		
1,089,725.00	4,341,673.00	12,190,889.00	3,425,972.00
638,487.00			1,503,152.00
			41,312,691.00
56,162,508.00	-		
		4,449,772.00	
	13,042,133.00		664,463.00
<b>359,353,058.00</b>	<b>201,632,291.00</b>	<b>287,671,758.00</b>	<b>162,996,296.00</b>
52,457,324.00	33,741,000.00	29,925,000.00	9,187,000.00
		5,000,000.00	
10,000,000.00	10,000,000.00		
<b>62,457,324.00</b>	<b>43,741,000.00</b>	<b>34,925,000.00</b>	<b>9,187,000.00</b>
9,750,000.00	4,650,000.00	11,365,042.00	4,895,025.00
		24,763.00	1,252,033.00
11,814,372.00	30,355,938.00	12,317,153.00	
(2,494,686.00)	(10,682,164.00)	(1,932,038.00)	

4,881,367.00	5,572,793.00	3,317,546.00	3,010,128.00
(2,910,727.00)	(3,683,943.00)	(2,374,801.00)	(989,563.00)
3,687,790.00	7,672,337.00	7,914,214.00	1,014,103.00
(2,203,789.00)	(6,923,481.00)	(3,968,270.00)	(433,214.00)
19,223,166.00	12,672,731.00	13,300,365.00	9,143,329.00
(8,705,367.00)	(9,678,528.00)	(7,422,259.00)	(4,559,340.00)
16,171,771.00	30,904,116.00		229,550.00
4,825,635.00	1,846,080.00	3,164,727.00	
(658,179.00)			
<b>43,631,353.00</b>	<b>58,055,879.00</b>	<b>24,316,637.00</b>	<b>7,414,993.00</b>
<b>475,191,735.00</b>	<b>308,079,170.00</b>	<b>358,303,200.00</b>	<b>185,745,347.00</b>
130,203,293.00	58,496,947.00	86,267,708.00	62,061,410.00
22,396,860.00	5,525,726.00	5,266,615.00	10,250,179.00
2,500,000.00			
110,228,024.00	52,264,702.00	85,839,058.00	51,352,311.00
67,424,383.00	37,769,101.00	25,956,969.00	9,973,578.00
5,089,500.00	15,286,561.00	6,004,408.00	372,304.00
	1,143,964.00		
24,614,718.00		21,653,610.00	12,615,772.00
8,260,414.00			(354,540.00)
	12,891,980.00		
<b>370,717,192.00</b>	<b>183,378,981.00</b>	<b>230,988,368.00</b>	<b>146,271,014.00</b>
2,080,308.00		<b>1,115,717.00</b>	
<b>372,797,500.00</b>	<b>183,378,981.00</b>	<b>232,104,085.00</b>	<b>146,271,014.00</b>
65,000,000.00	31,000,000.00	75,766,949.00	32,858,000.00
1,500,000.00		4,516,000.00	1,628,577.00

11,045,572.00	19,542,667.00	15,577,439.00	1,371,363.00
	27,000,000.00		
24,848,664.00	39,933,513.00	30,338,727.00	
	7,224,009.00		
			3,616,403.00
102,394,236.00	124,700,189.00	126,199,115.00	39,474,343.00
<b>475,191,736.00</b>	<b>308,079,170.00</b>	<b>358,303,200.00</b>	<b>185,745,357.00</b>

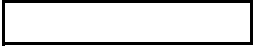
<b>Lion</b>	<b>Abay</b>	<b>Berhan</b>	<b>Tsehay</b>	<b>Total</b>
				-
4,431,675.00	7,632,658.00	4,291,163.00	5,784,584.00	401,271,624.69
16,004,615.00		7,493,594.00		455,933,426.00
				-
				-
				-
7,588,313.00	21,741,140.00	8,000,000.00		720,807,338.00
				-
				-
36,748,630.00	10,224,278.00	3,664,579.00	1,818,410.00	917,671,125.76
(4,908,212.00)	(724,927.00)	(407,360.00)		(201,036,333.00)
1,874,175.00	220,053.00			78,922,142.00
				(2,012,366.00)
853,460.00	484,265.00			24,710,898.00
			180,134.00	-
120,217.00		204,139.00		87,874,909.73
				-
				44,154,093.89
				-
3,453,439.00	661,113.00		168,541.00	28,000,201.00
	511,246.00		5,807.00	7,571,332.00
				-
32,731,461.00				916,885,304.23
				56,162,508.00
				4,340,971.00
				-
	3,925.00	1,302,880.00	23,609.00	16,986,403.41
<b>98,897,773.00</b>	<b>40,753,751.00</b>	<b>24,548,995.00</b>	<b>7,981,085.00</b>	<b>3,558,243,578.71</b>
				-
9,000,000.00	2,040,000.00	4,000,000.00	1,700,000.00	374,524,297.56
				85,623,944.30
2,500,000.00	772,000.00			191,836,726.12
<b>11,500,000.00</b>	<b>2,812,000.00</b>	<b>4,000,000.00</b>	<b>1,700,000.00</b>	<b>651,984,967.98</b>
<b>2,867,950.00</b>	<b>1,803,750.00</b>	<b>2,346,750.00</b>	<b>1,758,188.00</b>	<b>70,420,967.00</b>
			<b>375,757.00</b>	<b>(1,367,957.94)</b>
				-
			1,404,553.00	305,594,394.50
			(43,697.00)	(122,177,363.88)



1,834,022.00	637,302.27	1,721,028.00	383,753.00	68,200,890.49
(817,712.00)	(200,942.00)	(262,092.00)	(8,781.00)	(39,724,825.50)
1,300,715.00	298,621.16	348,434.00	236,423.00	92,408,535.09
(651,055.00)	(101,857.00)	(54,056.00)	(9,667.00)	(41,893,332.25)
9,280,169.00	3,822,154.39	3,261,871.00		207,332,701.86
(4,094,886.00)	(1,182,891.00)	(470,536.00)		(122,551,875.52)
				201,820,650.63
				(2,198,338.06)
	70,817.57	1,719,660.00		35,119,877.57
	(23,932.00)	(171,966.00)		20,858,855.00
<b>6,851,253.00</b>	<b>3,319,273.39</b>	<b>6,092,343.00</b>	<b>1,962,584.00</b>	<b>597,309,196.93</b>
<b>120,116,976.00</b>	<b>48,688,774.39</b>	<b>36,988,088.00</b>	<b>13,777,614.00</b>	<b>4,857,367,969.41</b>
				-
				-
36,026,384.00	17,830,413.00	11,179,877.00	1,952,982.00	1,305,744,690.24
		938,530.00	17,968.00	333,535,662.78
				14,959,969.26
				2,500,000.00
				-
				-
				-
40,647,574.00	5,791,268.00	4,467,606.00	251,450.00	1,106,402,178.32
				-
				-
5,258,466.00	13,131,876.00	6,310,363.00	633,805.00	389,431,801.92
				16,574,601.99
				-
969,370.00				118,206,231.14
				135,710,083.36
				-
	1,615,346.00	1,961,550.00	398,051.00	245,594,410.83
				-
56,965,285.00				65,311,674.00
				-
10,089,875.00				40,672,390.89
<b>92,991,669.00</b>	<b>38,368,903.00</b>	<b>24,857,926.00</b>	<b>3,254,256.00</b>	<b>3,690,522,725.73</b>
				-
				23,551,920.00
<b>92,991,669.00</b>	<b>38,368,903.00</b>	<b>24,857,926.00</b>	<b>3,254,256.00</b>	<b>3,714,074,645.73</b>
				-
				-
				-
19,272,419.00	13,850,000.00	15,661,708.00	11,633,750.00	555,977,864.00
	207,000.00	658,123.00	385,391.00	9,887,591.00

1,801,004.00				157,067,324.96
6,051,884.00				75,645,231.04
	(3,737,129.00)	(4,189,679.00)		357,606,936.97
			(1,495,784.00)	11,830,965.32
				3,616,403.00
27,125,307.00	10,319,871.00	12,130,152.00	10,523,357.00	<b>1,143,293,344.29</b>
<b>120,116,976.00</b>	<b>48,688,774.00</b>	<b>36,988,078.00</b>	<b>13,777,613.00</b>	<b>4,857,367,990.02</b>





Item		
	EIC	Awash
<b>Current Assets</b>		
Cash and bank balances:		
Cash on hand	18,245,846.71	6,523,049.00
Cash at bank	244,066,428.39	24,358,547.00
Petty cash		
Revenue stamp		
Bearing interest Deposites :		
Banks		72,847,600.00
Non bank finan. Inst.		
Others (specify)		
Trade debtors	215,639,845.25	63,906,394.00
Less: prov. for bad debtful a/c	(76,801,007.00)	(23,145,547.00)
Other debtors (specify)	16,342,125.41	14,042,503.00
Less: prov. for bad debtful a/c	(12,912,105.99)	(3,050,192.00)
Accrued Interest receivables	11,995,079.54	1,704,985.00
Less: prov. for bad debtful a/c		
Due from reinsurers	13,760,433.35	
Less: prov. for bad debtful a/c		
Due from ceding companies	42,184,516.71	
Less: prov. for bad debtful a/c		
Prepayments	5,011,974.09	
Withhold tax recievables		1,566,340.00
Short term investments		
Fixed time deposits	529,488,561.56	
Special savings accounts		
Current account life		10,031,361.00
Current account non- life		
Others (specify)	9,332,409.77	
<b>Total Current Asset</b>	<b>1,016,354,107.79</b>	<b>168,785,040.00</b>
<b>Investment</b>		
Equity Investment	58,623,517.29	40,417,500.00
Treasury bills	80,623,944.00	
Other (specify)	27,967,416.32	
<b>Sub total</b>	<b>167,214,877.61</b>	<b>40,417,500.00</b>
<b>Statutory deposit</b>		8,302,350.00
<b>Deferred Charges</b>	(1,059,192.50)	
<b>Fixed Assets</b>		
Land & building	114,873,024.71	93,496,200.00
Less: Accum. Depr.	(86,740,055.96)	(1,477,953.00)

Furn.,fixt. and office equip.	18,643,519.06	8,190,276.00
Less: Accum. Depr.	(13,492,338.60)	(4,287,296.00)
Comp.r equip. and software	47,469,574.67	
Less: Accum. Depr.	(11,564,977.94)	
Motor vehicles	77,559,223.97	17,307,627.00
Less: Accum. Depr.	(44,226,403.67)	(8,291,580.00)
Other (specify)	1,051,357.83	773,450.00
Less: Accum. Depr.	(441,717.38)	(647,890.00)
Intangible assets(land lease)		8,462,170.00
Less: Ammortization		(219,067.00)
<b>Total fixed asset</b>	<b>103,131,206.69</b>	<b>113,305,937.00</b>
<b>Total Assets</b>	<b>1,285,640,999.59</b>	<b>330,810,827.00</b>
<b>Current liability</b>		
<b>Insurance Funds</b>		
Provision for un earned premiums	278,495,855.33	88,658,923.00
Other technical provisions	221,557,913.91	
Inward business reserve		
Special reserve-guarantee bonds		
Special reserve-disputed claims		
Insur, provid.,and pens. Fund		
Other (specify)	15,767,466.04	
Outstanding claims	251,505,350.01	81,975,575.00
Bank overdraft		
Short term loan		
Due to reinsurers	87,578,008.06	6,097,426.00
Due to ceding companies	14,777,342.97	
Provision for		
Income tax	13,784,546.86	4,615,380.00
Deividend payable	79,829,440.72	
Director's remuneration		
Creditors and accruals	61,586,024.46	33,763,289.00
Employees' liabilities		
Current account-life		
Current account(non-life)		
Other (specify)	16,234.24	
<b>Total Current Liability</b>	<b>1,024,898,182.60</b>	<b>215,110,593.00</b>
<b>Long term liability</b>		
Land lease payables		<b>29,259,037.00</b>
<b>Total liability</b>	<b>1,024,898,182.60</b>	<b>244,369,630.00</b>
<b>Net Asset</b>		
<b>Financed by</b>		
<b>Shareholder's Fund</b>		
Paid up Capital	57,007,038.00	55,349,000.00
Share premium		777,500.00

Legal reserve	61,007,038.00	11,140,662.00
General reserve	12,926,656.00	18,064,752.00
Retained earnings		1,109,285.00
Inter business current account	155,451,822.87	
Other (specify)	(25,649,737.39)	
Total Shareholder's Fund	260,742,817.48	86,441,199.00
<b>Total Liability &amp; Shareholder's Fund</b>	<b>1,285,641,000.08</b>	<b>330,810,829.00</b>

**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2011**

C

Global	Nile	Nice	Africa
670,974.00		1,218,766.89	10,052,180.00
7,187,976.00	11,520,958.00	28,960,036.26	107,821,083.00
4,655,986.00		11,757,350.00	37,037,979.00
10,415,865.00	48,492,989.00	21,051,221.61	111,702,951.00
(1,826,020.00)	(19,788,146.00)	(5,332,226.38)	(41,541,535.00)
4,017,838.00	19,167,602.00	5,826,776.00	
			1,085,905.00
5,714,608.00	6,401,604.00	1,206,919.14	32,601,006.00
546,895.00		415,826.57	811,003.00
240,336.00		264,822.59	1,630,279.00
	83,986,830.00	10,920,734.56	
	7,113,301.00		
			31,892,705.00
<b>31,624,458.00</b>	<b>156,895,138.00</b>	<b>76,290,227.24</b>	<b>293,093,556.00</b>

610,000.00	49,217,600.00		43,376,000.00
	5,000,000.00		
<b>610,000.00</b>	<b>54,217,600.00</b>	-	<b>43,376,000.00</b>
3,370,275.00	9,262,050.00	2,460,750.00	3,900,000.00
79,653.00			
20,171,748.00	22,965,605.00	6,544,903.06	85,239,799.00
(2,580,915.00)	(4,391,305.00)	(669,851.49)	



1,549,102.00	5,508,501.00	1,157,913.63	3,971,676.00
(1,037,462.00)	(3,458,857.00)	(925,066.53)	(3,228,029.00)
641,356.00	5,693,498.00	3,760,494.29	5,761,056.00
(407,947.00)	(3,690,095.00)	(2,854,986.73)	(5,323,478.00)
4,641,526.00	12,309,777.00	5,236,795.90	8,500,517.00
(2,746,290.00)	(8,198,747.00)	(4,484,931.92)	(6,652,892.00)
453,075.00	33,129.00		
(155,395.00)	(32,443.00)		
10,088,734.00	21,439,216.00		2,203,530.00
(941,814.00)	(958,218.00)		
<b>29,675,718.00</b>	<b>47,220,061.00</b>	<b>7,765,270.21</b>	<b>90,472,179.00</b>
<b>65,360,104.00</b>	<b>267,594,849.00</b>	<b>86,516,247.45</b>	<b>430,841,735.00</b>
	(21,191,736.00)		
13,111,244.00	77,696,889.00	32,507,837.80	87,558,053.00
	13,609,945.00		9,729,106.00
7,152,197.00	47,316,738.00	27,074,999.81	106,597,990.00
9,485,348.00	3,817,264.00	4,183,012.14	118,962,331.00
474,925.00	1,795,243.00	12,619.07	2,183,837.00
			963,048.00
		22,076.62	
3,057,297.00	18,479,175.00	4,279,911.15	28,350,882.00
1,113,337.00			
<b>34,394,348.00</b>	<b>162,715,254.00</b>	<b>68,080,456.59</b>	<b>354,345,247.00</b>
3,132,101.00	<b>10,401,394.00</b>		
<b>37,526,449.00</b>	<b>173,116,648.00</b>	<b>68,080,456.59</b>	<b>354,345,247.00</b>
23,982,000.00	61,747,000.00	16,405,000.00	48,330,000.00
			215,000.00

1,614,239.00	12,421,664.00	1,990,324.52	11,132,698.00
290,485.00			
1,946,931.00	20,309,537.00	40,466.34	15,072,131.00
			1,746,659.00
27,833,655.00	94,478,201.00	18,435,790.86	76,496,488.00
<b>65,360,104.00</b>	<b>267,594,849.00</b>	<b>86,516,247.45</b>	<b>430,841,735.00</b>

Company

Nib	Nyala	Unic	Oromia
10,286,527.00	4,696,829.00		2,742,855.00
6,483,243.00	65,005,775.00	33,939,489.00	34,272,523.00
127,749,748.00	19,200,000.00	118,741,013.00	
85,951,304.00	41,249,217.00	56,437,028.00	24,503,369.00
(29,694,587.00)	(15,725,838.00)	(16,772,861.00)	(7,233,947.00)
1,325,107.00			110,507.00
3,603,937.00	377,568.00	1,936,706.00	272,749.00
14,020,588.00			
4,289,151.00	2,212,996.00	576,273.00	3,112,417.00
1,473,735.00			769,521.00
			17,267,355.00
		1,242,099.00	
22,264.00	9,137,937.00	3,206,987.00	403,264.00
<b>225,511,017.00</b>	<b>126,154,484.00</b>	<b>199,306,734.00</b>	<b>76,220,613.00</b>
39,718,147.00	28,914,000.00	29,925,000.00	6,760,000.00
<b>39,718,147.00</b>	<b>28,914,000.00</b>	<b>29,925,000.00</b>	<b>6,760,000.00</b>
5,622,825.00	4,650,000.00	7,766,345.00	4,314,000.00
216,945.00		24,763.00	1,089,901.00
23,746,016.00	57,268,596.00	11,322,969.00	
(1,904,344.00)	(9,222,505.00)	(1,644,298.00)	

3,868,193.00	5,005,442.00	3,381,767.00	1,624,730.00
(2,303,103.00)	(3,375,801.00)	(2,515,377.00)	(478,341.00)
2,673,494.00	7,548,437.00	6,916,257.00	606,655.00
(1,566,779.00)	(6,507,128.00)	(2,360,561.00)	(228,143.00)
13,828,371.00	11,803,116.00	10,330,441.00	9,057,766.00
(7,304,106.00)	(8,892,569.00)	(6,300,752.00)	(2,733,527.00)
			43,381.00
		(462,355.00)	(611.00)
4,161,830.00	2,412,300.00	3,972,129.00	
(586,456.00)	(526,015.00)	(735,001.00)	
<b>34,613,116.00</b>	<b>55,513,873.00</b>	<b>21,905,219.00</b>	<b>7,891,910.00</b>
<b>305,682,050.00</b>	<b>215,232,357.00</b>	<b>258,928,061.00</b>	<b>96,276,424.00</b>
80,624,001.00	39,307,010.00	61,229,789.00	33,333,393.00
16,448,062.00	4,620,574.00	2,788,595.00	4,950,706.00
2,000,000.00			
74,278,773.00	49,349,204.00	71,200,802.00	18,948,687.00
37,957,742.00	10,701,909.00	13,329,409.00	13,368,392.00
3,955,016.00	1,860,321.00	1,020,400.00	154,133.00
	1,140,173.00		
10,264,792.00	7,154,247.00	18,014,659.00	1,574,180.00
	6,310,722.00		
	3,524,793.00		
<b>225,528,386.00</b>	<b>123,968,953.00</b>	<b>167,583,654.00</b>	<b>72,329,491.00</b>
790,111.00		<b>1,190,098.00</b>	
<b>226,318,497.00</b>	<b>123,968,953.00</b>	<b>168,773,752.00</b>	<b>72,329,491.00</b>
37,485,500.00	31,000,000.00	51,775,632.00	29,135,000.00
1,000,067.00		1,008,600.00	1,381,025.00

8,157,910.00	15,226,648.00	12,243,836.00	215,677.00
	20,000,000.00		
32,720,075.00	25,036,756.00	25,126,241.00	
			(6,784,767.00)
79,363,552.00	91,263,404.00	90,154,309.00	23,946,935.00
<b>305,682,049.00</b>	<b>215,232,357.00</b>	<b>258,928,061.00</b>	<b>96,276,426.00</b>

<b>Lion</b>	<b>Abay</b>	<b>Total</b>
		-
5,939,057.00		60,376,084.60
13,199,326.00	6,006,056.92	582,821,441.57
		-
		-
		-
7,266,816.00	14,590,230.95	413,846,722.95
		-
		-
22,110,166.00	2,942,415.08	704,402,764.94
(2,300,882.00)	(282,252.05)	(240,444,848.43)
710,785.00	82,350.81	61,625,594.22
		(15,962,297.99)
180,630.00	129,406.38	21,286,965.92
		-
674,326.00		60,358,896.49
		-
		56,205,104.71
		-
1,328,848.00	485,113.03	18,790,496.69
	265,172.63	6,210,206.22
		-
12,503,450.00		654,166,931.12
		-
		18,386,761.00
		-
997,050.00	3,600.00	54,996,216.77
<b>62,609,572.00</b>	<b>24,222,093.75</b>	<b>2,457,067,040.78</b>
		-
8,000,000.00		305,561,764.29
		85,623,944.00
		27,967,416.32
<b>8,000,000.00</b>	-	419,153,124.61
<b>2,828,357.00</b>	<b>1,164,750.00</b>	53,641,702.00
<b>247,604.00</b>		599,673.50
		-
		435,628,860.77
		(108,631,227.45)

3,625,806

1,176,767.00	530,022.40	54,607,909.09
(563,634.00)	(105,922.45)	(35,771,227.58)
833,338.00	142,981.60	82,047,141.56
(434,502.00)	(35,745.37)	(34,974,343.04)
6,854,459.00	2,615,376.87	180,044,996.74
(2,798,656.00)	(523,075.00)	(103,153,529.59)
		2,354,392.83
		(1,740,411.38)
		52,739,909.00
		(3,966,571.00)
<b>5,067,772.00</b>	<b>2,623,638.05</b>	<b>519,185,899.95</b>
<b>78,753,305.00</b>	<b>28,010,481.80</b>	<b>3,449,647,440.84</b>
		(21,191,736.00)
		-
26,778,128.00	2,895,299.65	822,196,422.78
	184,183.30	273,889,085.21
		-
		2,000,000.00
		-
		-
		15,767,466.04
24,031,639.00	325,738.57	759,757,693.39
		-
		-
5,157,825.00	10,725,959.74	321,364,625.94
		14,777,342.97
		-
515,635.00		30,372,055.93
		81,932,661.72
		22,076.62
	1,076,229.96	187,600,686.57
		-
		6,310,722.00
		-
4,939,983.00		9,594,347.24
<b>61,423,210.00</b>	<b>15,207,411.22</b>	<b>2,525,585,186.41</b>
		-
		44,772,741.00
<b>61,423,210.00</b>	<b>15,207,411.22</b>	2,570,357,927.41
		-
		-
		-
18,855,719.00	13,398,000.00	444,469,889.00
	203,250.00	4,585,442.00

828,978.00		135,979,674.52
(2,354,602.00)		48,927,291.00
	(798,179.80)	120,563,242.54
		157,198,481.87
		(32,434,504.39)
17,330,095.00	12,803,070.20	<b>879,289,516.54</b>
<b>78,753,305.00</b>	<b>28,010,481.42</b>	<b>3,449,647,443.95</b>



**Ethiopian Insurance Industry  
Balance Sheet-Non-life  
For the year ended June 30, 2010**

Item	Company								
	EIC	Awash	Global	Nile	Nice	Africa	Nib	Nyala	Unic
<b>Current Assets</b>									
Cash and bank balances:								845,153	33,528,004
Cash on hand	225,265,589	13,120,700	10,209,408	11,380,077	20,357,516	5,428,551	13,146,297	35,809,328	
Cash at bank		9,898,075			6,585,927	40,010,659	6,776,704	8,695,299	
Petty cash					1,524,311				
Revenue stamp									
Bearing interest Deposites :									
Banks	499,644,167	66,756,629				60,266,880			93,470,175
Non bank finan. Inst.									
Others (specify)									
Trade debtors	166,798,682	44,208,484	9,838,539	40,281,137	17,043,928	97,659,972	64,997,402	51,676,832	36,835,030
Less: prov. for bad debtful a/c	(74,418,769)	(17,035,501)		(16,848,174)	(4,906,436)	(37,544,341)	(20,077,863)	(16,613,905)	(16,067,468)
Other debtors (specify)		5,947,501		3,419,802	1,912,605	33,361,908	2,938,312	9,103,412	796,318
Less: prov. for bad debtful a/c		(3,166,837)							
Accrued Interest receivables		3,590,503		1,293,449		1,885,570	1,275,138		1,834,027
Less: prov. for bad debtful a/c									
Due from reinsurers			7,497,823	3,802,500	1,043,094	34,303,601	14,716,727		
Less: prov. for bad debtful a/c									
Due from ceding companies	30,312,592								
Less: prov. for bad debtful a/c									
Prepayments				3,107,987	232,603	234,369	1,281,289		735,531
Withhold tax recievables		1,092,166		2,587,750		2,185,616			
Short term investments									
Fixed time deposits				72,657,787			76,807,401	19,110,000	
Special savings accounts							22,059,851		
Current account life	63,497,135	(43,311)							2,406,645
Current account non- life								473,193	
Others (specify)				2,525,000	155,014	1,693,194		1,159,270	816,002
<b>Total Current Asset</b>	<b>911,099,395</b>	<b>124,368,409</b>	<b>27,545,770</b>	<b>124,207,315</b>	<b>43,948,563</b>	<b>239,485,979</b>	<b>183,921,258</b>	<b>110,258,582</b>	<b>154,354,264</b>
<b>Investment</b>									
Equity Investment	35,785,002	31,286,500	210,000	49,217,600	8,948,850	30,919,000	345,29748	25,984,000	24,625,000
Treasury bills	80,623,944								
Other (specify)									5,300,000
<b>Sub total</b>	<b>116,408,947</b>	<b>31,286,500</b>	<b>210,000</b>	<b>49,217,600</b>	<b>8,948,850</b>	<b>30,919,000</b>	<b>34,529,748</b>	<b>25,984,000</b>	<b>29,925,000</b>
<b>Statutory deposit</b>		6,035,700	2,952,750	5,982,300	2,142,450	3,900,000	5,553,750	4,650,000	6,653,617
<b>Deferred Charges</b>			59,307						35,398
<b>Fixed Assets</b>									
Land & building	113,403,883	1,323,277	19,537,402	19,345,529	3,633,408		10,961,567	30,274,936	10,746,100
Less: Accum. Depr.	(81,247,915)	(270,761)	(1,574,853)	(3,533,794)	(623,182)		(1,187,209)	(7,824,532)	(1,218,124)
Furn., fixt. and office equip.	16,665,038	5,290,735	1,455,671	5,512,754	1,125,699	3,960,981	2,838,401	4,579,758	3,260,285
Less: Accum. Depr.	(11,621,101)	(3,352,526)	(904,952)	(3,442,883)	(881,352)	(3,609,430)	(1,894,691)	(3,091,155)	(2,314,951)
Comp.r equip. and software	26,020,561		526,863	2,472,229	3,506,036	5,897,869	2,000,718	7,211,841	5,324,424
Less: Accum. Depr.	(10,089,388)		(330,145)	(1,906,796)	(2,692,037)	(5,702,136)	(1,101,797)	(6,049,625)	(991,573)

Motor vehicles	60,794,538	13,598,213	3,973,048	11,788,151	5,234,840	8,220,484	11,325,783	10,578,281	8,920,936
Less: Accum. Depr.	(38,326,868)	(7,333,356)	(2,365,880)	(8,163,095)	(4,042,167)	(6,165,466)	(5,408,652)	(8,571,927)	(5,899,345)
Other (specify)	2,462,679	38,061,778	431,653	3,121,262	2,727,949	55,845,737	8,188,380	17,851,176	
Less: Accum. Depr.	(1,118,161)	(616,502)	(86,331)	(31,334)			(126,792)		
Intangible assets(land lease)		8,462,170	10,038,734	22,813,074		684,538	3,634,173	2,412,300	3,972,129
Less: Ammortization			(696,711)	(2,351,804)			(1,950,257)	(485,810)	(662,601)
<b>Total fixed asset</b>	<b>76,943,265</b>	<b>55,163,028</b>	<b>30,004,499</b>	<b>45,623,293</b>	<b>7,989,194</b>	<b>59,132,577</b>	<b>27,279,624</b>	<b>46,885,243</b>	<b>21,137,280</b>
<b>Total Assets</b>	<b>1,104,451,606</b>	<b>216,853,637</b>	<b>60,772,326</b>	<b>225,030,508</b>	<b>63,029,057</b>	<b>333,437,556</b>	<b>251,284,380</b>	<b>187,777,825</b>	<b>212,105,559</b>
<b>Current liability</b>									
<b>Insurance Funds</b>									
Provision for un earned premiums		63,965,083	8,847,892	57,380,233	22,167,679	60,402,516	71,757,860	32,974,369	45,083,175
Other technical provisions				9,970,710		6,629,124	12,331,331		2,725,292
Inward business reserve									
Special reserve-guarantee bonds							1,500,000		
Special reserve-disputed claims									
Insur, provid.,and pens. Fund	400,203,404								
Other (specify)									
Outstanding claims	209,011,895	60,736,940	4,500,134	49,896,793	15,769,921	77,990,057	54,226,104	47,673,669	55,408,119
Bank overdraft									
Short term loan									
Due to reinsurers	81,691,091	5,476,249	11,999,556	5,898,040	3,214,580	101,384,056	34,398,365	19,180,108	13,550,560
Due to ceding companies	11,691,803								
Provision for									
Income tax	23,891,895	4,458,032	1,344,338		577,412	155,075	3,974,590	7,418,051	1,732,726
Devidend payable	91,524,170					1,772,637		279,550	
Director's remuneration					209,314				
Creditors and accruals	20,002,156	14,814,133	3,584,477	8,223,885	2,361,653	21,040,425	9,543,268	3,738,792	13,488,225
Employees' liabilities									
Current account-life				1,875,842					
Current account(non-life)									
Other (specify)			2,535,565	676,490				978,913	
<b>Total Current Liability</b>	<b>838,016,413</b>	<b>149,450,437</b>	<b>32,811,962</b>	<b>133,921,993</b>	<b>44,300,558</b>	<b>269,373,890</b>	<b>187,731,518</b>	<b>112,243,452</b>	<b>131,988,097</b>
<b>Long term liability</b>									
Land lease payables			3,355,823	11,077,884			998,142		1,264,480
<b>Total liability</b>	<b>838,016,413</b>	<b>149,450,437</b>	<b>36,167,785</b>	<b>144,999,877</b>	<b>44,300,558</b>	<b>269,373,890</b>	<b>188,729,660</b>	<b>112,243,452</b>	<b>133,252,577</b>
<b>Net Asset</b>									
<b>Financed by</b>									
<b>Shareholder's Fund</b>									
Paid up Capital	57,007,038	40,238,000	20,000,000	40,547,000	14,283,000	26,000,000	37,025,000	31,000,000	44,357,447
Share premium		777,500				215,000	966,067		303,900
Legal reserve	61,007,038	8,970,722	1,423,719	10,666,066	1,965,795	9,224,824	6,449,603	12,444,786	10,185,255
Genaral reserve	12,926,656				2,479,703			15,000,000	
Retained earnings	135,494,427	1,109,285	3,180,822	28,817,574		25,879,481	18,114,051	17,089,587	24,006,380
Inter business current account						2,744,361			
Other (specify)		16,307,694							
<b>Total Shareholder's Fund</b>	<b>266,435,159</b>	<b>67,403,201</b>	<b>24,604,541</b>	<b>80,030,640</b>	<b>18,728,498</b>	<b>64,063,666</b>	<b>62,554,721</b>	<b>75,534,373</b>	<b>78,852,982</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>1,104,451,572</b>	<b>216,853,638</b>	<b>60,772,326</b>	<b>225,030,517</b>	<b>63,029,057</b>	<b>333,437,556</b>	<b>251,284,381</b>	<b>187,777,825</b>	<b>212,105,559</b>

<b>Oromia</b>	<b>Lion</b>	<b>Total</b>
	23,948,594	58,321,751
2,656,851		337,374,317
12,447,101		84,413,765
		1,524,311
		-
		-
		720,137,851
		-
		-
9,727,973	11,197,445	550,265,424
(1,677,639)	(1,326,108)	(206,516,204)
181,638	175,799	57,837,295
		(3,166,837)
	162,080	10,040,767
		-
	131,840	61,495,585
		-
		30,312,592
		-
1,552,499	591,097	7,735,375
342,374	543,015	6,750,921
		-
12,598,500	11,750,594	192,924,282
		22,059,851
		65,860,469
		473,193
		6,348,480
<b>37,829,297</b>	<b>47,174,356</b>	<b>2,004,193,188</b>
		-
5,885,000	1,000,000	248,390,700
		80,623,944
		5,300,000
<b>5,885,000</b>	<b>1,000,000</b>	<b>334,314,645</b>
4,196,700	<b>2,818,586</b>	44,885,853
		94,705
		-
		209,226,102
		(97,480,369)
1,055,183	956,676	46,701,181
(190,427)	(410,350)	(31,713,819)
354,055	582,123	53,896,719
(90,659)	(301,559)	(29,255,716)

7,166,108	4,719,770	146,320,152
(1,250,444)	(1,784,591)	(89,311,791)
		128,690,614
		(1,979,120)
930,283	1,238,021	54,185,422
(131,790)	(742,812)	(7,021,785)
<b>7,842,309</b>	<b>4,257,278</b>	<b>382,257,590</b>
<b>55,753,306</b>	<b>55,250,220</b>	<b>2,765,745,980</b>
		-
		-
17,128,705	15,739,474	395,446,986
1,697,919		33,354,376
		-
		1,500,000
		-
		400,203,404
		-
9,951,844	16,977,847	602,143,322
		-
		-
5,399,961	6,338,652	288,531,218
		11,691,803
		-
	33,076	43,585,195
		93,576,357
		209,314
700,493	3,082,290	100,579,796
		-
		1,875,842
		-
165,717		4,356,685
<b>35,044,639</b>	<b>42,171,339</b>	<b>1,977,054,299</b>
		-
		16,696,329
<b>35,044,639</b>	<b>42,171,339</b>	<b>1,993,750,628</b>
		-
		-
		-
28,113,000	18,790,575	357,361,060
1,321,525		3,583,992
		122,337,808
	(5,711,694)	24,694,665
(8,725,858)		244,965,749
		2,744,361
		16,307,694
20,708,667	13,078,881	771,995,329
<b>55,753,306</b>	<b>55,250,220</b>	<b>2,765,745,957</b>

**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2009**

Item	Company										
	EIC	Awash	Global	Nile	Nice	Africa	Nib	Nyala	Unic	oromia	Lion
<b>Current Assets</b>											
Cash and bank balances:											
Cash on hand		8,188,331	1,026,036		410,274	2,088,864	7,980,154	2,135,874			1,142,059
Cash at bank	144,616,791	1,749,554	8,229,602	18,094,015	15,671,891	23,806,236	7,330,326	16,729,052	30,315,232		8,833,542
Petty cash											
Revenue stamp											
Bearing interest Deposites :											
Banks		63,017,638				69,129,815		8,437,627	53,415,433		
Non bank finan. Inst.											
Others (specify)											
Trade debtors	139,925,146	34,167,466	7,263,601	37,186,608	11,781,908	76,923,606	48,330,185	31,884,107	52,089,252		9,665,225
Less: prov. for bad debtful a/c	(75,898,862)	(13,953,520)	(2,156,230)	(18,759,448)	(2,284,117)	(34,976,298)	(14,200,765)	(11,611,572)	(19,167,581)		(1,461,097)
Other debtors (specify)	2,110,657	4,057,338	4,800,754	3,778,367	1,210,761	16,572,360	1,967,520	4,747,226	595,262		211,704
Less: prov. for bad debtful a/c		(2,900,828)									
Accrued Interest receivables	11,286,334	2,289,294		1,696,424		2,343,646	847,122	1,347,838	1,234,809		137,482
Less: prov. for bad debtful a/c											
Due from reinsurers	735,062		6,685,748	1,385,682	1,244,869	15,323,299	6,420,460				193,415
Less: prov. for bad debtful a/c											
Due from ceding companies	25,191,873										
Less: prov. for bad debtful a/c											
Prepayments	5,716,601	2,692,864	658,571	4,114,096	177,838	394,210	1,453,900	1,192,428	1,045,361		513,123
Withhold tax recievables		980,544		1,757,022		1,643,672					
Short term investments											
Fixed time deposits	469,225,261			43,330,161			48,838,454	24,010,000			5,826,184
Special savings accounts							24,165,212				
Current account life	63,114,803	3,984,500						(2,200,105)	1,276,707		
Current account non- life											
Others (specify)	5,310,126			4,295,699		2,797,692		1,116,111	156,850		760,707
<b>Total Current Asset</b>	<b>791,333,792</b>	<b>104,273,181</b>	<b>26,508,082</b>	<b>96,878,625</b>	<b>28,213,423</b>	<b>176,047,102</b>	<b>133,132,568</b>	<b>77,788,586</b>	<b>120,961,325</b>		<b>25,822,344</b>
<b>Investment</b>											
Equity Investment	33,513,047	28,037,500	210,000	49,042,724	12,827,611	30,919,000	33,917,146	22,400,000	24,625,000		
Treasury bills	60,687,944										
Other (specify)											
<b>Sub total</b>	<b>94,200,991</b>	<b>28,037,500</b>	<b>210,000</b>	<b>49,042,724</b>	<b>12,827,611</b>	<b>30,919,000</b>	<b>33,917,146</b>	<b>22,400,000</b>	<b>24,625,000</b>		
Statutory deposit	9,151,056	5,105,550	2,822,175	5,982,300	1,965,000	3,900,000	4,929,975	4,650,000	5,953,973		2,664,574
Deferred Charges									47,793		742,813
<b>Fixed Assets</b>											
Land & building	113,891,274	28,941,287	18,511,248	20,887,526	6,231,942	22,923,271	15,978,809	45,851,921	10,490,134		
Less: Accum. Depr.	(77,827,844)	(204,597)	(617,042)	(2,720,257)	(576,512)		(1,088,053)	(6,318,951)	(797,993)		
Furn.,fixt. and office equip.	16,188,495	4,890,607	1,342,558	5,233,796	4,353,665	3,864,235	2,420,343	4,201,126	2,842,184		810,729
Less: Accum. Depr.	(10,108,307)	(3,000,259)	(767,272)	(2,970,726)	(3,388,195)	(3,235,996)	(1,590,107)	(2,839,900)	(2,078,737)		(273,769)

Comp.r equip. and software	23,356,590		457,775	4,548,304		5,767,868	1,313,689	6,973,998	4,445,908	515,798
Less: Accum. Depr.	(8,906,806)		(275,296)	(2,995,183)		(5,618,615)	(812,072)	(5,471,909)	(817,614)	(208,037)
Motor vehicles	43,138,503	11,186,993	3,205,455	11,995,742	4,947,923	8,474,631	9,366,897	9,602,582	8,807,294	3,451,367
Less: Accum. Depr.	(35,267,107)	(5,961,778)	(1,982,791)	(8,303,839)	(3,447,397)	(5,720,573)	(4,988,447)	(7,632,208)	(5,143,948)	(1,050,796)
Other (specify)	2,662,532	773,450		32,850						
Less: Accum. Depr.	(1,522,513)	(577,267)		(30,322)						
Intangible assets(land lease)		8,462,170	5,033,734	17,992,542		684,538	1,972,343	2,412,300	3,972,129	
Less: Ammortization			(453,036)	(601,405)			(1,360,929)	(445,605)	(590,200)	
<b>Total fixed asset</b>	<b>65,604,816</b>	<b>44,510,606</b>	<b>24,455,333</b>	<b>43,069,029</b>	<b>8,121,427</b>	<b>27,139,359</b>	<b>21,212,471</b>	<b>46,333,354</b>	<b>21,129,157</b>	<b>3,245,292</b>
<b>Total Assets</b>	<b>960,290,655</b>	<b>181,926,837</b>	<b>53,995,590</b>	<b>194,972,679</b>	<b>51,127,461</b>	<b>238,005,461</b>	<b>193,192,160</b>	<b>151,171,940</b>	<b>172,717,248</b>	<b>32,475,023</b>
<b>Current liability</b>										
<b>Insurance Funds</b>										
Provision for un earned premiums	166,483,557	60,461,227	6,339,633	41,320,176	17,916,413	43,811,678	54,232,211	26,485,684	36,147,770	12,278,642
Other technical provisions	145,779,057			9,005,974		4,502,564	10,303,401		1,436,480	
Inward business reserve	9,478,538									
Special reserve-guarantee bonds							1,000,000			
Special reserve-disputed claims										
Insur. provid.,and pens. Fund										
Other (specify)										
Outstanding claims	221,703,744	49,823,817	4,972,348	57,821,307	13,197,985	64,295,934	42,921,766	43,972,092	53,630,309	9,760,510
Bank overdraft		1,239,965	768,710							
Short term loan			1,500,000							
Due to reinsurers	74,913,221	8,075,465	10,136,779	9,169,664	571,098	57,273,772	21,426,747	6,201,597	15,927,397	1,126,344
Due to ceding companies	9,975,755									
Provision for										
Income tax	12,617,137	1,948,096	948,474		259,344	168,385	3,129,044	3,058,626	(3,143,681)	21,169
Dividend payable	51,730,233	3,211,019				1,795,233		416,710		
Director's remuneration					126,217					
Creditors and accruals	22,168,947	7,967,180	2,892,628	16,442,757	2,707,316	16,207,447	8,227,375	4,581,610	13,803,824	
Employees' liabilities										
Current account-life				409,636						
Current account(non-life)										
Other (specify)				676,491				1,116,111		1,326,813
<b>Total Current Liability</b>	<b>714,850,188</b>	<b>132,726,769</b>	<b>27,558,572</b>	<b>134,846,005</b>	<b>34,778,373</b>	<b>188,055,013</b>	<b>141,240,544</b>	<b>85,832,430</b>	<b>117,802,099</b>	<b>24,513,478</b>
<b>Long term liability</b>										
Land lease payables			3,579,544	11,754,374			1,081,230		1,338,861	
<b>Total liability</b>	<b>714,850,188</b>	<b>132,726,769</b>	<b>31,138,116</b>	<b>146,600,379</b>	<b>34,778,373</b>	<b>188,055,013</b>	<b>142,321,774</b>	<b>85,832,430</b>	<b>119,140,960</b>	<b>24,513,478</b>
<b>Net Asset</b>										
<b>Financed by</b>										
<b>Shareholder's Fund</b>										
Paid up Capital	57,007,038	34,037,000	19,512,000	39,882,000	13,100,000	26,000,000	32,866,500	31,000,000	39,693,154	17,776,950
Share premium		777,500				215,000	473,300			
Legal reserve	62,893,353	7,011,840	1,083,970	7,562,249	1,666,557	7,326,894	4,484,424	10,545,943	7,597,698	
General reserve	12,926,656							15,000,000		
Retained earnings	112,613,420	1,109,285	2,261,504	928,051	1,582,531	14,798,099	13,046,163	8,793,567	6,285,436	(9,815,405)
Inter business current account						1,610,455				
Other (specify)		6,264,443								
<b>Total Shareholder's Fund</b>	<b>245,440,467</b>	<b>49,200,068</b>	<b>22,857,474</b>	<b>48,372,300</b>	<b>16,349,087</b>	<b>49,950,448</b>	<b>50,870,387</b>	<b>65,339,510</b>	<b>53,576,288</b>	<b>7,961,545</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>960,290,655</b>	<b>181,926,837</b>	<b>53,995,590</b>	<b>194,972,679</b>	<b>51,127,460</b>	<b>238,005,461</b>	<b>193,192,161</b>	<b>151,171,940</b>	<b>172,717,248</b>	<b>32,475,023</b>

<b>Total</b>
22,971,592
275,376,241
-
-
-
194,000,513
-
-
449,217,103
(194,469,490)
40,051,949
(2,900,828)
21,182,949
-
31,988,535
-
25,191,873
-
17,958,992
4,381,238
-
591,230,060
24,165,212
66,175,905
-
14,437,185
1,580,959,029
-
235,492,028
60,687,944
-
296,179,972
47,124,603
790,606
-
283,707,412
(90,151,251)
46,147,738
(30,253,268)

47,379,930
(25,105,532)
114,177,388
(79,498,884)
3,468,832
(2,130,101)
40,529,756
(3,451,175)
304,820,844
2,229,875,054
-
-
465,476,991
171,027,476
9,478,538
1,000,000
-
-
-
562,099,812
2,008,675
1,500,000
204,822,084
9,975,755
-
19,006,594
57,153,195
126,217
94,999,084
-
409,636
-
3,119,415
1,602,203,471
-
17,754,009
1,619,957,480
-
-
-
310,874,642
1,465,800
110,172,928
27,926,656
151,602,651
1,610,455
6,264,443
609,917,575
2,229,875,055



**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2008**

Item	Company									
	EIC	Awash	Global	Nile	Nice	Africa	Nib	Nyala	Unic	Lion
<b>Current Assets</b>										
Cash and bank balances:	119,713,334									
Cash on hand		2,152,945	2,364,512	199,908	642,384	6,153,449	5,929,911	2,057,488	12,858,334	243,489
Cash at bank		5,317,768		18,951,589	9,368,977	13,557,357	3,113,600	14,440,108		4,728,039
Petty cash										
Revenue stamp										
Bearing interest Deposites :										
Banks		51,640,837	4,020,256	34,939,181		66,175,872	8,520,987	9,346,834	56,717,686	
Non bank finan. Inst.										
Others (specify)										
Trade debtors	112,129,217	34,960,973	6,992,687	37,853,871	12,611,490	72,215,107	36,377,592	31,144,031	37,921,786	6,196,683
Less: prov. for bad debtful a/c	(56,891,448)	(14,636,373)	(1,834,161)	(17,216,926)	(3,861,294)	(33,365,595)	(9,894,460)	(10,466,453)	(13,526,295)	(690,213)
Other debtors (specify)	2,007,405	1,178,510	955,915	9,529,939	1,811,745	1,108,658	383,676	8,817,199		87,771
Less: prov. for bad debtful a/c	(1,181,776)	(3,062,843)								
Accrued Interest receivables	10,321,672	973,556	11,810	1,328,746		1,892,983	723,463	1,675,353	1,005,432	132,531
Less: prov. for bad debtful a/c										
Due from reinsurers	4,438,912		4,824,672		2,589,733	42,308,110	3,901,265			
Less: prov. for bad debtful a/c	(4,405,139)									
Due from ceding companies	26,393,690									
Less: prov. for bad debtful a/c	(4,371,366)									
Prepayments	5,833,668	2,317,357	218,777	1,136,454	126,816	185,045	1,315,565	1,178,990	1,070,556	758,531
Withhold tax recievables		1,002,306				1,015,400	447,430			
Short term investments										
Fixed time deposits	367,616,917				3,796,692		26,784,310	28,000,000		5,500,000
Special savings accounts										
Current account life	47,945,020	3,138,596						924,550	2,457,345	
Current account non- life										
Others (specify)	810,859	2,910,281		3,636,278	138,165	12,931,819		966,148	1,033,398	
<b>Total Current Asset</b>	<b>630,360,966</b>	<b>87,893,913</b>	<b>17,554,468</b>	<b>90,359,040</b>	<b>27,224,707</b>	<b>184,178,205</b>	<b>77,603,339</b>	<b>88,084,248</b>	<b>99,538,242</b>	<b>16,956,831</b>
<b>Investment</b>										
Equity Investment	158,318,494	29,138,167	210,000	49,032,724	6,900,350	30,918,960	27,631,500	14,000,000	24,625,000	
Treasury bills										
Other (specify)										
<b>Sub total</b>	<b>158,318,494</b>	<b>29,138,167</b>	<b>210,000</b>	<b>49,032,724</b>	<b>6,900,350</b>	<b>30,918,960</b>	<b>27,631,500</b>	<b>14,000,000</b>	<b>24,625,000</b>	
Statutory deposit	9,151,056	4,623,000	2,525,325	5,400,000	1,720,950	3,900,000	3,000,000	4,650,000	4,492,950	2,611,530
<b>Deferred Charges</b>									<b>58,427</b>	<b>990,417</b>
<b>Fixed Assets</b>										
Land & building	112,133,970	17,175,340		19,482,825	3,520,242	7,281,865	12,588,143	34,897,779	10,271,104	
Less: Accum. Depr.	(74,278,010)			(1,055,472)	(529,842)		(427,751)	(5,706,122)	(397,029)	
Furn., fixt. and office equip.	15,441,315	4,085,428	854,333	5,146,911	1,016,116	3,736,517	1,869,460	4,009,848	2,753,232	697,639
Less: Accum. Depr.	(9,142,832)	(2,482,316)	(623,451)	(2,396,947)	(793,090)	(2,749,211)	(1,343,481)	(2,604,546)	(1,888,245)	(139,528)

Comp.r equip. and software	18,002,728		397,231	2,190,082	3,164,647	5,720,745	991,484	6,470,696	2,390,275	421,801
Less: Accum. Depr.	(7,722,608)		(214,469)	(1,477,487)	(2,403,925)	(4,422,839)	(632,494)	(4,823,426)	(632,198)	(105,450)
Motor vehicles	39,237,802	9,879,332	3,095,440	11,851,480	4,149,785	6,028,718	6,091,791	9,089,895	7,143,993	2,253,264
Less: Accum. Depr.	(32,061,250)	(4,655,476)	(1,677,125)	(7,432,596)	(2,801,147)	(5,334,163)	(3,879,620)	(7,079,573)	(4,366,795)	(450,653)
Other (specify)	2,445,260	773,450	17,464,209	32,849			1,883,090			
Less: Accum. Depr.	(1,373,612)	(528,224)		(29,374)			(42,264)			
Intangible assets(land lease)		7,439,914	5,033,134	19,084,159	2,700,000	684,538	1,972,343	2,412,300	3,972,129	
Less: Ammortization			(351,761)	(1,577,134)			(1,163,695)	(405,400)	(517,799)	
<b>Total fixed asset</b>	<b>62,682,761</b>	<b>31,687,448</b>	<b>23,977,541</b>	<b>43,819,296</b>	<b>8,022,786</b>	<b>10,946,170</b>	<b>17,907,006</b>	<b>36,261,451</b>	<b>18,728,667</b>	<b>2,677,073</b>
<b>Total Assets</b>	<b>860,513,276</b>	<b>153,342,528</b>	<b>44,267,334</b>	<b>188,611,060</b>	<b>43,868,793</b>	<b>229,943,335</b>	<b>126,141,845</b>	<b>142,995,699</b>	<b>147,443,286</b>	<b>23,235,851</b>
<b>Current liability</b>										
<b>Insurance Funds</b>										
Provision for un earned premiums	146,226,754	57,903,488	6,510,072	44,268,741	15,250,497	36,604,775	45,552,827	35,534,936	31,501,268	
Other technical provisions	116,704,894					3,880,230	6,778,332		1,201,841	6,487,497
Inward business reserve	9,727,226									
Special reserve-guarantee bonds							500,000			
Special reserve-disputed claims										
Insur. provid.,and pens. Fund										
Other (specify)										
Outstanding claims	174,896,905	37,085,981	3,467,472	65,685,209	10,635,942	50,900,836	21,318,889	43,210,925	41,298,475	2,674,079
Bank overdraft										
Short term loan										
Due to reinsurers	105,045,142	3,350,556	6,783,237	2,160,360	180,188	77,504,008	12,188,381	2,672,894	1,061,622	1,529,703
Due to ceding companies	9,730,506									
Provision for										
Income tax	7,256,619	889,068	323,079	293,885	363,059	41,059	2,131,226	1,819,562	4,386,649	36,634
Dividend payable	45,395,789			4,140,383		2,063,633		1,546,950	1,067,260	
Director's remuneration					154,542		540,878			
Creditors and accruals	20,206,288	8,337,194	3,651,191	2,321,900	2,642,774	13,359,406	737,835	4,756,785	6,825,459	1,567,664
Employees' liabilities								1,072,064		
Current account-life										
Current account(non-life)										
Other (specify)				13,179,055			775,184		2,592,114	
<b>Total Current Liability</b>	<b>635,190,122</b>	<b>107,566,287</b>	<b>20,735,051</b>	<b>132,049,533</b>	<b>29,227,001</b>	<b>184,353,947</b>	<b>90,523,552</b>	<b>90,614,116</b>	<b>89,934,688</b>	<b>12,295,577</b>
<b>Long term liability</b>										
Land lease payables	-		3,803,266	12,642,092		-	2,383,045		1,413,242	
<b>Total liability</b>	<b>635,190,122</b>	<b>107,566,287</b>	<b>24,538,317</b>	<b>144,691,625</b>	<b>29,227,001</b>	<b>184,353,947</b>	<b>92,906,597</b>	<b>90,614,116</b>	<b>91,347,930</b>	<b>12,295,577</b>
<b>Net Asset</b>										
<b>Financed by</b>										
<b>Shareholder's Fund</b>										
Paid up Capital	57,007,038	30,820,000	18,333,000	36,000,000	11,473,000	26,000,000	20,000,000	31,000,000	29,953,000	17,420,200
Share premium		777,500				215,000				
Legal reserve	55,708,599	6,259,354	886,648	7,138,519	1,470,614	6,439,012	2,958,557	8,750,150	7,218,696	
Genaral reserve	12,926,656							5,000,000		
Retained earnings	99,680,862	1,109,285	509,369	(1,076,668)	1,698,178	12,807,157			18,923,660	(6,479,926)
Inter business current account				1,857,584		128,219				
Other (specify)		6,810,102					10,276,691	7,631,433		
<b>Total Shareholder's Fund</b>	<b>225,323,155</b>	<b>45,776,241</b>	<b>19,729,017</b>	<b>43,919,435</b>	<b>14,641,792</b>	<b>45,589,388</b>	<b>33,235,248</b>	<b>52,381,583</b>	<b>56,095,356</b>	<b>10,940,274</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>860,513,276</b>	<b>153,342,528</b>	<b>44,267,334</b>	<b>188,611,060</b>	<b>43,868,793</b>	<b>229,943,335</b>	<b>126,141,845</b>	<b>142,995,699</b>	<b>147,443,286</b>	<b>23,235,851</b>

<b>Total</b>
119,713,334
32,602,420
69,477,438
-
-
-
231,361,653
-
-
388,403,437
(162,383,218)
25,880,818
(4,244,619)
18,065,546
-
58,062,691
(4,405,139)
26,393,690
(4,371,366)
14,141,759
2,465,136
-
431,697,919
-
54,465,511
-
22,426,948
<b>1,319,753,959</b>
-
340,775,195
-
-
<b>340,775,195</b>
42,074,811
<b>1,048,844</b>
-
217,351,268
(82,394,226)
39,610,799
(24,163,647)

39,749,688
(22,434,895)
98,821,500
(69,738,399)
22,598,858
(1,973,474)
43,298,517
(4,015,789)
<b>256,710,199</b>
<b>1,960,363,007</b>
-
-
419,353,357
135,052,794
9,727,226
500,000
-
-
-
451,174,713
-
-
212,476,090
9,730,506
-
17,540,839
54,214,015
695,420
64,406,496
1,072,064
-
-
16,546,353
<b>1,392,489,874</b>
-
20,241,645
<b>1,412,731,519</b>
-
-
-
278,006,238
992,500
96,830,148
17,926,656
127,171,917
1,985,803
24,718,226
547,631,489
<b>1,960,363,007</b>



Others (specify)	488,856		71,639		288,190		90,879	930,841		1,870,405
<b>Total Current sset</b>	<b>644,457,557</b>	<b>91,262,061</b>	<b>20,896,548</b>	<b>115,876,697</b>	<b>25,630,682</b>	<b>141,519,290</b>	<b>62,494,188</b>	<b>79,376,386</b>	<b>72,841,288</b>	1,254,354,697
<b>Investment</b>										-
Equity Investment	17,806,085	18,788,833	200,000	36,098,449	4,538,175	22,453,000	23,408,000	10,000,000	18,718,750	152,011,292
Treasury bills										-
Other (specify)	45,964,126									45,964,126
Sub total	63,770,211	18,788,833	200,000	36,098,449	4,538,175	22,453,000	23,408,000	10,000,000	18,718,750	197,975,418
<b>Statutory deposit</b>	<b>9,151,056</b>	<b>4,303,275</b>	<b>2,250,000</b>	<b>5,400,000</b>	<b>1,394,400</b>	<b>3,900,000</b>	<b>4,337,646</b>	<b>4,650,000</b>	<b>4,192,950</b>	39,579,327
<b>Deferred Charges</b>	494,883								68,913	563,796
<b>Fixed Assets</b>										-
Land & building	109,079,406	8,216,776	7,268,772	12,312,272	3,258,065		7,500	24,284,920		164,427,711
Less: Accum. Depr.	(69,239,618)			(784,527)	(483,172)			(4,491,877)		(74,999,194)
Furn.,fixt. and office equip.	15,798,860	3,315,861	822,294	3,189,591	967,525	3,624,092	1,628,138	3,646,144	2,523,959	35,516,464
Less: Accum. Depr.	(9,424,418)	(2,045,163)	(565,730)	(2,154,434)	(748,336)	(2,556,065)	(1,125,239)	(2,380,930)	(1,673,146)	(22,673,461)
Comp.r equip. and software	14,039,739		227,540	3,900,982	2,944,703	5,653,155	769,001	5,727,486	885,583	34,148,189
Less: Accum. Depr.	(6,681,421)		(153,549)	(2,039,413)	(2,249,756)	(2,832,210)	(470,023)	(4,259,600)	(486,956)	(19,172,928)
Motor vehicles	36,220,211	6,919,985	2,252,442	9,862,315	3,922,877	6,122,618	5,127,333	8,786,151	5,258,990	84,472,922
Less: Accum. Depr.	(29,290,298)	(3,912,351)	(1,322,546)	(6,327,874)	(2,249,531)	(4,605,041)	(3,270,796)	(5,963,772)	(3,913,012)	(60,855,221)
Other (specify)	1,677,280	740,217		32,470		665,717	2,925,325	5,258,898	9,596,902	20,896,809
Less: Accum. Depr.		(466,919)		(28,215)			(966,461)	(4,566)		(1,466,161)
Intangible assets(land lease)		7,312,713	5,033,734	16,971,964		684,538	4,161,830	2,412,300	3,972,129	40,549,208
Less: Ammortization			(251,687)	(401,189)	2,700,000		(309,002)	(365,195)	(445,399)	927,528
<b>Total fixed asset</b>	<b>62,179,741</b>	<b>20,081,119</b>	<b>13,311,270</b>	<b>34,533,942</b>	<b>8,062,377</b>	<b>6,756,804</b>	<b>8,477,606</b>	<b>32,649,959</b>	<b>15,719,050</b>	201,771,868
<b>Total Assets</b>	<b>780,053,448</b>	<b>134,435,288</b>	<b>36,657,818</b>	<b>191,909,088</b>	<b>39,625,635</b>	<b>174,629,094</b>	<b>98,717,440</b>	<b>126,676,345</b>	<b>111,540,951</b>	1,694,245,106
<b>current liability</b>										-
<b>Insurance Funds</b>										-
Provision for un earned premiums	123,431,969	53,501,235	5,208,316	39,540,512	12,137,684	25,506,307	27,981,046	24,545,190	24,349,315	336,201,574
Other technical provisions	93,444,233					2,839,930	4,701,631		1,225,563	102,211,357
Inward business reserve	14,754,868									14,754,868
Special reserve-guarantee bonds						3,563,421				3,563,421
Special reserve-disputed claims				3,272,273						3,272,273
Insur ,provid.,and pens. Fund										-
Other (specify)									3,898,763	3,898,763

Outstanding claims	160,729,654	26,360,415	2,466,323	61,943,483	11,641,896	38,572,027	13,450,681	32,044,860	29,193,650	376,402,989
Bank overdraft										-
Short term loan										-
Due to reinsurers	95,313,197	4,732,128	4,297,507	9,788,520	900,827	51,451,778	11,252,680	9,926,398	1,216,697	188,879,732
Due to ceding companies	15,835,101									15,835,101
Provision for										-
Income tax	9,228,760	1,099,938	633,011	201,640	630,044	657,409	342,935	3,275,070	2,126,735	18,195,542
Dividend payable			46,994	4,317,112		1,273,233			832,399	6,469,738
Director's remuneration			22,563		203,274			1,083,874		1,309,711
Creditors and accruals	21,096,978	6,565,245	866,252	10,747,319	1,494,710	6,767,425	1,558,459	1,905,980	2,693,278	53,695,646
Employees' liabilities								912,722		912,722
Current account-life				1,714,302						1,714,302
Current account(non-life)										-
Other (specify)										-
<b>Total Current Liability</b>	<b>533,834,760</b>	<b>92,258,961</b>	<b>13,540,966</b>	<b>131,525,161</b>	<b>27,008,435</b>	<b>130,631,530</b>	<b>59,287,432</b>	<b>73,694,094</b>	<b>65,536,400</b>	<b>1,127,317,739</b>
Long term liability										-
Land lease payables			4,026,987	13,318,582		-	2,723,696		1,487,623	21,556,888
<b>Total liability</b>	<b>533,834,760</b>	<b>92,258,961</b>	<b>17,567,953</b>	<b>144,843,743</b>	<b>27,008,435</b>	<b>130,631,530</b>	<b>62,011,128</b>	<b>73,694,094</b>	<b>67,024,023</b>	<b>1,148,874,627</b>
Net Asset										-
Financed by										-
Shareholder's Fund										-
Paid up Capital	57,007,038	28,688,500	16,835,500	36,000,000	9,298,000	26,000,000	28,769,500	31,000,000	27,953,000	261,551,538
Share premium		777,500				215,000				992,500
Legal reserve	49,403,628	5,441,324	857,131	7,138,519	1,267,789	5,581,004	1,814,974	7,910,217	5,148,321	84,562,907
General reserve	12,926,656							5,000,000		17,926,656
Retained earnings	126,881,366	1,109,285	1,397,234	3,926,826		12,146,128		9,072,034	11,415,607	165,948,480
Inter business current account						55,432				55,432
Other (specify)		6,159,718			2,051,410		6,121,838			14,332,966
<b>Total Shareholder's Fund</b>	<b>246,218,688</b>	<b>42,176,327</b>	<b>19,089,865</b>	<b>47,065,345</b>	<b>12,617,199</b>	<b>43,997,564</b>	<b>36,706,312</b>	<b>52,982,251</b>	<b>44,516,928</b>	<b>545,370,479</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>780,053,448</b>	<b>134,435,288</b>	<b>36,657,818</b>	<b>191,909,088</b>	<b>39,625,635</b>	<b>174,629,094</b>	<b>98,717,440</b>	<b>126,676,345</b>	<b>111,540,951</b>	<b>1,694,245,107</b>

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ROE 100,108,626  
18%







**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2006**

Item	Company							
	EIC	Awash	Global	Nile	NICE	Africa	Nib	Nyala
<b>Current Assets</b>								
Cash and bank balances:								
Cash on hand		1,292,570	7,179,192	1,047,160	470,816	4,881,675	2,860,718	759,214
Cash at bank	53,625,925	10,337,099		42,300,785	6,539,288		465,136	19,571,490
Petty cash								
Revenue stamp								
Bearing interest Deposites :								
Banks		45,849,811	6,279,976	45,643,164		65,537,750		10,000,000
Non bank finan. Inst.								
Others (specify)								
Trade debtors	152,665,598	27,744,063	3,923,109	29,810,286	7,170,818	49,082,978	17,968,998	21,667,542
Less: prov. for bad debtful a/c	(58,742,119)	(13,038,366)	(798,819)	(9,627,394)	(1,446,210)	(23,588,454)	(4,659,142)	(8,010,712)
Other debtors (specify)	6,527,151	1,051,665	3,168,893	3,985,044	1,430,296	1,499,542	332,811	
Less: prov. for bad debtful a/c		(135,174)						
Accrued Interest receivables	7,471,216	771,687	44,994	1,067,190		1,618,007	523,821	
Less: prov. for bad debtful a/c								
Due from reinsurers	7,486,700		2,427,606		1,383,493	27,508,668	2,067,881	
Less: prov. for bad debtful a/c								
Due from ceding companies	25,877,255							
Less: prov. for bad debtful a/c								
Prepayments	10,466,508	1,800,109	211,006	1,597,586	117,600	300,762	732,160	
Withhold tax recievables				693,115	103,747	1,002,645	365,698	
Short term investments	90,541,577							
Fixed time deposits	282,435,538						12,010,020	10,000,000
Special savings accounts							7,752,182	28,323,923
Current account life	49,840,437	1,552,849						
Current account non- life								
Others (specify)				4,208,333		1,613,335		3,617,723
<b>Total Current sset</b>	<b>628,195,786</b>	<b>77,226,313</b>	<b>22,435,957</b>	<b>120,725,269</b>	<b>15,769,847</b>	<b>129,456,908</b>	<b>40,420,283</b>	<b>85,929,180</b>
<b>Investment</b>								
Equity Investment	70,283,055	13,339,500	200,000	22,955,624	6,984,439	16,756,000	19,384,500	
Treasury bills								
Other (specify)								
Sub total	<b>70,283,055</b>	<b>13,339,500</b>	<b>200,000</b>	<b>22,955,624</b>	<b>6,984,439</b>	<b>16,756,000</b>	<b>19,384,500</b>	-
Statutory deposit	<b>9,151,056</b>	<b>3,900,075</b>	<b>1,752,881</b>	<b>5,400,000</b>	<b>1,299,450</b>	<b>3,900,000</b>	<b>3,878,100</b>	<b>3,900,000</b>
Deferred Charges	<b>641,023</b>							
<b>Fixed Assets</b>								
Land & building	109,075,602	2,080,697		8,549,428	5,394,319		4,161,830	28,391,341
Less: Accum. Depr.	(64,188,158)			(672,420)	(436,502)		(239,638)	(3,277,631)
Furn.,fixt. and office equip.	15,261,556	2,784,842	747,912	2,989,745	3,755,155	3,603,971	1,461,822	3,352,827
Less: Accum. Depr.	(8,570,088)	(1,704,650)	(501,589)	(1,894,626)	(2,767,185)	(2,311,543)	(798,474)	(2,181,834)
Comp.r equip. and software	9,741,575		189,741	1,818,375		1,910,176	603,578	5,316,952

Less: Accum. Depr.	(5,921,271)		(128,885)	(956,248)		(968,447)	(344,953)	(3,687,825)
Motor vehicles	34,415,607	5,429,306	1,717,574	8,917,949	3,428,234	5,972,618	4,561,096	9,195,604
Less: Accum. Depr.	(26,302,073)	(3,160,443)	(1,090,072)	(5,460,801)	(1,910,450)	(4,225,647)	(2,323,400)	(5,186,562)
Other (specify)	1,047,163	6,652,803	5,203,797	32,071		4,301,079		
Less: Accum. Depr.		(398,597)	(151,012)	(24,360)		(938,812)		
Intangible assets(land lease)				19,447,186		684,537	2,819,937	2,412,300
Less: Ammortization				(735,746)		-	(769,226)	(324,990)
<b>Total fixed asset</b>	<b>64,559,913</b>	<b>11,683,958</b>	<b>5,987,466</b>	<b>32,010,553</b>	<b>7,463,571</b>	<b>8,027,932</b>	<b>9,132,572</b>	<b>34,010,182</b>
<b>Total Assets</b>	<b>772,830,833</b>	<b>106,149,846</b>	<b>30,376,304</b>	<b>181,091,446</b>	<b>31,517,306</b>	<b>158,140,840</b>	<b>72,815,455</b>	<b>123,839,362</b>
<b>current liability</b>								
<b>Insurance Funds</b>								
Provision for un earned premiums	99,029,136	40,226,499	4,455,857	36,468,744	10,308,515	20,688,827	20,655,284	24,538,720
Other technical provisions	84,069,220					2,389,957	3,088,225	1,796,096
Inward business reserve	19,017,337							
Special reserve-guarantee bonds				1,349,987		3,563,421		
Special reserve-disputed claims				2,460,586				
Insur ,provid.,and pens. Fund								
Other (specify)								
Outstanding claims	129,467,554	16,452,177	1,863,393	48,973,471	8,456,184	32,094,054	8,852,324	32,741,752
Bank overdraft							649,622	
Short term loan								
Due to reinsurers	126,194,363	5,486,205	2,430,244	12,507,285	1,227,001	43,365,448	5,501,997	2,220,750
Due to ceding companies	11,686,364							
Provision for								
Income tax	13,040,711	452,290	361,798			22,853		2,659,395
Devidend payable	988,144					2,938,228		1,352,787
Director's remuneration					142,996			
Creditors and accruals	26,936,201	7,294,843	617,400	15,252,236	1,405,257	6,440,792	1,387,787	3,417,183
Employees' liabilities								
Current account-life								
Current account(non-life)				1,229,934				380,996
Other (specify)							85,093	2,763,051
<b>Total Current Liability</b>	<b>510,429,030</b>	<b>69,912,014</b>	<b>9,728,692</b>	<b>118,242,243</b>	<b>21,539,953</b>	<b>111,503,580</b>	<b>40,220,332</b>	<b>71,870,730</b>
<b>Long term liability</b>								
Land lease payables			4,026,987	13,529,808			3,064,346	
<b>Total liability</b>	<b>510,429,030</b>	<b>69,912,014</b>	<b>13,755,679</b>	<b>131,772,051</b>	<b>21,539,953</b>	<b>111,503,580</b>	<b>43,284,678</b>	<b>71,870,730</b>
<b>Net Asset</b>								
<b>Financed by</b>								
<b>Shareholder's Fund</b>								
Paid up Capital	57,007,038	26,000,500	15,000,000	36,000,000	8,663,000	26,000,000	25,828,000	31,000,000
Share premium		777,500				215,000		
Legal reserve	44,049,537	4,711,411	720,394	6,702,205	1,015,485	5,225,249	1,102,042	6,902,213
Genaral reserve	12,926,656	1,111,225		6,617,190	298,869	14,944,329		5,000,000
Retained earnings	148,418,572	3,637,196	900,231				2,600,735	9,066,419
Inter business current account						252,682		
Other (specify)								
Total Shareholder's Fund	262,401,803	36,237,832	16,620,625	49,319,395	9,977,354	46,637,260	29,530,777	51,968,632
<b>Total Liability &amp; Shareholder's Fund</b>	<b>772,830,833</b>	<b>106,149,846</b>	<b>30,376,304</b>	<b>181,091,446</b>	<b>31,517,306</b>	<b>158,140,840</b>	<b>72,815,455</b>	<b>123,839,362</b>

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496,886,095.00	69,526,410.00	6,479,976.00	110,899,573.00	13,523,726.34	82,293,750.00	39,611,838.00	67,895,413.00	

<b>UNIC</b>	<b>Total</b>
10,548,905	<b>29,040,250</b>
	<b>132,839,723</b>
	-
	-
	-
21,405,819	<b>194,716,520</b>
	-
	-
10,429,994	<b>320,463,386</b>
	<b>(119,911,216)</b>
9,807,223	<b>27,802,625</b>
	<b>(135,174)</b>
433,156	<b>11,930,071</b>
	-
	<b>40,874,348</b>
	-
	<b>25,877,255</b>
	-
539,377	<b>15,765,108</b>
	<b>2,165,205</b>
	<b>90,541,577</b>
	<b>304,445,558</b>
	<b>36,076,105</b>
2,363,060	<b>53,756,346</b>
	-
	<b>9,439,391</b>
<b>55,527,534</b>	<b>1,175,687,077</b>
	-
13,750,000	<b>163,653,118</b>
	-
1,071,723	<b>1,071,723</b>
<b>14,821,723</b>	<b>164,724,841</b>
<b>4,042,950</b>	<b>37,224,512</b>
<b>80,610</b>	<b>721,633</b>
	-
7,865,154	<b>165,518,371</b>
	<b>(68,814,349)</b>
2,243,250	<b>36,201,080</b>
(1,460,443)	<b>(22,190,432)</b>
594,163	<b>20,174,560</b>

(354,081)	(12,361,710)
4,388,617	78,026,605
(3,736,235)	(53,395,683)
	17,236,913
	(1,512,781)
3,599,131	28,963,091
	(1,829,962)
<b>13,139,556</b>	<b>186,015,703</b>
87,612,373	1,564,373,765
	-
	-
14,781,238	271,152,820
1,243,977	92,587,475
	19,017,337
	4,913,408
	2,460,586
	-
	-
19,508,663	298,409,572
	649,622
	-
2,544,422	201,477,715
	11,686,364
	-
603,748	17,140,795
	5,279,159
	142,996
5,165,570	67,917,269
	-
	-
	1,610,930
1,071,723	3,919,867
<b>44,919,341</b>	<b>998,365,915</b>
	-
1,487,623	22,108,764
<b>46,406,964</b>	<b>1,020,474,679</b>
	-
	-
26,953,000	252,451,538
	992,500
3,884,904	74,313,440
	40,898,269
10,367,505	174,990,658
	252,682
	-
41,205,409	543,899,087
<b>87,612,373</b>	<b>1,564,373,765</b>

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36,227,542.00

923,344,323.34

**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2003**

Item	Company								
	EIC	Awash	Global	Nile	NICE	Africa	Nib	Nyala	UNIC
<b>Current Assets</b>									
Cash and bank balances:									
Cash on hand		3,550.00	1,271,720.00	1,438,171.00	7,967.07	98,361.00	10,565.00	8,354,437.00	6,696,188.00
Cash at bank	52,431,087.00	1,840,172.00		6,851,866.00	2,633,165.02	10,940,347.00	74,866.00		
Petty cash									
Revenue stamp									
Bearing interest Deposites :									
Banks		26,027,082.00	6,746,809.00	40,210,706.00		25,642,158.00			16,462,021.00
Non bank finan. Inst.									
Others (specify)									
Trade debtors	158,132,742.00	32,144,095.00	4,001,343.00	29,833,981.00	8,571,113.66	48,973,490.00	6,738,291.00	29,594,594.00	27,258,344.00
Less: prov. for bad debtful a/c	(37,796,732.00)	(4,114,665.00)	(186,108.00)	(9,716,442.00)	(2,370,729.43)	(6,370,800.00)		(3,082,318.00)	(3,802,646.00)
Other debtors (specify)	6,696,099.00	5,464,708.00	691,576.00	345,111.00	588,735.62	3,974,970.00	5,492.00	3,159,712.00	126,646.00
Less: prov. for bad debtful a/c		(700,113.00)							
Accrued Interest receivables	3,510,129.00	968,289.00		464,305.00		293,862.00	203,690.00		531,753.00
Less: prov. for bad debtful a/c									
Due from reinsurers	9,909,077.00		490,297.00		339,335.88	1,471,726.00	1,444,745.00		549,457.00
Less: prov. for bad debtful a/c									
Due from ceding companies	17,882,947.00			75,915.00					
Less: prov. for bad debtful a/c									
Prepayments	6,855,069.00	1,386,100.00	48,939.00	739,382.00	26,133.66	255,227.00	660,824.00		379,662.00
Withhold tax receivables							7,309.00		
Short term investments	35,267,144.00								
Fixed time deposits	183,846,714.00						6,000,000.00	20,000,000.00	
Special savings accounts							131,336.00	7,572,128.00	
Current account life	35,467,060.00								4,333,141.00
Current account non- life				80,158.00		735,297.00			
Others (specify)			34,864.00		58,349.72	468,553.00	11,074.00	1,982,848.00	2,133,759.00
<b>Total Current sset</b>	<b>472,201,336.00</b>	<b>63,019,218.00</b>	<b>13,099,440.00</b>	<b>70,323,153.00</b>	<b>9,854,071.20</b>	<b>86,483,191.00</b>	<b>15,288,192.00</b>	<b>67,581,401.00</b>	<b>54,668,325.00</b>
<b>Investment</b>									
Equity Investment	11,096,372.00	10,447,500.00	200,000.00	37,604,232.00	2,286,000.00	10,592,000.00	10,207,500.00	6,187,062.00	12,350,000.00
Treasury bills									
Other (specify)	63,628,933.00				2,011,750.00				2,951,808.00
Sub total	<b>74,725,305.00</b>	<b>10,447,500.00</b>	<b>200,000.00</b>	<b>37,604,232.00</b>	<b>4,297,750.00</b>	<b>10,592,000.00</b>	<b>10,207,500.00</b>	<b>6,187,062.00</b>	<b>15,301,808.00</b>
<b>Statutory deposit</b>	<b>9,151,056.00</b>	<b>3,900,075.00</b>	<b>1,288,125.00</b>	<b>5,029,200.00</b>	<b>949,950.00</b>	<b>3,731,888.00</b>	<b>2,068,275.00</b>	<b>3,750,000.00</b>	<b>3,892,950.00</b>
<b>Deferred Charges</b>	<b>144,020.00</b>								<b>193,101.00</b>
<b>Fixed Assets</b>			1045309						
Land & building	97,770,531.00			2,241,401.00	4,812,939.07			8,299,465.00	
Less: Accum. Depr.	(48,830,050.00)			(336,210.00)	296,492.13			(523,877.00)	
Furn., fixt. and office equip.	13,780,566.00	2,314,238.00	619,868.00	2,390,812.00	3,101,447.63	2,941,802.00	877,016.00	4,451,430.00	1,829,168.00
Less: Accum. Depr.	(7,181,263.00)	(1,106,368.00)	(311,099.00)	(1,045,309.00)	1,835,723.72	1,143,969.00	(153,997.00)	(2,549,873.00)	(987,296.00)
Comp.r equip. and software	6,780,304.00		139,337.00	691,593.00		694,035.00	230,799.00	1,433,901.00	



Less: Accum. Depr.	(4,165,021.00)		(73,832.00)	(326,985.00)		485,194.00	(51,773.00)	(836,866.00)	
Motor vehicles	28,173,517.00	4,308,756.00	923,341.00	5,083,648.00	2,406,046.28	4,054,082.00	2,485,970.00	5,110,534.00	4,215,206.00
Less: Accum. Depr.	(16,847,781.00)	(2,961,137.00)	(777,312.00)	(3,422,430.00)	1,751,064.77	2,631,791.00	(300,973.00)	(4,267,079.00)	(3,388,913.00)
Other (specify)	4,335,591.00	2,203,926.00		32,070.00		531,213.00		15,576,122.00	
Less: Accum. Depr.		(285,210.00)		(12,794.00)		910.00			
Intangible assets(land lease)		3,607,920.00		1,019,976.00		678,500.00	6,129,173.00	2,412,300.00	
Less: Ammortization		(27,668.00)					(209,069.00)	(204,375.00)	
<b>Total fixed asset</b>	<b>73,816,394.00</b>	<b>8,054,457.00</b>	<b>520,303.00</b>	<b>6,315,772.00</b>	<b>6,437,152.36</b>	<b>4,637,768.00</b>	<b>9,007,146.00</b>	<b>28,901,682.00</b>	<b>1,668,165.00</b>
<b>Total Assets</b>	<b>630,038,111.00</b>	<b>85,421,250.00</b>	<b>15,107,868.00</b>	<b>119,272,357.00</b>	<b>21,538,923.56</b>	<b>105,444,847.00</b>	<b>36,571,113.00</b>	<b>106,420,145.00</b>	<b>75,724,349.00</b>
<b>current liability</b>									
<b>Insurance Funds</b>									
Provision for un earned premiums	77,555,451.00	20,418,786.00	1,752,162.00	23,451,345.00	5,908,948.11	13,495,132.00	7,946,959.00	16,968,502.00	12,846,132.00
Other technical provisions	57,745,460.00					1,550,661.00	1,039,898.00		505,608.00
Inward business reserve	12,326,329.00								
Special reserve-guarantee bonds									
Special reserve-disputed claims									
Insur ,provid.,and pens. Fund									
Other (specify)									
Outstanding claims	147,575,491.00	18,760,878.00	2,280,165.00	29,476,658.00	5,965,768.02	27,156,838.00	1,376,603.00	18,507,306.00	22,965,226.00
Bank overdraft	340,588.00						750,797.00		
Short term loan									
Due to reinsurers	110,002,508.00	7,676,592.00	467,124.00	3,995,773.00	537,908.20	5,976,868.00	3,664,228.00	7,457,361.00	-
Due to ceding companies	8,565,930.00								
Provision for									
Income tax	9,622,024.00	2,376,695.00	67,414.00	3,478,122.00	234,744.67	2,122,384.00	559,848.00	4,283,276.00	1,073,085.00
Dividend payable	28,750,472.00					4,797,297.00		6,000,000.00	
Director's remuneration					66,172.71				
Creditors and accruals	22,843,232.00	1,915,532.00	527,070.00	6,983,993.00	641,957.92	8,314,230.00	1,055,889.00	9,507,389.00	5,033,930.00
Employees' liabilities								1,952,264.00	
Current account-life		14,730.00							
Current account(non-life)									
Other (specify)							664,550.00		
<b>Total Current Liability</b>	<b>475,327,485.00</b>	<b>51,163,213.00</b>	<b>5,093,935.00</b>	<b>67,385,891.00</b>	<b>13,355,499.63</b>	<b>63,413,410.00</b>	<b>17,058,772.00</b>	<b>64,676,098.00</b>	<b>42,423,981.00</b>
<b>Long term liability</b>									
Land lease payables	54,287,094.00						3,745,647.00	723,690.00	
<b>Total liability</b>	<b>529,614,579.00</b>	<b>51,163,213.00</b>	<b>5,093,935.00</b>	<b>67,385,891.00</b>	<b>13,355,499.63</b>	<b>63,413,410.00</b>	<b>20,804,419.00</b>	<b>65,399,788.00</b>	<b>42,423,981.00</b>
<b>Net Asset</b>									
<b>Financed by</b>									
<b>Shareholder's Fund</b>									
Paid up Capital	57,007,038.00	26,000,500.00	8,616,000.00	33,528,000.00	6,333,000.00	26,000,000.00	14,091,000.00	25,000,000.00	25,953,000.00
Share premium		777,500.00		1,568,946.00		215,000.00			
Legal reserve	30,489,838.00	3,654,917.00	526,291.00	5,175,552.00	770,208.45	3,953,481.00	194,518.00	4,607,385.00	2,732,752.00
General reserve	12,926,656.00			11,613,968.00	1,080,215.48	11,862,956.00		4,400,000.00	
Retained earnings		3,825,120.00	871,642.00				1,481,176.00	7,012,972.00	4,614,616.00
Inter business current account									
Other (specify)									
Total Shareholder's Fund	100,423,532.00	34,258,037.00	10,013,933.00	51,886,466.00	8,183,423.93	42,031,437.00	15,766,694.00	41,020,357.00	33,300,368.00
<b>Total Liability &amp; Shareholder's Fund</b>	<b>630,038,111.00</b>	<b>85,421,250.00</b>	<b>15,107,868.00</b>	<b>119,272,357.00</b>	<b>21,538,923.56</b>	<b>105,444,847.00</b>	<b>36,571,113.00</b>	<b>106,420,145.00</b>	<b>75,724,349.00</b>



<b>Total</b>
17,880,959.07
74,771,503.02
115,088,776.00
345,247,993.66
(67,440,440.43)
21,053,049.62
(700,113.00)
5,972,028.00
-
14,204,637.88
-
17,958,862.00
-
10,351,336.66
7,309.00
35,267,144.00
209,846,714.00
7,703,464.00
39,800,201.00
815,455.00
4,689,447.72
852,518,327.20
100,970,666.00
68,592,491.00
169,563,157.00
33,761,519.00
337,121.00
113,124,336.07
(49,393,644.87)
32,306,347.63
(10,355,512.28)
9,969,969.00

(4,969,283.00)
56,761,100.28
(27,582,769.23)
22,678,922.00
(297,094.00)
13,847,869.00
(441,112.00)
139,358,839.36
1,195,538,963.56
180,343,417.11
60,841,627.00
12,326,329.00
-
-
-
-
274,064,933.02
1,091,385.00
-
139,778,362.20
8,565,930.00
-
23,817,592.67
39,547,769.00
66,172.71
56,823,222.92
1,952,264.00
14,730.00
-
664,550.00
799,898,284.63
58,756,431.00
858,654,715.63
222,528,538.00
2,561,446.00
52,104,942.45
41,883,795.48
17,805,526.00
-
-
336,884,247.93
1,195,538,963.56

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**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2005**

Item	Company									
	EIC	Awash	Global	Nile	NICE	Africa	Nib	Nyala	UNIC	Total
<b>Current Assets</b>										
Cash and bank balances:										
Cash on hand		1,419,581.00	3,030,370.00	1,242,740.00	300,909.55	136,767.00	1,405,749.00	20,289,856.00	5,276,532.00	<b>33,102,504.55</b>
Cash at bank	61,023,479.00	2,402,745.00		11,159,540.00	4,394,764.00	15,445,609.00	723,938.00			<b>95,150,075.00</b>
Petty cash										-
Revenue stamp										-
Bearing interest Deposites :										-
Banks		39,237,454.00	6,777,575.00	35,031,740.00		42,754,800.00			17,603,271.00	<b>141,404,840.00</b>
Non bank finan. Inst.										-
Others (specify)										-
Trade debtors	116,834,762.00	25,761,958.00	2,790,903.00	30,612,173.00	8,559,646.04	39,961,662.00	13,126,672.00	24,065,684.00	16,656,509.00	<b>278,369,969.04</b>
Less: prov. for bad debtful a/c	(54,952,861.00)	(13,735,820.00)	(640,664.00)	(10,622,953.00)	(3,068,382.90)	(20,135,959.00)	(3,195,881.00)	(8,903,131.00)	(9,879,185.00)	<b>(125,134,836.90)</b>
Other debtors (specify)	4,951,536.00	3,081,013.00	1,731,439.00	1,445,157.00	959,459.41	438,063.00		3,279,754.00	117,917.00	<b>16,004,338.41</b>
Less: prov. for bad debtful a/c		(394,929.00)								<b>(394,929.00)</b>
Accrued Interest receivables	4,812,714.00	913,634.00	26,983.00	2,452,510.00		671,406.00			2,972,484.00	<b>11,849,731.00</b>
Less: prov. for bad debtful a/c										-
Due from reinsurers	8,437,926.00		1,695,968.00		1,369,472.93	1,536,106.00	1,534,915.00			<b>14,574,387.93</b>
Less: prov. for bad debtful a/c										-
Due from ceding companies	24,643,400.00									<b>24,643,400.00</b>
Less: prov. for bad debtful a/c										-
Prepayments	9,992,530.00	1,607,408.00	151,915.00	1,034,729.00	77,194.34	213,591.00			872,480.00	<b>13,949,847.34</b>
Withhold tax recievables					117,336.88	609,070.00			527,009.00	<b>1,253,415.88</b>
Short term investments	90,833,844.00									<b>90,833,844.00</b>
Fixed time deposits	219,536,010.00							10,000,000.00		<b>229,536,010.00</b>
Special savings accounts							7,679,239.00	11,894,344.00		<b>19,573,583.00</b>
Current account life	37,239,628.00	539,283.00							1,556,277.00	<b>39,335,188.00</b>
Current account non- life										-
Others (specify)			75,769.00		99,627.63	1,216,241.00	11,010,020.00	1,316,426.00	1,215,188.00	<b>14,933,271.63</b>
<b>Total Current sset</b>	<b>523,352,968.00</b>	<b>60,832,327.00</b>	<b>15,640,258.00</b>	<b>72,355,636.00</b>	<b>12,810,027.88</b>	<b>82,847,356.00</b>	<b>32,284,652.00</b>	<b>61,942,933.00</b>	<b>36,918,482.00</b>	<b>898,984,639.88</b>
<b>Investment</b>										-
Equity Investment	17,243,585.00	11,597,500.00	200,000.00	48,471,673.00	2,938,450.00	12,523,000.00	16,107,000.00	10,000,000.00	12,350,000.00	<b>131,431,208.00</b>
Treasury bills										-
Other (specify)	51,212,403.00				1,100,083.21				6,405,233.00	<b>58,717,719.21</b>
Sub total	68,455,988.00	11,597,500.00	200,000.00	48,471,673.00	4,038,533.21	12,523,000.00	16,107,000.00	10,000,000.00	18,755,233.00	<b>190,148,927.21</b>
Statutory deposit	<b>9,151,056.00</b>	<b>3,900,075.00</b>	<b>1,394,100.00</b>	<b>5,400,000.00</b>	<b>1,161,450.00</b>	<b>3,900,000.00</b>	<b>3,463,050.00</b>	<b>4,500,000.00</b>	<b>4,042,950.00</b>	<b>36,912,681.00</b>
Deferred Charges	<b>429,889.00</b>	<b>41,667.00</b>							<b>113,264.00</b>	<b>584,820.00</b>
<b>Fixed Assets</b>										-
Land & building	108,975,111.00		49,225.00	3,857,153.00	4,966,509.82			22,834,896.00		<b>140,682,894.82</b>
Less: Accum. Depr.	(58,749,980.00)			(560,350.00)	(389,831.97)			(2,066,056.00)		<b>(61,766,217.97)</b>
Furn.,fixt. and office equip.	14,908,373.00	2,555,373.00	683,042.00	2,852,302.00	3,573,292.40	3,528,272.00	1,300,697.00	3,083,051.00	2,126,239.00	<b>34,610,641.40</b>
Less: Accum. Depr.	(8,688,405.00)	(1,473,817.00)	(440,007.00)	(1,622,774.00)	(2,478,931.69)	(1,988,438.00)	(571,789.00)	(1,872,187.00)	(1,264,641.00)	<b>(20,400,989.69)</b>
Comp.r equip. and software	7,319,182.00		163,772.00	1,270,038.00		872,525.00	571,348.00	4,692,282.00	496,759.00	<b>15,385,906.00</b>

Less: Accum. Depr.	(5,378,769.00)		(108,599.00)	(668,577.00)		(654,537.00)	(205,734.00)	(3,122,073.00)	(274,053.00)	<b>(10,412,342.00)</b>
Motor vehicles	31,541,662.00	4,726,264.00	1,439,915.00	7,393,654.00	3,392,893.32	6,222,718.00	4,100,636.00	8,374,553.00	4,215,206.00	<b>71,407,501.32</b>
Less: Accum. Depr.	(22,754,363.00)	(3,156,896.00)	(933,197.00)	(4,567,782.00)	(1,492,307.75)	(3,788,905.00)	(1,421,977.00)	(5,366,941.00)	(3,686,140.00)	<b>(47,168,508.75)</b>
Other (specify)	313,562.00	1,951,742.00		32,070.00		4,842,660.00		4,024,430.00		<b>11,164,464.00</b>
Less: Accum. Depr.		(317,718.00)		(20,504.00)		(1,212.00)				<b>(339,434.00)</b>
Intangible assets(land lease)		5,824,541.00	5,033,734.00	18,449,858.00		678,500.00	6,849,653.00	2,412,300.00		<b>39,248,586.00</b>
Less: Ammortization			(50,338.00)	(244,944.00)			(742,266.00)	(284,785.00)		<b>(1,322,333.00)</b>
<b>Total fixed asset</b>	<b>67,486,373.00</b>	<b>10,109,489.00</b>	<b>5,837,547.00</b>	<b>26,170,144.00</b>	<b>7,571,624.13</b>	<b>9,711,583.00</b>	<b>9,880,568.00</b>	<b>32,709,470.00</b>	<b>1,613,370.00</b>	<b>171,090,168.13</b>
<b>Total Assets</b>	<b>668,876,274.00</b>	<b>86,481,058.00</b>	<b>23,071,905.00</b>	<b>152,397,453.00</b>	<b>25,581,635.22</b>	<b>108,981,939.00</b>	<b>61,735,270.00</b>	<b>109,152,403.00</b>	<b>61,443,299.00</b>	<b>1,297,721,236.22</b>
<b>current liability</b>										<b>-</b>
<b>Insurance Funds</b>										<b>-</b>
Provision for un earned premiums	88,244,107.00	28,036,402.00	2,817,933.00	29,826,362.00	8,405,205.66	13,737,721.00	14,285,252.00	19,443,383.00	9,598,445.00	<b>214,394,810.66</b>
Other technical provisions	79,398,045.00					1,987,524.00	2,039,042.00		1,762,332.00	<b>85,186,943.00</b>
Inward business reserve	17,578,710.00									<b>17,578,710.00</b>
Special reserve-guarantee bonds				3,250,147.00		3,936,470.00	1,416,969.00	3,626,016.00		<b>12,229,602.00</b>
Special reserve-disputed claims				2,291,288.00						<b>2,291,288.00</b>
Insur ,provid.,and pens. Fund										<b>-</b>
Other (specify)										<b>-</b>
Outstanding claims	126,663,062.00	17,316,086.00	1,271,045.00	35,932,536.00	8,616,690.98	30,584,320.00	5,098,743.00	22,937,784.00	17,406,029.00	<b>265,826,295.98</b>
Bank overdraft							263,227.00			<b>263,227.00</b>
Short term loan							6,000,000.00			<b>6,000,000.00</b>
Due to reinsurers	93,800,495.00	4,681,558.00	2,067,731.00	7,804,918.00	405,871.05	11,706,201.00	2,996,605.00	2,688,795.00	2,187,094.00	<b>128,339,268.05</b>
Due to ceding companies	11,345,765.00									<b>11,345,765.00</b>
Provision for										<b>-</b>
Income tax	10,795,014.00	27,672.00	334,142.00			823,331.00		4,383,101.00		<b>16,363,260.00</b>
Devidend payable	988,144.00					3,394,528.00				<b>4,382,672.00</b>
Director's remuneration										<b>-</b>
Creditors and accruals	25,131,940.00	2,603,946.00	474,089.00	6,348,938.00	733,124.48	5,003,622.00	669,175.00	3,696,342.00	5,385,108.00	<b>50,046,284.48</b>
Employees' liabilities								380,996.00		<b>380,996.00</b>
Current account-life										<b>-</b>
Current account(non-life)				803,068.00		3,006,941.00				<b>3,810,009.00</b>
Other (specify)							91,022.00			<b>91,022.00</b>
<b>Total Current Liability</b>	<b>453,945,282.00</b>	<b>52,665,664.00</b>	<b>6,964,940.00</b>	<b>86,257,257.00</b>	<b>18,160,892.17</b>	<b>74,180,658.00</b>	<b>32,860,035.00</b>	<b>57,156,417.00</b>	<b>36,339,008.00</b>	<b>818,530,153.17</b>
<b>Long term liability</b>										<b>-</b>
Land lease payables	105,694,842.00		4,026,987.00	13,290,768.00			3,404,997.00			<b>126,417,594.00</b>
<b>Total liability</b>	<b>559,640,124.00</b>	<b>52,665,664.00</b>	<b>10,991,927.00</b>	<b>99,548,025.00</b>	<b>18,160,892.17</b>	<b>74,180,658.00</b>	<b>36,265,032.00</b>	<b>57,156,417.00</b>	<b>36,339,008.00</b>	<b>944,947,747.17</b>
<b>Net Asset</b>										<b>-</b>
<b>Financed by</b>										<b>-</b>
<b>Shareholder's Fund</b>										<b>-</b>
Paid up Capital	57,007,038.00	26,000,500.00	10,707,500.00	36,000,000.00	7,743,000.00	26,000,000.00	23,857,000.00	30,000,000.00	26,953,000.00	<b>244,268,038.00</b>
Share premium		777,500.00		1,568,946.00		215,000.00				<b>2,561,446.00</b>
Legal reserve	39,302,456.00	4,274,279.00	627,729.00	6,055,208.00	829,933.92	4,066,913.00	762,077.00	5,904,948.00	2,702,919.00	<b>64,526,462.92</b>
General reserve	12,926,656.00			9,225,274.00	(1,152,190.87)	4,519,368.00		5,000,000.00		<b>30,519,107.13</b>
Retained earnings		2,763,115.00	744,749.00				851,161.00	11,091,038.00	(4,551,628.00)	<b>10,898,435.00</b>
Inter business current account										<b>-</b>
Other (specify)										<b>-</b>
Total Shareholder's Fund	109,236,150.00	33,815,394.00	12,079,978.00	52,849,428.00	7,420,743.05	34,801,281.00	25,470,238.00	51,995,986.00	25,104,291.00	<b>352,773,489.05</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>668,876,274.00</b>	<b>86,481,058.00</b>	<b>23,071,905.00</b>	<b>152,397,453.00</b>	<b>25,581,635.22</b>	<b>108,981,939.00</b>	<b>61,735,270.00</b>	<b>109,152,403.00</b>	<b>61,443,299.00</b>	<b>1,297,721,236.22</b>

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439,849,321.00	53,237,699.00	6,977,575.00	94,662,953.00	8,433,297.21	70,723,409.00	24,510,177.00	31,894,344.00	36,358,504.00	70,528,317.18	766,647,279.21
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**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2004**

Item	Company						
	EIC	Awash	Global	Nile	NICE	Africa	Nib
<b>Current Assets</b>							
Cash and bank balances:							
Cash on hand			1,888,140.00	4,832,322.00	9,965.20	104,726.00	1,839,618.39
Cash at bank	48,521,097.00			5,362,787.00	3,704,093.59	5,640,093.00	2,030,979.52
Petty cash							12,200.00
Revenue stamp							(1,755.00)
Bearing interest Deposites :							
Banks			6,648,550.00	39,523,184.00		36,082,542.00	
Non bank finan. Inst.							
Others (specify)							
Trade debtors	149,788,073.00		1,961,691.00	28,032,174.00	9,145,801.46	45,417,349.00	7,289,131.84
Less: prov. for bad debtful a/c	(55,168,346.00)		(209,814.00)	(9,716,442.00)	(2,370,729.43)	(11,547,328.00)	(972,147.20)
Other debtors (specify)	7,118,900.00		1,724,834.00	717,539.00	1,086,741.99	597,987.00	
Less: prov. for bad debtful a/c							
Accrued Interest receivables	3,387,699.00		28,507.00	1,544,367.00		507,203.00	
Less: prov. for bad debtful a/c							
Due from reinsurers	9,157,531.00		978,560.00		353,223.25	866,469.00	657,737.01
Less: prov. for bad debtful a/c							
Due from ceding companies	23,830,788.00						
Less: prov. for bad debtful a/c							
Prepayments	9,068,876.00		44,035.00	924,210.00	153,054.73	424,103.00	829,554.69
Withhold tax recievables					49,441.70		
Short term investments	56,421,444.00						
Fixed time deposits	184,628,879.00						3,000,000.00
Special savings accounts							541,143.73
Current account life	33,679,868.00						
Current account non- life							
Others (specify)			45,170.00		34,103.47	1,613,050.00	
<b>Total Current sset</b>	<b>470,434,809.00</b>		<b>13,109,673.00</b>	<b>71,220,141.00</b>	<b>12,165,695.96</b>	<b>79,706,194.00</b>	<b>15,226,462.98</b>
<b>Investment</b>							
Equity Investment	17,443,585.00		200,000.00	41,157,580.00	2,831,500.00	11,720,000.00	13,107,000.00
Treasury bills						4,498,303.00	
Other (specify)	57,465,021.00				1,048,462.88		
Sub total	74,908,606.00		200,000.00	41,157,580.00	3,879,962.88	16,218,303.00	13,107,000.00
<b>Statutory deposit</b>	<b>9,151,056.00</b>		<b>1,296,900.00</b>	<b>5,400,000.00</b>	<b>1,096,500.00</b>	<b>1,697.00</b>	<b>2,920,800.00</b>
<b>Deferred Charges</b>	<b>307,712.00</b>						
<b>Fixed Assets</b>							
Land & building	98,025,192.00			2,241,401.00	4,812,939.07		
Less: Accum. Depr.	(53,549,268.00)			(448,280.00)	(343,162.05)		
Furn., fixt. and office equip.	14,364,110.00		651,847.00	2,567,376.00	3,350,734.71	3,438,093.00	1,017,126.27
Less: Accum. Depr.	(7,986,356.00)		(379,248.00)	(1,347,313.00)	(2,154,964.75)	(1,602,794.00)	(341,842.42)

Comp.r equip. and software	6,858,407.00		139,337.00	884,980.00		871,915.00	267,599.00
Less: Accum. Depr.	(4,810,293.00)		(90,208.00)	(465,877.00)		(581,874.00)	(112,855.33)
Motor vehicles	28,181,971.00		923,341.00	5,665,379.00	3,589,084.41	5,375,092.00	2,902,875.43
Less: Accum. Depr.	(19,577,527.00)		(806,518.00)	(3,861,310.00)	(1,950,206.61)	(3,180,452.00)	(803,460.36)
Other (specify)	10,541,725.00			32,070.00		1,097,191.00	860,043.05
Less: Accum. Depr.				(16,649.00)		(1,078.00)	
Intangible assets(land lease)				6,302,135.00		678,500.00	5,150,665.95
Less: Ammortization				(85,350.00)			(100,910.13)
<b>Total fixed asset</b>	<b>72,047,961.00</b>		<b>438,551.00</b>	<b>11,468,562.00</b>	<b>7,304,424.78</b>	<b>6,094,593.00</b>	<b>8,839,241.46</b>
<b>Total Assets</b>	<b>626,850,144.00</b>		<b>15,045,124.00</b>	<b>129,246,283.00</b>	<b>24,446,583.62</b>	<b>102,020,787.00</b>	<b>40,093,504.44</b>
<b>current liability</b>							
<b>Insurance Funds</b>							
Provision for un earned premiums	71,331,975.00	1,985,765.00		28,077,503.00	6,980,510.00	15,109,416.00	7,979,784.21
Other technical provisions	69,198,754.00					1,814,766.00	1,724,250.65
Inward business reserve	16,931,256.00						
Special reserve-guarantee bonds				5,625,258.00		4,418,139.00	5,018,252.13
Special reserve-disputed claims				2,233,875.00			
Insur ,provid.,and pens. Fund							
Other (specify)							
Outstanding claims	141,146,871.00	1,778,330.00		31,259,126.00	7,322,071.50	27,501,656.00	3,060,550.79
Bank overdraft							
Short term loan							
Due to reinsurers	86,231,928.00	766,907.00		1,693,063.00	722,634.73	5,168,076.00	
Due to ceding companies	9,848,193.00						
Provision for							
Income tax	16,238,242.00	86,066.00				1,378,530.00	
Devidend payable	28,270,829.00					2,723,670.00	
Director's remuneration					53,752.92		
Creditors and accruals	22,089,210.00	417,202.00		5,677,152.00	790,432.74	7,140,433.00	1,792,196.39
Employees' liabilities							
Current account-life							
Current account(non-life)				291,923.00		64,279.00	
Other (specify)							992,847.20
<b>Total Current Liability</b>	<b>461,287,258.00</b>	<b>5,034,270.00</b>		<b>74,857,900.00</b>	<b>15,869,401.89</b>	<b>65,318,965.00</b>	<b>20,567,881.37</b>
<b>Long term liability</b>							
Land lease payables	61,263,547.00			4,224,528.00			3,745,647.36
<b>Total liability</b>	<b>522,550,805.00</b>	<b>5,034,270.00</b>		<b>79,082,428.00</b>	<b>15,869,401.89</b>	<b>65,318,965.00</b>	<b>24,313,528.73</b>
<b>Net Asset</b>							
<b>Financed by</b>							
<b>Shareholder's Fund</b>							
Paid up Capital	57,007,038.00	8,714,500.00		36,000,000.00	7,310,000.00	26,000,000.00	19,686,000.00
Share premium				1,568,946.00		215,000.00	
Legal reserve	34,365,645.00	567,829.00		5,426,651.00	829,933.92	4,066,919.00	194,517.68
Genaral reserve	12,926,656.00			7,168,258.00	437,247.81	6,419,903.00	
Retained earnings		728,525.00					(4,100,541.97)
Inter business current account							
Other (specify)							
<b>Total Shareholder's Fund</b>	<b>104,299,339.00</b>	<b>10,010,854.00</b>		<b>50,163,855.00</b>	<b>8,577,181.73</b>	<b>36,701,822.00</b>	<b>15,779,975.71</b>

Total Liability & Shareholder's Fund	626,850,144.00	15,045,124.00	129,246,283.00	24,446,583.62	102,020,787.00	40,093,504.44
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364,480,026.00	-	6,848,550.00	86,043,551.00	7,584,056.47	57,940,938.00	18,679,123.25
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Nyala	UNIC	Total
11,451,243.00	4,900,791.00	<b>25,026,805.59</b>
		<b>65,259,050.11</b>
		<b>12,200.00</b>
		<b>(1,755.00)</b>
		-
	15,276,524.00	<b>97,530,800.00</b>
		-
		-
25,643,658.00	23,678,374.00	<b>290,956,252.30</b>
(4,233,146.00)	(6,755,291.00)	<b>(90,973,243.63)</b>
3,797,523.00	149,619.00	<b>15,193,143.99</b>
		-
	984,603.00	<b>6,452,379.00</b>
		-
		<b>12,013,520.26</b>
		-
		<b>23,830,788.00</b>
		-
	472,603.00	<b>11,916,436.42</b>
	48,612.00	<b>98,053.70</b>
		<b>56,421,444.00</b>
10,000,000.00		<b>197,628,879.00</b>
17,776,359.00		<b>18,317,502.73</b>
	1,715,684.00	<b>35,395,552.00</b>
		-
3,447,104.00	972,603.00	<b>6,112,030.47</b>
<b>67,882,741.00</b>	<b>41,444,122.00</b>	<b>771,189,838.94</b>
		-
10,000,000.00	12,350,000.00	<b>108,809,665.00</b>
		<b>4,498,303.00</b>
	5,976,600.00	<b>64,490,083.88</b>
10,000,000.00	18,326,600.00	<b>177,798,051.88</b>
<b>4,162,500.00</b>	<b>4,042,950.00</b>	<b>28,072,403.00</b>
	<b>230,802.00</b>	<b>538,514.00</b>
		-
8,299,465.00		<b>113,378,997.07</b>
(938,851.00)		<b>(55,279,561.05)</b>
2,673,327.00	1,986,503.00	<b>30,049,116.98</b>
(1,592,463.00)	(1,055,233.00)	<b>(16,460,214.17)</b>

3,509,276.00	322,012.00	<b>12,853,526.00</b>
(2,569,161.00)	(203,658.00)	<b>(8,833,926.33)</b>
7,296,581.00	4,215,206.00	<b>58,149,529.84</b>
(4,642,393.00)	(3,554,171.00)	<b>(38,376,037.97)</b>
17,611,525.00		<b>30,142,554.05</b>
		<b>(17,727.00)</b>
2,412,300.00		<b>14,543,600.95</b>
(244,580.00)		<b>(430,840.13)</b>
<b>31,815,026.00</b>	<b>1,710,659.00</b>	<b>139,719,018.24</b>
<b>113,860,267.00</b>	<b>65,755,133.00</b>	<b>1,117,317,826.06</b>
		-
		-
17,287,299.00	11,017,448.00	<b>159,769,700.21</b>
	3,465,702.00	<b>76,203,472.65</b>
		<b>16,931,256.00</b>
3,781,651.00		<b>18,843,300.13</b>
		<b>2,233,875.00</b>
		-
		-
20,512,342.00	18,019,278.00	<b>250,600,225.29</b>
		-
		-
8,409,985.00	1,696,346.00	<b>104,688,939.73</b>
		<b>9,848,193.00</b>
		-
4,342,725.00		<b>22,045,563.00</b>
		<b>30,994,499.00</b>
		<b>53,752.92</b>
8,390,369.00	4,776,696.00	<b>51,073,691.13</b>
382,386.00		<b>382,386.00</b>
		-
		<b>356,202.00</b>
		<b>992,847.20</b>
<b>63,106,757.00</b>	<b>38,975,470.00</b>	<b>745,017,903.26</b>
		-
578,952.00		<b>69,812,674.36</b>
<b>63,685,709.00</b>	<b>38,975,470.00</b>	<b>814,830,577.62</b>
		-
		-
27,750,000.00	26,953,000.00	<b>209,420,538.00</b>
		<b>1,783,946.00</b>
5,247,805.00	2,753,268.00	<b>53,452,568.60</b>
5,000,000.00		<b>31,952,064.81</b>
12,176,753.00	(2,926,605.00)	<b>5,878,131.03</b>
		-
		-
<b>50,174,558.00</b>	<b>26,779,663.00</b>	<b>302,487,248.44</b>



113,860,267.00	65,755,133.00	1,117,317,826.06
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37,776,359.00      33,603,124.00      612,955,727.72

**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2002**

Item	Company									
	EIC	Awash	Global	Nile	NICE	Africa	Nib	Nyala	UNIC	Total
<b>Current Assets</b>										
Cash and bank balances:										
Cash on hand		5,550.00	1,129,339.00	2,383,994.00	102,719.24	9,360,323.00	6,066.00	11,385,529.00	4,220,205.00	28,593,725.24
Cash at bank	40,247,501.00	2,433,622.00		7,291,006.00	2,960,955.71		734,988.00			53,668,072.71
Petty cash										-
Revenue stamp										-
Bearing interest Deposites :										-
Banks		25,213,947.00	5,632,205.00	34,163,466.00					12,713,877.00	77,723,495.00
Non bank finan. Inst.										-
Others (specify)										-
Trade debtors	185,064,651.00	26,947,874.00	6,188,292.00	27,813,693.00	7,340,168.84	45,339,985.00	519,625.00	33,529,427.00	26,215,972.00	358,959,687.84
Less: prov. for bad debtful a/c	(38,842,063.00)	(3,099,004.00)	(194,133.00)	(7,289,105.00)	(2,147,131.12)	(4,343,338.00)		(1,679,862.00)	(2,921,366.00)	(60,516,002.12)
Other debtors (specify)	6,881,982.00	420,129.6	696,905.00	3,159,112.00	410,154.20	2,684,895.00	17,567.00	3,483,344.00	131,914.00	21,667,169.20
Less: prov. for bad debtful a/c		(483,554.00)								(483,554.00)
Accrued Interest receivables	4,769,201.00	931,244.00		2,085,364.00		306,818.00			616,491.00	8,709,118.00
Less: prov. for bad debtful a/c										-
Due from reinsurers	18,667,983.00		184,568.00	3,231,797.00	569,688.44	2,474,235.00	140,420.00		-	25,268,691.44
Less: prov. for bad debtful a/c										-
Due from ceding companies	14,479,001.00									14,479,001.00
Less: prov. for bad debtful a/c										-
Prepayments	14,800,215.00	1,754,424.00	112,050.00	1,096,486.00	46,086.53	252,670.00	431,443.00		500,911.00	18,994,285.53
Withhold tax recievables										-
Short term investments	8,268,774.00									8,268,774.00
Fixed time deposites	181,399,431.00					22,550,823.00		10,000,000.00		213,950,254.00
Special savings accounts							4,232,478.00	20,885,835.00		25,118,313.00
Current account life	25,870,812.00					122,471.00			4,169,102.00	30,162,385.00
Current account non- life				335,571.00						335,571.00
Others (specify)			40,031.00		19,494.92		2100	1,466,199.00	2,016,703.00	3,544,527.92
<b>Total Current sset</b>	<b>461,607,488.00</b>	<b>57,905,399.00</b>	<b>13,789,257.00</b>	<b>74,271,384.00</b>	<b>9,302,136.76</b>	<b>78,748,882.00</b>	<b>6,084,687.00</b>	<b>79,070,472.00</b>	<b>47,663,809.00</b>	<b>828,443,514.76</b>
<b>Investment</b>										-
Equity Investment	78,105,258.00	9,581,000.00	200,000.00	33,300,000.00	2,064,000.00	8,480,000.00	7,000,000.00	11,249,076.00	12,350,000.00	162,329,334.00
Treasury bills				1,498,214.00			988,500.00		986,100.00	3,472,814.00
Other (specify)					1,468,138.61				2,962,557.00	4,430,695.61
Sub total	<b>78,105,258.00</b>	<b>9,581,000.00</b>	<b>200,000.00</b>	<b>34,798,214.00</b>	<b>3,532,138.61</b>	<b>8,480,000.00</b>	<b>7,988,500.00</b>	<b>11,249,076.00</b>	<b>16,298,657.00</b>	<b>170,232,843.61</b>
Statutory deposit	<b>9,151,056.00</b>	<b>3,622,650.00</b>	<b>1,232,592.00</b>	<b>5,020,306.00</b>	<b>867,900.00</b>	<b>3,602,807.00</b>	<b>1,079,775.00</b>	<b>3,750,000.00</b>	<b>3,742,950.00</b>	<b>32,070,036.00</b>
Deferred Charges		<b>100,000.00</b>							<b>241,082.00</b>	<b>341,082.00</b>
<b>Fixed Assets</b>										-
Land & building	96,839,282.00			2,241,401.00	4,812,939.07	428,091.00		1,795,751.00		106,117,464.07
Less: Accum. Depr.	(44,063,805.00)			(224,140.00)	(249,822.21)			(109,028.00)		(44,646,795.21)
Furn., fixt. and office equip.	17,931,525.00	1,802,092.00	588,507.00	1,954,297.00	3,072,739.34	1,914,746.00	410,409	4,577,681.00	1,726,562.00	33,978,558.34
Less: Accum. Depr.	(10,132,198.00)	(786,483.00)	(233,907.00)	(774,421.00)	(1,526,096.54)	(695,219.00)	(19,950.00)	(2,150,881.00)	(765,370.00)	(17,084,525.54)
Comp.r equip. and software			139,337.00	636,933.00		650,315.00	154,304.00	793,657.00		2,374,546.00

Less: Accum. Depr.			(51,997.00)	(213,248.00)		(415,577.00)	(3,215.00)	(561,787.00)		(1,245,824.00)
Motor vehicles	19,623,629.00	4,041,506.00	923,341.00	4,029,309.00	1,935,544.28	4,054,082.00	466,343.00	5,432,600.00	4,140,705.00	44,647,059.28
Less: Accum. Depr.	(12,871,225.00)	(2,624,233.00)	(740,805.00)	(3,141,388.00)	(1,624,955.78)	(2,276,218.00)	(7,772.00)	(4,182,926.00)	(3,206,321.00)	(30,675,843.78)
Other (specify)	658,065.00	1,273,097.00	42,606.00	31,911.00		101,371.00		10,484,410.00		12,591,460.00
Less: Accum. Depr.		(179,836.00)	(5,988.00)	(7,978.00)						(193,802.00)
Intangible assets(land lease)		3,537,290.00		1,726,732.00		682,667.00	1,262,343.00	2,412,300.00		9,621,332.00
Less: Ammortization				(810,482.00)			(21,039.00)	(164,170.00)		(995,691.00)
<b>Total fixed asset</b>	<b>67,985,273.00</b>	<b>7,063,433.00</b>	<b>661,094.00</b>	<b>5,448,926.00</b>	<b>6,420,348.16</b>	<b>4,444,258.00</b>	<b>2,241,423.00</b>	<b>18,327,607.00</b>	<b>1,895,576.00</b>	<b>114,487,938.16</b>
<b>Total Assets</b>	<b>616,849,075.00</b>	<b>78,272,482.00</b>	<b>15,882,943.00</b>	<b>119,538,830.00</b>	<b>20,122,523.53</b>	<b>95,275,947.00</b>	<b>17,394,385.00</b>	<b>112,397,155.00</b>	<b>69,842,074.00</b>	<b>1,145,575,414.53</b>
<b>current liability</b>										-
<b>Insurance Funds</b>										-
Provision for un earned premiums	71,253,675.00	19,049,751.00	1,920,442.00	24,604,699.00	5,499,859.78	13,796,895.00	1,807,851.00	16,116,320.00	13,008,542.00	167,058,034.78
Other technical provisions	63,255,360.00					1,676,282.00	47,924.00		508,547.00	65,488,113.00
Inward business reserve	9,570,919.00									9,570,919.00
Special reserve-guarantee bonds										-
Special reserve-disputed claims										-
Insur ,provid.,and pens. Fund										-
Other (specify)										-
Outstanding claims	118,201,914.00	16,633,317.00	2,084,809.00	27,609,719.00	5,169,057.91	20,882,111.00	17,201.00	19,437,700.00	18,167,877.00	228,203,705.91
Bank overdraft	670,230.00									670,230.00
Short term loan										-
Due to reinsurers	122,796,011.00	5,771,392.00	383,093.00	6,594,291.00	1,449,622.05	1,743,653.00	521,072.00	10,913,526.00	979,430.00	151,152,090.05
Due to ceding companies	10,498,269.00									10,498,269.00
Provision for										-
Income tax	11,942,203.00	2,536,612.00	660,372.00	3,746,209.00	266,213.53	5,274,230.00		5,747,008.00	1,976,781.00	32,149,628.53
Dividend payable	38,312,652.00					2,725,929.00		7,000,000.00		48,038,581.00
Director's remuneration					34,258.69					34,258.69
Creditors and accruals	26,787,331.00	2,762,687.00	437,043.00	6,633,990.00	381,382.09	6,640,858.00	252,886.00	10,706,038.00	4,877,060.00	59,479,275.09
Employees' liabilities								1,511,424.00		1,511,424.00
Current account-life		95,464.00								95,464.00
Current account(non-life)										-
Other (specify)							664,550.00			664,550.00
<b>Total Current Liability</b>	<b>473,288,564.00</b>	<b>46,849,223.00</b>	<b>5,485,759.00</b>	<b>69,188,908.00</b>	<b>12,800,394.05</b>	<b>52,739,958.00</b>	<b>3,311,484.00</b>	<b>71,432,016.00</b>	<b>39,518,237.00</b>	<b>774,614,543.05</b>
<b>Long term liability</b>										-
Land lease payables	47,127,038.00							868,428.00		47,995,466.00
<b>Total liability</b>	<b>520,415,602.00</b>	<b>46,849,223.00</b>	<b>5,485,759.00</b>	<b>69,188,908.00</b>	<b>12,800,394.05</b>	<b>52,739,958.00</b>	<b>3,311,484.00</b>	<b>72,300,444.00</b>	<b>39,518,237.00</b>	<b>822,610,009.05</b>
<b>Net Asset</b>										
<b>Financed by</b>										-
<b>Shareholder's Fund</b>										-
Paid up Capital	57,007,038.00	24,151,000.00	8,527,316.00	33,468,709.00	5,786,000.00	24,879,254.00	14,091,000.00	25,000,000.00	24,953,000.00	217,863,317.00
Share premium		777,500.00		1,568,946.00		200,000.00				2,546,446.00
Legal reserve	26,499,779.00	3,195,443.00	486,253.00	4,353,390.00	696,683.22	3,341,731.00		3,915,020.00	2,245,568.00	44,733,867.22
General reserve	12,926,656.00				839,446.26			3,900,000.00		17,666,102.26
Retained earnings		3,299,316.00	1,383,615.00	10,958,877.00		14,115,004.00	(8,099.00)	7,281,691.00	3,125,269.00	40,155,673.00
Inter business current account										-
Other (specify)										-
<b>Total Shareholder's Fund</b>	<b>96,433,473.00</b>	<b>31,423,259.00</b>	<b>10,397,184.00</b>	<b>50,349,922.00</b>	<b>7,322,129.48</b>	<b>42,535,989.00</b>	<b>14,082,901.00</b>	<b>40,096,711.00</b>	<b>30,323,837.00</b>	<b>322,965,405.48</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>616,849,075.00</b>	<b>78,272,482.00</b>	<b>15,882,943.00</b>	<b>119,538,830.00</b>	<b>20,122,523.53</b>	<b>95,275,947.00</b>	<b>17,394,385.00</b>	<b>112,397,155.00</b>	<b>69,842,074.00</b>	<b>1,145,575,414.53</b>



**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2001**

Item	Company								
	EIC	Awash	Global	Nile	NICE	Africa	Nib	Nyala	UNIC
<b>Current Assets</b>									
Cash and bank balances:									
Cash on hand		5,291.00	994,268.00	703,290.00	31,252.33	4,860,520.00			5,876,048.00
Cash at bank	24,564,319.00			7,093,134.00	1,257,819.98				
Petty cash									
Revenue stamp									
Bearing interest Deposites :									
Banks		26,845,538.00	5,358,544.00	27,549,962.00					16,051,570.00
Non bank finan. Inst.									
Others (specify)									
Trade debtors	128,692,897.00	20,145,281.00	7,035,294.00	30,311,193.00	6,460,239.61	42,081,667.00		22,529,014.00	21,158,178.00
Less: prov. for bad debtful a/c	(36,262,498.00)	(2,000,000.00)	(124,798.00)	(4,822,804.00)	(1,952,583.07)	(1,087,724.00)		(1,126,451.00)	(2,049,796.00)
Other debtors (specify)	6,266,658.00	3,840,297.00	890,570.00	49,445.00	459,476.86	258,032.00		3,392,591.00	153,941.00
Less: prov. for bad debtful a/c									
Accrued Interest receivables	4,875,434.00	2,989,983.00		324,390.00		48,155.00			966,128.00
Less: prov. for bad debtful a/c									
Due from reinsurers	5,459,654.00		148,000.00	4,129,801.00	917,835.57	5,209,541.00			94,585.00
Less: prov. for bad debtful a/c									
Due from ceding companies	15,219,488.00								
Less: prov. for bad debtful a/c									
Prepayments	15,996,865.00	1,099,915.00	251,697.00	799,225.00	67,744.46	246,077.00			759,306.00
Withhold tax recievables									
Short term investments									
Fixed time deposits	171,619,402.00					20,804,454.00		10,000,000.00	
Special savings accounts								29,264,593.00	
Current account life	21,565,054.00								1,740,020.00
Current account non- life				537,193.00					
Others (specify)			62,579.00		9,078.56	211,191.00		6,966,335.00	763,591.00
<b>Total Current sset</b>	<b>357,997,273.00</b>	<b>52,926,305.00</b>	<b>14,616,154.00</b>	<b>66,674,829.00</b>	<b>7,250,864.30</b>	<b>72,631,913.00</b>		<b>71,026,082.00</b>	<b>45,513,571.00</b>
<b>Investment</b>									
Equity Investment	8,480,883.00	7,900,000.00	200,000.00	33,300,000.00	1,809,500.00	7,200,000.00		14,800,000.00	8,850,000.00
Treasury bills	23,843,856.00								
Other (specify)	75,506,970.00				1,449,124.00				2,958,966.00
Sub total	107,831,709.00	7,900,000.00	200,000.00	33,300,000.00	3,258,624.00	7,200,000.00		14,800,000.00	11,808,966.00
Statutory deposit		3,233,625.00	1,058,552.00	5,020,306.00	867,900.00	3,602,806.00		3,750,000.00	3,591,750.00
Deferred Charges		283,333.00	39,297.00						442,229.00
<b>Fixed Assets</b>									
Land & building	96,387,023.00			2,241,401.00	4,731,284.07	428,091.00		1,795,749.00	
Less: Accum. Depr.	(39,330,896.00)			(112,070.00)	(203,152.31)			(19,241.00)	
Furn., fixt. and office equip.	16,714,768.00	1,514,800.00	713,840.00	1,861,988.00	2,947,789.61	1,754,646.00		4,069,522.00	1,637,162.00
Less: Accum. Depr.	(9,127,781.00)	(592,147.00)	(214,774.00)	(583,084.00)	(1,221,194.25)	(508,973.00)		(1,704,302.00)	(597,950.00)
Comp.r equip. and software				556,298.00		617,165.00		701,460.00	

Less: Accum. Depr.				(153,232.00)		(310,136.00)		(411,173.00)	
Motor vehicles	14,514,912.00	3,826,265.00	923,341.00	3,869,309.00	2,084,126.28	2,959,392.00		4,715,427.00	3,950,514.00
Less: Accum. Depr.	(11,014,965.00)	(2,208,459.00)	(564,680.00)	(2,560,172.00)	(1,524,305.90)	(1,861,401.00)		(4,017,344.00)	(2,567,148.00)
Other (specify)	346,124.00	889,953.00	42,606.00	31,912.00		101,371.00		6,256,996.00	
Less: Accum. Depr.		(150,391.00)	(3,858.00)	(1,596.00)					
Intangible assets(land lease)		3,537,290.00		1,726,732.00		707,667.00		2,412,300.00	
Less: Ammortization				(737,540.00)				(123,965.00)	
<b>Total fixed asset</b>	<b>68,489,185.00</b>	<b>6,817,311.00</b>	<b>896,475.00</b>	<b>6,139,946.00</b>	<b>6,814,547.50</b>	<b>3,887,822.00</b>		<b>13,675,429.00</b>	<b>2,422,578.00</b>
<b>Total Assets</b>	<b>534,318,167.00</b>	<b>71,160,574.00</b>	<b>16,810,478.00</b>	<b>111,135,081.00</b>	<b>18,191,935.80</b>	<b>87,322,541.00</b>		<b>103,251,511.00</b>	<b>63,779,094.00</b>
<b>current liability</b>									
<b>Insurance Funds</b>									
Provision for un earned premiums	71,180,191.00	17,849,102.00	3,101,400.00	21,594,156.00	4,311,680.36	14,195,490.00		22,754,569.00	11,897,988.00
Other technical provisions	55,633,691.00					1,628,358.00			375,369.00
Inward business reserve	10,249,808.00								
Special reserve-guarantee bonds									
Special reserve-disputed claims									
Insur .provid.,and pens. Fund									
Other (specify)									
Outstanding claims	120,055,110.00	12,149,800.00	2,522,388.00	26,161,983.00	5,050,771.07	19,808,274.00		15,521,173.00	12,655,077.00
Bank overdraft		1,930,618.00							
Short term loan									
Due to reinsurers	61,697,081.00	3,074,196.00	217,124.00	5,776,311.00	1,307,421.15	3,931,408.00		7,070,126.00	2,525,865.00
Due to ceding companies	11,203,364.00								
Provision for									
Income tax	16,110,984.00	4,195,797.00	728,890.00	4,257,309.00		4,044,146.00		6,109,492.00	1,997,816.00
Devidend payable	25,073,422.00					4,898,282.00		7,500,000.00	
Director's remuneration									
Creditors and accruals	23,451,646.00	1,930,424.00	455,733.00	6,301,181.00	710,125.40	5,301,963.00		5,041,151.00	5,123,222.00
Employees' liabilities								1,227,947.00	
Current account-life						111,150.00			
Current account(non-life)									
Other (specify)									
<b>Total Current Liability</b>	<b>394,655,297.00</b>	<b>41,129,937.00</b>	<b>7,025,535.00</b>	<b>64,090,940.00</b>	<b>11,379,997.98</b>	<b>53,919,071.00</b>		<b>65,224,458.00</b>	<b>34,575,337.00</b>
<b>Long term liability</b>									
Land lease payables	47,127,038.00							1,013,166.00	
<b>Total liability</b>	<b>441,782,335.00</b>	<b>41,129,937.00</b>	<b>7,025,535.00</b>	<b>64,090,940.00</b>	<b>11,379,997.98</b>	<b>53,919,071.00</b>		<b>66,237,624.00</b>	<b>34,575,337.00</b>
<b>Net Asset</b>									
<b>Financed by</b>									
<b>Shareholder's Fund</b>									
Paid up Capital	57,007,038.00	21,557,500.00	8,217,280.00	33,468,709.00	5,786,000.00	21,042,394.00			23,945,000.00
Share premium		777,500.00		1,568,946.00		40,000.00		25,000,000.00	420,400.00
Legal reserve	22,602,138.00	2,799,128.00	370,796.00	3,348,375.00	658,618.01	2,531,608.00		2,906,738.00	1,912,871.00
Genaral reserve	12,926,656.00			8,658,111.00	367,319.81	2,965,569.00		3,400,000.00	
Retained earnings		4,896,509.00	1,196,867.00			6,823,899.00		5,707,149.00	2,925,486.00
Inter business current account									
Other (specify)									
<b>Total Shareholder's Fund</b>	<b>92,535,832.00</b>	<b>30,030,637.00</b>	<b>9,784,943.00</b>	<b>47,044,141.00</b>	<b>6,811,937.82</b>	<b>33,403,470.00</b>		<b>37,013,887.00</b>	<b>29,203,757.00</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>534,318,167.00</b>	<b>71,160,574.00</b>	<b>16,810,478.00</b>	<b>111,135,081.00</b>	<b>18,191,935.80</b>	<b>87,322,541.00</b>		<b>103,251,511.00</b>	<b>63,779,094.00</b>



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<b>Total</b>
12,470,669.33
32,915,272.98
-
-
-
75,805,614.00
-
-
278,413,763.61
(49,426,654.07)
15,311,010.86
-
9,204,090.00
-
15,959,416.57
-
15,219,488.00
-
19,220,829.46
-
-
202,423,856.00
29,264,593.00
23,305,074.00
537,193.00
8,012,774.56
688,636,991.30
-
82,540,383.00
23,843,856.00
79,915,060.00
186,299,299.00
21,124,939.00
764,859.00
-
105,583,548.07
(39,665,359.31)
31,214,515.61
(14,550,205.25)
1,874,923.00

(874,541.00)
36,843,286.28
(26,318,474.90)
7,668,962.00
(155,845.00)
8,383,989.00
(861,505.00)
109,143,293.50
<b>1,005,969,381.80</b>
-
-
166,884,576.36
57,637,418.00
10,249,808.00
-
-
-
-
213,924,576.07
1,930,618.00
-
85,599,532.15
11,203,364.00
-
37,444,434.00
37,471,704.00
-
48,315,445.40
1,227,947.00
111,150.00
-
-
672,000,572.98
-
48,140,204.00
720,140,776.98
-
-
171,023,921.00
27,806,846.00
37,130,272.01
28,317,655.81
21,549,910.00
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<b>285,828,604.82</b>
1,005,969,381.80

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**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 2000**

Item	Company								
	EIC	Awash	Global	Nile	NICE	Africa	Nib	Nyala	UNIC
<b>Current Assets</b>									
Cash and bank balances:									
Cash on hand		4,923.00	1,058,427.00	2,117,762.00	1,047.73	3,941,365.00			2,063,228.00
Cash at bank	22,161,367.00	561,867.00		3,600,219.00	1,108,731.22				
Petty cash									
Revenue stamp									
Bearing interest Deposites :									
Banks		28,302,093.00	3,197,926.00	24,240,762.00		19,643,733.00			13,586,188.00
Non bank finan. Inst.									
Others (specify)									
Trade debtors	108,923,832.00	16,200,955.00	4,731,201.00	25,830,424.00	6,219,220.47	37,923,779.00		22,511,826.00	15,400,421.00
Less: prov. for bad debtful a/c	(32,301,661.00)	(324,017.00)	(27,534.00)	(2,516,933.00)	(1,983,000.00)	(948,088.00)		(938,490.00)	(813,238.00)
Other debtors (specify)	5,878,712.00	1,550,382.00	1,413,449.00	213,359.00	395,319.46	248,772.00		2,350,909.00	152,781.00
Less: prov. for bad debtful a/c									
Accrued Interest receivables	5,588,599.00	1,787,615.00		330,032.00		98,219.00			261,072.00
Less: prov. for bad debtful a/c									
Due from reinsurers	2,475,767.00		782,595.00	3,187,795.00	415,553.06				
Less: prov. for bad debtful a/c									
Due from ceding companies	16,639,782.00								
Less: prov. for bad debtful a/c									
Prepayments	7,636,482.00	621,113.00	140,967.00	460,003.00	64,603.61	83,056.00			379,124.00
Withhold tax recievables									
Short term investments									
Fixed time deposits	172,596,114.00							10,000,000.00	
Special savings accounts								18,289,424.00	
Current account life	13,473,526.00	683,848.00							
Current account non- life									1,343,394.00
Others (specify)			52,509.00		12,190.09	7,145,012.00		3,480,825.00	1,241,125.00
<b>Total Current sset</b>	<b>323,072,520.00</b>	<b>49,388,779.00</b>	<b>11,349,540.00</b>	<b>57,463,423.00</b>	<b>6,233,665.64</b>	<b>68,135,848.00</b>		<b>55,694,494.00</b>	<b>33,614,095.00</b>
<b>Investment</b>									
Equity Investment	118,502,136.00	4,250,000.00		33,300,000.00	1,809,500.00	7,200,000.00		14,529,070.00	5,582,500.00
Treasury bills								7,344,225.00	
Other (specify)					2,106,876.51				2,151,088.00
Sub total	118,502,136.00	4,250,000.00	-	33,300,000.00	3,916,376.51	7,200,000.00		21,873,295.00	7,733,588.00
Statutory deposit		2,842,875.00	639,750.00	4,953,300.00	867,900.00	2,250,000.00		3,750,000.00	1,959,684.00
Deferred Charges		483,333.00	91,692.00						241,290.00
<b>Fixed Assets</b>									
Land & building	91,141,218.00			2,241,401.00	4,731,284.07	428,091.00		4,068,849.00	
Less: Accum. Depr.	(34,722,180.00)				(179,817.36)			(475,185.00)	
Furn., fixt. and office equip.	14,891,311.00	1,311,081.00	618,638.00	1,632,334.00	2,800,113.76	2,117,613.00		3,562,493.00	1,232,638.00
Less: Accum. Depr.	(8,075,796.00)	(452,506.00)	(148,012.00)	(411,735.00)	(1,082,443.34)	(452,477.00)		(1,325,461.00)	(409,310.00)
Comp.r equip. and software				444,212.00				480,785.00	

Less: Accum. Depr.				(101,868.00)				(278,364.00)	
Motor vehicles	14,180,293.00	3,826,265.00	922,427.00	3,597,089.00	2,084,126.28	3,086,813.00		5,410,641.00	3,021,439.00
Less: Accum. Depr.	(9,251,598.00)	(1,461,155.00)	(380,103.00)	(1,912,771.00)	(1,412,730.36)	(1,420,444.00)		(3,801,760.00)	(1,730,045.00)
Other (specify)	3,163,098.00	697,919.00	42,606.00			50,700.00			
Less: Accum. Depr.		(119,240.00)	(1,728.00)			(58,803.00)			
Intangible assets(land lease)		3,094,832.00		1,726,732.00		732,667.00		2,412,300.00	
Less: Ammortization				(593,354.00)				(83,760.00)	
<b>Total fixed asset</b>	<b>71,326,346.00</b>	<b>6,897,196.00</b>	<b>1,053,828.00</b>	<b>6,622,040.00</b>	<b>6,940,533.05</b>	<b>4,484,160.00</b>		<b>9,970,538.00</b>	<b>2,114,722.00</b>
<b>Total Assets</b>	<b>512,901,002.00</b>	<b>63,862,183.00</b>	<b>13,134,810.00</b>	<b>102,338,763.00</b>	<b>17,958,475.20</b>	<b>82,070,008.00</b>		<b>91,288,327.00</b>	<b>45,663,379.00</b>
<b>current liability</b>									
<b>Insurance Funds</b>									
Provision for un earned premiums	70,149,242.00	19,304,668.00	2,049,783.00	19,095,124.00	4,524,064.81	13,768,406.00		23,292,951.00	10,276,654.00
Other technical provisions	53,143,473.00					1,631,715.00			336,462.00
Inward business reserve	11,013,602.00								
Special reserve-guarantee bonds									
Special reserve-disputed claims									
Insur ,provid.,and pens. Fund									
Other (specify)									
Outstanding claims	115,510,776.00	10,686,905.00	1,587,829.00	21,518,621.00	4,760,967.91	17,000,993.00		11,836,402.00	11,651,323.00
Bank overdraft									
Short term loan									
Due to reinsurers	49,225,487.00	1,737,748.00	230,571.00	4,026,439.00	673,979.41	1,044,877.00		4,941,368.00	1,287,485.00
Due to ceding companies	12,158,385.00								
Provision for									
Income tax	24,018,028.00	3,224,295.00	574,078.00	4,607,020.00		3,798,138.00		4,766,219.00	1,511,777.00
Dividend payable	27,435,220.00					4,431,720.00		4,821,004.00	
Director's remuneration									
Creditors and accruals	20,334,695.00	2,356,968.00	439,518.00	6,392,481.00	557,718.71	2,689,624.00		3,942,894.00	3,306,284.00
Employees' liabilities								975,593.00	
Current account-life									
Current account(non-life)									
Other (specify)									
<b>Total Current Liability</b>	<b>382,988,908.00</b>	<b>37,310,584.00</b>	<b>4,881,779.00</b>	<b>55,639,685.00</b>	<b>10,516,730.84</b>	<b>44,365,473.00</b>		<b>54,576,431.00</b>	<b>28,369,985.00</b>
<b>Long term liability</b>									
Land lease payables	40,858,682.00							1,013,166.00	
<b>Total liability</b>	<b>423,847,590.00</b>	<b>37,310,584.00</b>	<b>4,881,779.00</b>	<b>55,639,685.00</b>	<b>10,516,730.84</b>	<b>44,365,473.00</b>		<b>55,589,597.00</b>	<b>28,369,985.00</b>
<b>Net Asset</b>									
<b>Financed by</b>									
<b>Shareholder's Fund</b>									
Paid up Capital	57,007,038.00	18,952,500.00	7,057,012.00	33,022,000.00	5,786,000.00	30,000,000.00			13,064,561.00
Share premium		777,000.00		1,568,946.00				25,000,000.00	274,775.00
Legal reserve	19,119,718.00	2,210,959.00	245,357.00	2,508,120.00	658,618.01	1,773,397.00		2,025,222.00	1,524,538.00
Genaral reserve	12,926,656.00			9,600,012.00	997,126.35			3,000,000.00	
Retained earnings		4,611,140.00	950,662.00			5,931,138.00		5,673,508.00	2,429,520.00
Inter business current account									
Other (specify)									
Total Shareholder's Fund	89,053,412.00	26,551,599.00	8,253,031.00	46,699,078.00	7,441,744.36	37,704,535.00		35,698,730.00	17,293,394.00
<b>Total Liability &amp; Shareholder's Fund</b>	<b>512,901,002.00</b>	<b>63,862,183.00</b>	<b>13,134,810.00</b>	<b>102,338,763.00</b>	<b>17,958,475.20</b>	<b>82,070,008.00</b>		<b>91,288,327.00</b>	<b>45,663,379.00</b>





<b>Total</b>
9,186,752.73
27,432,184.22
-
-
-
88,970,702.00
-
-
237,741,658.47
(39,852,961.00)
12,203,683.46
-
8,065,537.00
-
6,861,710.06
-
16,639,782.00
-
9,385,348.61
-
-
182,596,114.00
18,289,424.00
14,157,374.00
1,343,394.00
11,931,661.09
604,952,364.64
-
185,173,206.00
7,344,225.00
4,257,964.51
196,775,395.51
17,263,509.00
816,315.00
-
102,610,843.07
(35,377,182.36)
28,166,221.76
(12,357,740.34)
924,997.00



(380,232.00)
36,129,093.28
(21,370,606.36)
3,954,323.00
(179,771.00)
7,966,531.00
(677,114.00)
109,409,363.05
929,216,947.20
-
-
162,460,892.81
55,111,650.00
11,013,602.00
-
-
-
-
194,553,816.91
-
-
63,167,954.41
12,158,385.00
-
42,499,555.00
36,687,944.00
-
40,020,182.71
975,593.00
-
-
-
618,649,575.84
-
41,871,848.00
660,521,423.84
-
-
164,889,111.00
27,620,721.00
30,065,929.01
26,523,794.35
19,595,968.00
-
-
268,695,523.36
929,216,947.20

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**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 1999**

Item	Company								
	EIC	Awash	Global	Nile	NICE	Africa	Nib	Nyala	UNIC
<b>Current Assets</b>									
Cash and bank balances:									
Cash on hand		81,672.00	719,807.00	27,578.00	2,425.73	5,514,684.00			3,981,597.00
Cash at bank	25,744,416.00	2,867,163.00		1,514,197.00	1,773,938.37				
Petty cash									
Revenue stamp									
Bearing interest Deposites :									
Banks		33,508,811.00	4,082,864.00	39,639,246.00		24,253,562.00			9,797,701.00
Non bank finan. Inst.									
Others (specify)									
Trade debtors	113,797,309.00	13,180,907.00	2,905,208.00	18,070,642.00	6,126,316.91	22,105,261.00		20,954,739.00	12,727,631.00
Less: prov. for bad debtful a/c	(27,208,947.00)	(131,809.00)	(44,190.00)	(1,410,201.00)	(1,200,000.00)	(331,260.00)		(838,490.00)	(727,245.00)
Other debtors (specify)	5,353,398.00	1,165,188.00	21,150.00	1,483,026.00	1,279.04	139,584.00		2,457,415.00	77,652.00
Less: prov. for bad debtful a/c									
Accrued Interest receivables	6,949,056.00	2,143,476.00		394,415.00		106,499.00			244,098.00
Less: prov. for bad debtful a/c									
Due from reinsurers	2,387,446.00		51,137.00	723,978.00	1,772,576.98				
Less: prov. for bad debtful a/c									
Due from ceding companies	14,537,743.00								
Less: prov. for bad debtful a/c									
Prepayments	6,497,642.00	465,073.00	131,261.00	264,166.00	70,169.91	107,590.00			338,589.00
Withhold tax recievables									
Short term investments									
Fixed time deposits	175,537,011.00							18,000,000.00	
Special savings accounts								8,531,691.00	
Current account life	14,006,233.00								
Current account non- life									989,735.00
Others (specify)			59,650.00		170,245.88			4,450,418.00	2,666,013.00
<b>Total Current sset</b>	<b>337,601,307.00</b>	<b>53,280,481.00</b>	<b>7,926,887.00</b>	<b>60,707,047.00</b>	<b>8,716,952.82</b>	<b>51,895,920.00</b>		<b>53,555,773.00</b>	<b>30,095,771.00</b>
<b>Investment</b>									
Equity Investment	8,380,883.00	2,250,000.00		5,800,000.00	1,750,000.00	7,200,000.00			4,610,000.00
Treasury bills	9,153,200.00							7,512,900.00	
Other (specify)	86,961,352.00				1,958,716.55				1,437,000.00
Sub total	104,495,435.00	2,250,000.00	-	5,800,000.00	3,708,716.55	7,200,000.00		7,512,900.00	6,047,000.00
Statutory deposit		2,997,750.00	639,750.00	4,315,575.00	867,900.00	2,250,000.00		3,750,000.00	1,935,654.00
Deferred Charges		204,528.00	144,088.00						417,716.00
<b>Fixed Assets</b>									
Land & building	88,162,868.00				4,731,284.07			3,816,009.00	
Less: Accum. Depr.	(30,350,807.00)				(133,147.46)			(285,031.00)	
Furn., fixt. and office equip.	13,223,790.00	1,161,478.00	552,064.00	1,313,093.00	2,667,151.39	1,365,847.00		3,450,535.00	1,050,283.00
Less: Accum. Depr.	(7,062,115.00)	(329,123.00)	(90,240.00)	(256,831.00)	(815,177.81)	(290,926.00)		(970,908.00)	(293,091.00)
Comp.r equip. and software				337,246.00				480,785.00	

Less: Accum. Depr.				(60,681.00)				(182,207.00)	
Motor vehicles	12,823,146.00	2,866,369.00	756,076.00	3,055,488.00	2,256,749.28	1,403,168.00		4,499,122.00	2,714,732.00
Less: Accum. Depr.	(7,381,612.00)	(989,173.00)	(201,256.00)	(1,210,798.00)	(1,211,211.18)	(963,861.00)		(2,759,192.00)	(1,153,660.00)
Other (specify)	958,202.00	330,738.00	14,760.00			1,292,695.00			
Less: Accum. Depr.		(89,432.00)	(245.00)			(45,233.00)			
Intangible assets(land lease)		2,594,832.00		1,639,560.00		510,046.00		2,412,300.00	
Less: Ammortization				(309,196.00)		(392,374.00)		(43,556.00)	
<b>Total fixed asset</b>	<b>70,373,472.00</b>	<b>5,545,689.00</b>	<b>1,031,159.00</b>	<b>4,507,881.00</b>	<b>7,495,648.29</b>	<b>2,879,362.00</b>		<b>10,417,857.00</b>	<b>2,318,264.00</b>
<b>Total Assets</b>	<b>512,470,214.00</b>	<b>64,278,448.00</b>	<b>9,741,884.00</b>	<b>75,330,503.00</b>	<b>20,789,217.66</b>	<b>64,225,282.00</b>		<b>75,236,530.00</b>	<b>40,814,405.00</b>
<b>current liability</b>									
<b>Insurance Funds</b>									
Provision for un earned premiums	74,381,096.00	13,309,058.00	2,094,834.00	16,360,721.00	4,965,403.13	10,005,004.00		20,616,938.00	8,241,551.00
Other technical provisions	54,272,954.00	4,706,175.00				1,244,334.00			530,215.00
Inward business reserve	13,866,300.00								
Special reserve-guarantee bonds									
Special reserve-disputed claims									
Insur ,provid.,and pens. Fund									
Other (specify)									
Outstanding claims	120,339,646.00	10,438,931.00	710,393.00	15,231,637.00	4,398,712.78	13,011,463.00		6,487,853.00	7,219,467.00
Bank overdraft									
Short term loan									
Due to reinsurers	43,886,866.00	974,227.00	472,201.00	1,916,897.00	726,657.86	2,771,185.00		3,986,447.00	1,104,418.00
Due to ceding companies	6,736,879.00								
Provision for									
Income tax	23,440,459.00	2,811,279.00	605,929.00	1,490,848.00	1,035,729.25	3,190,960.00		4,230,391.00	2,377,948.00
Dividend payable	29,161,955.00			2,460,000.00				168,000.00	
Director's remuneration					119,114.74				
Creditors and accruals	23,395,115.00	5,329,707.00	332,147.00	2,460,328.00	507,283.16	7,552,125.00		4,541,130.00	3,009,449.00
Employees' liabilities								720,920.00	
Current account-life									
Current account(non-life)									
Other (specify)									
<b>Total Current Liability</b>	<b>389,481,270.00</b>	<b>37,569,377.00</b>	<b>4,215,504.00</b>	<b>39,920,431.00</b>	<b>11,752,900.92</b>	<b>37,775,071.00</b>		<b>40,751,679.00</b>	<b>22,483,048.00</b>
<b>Long term liability</b>									
Land lease payables	33,836,657.00							1157904	
<b>Total liability</b>	<b>423,317,927.00</b>	<b>37,569,377.00</b>	<b>4,215,504.00</b>	<b>39,920,431.00</b>	<b>11,752,900.92</b>	<b>37,775,071.00</b>		<b>41,909,583.00</b>	<b>22,483,048.00</b>
<b>Net Asset</b>									
<b>Financed by</b>									
<b>Shareholder's Fund</b>									
Paid up Capital	61,007,038.00	19,985,000.00	4,233,500.00	28,770,500.00	5,786,000.00	15,000,000.00			12,904,357.00
Share premium		777,000.00		1,868,946.00				25,000,000.00	274,775.00
Legal reserve	15,218,593.00	1,657,068.00	139,707.00	1,774,368.00	658,618.00	1,135,031.00		1,305,943.00	1,254,879.00
Genaral reserve	12,926,656.00			2,996,258.00	2,591,698.74			2,200,000.00	
Retained earnings		4,290,003.00	1,153,173.00			10,315,180.00		4,821,004.00	3,897,346.00
Inter business current account									
Other (specify)									
<b>Total Shareholder's Fund</b>	<b>89,152,287.00</b>	<b>26,709,071.00</b>	<b>5,526,380.00</b>	<b>35,410,072.00</b>	<b>9,036,316.74</b>	<b>26,450,211.00</b>		<b>33,326,947.00</b>	<b>18,331,357.00</b>
<b>Total Liability &amp; Shareholder's Fund</b>	<b>512,470,214.00</b>	<b>64,278,448.00</b>	<b>9,741,884.00</b>	<b>75,330,503.00</b>	<b>20,789,217.66</b>	<b>64,225,282.00</b>		<b>75,236,530.00</b>	<b>40,814,405.00</b>



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<b>Total</b>
10,327,763.73
31,899,714.37
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-
111,282,184.00
-
-
209,868,013.91
(31,892,142.00)
10,698,692.04
-
9,837,544.00
-
4,935,137.98
-
14,537,743.00
-
7,874,490.91
-
-
193,537,011.00
8,531,691.00
14,006,233.00
989,735.00
7,346,326.88
603,780,138.82
-
29,990,883.00
16,666,100.00
90,357,068.55
137,014,051.55
16,756,629.00
766,332.00
-
96,710,161.07
(30,768,985.46)
24,784,241.39
(10,108,411.81)
818,031.00

(242,888.00)
30,374,850.28
(15,870,763.18)
2,596,395.00
(134,910.00)
7,156,738.00
(745,126.00)
104,569,332.29
862,886,483.66
-
-
149,974,605.13
60,753,678.00
13,866,300.00
-
-
-
-
177,838,102.78
-
-
55,838,898.86
6,736,879.00
-
39,183,543.25
31,789,955.00
119,114.74
47,127,284.16
720,920.00
-
-
-
583,949,280.92
-
34,994,561.00
618,943,841.92
-
-
147,686,395.00
27,920,721.00
23,144,207.00
20,714,612.74
24,476,706.00
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-
243,942,641.74
862,886,483.66



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**Ethiopian Insurance Industry**  
**Balance Sheet-Non-life**  
**For the year ended June 30, 1998**

Item	Company								
	EIC	Awash	Global	Nile	NICE	Africa	Nib	Nyala	UNIC
<b>Current Assets</b>									
Cash and bank balances:									
Cash on hand		1,207.00	693,157.00	66,880.00	66,429.34	4,681,685.00			3,528,754.00
Cash at bank	19,547,161.00	1,979,421.00		1,682,626.00	2,158,468.13				
Petty cash									
Revenue stamp									
Bearing interest Deposites :									
Banks		26,454,052.00	3,591,690.00	37,100,314.00	1,371,490.28	12,766,180.00			9,699,790.00
Non bank finan. Inst.									
Others (specify)									
Trade debtors	110,779,271.00	8,054,117.00	1,516,202.00	12,609,890.00	5,747,746.24	19,435,759.00		13,660,724.00	11,518,776.00
Less: prov. for bad debtful a/c	(25,036,112.00)	(80,541.00)	(15,162.00)	(846,061.00)	(650,000.00)	(291,446.00)		(242,744.00)	(403,317.00)
Other debtors (specify)	4,944,808.00	175,993.00	7,463.00	1,058,077.00	19,695.99	125,076.00		2,344,806.00	16,445.00
Less: prov. for bad debtful a/c									
Accrued Interest receivables	8,265,089.00	415,797.00		379,824.00	52,339.42	61,234.00			493,834.00
Less: prov. for bad debtful a/c									
Due from reinsurers	161,470.00	432,422.00		286,361.00	1,834,611.15				
Less: prov. for bad debtful a/c									
Due from ceding companies	16,269,255.00								
Less: prov. for bad debtful a/c									
Prepayments	5,393,720.00	449,624.00	40,705.00	447,421.00	437,275.27	100,017.00			405,492.00
Withhold tax recievables									
Short term investments									
Fixed time deposits	182,950,441.00							11,000,000.00	
Special savings accounts								11,996,725.00	
Current account life	14,919,640.00								
Current account non- life									4,061,315.00
Others (specify)			74,607.00		56,221.94			3,749,074.00	2,356,902.00
<b>Total Current sset</b>	<b>338,194,743.00</b>	<b>37,882,092.00</b>	<b>5,908,662.00</b>	<b>52,785,332.00</b>	<b>11,094,277.76</b>	<b>36,878,505.00</b>		<b>42,508,585.00</b>	<b>31,677,991.00</b>
<b>Investment</b>									
Equity Investment	8,380,883.00	587,500.00		4,400,000.00	750,000.00	7,200,000.00			4,110,000.00
Treasury bills	92,528,568.00							4,883,250.00	
Other (specify)					433,674.00				1,050,000.00
Sub total	100,909,451.00	587,500.00	-	4,400,000.00	1,183,674.00	7,200,000.00		4,883,250.00	5,160,000.00
<b>Statutory deposit</b>		<b>1,949,475.00</b>	<b>546,750.00</b>	<b>3,678,000.00</b>	<b>867,900.00</b>	<b>2,250,000.00</b>		<b>3,750,000.00</b>	<b>2,245,207.00</b>
<b>Deferred Charges</b>		<b>130,922.00</b>	<b>276,485.00</b>						<b>495,580.00</b>
<b>Fixed Assets</b>									
Land & building	76,939,200.00				4,579,239.91			3,799,157.00	
Less: Accum. Depr.	(26,406,118.00)				(86,477.56)			(94,979.00)	
Furn., fixt. and office equip.	12,103,833.00	911,516.00	422,925.00	1,200,514.94	2,371,489.91	984,285.00		3,267,801.00	851,152.00
Less: Accum. Depr.	(6,202,874.00)	(229,022.00)	(43,958.00)	(195,019.45)	(565,009.97)	(178,596.00)		(624,701.00)	(200,805.00)
Comp.r equip. and software				314,491.63				432,451.00	

Less: Accum. Depr.				(44,481.95)				(86,490.00)	
Motor vehicles	12,884,910.00	2,203,401.00	421,826.00	2,970,819.47	1,811,681.05	1,403,168.00		4,476,381.00	2,069,843.00
Less: Accum. Depr.	(5,672,456.00)	(722,063.00)	(90,223.00)	(913,252.88)	(804,751.66)	(683,227.00)		(1,860,125.00)	(629,056.00)
Other (specify)	7,995,666.00	144,491.00				922,426.00			
Less: Accum. Depr.		(59,163.00)	-			(31,663.00)			
Intangible assets(land lease)		2,191,499.00		1,586,761.29		510,046.00		2,412,300.00	
Less: Ammortization				(237,103.05)		(290,365.00)		-	
<b>Total fixed asset</b>	<b>71,642,161.00</b>	<b>4,440,659.00</b>	<b>710,570.00</b>	<b>4,682,730.00</b>	<b>7,306,171.68</b>	<b>2,636,074.00</b>		<b>11,721,795.00</b>	<b>2,091,134.00</b>
<b>Total Assets</b>	<b>510,746,355.00</b>	<b>44,990,648.00</b>	<b>7,442,467.00</b>	<b>65,546,062.00</b>	<b>20,452,023.44</b>	<b>48,964,579.00</b>		<b>62,863,630.00</b>	<b>41,669,912.00</b>
<b>current liability</b>									
<b>Insurance Funds</b>									
Provision for un earned premiums	78,607,099.00	11,468,240.00	1,427,813.00	13,773,711.00	5,184,290.15	8,424,997.00		13,017,593.00	7,137,074.00
Other technical provisions	52,940,563.00	3,112,131.00				994,769.00			1,103,867.00
Inward business reserve	14,850,798.00								
Special reserve-guarantee bonds									
Special reserve-disputed claims									
Insur ,provid.,and pens. Fund									
Other (specify)									
Outstanding claims	125,487,777.00	8,912,908.00	385,177.00	10,951,027.00	4,740,761.19	7,594,954.00		3,674,618.00	6,993,753.00
Bank overdraft									
Short term loan									
Due to reinsurers	50,925,245.00		650,934.00	514,468.00	1,008,589.53	6,501,751.00		4,498,618.00	1,311,035.00
Due to ceding companies	7,605,231.00								
Provision for									
Income tax	23,092,362.00	2,204,286.00	199,764.00	4,034,261.00	1,128,393.81	1,720,361.00		3,084,920.00	2,313,510.00
Dividend payable	27,379,171.00			4,904,000.00					
Director's remuneration					170,377.96				
Creditors and accruals	18,229,269.00	1,798,288.00	316,139.00	2,371,071.00	372,426.03	3,174,675.00		5,548,961.00	6,556,703.00
Employees' liabilities								452,772.00	
Current account-life									
Current account(non-life)									
Other (specify)									
<b>Total Current Liability</b>	<b>399,117,515.00</b>	<b>27,495,853.00</b>	<b>2,979,827.00</b>	<b>36,548,538.00</b>	<b>12,604,838.67</b>	<b>28,411,507.00</b>		<b>30,277,482.00</b>	<b>25,415,942.00</b>
<b>Long term liability</b>									
Land lease payables	26,532,358.00							1,302,642.00	
<b>Total liability</b>	<b>425,649,873.00</b>	<b>27,495,853.00</b>	<b>2,979,827.00</b>	<b>36,548,538.00</b>	<b>12,604,838.67</b>	<b>28,411,507.00</b>		<b>31,580,124.00</b>	<b>25,415,942.00</b>
<b>Net Asset</b>									
<b>Financed by</b>									
<b>Shareholder's Fund</b>									
Paid up Capital	61,007,038.00	12,996,500.00	4,265,000.00	24,520,000.00	5,786,000.00	15,000,000.00			14,968,050.00
Share premium				1,868,946.00				25,000,000.00	232,375.00
Legal reserve	11,162,788.00	1,141,752.00	30,183.00	1,558,164.00	526,268.29	549,106.00		681,599.00	846,162.00
Genaral reserve	12,926,656.00			1,050,414.00	1,534,916.48			1,401,907.00	
Retained earnings		3,356,543.00	167,457.00			5,003,966.00		4,200,000.00	207,383.00
Inter business current account									
Other (specify)									
Total Shareholder's Fund	85,096,482.00	17,494,795.00	4,462,640.00	28,997,524.00	7,847,184.77	20,553,072.00		31,283,506.00	16,253,970.00
<b>Total Liability &amp; Shareholder's Fund</b>	<b>510,746,355.00</b>	<b>44,990,648.00</b>	<b>7,442,467.00</b>	<b>65,546,062.00</b>	<b>20,452,023.44</b>	<b>48,964,579.00</b>		<b>62,863,630.00</b>	<b>41,669,912.00</b>



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<b>Total</b>
9,038,112.34
25,367,676.13
-
-
-
90,983,516.28
-
-
183,322,485.24
(27,565,383.00)
8,692,363.99
-
9,668,117.42
-
2,714,864.15
-
16,269,255.00
-
7,274,254.27
-
-
193,950,441.00
11,996,725.00
14,919,640.00
4,061,315.00
6,236,804.94
556,930,187.76
-
25,428,383.00
97,411,818.00
1,483,674.00
124,323,875.00
15,287,332.00
902,987.00
-
85,317,596.91
(26,587,574.56)
22,113,516.85
(8,239,985.42)
746,942.63

(130,971.95)
28,242,029.52
(11,375,154.54)
9,062,583.00
(90,826.00)
6,700,606.29
(527,468.05)
105,231,294.68
802,675,676.44
-
-
139,040,817.15
58,151,330.00
14,850,798.00
-
-
-
-
168,740,975.19
-
-
65,410,640.53
7,605,231.00
-
37,777,857.81
32,283,171.00
170,377.96
38,367,532.03
452,772.00
-
-
-
562,851,502.67
-
27,835,000.00
590,686,502.67
-
-
138,542,588.00
27,101,321.00
16,496,022.29
16,913,893.48
12,935,349.00
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-
211,989,173.77
802,675,676.44

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Less: Accum. Depr.									
Motor vehicles	9,956,408.00	1,297,033.00	397,976.00	1,485,355.00	1,540,179.52		4,476,380.00	827,513.00	
Less: Accum. Depr.	(4,285,268.00)	(350,112.00)	(8,540.00)	(452,220.00)	(535,136.22)		(964,849.00)	(279,103.00)	
Other (specify)	4,188,646.00	84,296.00				2,239,697.09			
Less: Accum. Depr.		(39,138.00)							
Intangible assets(land lease)		2,191,499.00		12,724.00		192,523.26			
Less: Ammortization		-							
<b>Total fixed asset</b>	<b>68,659,372.00</b>	<b>3,703,049.00</b>	<b>587,498.00</b>	<b>1,945,778.00</b>	<b>6,786,556.82</b>	<b>2,432,220.35</b>	<b>6,492,010.00</b>	<b>1,155,216.00</b>	
<b>Total Assets</b>	<b>483,157,292.00</b>	<b>39,449,885.00</b>	<b>4,415,034.00</b>	<b>56,319,275.00</b>	<b>18,602,840.89</b>	<b>33,979,145.52</b>	<b>42,300,650.00</b>	<b>34,211,130.00</b>	
<b>current liability</b>									
<b>Insurance Funds</b>									
Provision for un earned premiums	82,338,585.00	9,113,883.00	84,430.00	10,538,022.00	4,362,411.89	5,716,540.00	6,420,885.00	6,393,891.00	
Other technical provisions	50,762,640.00	2,130,809.00	2,423.00	1,092,411.00	1,175,440.37			1,563,739.00	
Inward business reserve	13,391,220.00								
Special reserve-guarantee bonds									
Special reserve-disputed claims									
Insur ,provid.,and pens. Fund									
Other (specify)									
Outstanding claims	123,414,713.00	8,731,132.00	28,000.00	8,086,018.00	3,884,594.62	4,926,503.00	2,875,501.00	4,570,290.00	
Bank overdraft									
Short term loan									
Due to reinsurers	59,474,840.00	2,167,755.00	127,823.00	997,308.00	1,729,743.72	2,321,614.99	2,937,778.00	1,101,819.00	
Due to ceding companies	7,146,669.00								
Provision for									
Income tax	14,330,726.00	1,878,199.00		3,322,484.00	869,359.05	1,102,941.14	921,507.00	1,788,437.00	
Devidend payable	13,075,893.00			6,000,000.00					
Director's remuneration					116,057.15				
Creditors and accruals	18,800,280.00	1,293,205.00	266,547.00	795,859.00	340,759.89	1,497,112.30	2,914,529.00	4,251,671.00	
Employees' liabilities									
Current account-life									
Current account(non-life)									
Other (specify)						796,805.04			
<b>Total Current Liability</b>	<b>382,735,566.00</b>	<b>25,314,983.00</b>	<b>509,223.00</b>	<b>30,832,102.00</b>	<b>12,478,366.69</b>	<b>16,361,516.47</b>	<b>16,070,200.00</b>	<b>19,669,847.00</b>	
<b>Long term liability</b>									
Land lease payables	19,329,160.00								
<b>Total liability</b>	<b>402,064,726.00</b>	<b>25,314,983.00</b>	<b>509,223.00</b>	<b>30,832,102.00</b>	<b>12,478,366.69</b>	<b>16,361,516.47</b>	<b>16,070,200.00</b>	<b>19,669,847.00</b>	
<b>Net Asset</b>									
<b>Financed by</b>									
<b>Shareholder's Fund</b>									
Paid up Capital	61,007,038.00	10,500,000.00	4,010,000.00	22,622,500.00	4,743,000.00	15,000,000.00		13,494,017.00	
Share premium				1,856,696.00			25,000,000.00	188,875.00	
Legal reserve	7,158,872.00	738,564.00		908,931.00	336,959.44	255,561.17	176,293.00	451,490.00	
Genaral reserve	12,926,656.00			99,046.00	1,044,514.76	2,362,067.88			
Retained earnings		2,896,338.00	(104,189.00)				1,054,157.00	406,901.00	
Inter business current account									
Other (specify)									
<b>Total Shareholder's Fund</b>	<b>81,092,566.00</b>	<b>14,134,902.00</b>	<b>3,905,811.00</b>	<b>25,487,173.00</b>	<b>6,124,474.20</b>	<b>17,617,629.05</b>	<b>26,230,450.00</b>	<b>14,541,283.00</b>	
<b>Total Liability &amp; Shareholder's Fund</b>	<b>483,157,292.00</b>	<b>39,449,885.00</b>	<b>4,415,034.00</b>	<b>56,319,275.00</b>	<b>18,602,840.89</b>	<b>33,979,145.52</b>	<b>42,300,650.00</b>	<b>34,211,130.00</b>	





<b>Total</b>
6,458,455.20
24,781,062.23
-
-
-
77,005,905.00
1,845,496.48
-
159,244,038.94
(23,588,776.85)
7,167,608.79
-
6,948,259.34
-
3,589,461.37
-
15,749,691.00
-
9,535,466.03
-
-
136,150,333.00
14,515,389.00
13,923,956.00
64,841.00
14,064,937.71
467,456,124.24
-
18,454,729.00
19,872,500.00
99,080,789.00
137,408,018.00
14,068,727.00
1,740,683.00
-
79,882,202.09
(22,666,377.78)
18,977,362.03
(6,407,349.82)
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-
19,980,844.52
(6,875,228.22)
6,512,639.09
(39,138.00)
2,396,746.26
-
91,761,700.17
712,435,252.41
-
-
124,968,647.89
56,727,462.37
13,391,220.00
-
-
-
-
156,516,751.62
-
-
70,858,681.71
7,146,669.00
-
24,213,653.19
19,075,893.00
116,057.15
30,159,963.19
-
-
-
796,805.04
503,971,804.16
-
19,329,160.00
523,300,964.16
-
-
131,376,555.00
27,045,571.00
10,026,670.61
16,432,284.64
4,253,207.00
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-
189,134,288.25
712,435,252.41

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Less: Accum. Depr.									
Motor vehicles		837,946.00		1,005,349.00	1,298,613.85			3,201,589.00	660,813.00
Less: Accum. Depr.		(178,337.00)		(210,933.00)	(301,210.98)			(255,127.00)	(118,716.00)
Other (specify)		74,867.00				1,664,740.40			
Less: Accum. Depr.		(23,557.00)							
Intangible assets(land lease)		2,191,499.00		63,623.00		269,532.57			
Less: Ammortization									
<b>Total fixed asset</b>		<b>67,413,394.00</b>	<b>3,376,366.00</b>	<b>1,167,681.00</b>	<b>5,265,806.80</b>	<b>1,934,272.97</b>		<b>4,697,305.00</b>	<b>1,034,252.00</b>
<b>Total Assets</b>	<b>468,885,667.00</b>	<b>34,180,663.00</b>		<b>38,570,893.00</b>	<b>16,203,127.89</b>	<b>22,121,631.15</b>		<b>29,748,973.00</b>	<b>20,048,065.00</b>
<b>current liability</b>									
<b>Insurance Funds</b>									
Provision for un earned premiums	90,673,770.00	7,085,607.00		6,798,928.00	5,003,420.58	2,108,832.00		2,395,746.00	3,948,096.00
Other technical provisions	46,066,317.00	896,299.00		451,399.00	1,281,900.05				1,000,708.00
Inward business reserve	12,279,371.00								
Special reserve-guarantee bonds									
Special reserve-disputed claims									
Insur .provid.,and pens. Fund									
Other (specify)									
Outstanding claims	105,441,763.00	6,043,795.00		3,508,056.00	3,597,785.34	1,911,328.38		843,132.00	2,869,592.00
Bank overdraft									
Short term loan									
Due to reinsurers	70,478,418.00	2,208,919.00		843,623.00		550,406.34		743,400.00	67,015.00
Due to ceding companies	6,050,397.00								
Provision for									
Income tax	13,020,310.00	1,395,317.00		1,385,189.00	816,138.72	401,585.82		-	555,960.00
Dividend payable	15,065,335.00			2,054,500.00					
Director's remuneration					134,949.31				
Creditors and accruals	17,067,753.00	4,877,325.00		407,943.00	399,229.51	1,259,167.80		6,174,178.00	2,850,599.00
Employees' liabilities									
Current account-life									
Current account(non-life)									
Other (specify)						166,069.17			
<b>Total Current Liability</b>	<b>376,143,434.00</b>	<b>22,507,262.00</b>		<b>15,449,638.00</b>	<b>11,233,423.51</b>	<b>6,397,389.51</b>		<b>10,156,456.00</b>	<b>11,291,970.00</b>
<b>Long term liability</b>									
Land lease payables	13,725,206.00								
<b>Total liability</b>	<b>389,868,640.00</b>	<b>22,507,262.00</b>		<b>15,449,638.00</b>	<b>11,233,423.51</b>	<b>6,397,389.51</b>		<b>10,156,456.00</b>	<b>11,291,970.00</b>
<b>Net Asset</b>									
<b>Financed by</b>									
<b>Shareholder's Fund</b>									
Paid up Capital	61,007,038.00	9,031,000.00		20,545,000.00	3,530,000.00	15,000,000.00			8,542,000.00
Share premium				1,787,321.00				20,125,000.00	35,900.00
Legal reserve	5,083,333.00	390,656.00		284,343.00	208,007.04	73,580.22			119,352.00
Genaral reserve	12,926,656.00			504,591.00	1,231,697.34	650,661.42			
Retained earnings		<b>2,251,745.00</b>						(532,483.00)	58,843.00
Inter business current account									
Other (specify)									
Total Shareholder's Fund	79,017,027.00	11,673,401.00		23,121,255.00	4,969,704.38	15,724,241.64		19,592,517.00	8,756,095.00
<b>Total Liability &amp; Shareholder's Fund</b>	<b>468,885,667.00</b>	<b>34,180,663.00</b>		<b>38,570,893.00</b>	<b>16,203,127.89</b>	<b>22,121,631.15</b>		<b>29,748,973.00</b>	<b>20,048,065.00</b>





<b>Total</b>
-
4,477,195.95
76,730,696.96
-
-
67,940,650.01
-
-
140,983,449.76
(20,658,128.00)
10,608,296.01
-
9,279,121.15
-
678,434.16
-
14,850,856.00
-
2,151,382.73
-
892,350.00
72,607,207.48
17,191,175.00
6,265,540.00
-
1,167,909.06
405,166,136.27
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128,300,383.00
-
-
128,300,383.00
9,460,350.00
1,943,073.00
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2,854,306.56
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4,862,768.80
(422,083.43)
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-
7,004,310.85
(1,064,323.98)
1,739,607.40
(23,557.00)
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84,889,077.77
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118,014,399.58
49,696,623.05
12,279,371.00
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-
-
124,215,451.72
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-
74,891,781.34
6,050,397.00
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17,574,500.54
17,119,835.00
134,949.31
33,036,195.31
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166,069.17
453,179,573.02
-
13,725,206.00
466,904,779.02
-
-
117,655,038.00
21,948,221.00
6,159,271.26
15,313,605.76
1,778,105.00
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-
162,854,241.02
629,759,020.04

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